

**OREGON INTERNATIONAL PORT OF COOS BAY  
BOARD OF COMMISSIONERS**

**November 2020 Management Reports**

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M E M O R A N D U M

TO: John Burns, Chief Executive Officer  
 FROM: Lanelle Comstock, Chief Administrative Officer  
 DATE: November 10, 2020  
 SUBJECT: Administrative Services Management Report

**Upcoming Scheduled Meetings and Events:**

- Veteran’s Day (offices closed): Wednesday, November 11
- November Regular Commission Meeting: Cancelled
- Thanksgiving Holiday (offices closed): Thursday & Friday, November 26 & 27
- December Regular Commission Meeting: Tuesday, December 15, 3:00 pm

**Insurance Policy Renewals:** January 1 is the renewal date for the Port’s property and liability, and marine insurance policies (dredge operations, maritime protection and indemnity and hull coverage, excess maritime protection and indemnity and hull coverage, and vessel pollution). We are currently working with USI, the Port’s Insurance Broker of Record, in reviewing the existing insurance policies, noting any areas of deficiency, and completing applications for renewal or for quote.

**Open Insurance Claims:** The Port of Coos Bay currently has the following open insurance claims:

Claim	Date of Incident	Claim Amount
Ice Plant Fire	December 20, 2019	Still Undetermined
Locomotive 1916 Sand Derailment	October 7, 2020	\$14,560.40

**Coronavirus Relief Fund:** The Port of Coos Bay continues to submit monthly reimbursement requests for COVID-19 related expenses from the State of Oregon Department of Administrative Services. Reimbursement will continue for expenses incurred through December 30, 2020. The Port has requested and received \$25,108.54 in reimbursements for COVID expenses necessary for Public Safety Measures (virtual public meeting requirements and capabilities), Teleworking Capabilities (computer equipment and supplies for working remotely), Medical and Protective Supplies (face masks, hand sanitizers, thermometers), and Disinfecting Public Areas (time and materials necessary for proper disinfection of common and public areas).

**Temporary Oregon OSHA COVID-19 Rules:**

- Oregon OSHA has adopted a temporary rule to help stop the spread of coronavirus in workplaces by requiring employers to follow risk-reducing measures. Administrative Staff is working with the Safety Managers to ensure the rule is adhered to for all aspects of operations. The rule includes specific requirements for physical distancing, use of face coverings,

sanitizing, posting signage, building ventilation, conducting and creating a written exposure risk assessment and infection control plan, providing employees with information and training, creating a COVID-19 infection notification process, providing COVID-19 testing for workers, and medical removal of affected employees. Most aspects of the rule begin November 16, with certain parts phased in over the next two months. The temporary rule will remain in effect until May 4, 2021 unless revised or repealed before that date.

- The Port is also subject to Mandatory Workplace Guidance for Outdoor Recreational Facilities available to the public which includes prohibiting groups of greater than 10 from congregating, reinforcing physical distancing, requiring face masks when physical distancing cannot be ensured, cleaning restrooms at least twice a day, and posting signage. Although the Charleston Marina Staff are currently working in the office, the Charleston Marina office remains closed to the public at this time and customers continue to be serviced telephonically.
- Although not required by the Temporary Oregon OSHA COVID-19 Rules, the Port Administrative Office Staff and Charleston Marina Staff conduct daily health checks and COVID symptom questionnaires to ensure the safety and well-being of the public and other employees.



M E M O R A N D U M

TO: John Burns, Chief Executive Officer  
FROM: Megan Richardson, Director of Finance  
DATE: November 10, 2020  
SUBJECT: Accounting & Finance Management Report

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We hereby present September and September Year-to-Date [03 months] financial results for the Port.

**Operating Revenue:**

Total operating revenues were \$297K which was \$8K less than budget. All departments were at or better than plan except External Affairs and Port Operations. Port Ops fell below budgeted revenues due to the timing of property agreements which are allocated evenly across twelve months. External Affairs revenue expects to see periodic revenue related to fees for managing leases, which was evenly allocated across twelve months. Rail exceeded their budgeted revenue this month by \$11K which closes the gap on their year to date shortfall to less than \$1,000. Charleston is performing better than plan this month, and year to date actual is right at budget. One item to note is that Annual and Semi-Annual moorage have increased this period while Monthly moorage has decreased which will have impacts on future periods moorage revenue.

**Operating Expense:**

Operating expenses totaled \$319K, which was \$96K less than budget. All departments remained within budget this month except Port Ops and Charleston Ops. Port Ops is over due to the timing of purchasing safety hazard materials. Charleston is over due to the timing of Dredge Operations, which were allocated evenly across twelve months.

**Operating Result:**

The Port ended September with a \$22K deficit against a planned deficit of \$127K which is better than plan by \$105K. All departments performed better than plan except for Port Operations. This result is due to meeting projected budgeted revenues and managing expenses.

**Other Income & Expense:**

Total other revenues totaled \$27K, which is greater than budget by \$9K. Taxes collected this month are increased due to collection of current and prior years' taxes exceeding budget estimate. Financial income met budget projections this period. Other expenses totaled \$25K in September, which was \$59K less than plan. This is due to the timing of capital projects.

**Net Result & Year to Date:**

September net result amounted to a net loss of \$20K compared to a budgeted net loss of \$193K

resulting in a \$173K positive variance. Year to date net result amounted to a gain of \$28K compared to a budgeted loss of \$463K resulting in a positive variance of \$491K. This variance underscores the importance of achieving a strong topline, in addition to managing operating expenses well.

**Other Comments:**

The total cash balances in all bank accounts at October month end were \$4,565,501.20 which is an increase of \$2.06 Million from September, with interest earnings of \$1,618.47. The balance increased due to the timing of grant reimbursements and paying of the line of credit. No interest was earned in the money market account because the balance has been managed to meet the required minimum for banking fees and cashflow needs. The Local Government Investment Pool (LGIP) interest rate fell to 0.91% pa. The projected interest rates have fallen short due to the decrease in the Pool's interest rate and the decrease of funds reserved in the pool.

The Finance department continues to work with auditors to complete the audit on time. This is always a challenging time of year and this year is no exception. We are working to complete audit work, maintain core functions while also temporarily down key staff member Mary Green. While she is out on leave, we have employed a temporary employee to help tackle some of the functions provided by Mary and to ease the burden of her absence.

With the signing of new grant agreements comes more tracking and reporting. Finance is working with Grant Manager Mike Dunning to better track grant spending as we start working on BUILD projects. This new approach has been developed with the Grant Manager to make sure that all members of the grant team can easily get accurate and timely information to manage projects and submit grant reporting. We will continue to improve our processes as we go.

Financial Report - Actual vs. Budget - General Fund  
For Period Ending Sep 2020



		Current Period				Same Month Last Year			Year to Date				Year End					
		Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD			Jul 2020 - Jun 2021		
		Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
1	<b>Operating Income</b>																	
2	Administration	1,360	1,360	(0)	0%	1,360	0	0%	4,079	4,080	(1)	(0%)	4,079	0	0%	25,035	25,036	(0%)
3	External Affairs	4	33	(29)	(88%)	130	(126)	(97%)	61	100	(39)	(39%)	320	(259)	(81%)	361	400	(10%)
5	Port Operations	14,941	20,411	(5,469)	(27%)	61,157	(46,216)	(76%)	46,778	61,232	(14,454)	(24%)	185,631	(138,853)	(75%)	230,472	244,926	(6%)
6	Railroad Operations	51,095	39,911	11,184	28%	34,639	16,456	48%	213,225	214,196	(972)	(0%)	189,617	23,608	12%	879,438	880,410	(0%)
8	<b>Charleston Operations</b>																	
9	Building & Dock Leases	16,864	18,333	(1,470)	(8%)	15,790	1,073	7%	50,741	55,000	(4,259)	(8%)	47,371	3,369	7%	215,741	220,000	(2%)
11	Marina	118,007	98,466	19,542	20%	110,820	7,187	6%	295,128	273,468	21,660	8%	298,554	(3,426)	(1%)	1,049,320	1,027,660	2%
12	Shipyards	20,215	21,050	(835)	(4%)	20,398	(183)	(1%)	64,885	63,150	1,735	3%	52,948	11,937	23%	254,335	252,600	1%
13	RV Park	62,507	53,591	8,917	17%	51,039	11,469	22%	169,456	167,363	2,093	1%	162,306	7,150	4%	339,593	337,500	1%
14	Ice Plant	7,187	30,037	(22,850)	(76%)	27,838	(20,651)	(74%)	7,187	30,037	(22,850)	(76%)	131,235	(124,049)	(95%)	277,515	300,365	(8%)
16	Travel Lift	2,930	5,000	(2,070)	(41%)	9,805	(6,874)	(70%)	12,307	15,000	(2,693)	(18%)	17,857	(5,550)	(31%)	57,307	60,000	(4%)
17	Other	1,872	542	1,330	246%	2,970	(1,098)	(37%)	6,237	1,625	4,612	284%	13,267	(7,030)	(53%)	11,112	6,500	71%
18	<b>Total Charleston Operations</b>	229,581	227,018	2,563	1%	238,659	(9,077)	(4%)	605,941	605,643	298	0%	723,539	(117,598)	(16%)	2,204,923	2,204,625	0%
19	<b>Total Operating Income</b>	<b>296,981</b>	<b>288,732</b>	<b>8,249</b>	<b>3%</b>	<b>335,945</b>	<b>(38,963)</b>	<b>(12%)</b>	<b>870,083</b>	<b>885,250</b>	<b>(15,167)</b>	<b>(2%)</b>	<b>1,103,186</b>	<b>(233,102)</b>	<b>(21%)</b>	<b>3,340,230</b>	<b>3,355,397</b>	<b>(0%)</b>
21	<b>Operating Expenses</b>																	
22	Administration	103,316	178,916	75,600	42%	115,887	12,571	11%	292,387	455,786	163,399	36%	869,586	577,199	66%	1,618,366	1,781,765	9%
23	External Affairs	18,605	22,384	3,779	17%	20,311	1,706	8%	55,800	67,152	11,352	17%	78,241	22,442	(29%)	267,585	278,938	(4%)
24	Port Development	15,929	26,058	10,129	39%	24,587	8,658	35%	55,711	78,174	22,462	29%	69,470	13,759	(20%)	315,972	338,434	(7%)
25	Port Operations	17,923	15,021	(2,902)	(19%)	22,133	4,210	19%	37,816	45,063	7,246	16%	63,595	25,778	(41%)	183,862	191,109	(4%)
26	Railroad Operations	3,107	13,481	10,375	77%	18,083	14,976	83%	9,570	40,444	30,874	76%	43,467	33,897	(78%)	130,901	161,775	(19%)
28	Charleston Operations	160,460	160,020	(439)	(0%)	163,153	2,693	2%	405,759	480,060	74,302	15%	518,483	112,724	(22%)	1,923,732	1,998,034	(4%)
29	<b>Total Expenses</b>	<b>319,339</b>	<b>415,881</b>	<b>96,541</b>	<b>23%</b>	<b>364,153</b>	<b>44,814</b>	<b>12%</b>	<b>857,044</b>	<b>1,166,679</b>	<b>309,636</b>	<b>27%</b>	<b>1,642,843</b>	<b>785,799</b>	<b>48%</b>	<b>4,440,419</b>	<b>4,750,055</b>	<b>7%</b>
31	<b>Operating Results</b>																	
32	Administration	(101,956)	(177,556)	75,600	(43%)	(114,527)	12,571	(11%)	(288,308)	(451,706)	163,399	(36%)	(865,507)	577,199	(67%)	(1,593,331)	(1,756,729)	(9%)
33	External Affairs	(18,601)	(22,351)	3,750	(17%)	(20,181)	1,580	(8%)	(55,739)	(67,052)	11,313	(17%)	(77,921)	22,183	(28%)	(267,224)	(278,538)	(4%)
34	Port Development	(15,929)	(26,058)	10,129	(39%)	(24,587)	8,658	(35%)	(55,711)	(78,174)	22,462	(29%)	(69,470)	13,759	(20%)	(315,972)	(338,434)	(7%)
35	Port Operations	(2,982)	5,390	(8,371)	(155%)	39,024	(42,006)	(108%)	8,961	16,169	(7,207)	(45%)	122,036	(113,074)	(93%)	46,610	53,817	(13%)
36	Railroad Operations	47,988	26,430	21,559	82%	16,556	31,432	190%	203,655	173,752	29,902	17%	146,150	57,505	39%	748,537	718,635	4%
38	Charleston Operations	69,121	66,997	2,124	3%	75,506	(6,384)	(8%)	200,182	125,582	74,600	59%	205,056	(4,874)	(2%)	281,191	206,591	36%
39	<b>Totals Operating Results</b>	<b>(22,358)</b>	<b>(127,148)</b>	<b>104,790</b>	<b>(82%)</b>	<b>(28,209)</b>	<b>5,851</b>	<b>(21%)</b>	<b>13,040</b>	<b>(281,429)</b>	<b>294,469</b>	<b>(105%)</b>	<b>(539,657)</b>	<b>552,697</b>	<b>(102%)</b>	<b>(1,100,190)</b>	<b>(1,394,659)</b>	<b>(21%)</b>
41	Tax Collected	18,449	9,519	8,930	94%	10,229	8,221	80%	55,449	42,240	13,209	31%	40,378	15,071	37%	2,654,814	2,641,605	1%
42	Financial Income	8,878	8,874	5	0%	12,905	(4,027)	(31%)	26,555	26,622	(67)	(0%)	41,572	(15,017)	(36%)	118,420	118,487	(0%)
43	Grant Income	0	0	0	-	0	0	-	790	5,400	(4,610)	(85%)	6,140	(5,350)	(87%)	27,790	32,400	(14%)
45	Other Income	53	0	53	-	(14,960)	15,013	(100%)	22,402	0	22,402	-	15,530	6,872	44%	868,977	846,575	3%
46	<b>Total Other Income</b>	<b>27,381</b>	<b>18,393</b>	<b>8,988</b>	<b>49%</b>	<b>8,174</b>	<b>19,207</b>	<b>235%</b>	<b>105,196</b>	<b>74,261</b>	<b>30,934</b>	<b>42%</b>	<b>103,620</b>	<b>1,576</b>	<b>2%</b>	<b>3,670,001</b>	<b>3,639,067</b>	<b>1%</b>
48	Financial Expenses & Taxes	4,487	3,883	(603)	16%	5,124	638	(12%)	10,413	13,900	3,487	(25%)	10,556	143	(1%)	47,113	50,600	7%
49	Debt Service	5,545	23,812	18,267	(77%)	1,938	(3,607)	186%	19,446	71,437	51,992	(73%)	12,626	(6,819)	54%	1,461,816	1,513,808	3%
50	Capital Outlays	14,860	56,667	41,807	(74%)	0	(14,860)	-	59,908	170,000	110,092	(65%)	20,759	(39,149)	189%	569,908	680,000	16%
52	<b>Total Other Expenses</b>	<b>24,892</b>	<b>84,362</b>	<b>59,470</b>	<b>(70%)</b>	<b>7,062</b>	<b>(17,830)</b>	<b>252%</b>	<b>89,767</b>	<b>255,337</b>	<b>165,570</b>	<b>(65%)</b>	<b>43,941</b>	<b>(45,826)</b>	<b>104%</b>	<b>2,078,838</b>	<b>2,244,408</b>	<b>(7%)</b>
54	<b>Net Result</b>	<b>(19,870)</b>	<b>(193,118)</b>	<b>173,248</b>	<b>90%</b>	<b>(27,097)</b>	<b>7,228</b>	<b>(27%)</b>	<b>28,469</b>	<b>(462,505)</b>	<b>490,974</b>	<b>106%</b>	<b>(479,979)</b>	<b>508,448</b>	<b>106%</b>	<b>490,974</b>	<b>0</b>	<b>(213466817%)</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD			Jul 2020 - Jun 2021		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4005 Building & Dock Leases	360	360	(0)	0%	360	0	0%	1,079	1,080	(1)	0%	1,079	0	0%	4,973	4,974	0%
4245 CCURA	1,000	1,000	0	0%	1,000	0	0%	3,000	3,000	0	0%	3,000	0	0%	12,000	12,000	0%
4290 Other	0	0	0	-	0	0	-	0	0	0	-	0	0	-	8,062	8,062	0%
<b>Total Operating Income</b>	<b>1,360</b>	<b>1,360</b>	<b>(0)</b>	<b>0%</b>	<b>1,360</b>	<b>0</b>	<b>0%</b>	<b>4,079</b>	<b>4,080</b>	<b>(1)</b>	<b>0%</b>	<b>4,079</b>	<b>0</b>	<b>0%</b>	<b>25,035</b>	<b>25,036</b>	<b>0%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	49,060	51,437	2,377	5%	42,061	(7,000)	-17%	132,889	154,312	21,424	14%	113,811	(19,078)	-17%	647,463	668,887	3%
5010 Other compensation	0	41,600	41,600	100%	0	0	-	0	43,838	43,838	100%	0	0	-	10,628	54,466	80%
5015 Overtime	0	38	38	100%	61	61	100%	0	113	113	100%	61	61	100%	376	489	23%
5050 Merit Pool	0	1,305	1,305	100%	0	0	-	0	3,914	3,914	100%	0	0	-	13,052	16,966	23%
<b>Total Compensation</b>	<b>49,060</b>	<b>94,380</b>	<b>45,319</b>	<b>48%</b>	<b>42,121</b>	<b>(6,939)</b>	<b>-16%</b>	<b>132,889</b>	<b>202,177</b>	<b>69,288</b>	<b>34%</b>	<b>113,871</b>	<b>(19,018)</b>	<b>-17%</b>	<b>671,520</b>	<b>740,808</b>	<b>9%</b>
5100 Federal Payroll taxes	2,615	3,755	1,140	30%	2,169	(445)	-21%	8,700	11,265	2,565	23%	7,412	(1,288)	-17%	46,265	48,830	5%
5105 State Payroll taxes	9	0	(9)	-	10	2	16%	26	0	(26)	-	27	1	3%	26	0	-
5110 Unemployment Insurance	446	698	252	36%	270	(177)	-65%	1,109	2,095	986	47%	722	(387)	-54%	8,094	9,080	11%
5115 Workers compensation	(673)	111	784	704%	85	758	894%	(464)	334	799	239%	254	719	283%	649	1,448	55%
<b>Total Payroll Taxes</b>	<b>2,397</b>	<b>4,565</b>	<b>2,168</b>	<b>47%</b>	<b>2,534</b>	<b>138</b>	<b>5%</b>	<b>9,370</b>	<b>13,694</b>	<b>4,324</b>	<b>32%</b>	<b>8,415</b>	<b>(955)</b>	<b>-11%</b>	<b>55,034</b>	<b>59,358</b>	<b>7%</b>
5200 Medical insurance	7,684	6,753	(931)	-14%	3,927	(3,757)	-96%	23,052	20,259	(2,793)	-14%	7,854	(15,197)	-193%	90,607	87,814	-3%
5205 Dental insurance	922	1,144	222	19%	668	(254)	-38%	2,512	3,431	919	27%	2,003	(509)	-25%	13,953	14,872	6%
5215 Term life insurance	70	85	15	17%	303	233	77%	526	255	(272)	-107%	1,268	741	58%	1,376	1,104	-25%
5220 Long Term Disability insurance	241	304	63	21%	0	(241)	-	483	912	429	47%	0	(483)	-	3,524	3,953	11%
5225 PERS Employer Contributions	7,802	10,399	2,597	25%	7,491	(311)	-4%	24,320	31,197	6,878	22%	22,353	(1,966)	-9%	128,351	135,229	5%
5230 PERS Employee Contributions	2,452	3,167	715	23%	2,354	(98)	-4%	7,644	9,500	1,857	20%	7,026	(618)	-9%	39,324	41,181	5%
<b>Total Insured Benefits</b>	<b>19,172</b>	<b>21,851</b>	<b>2,679</b>	<b>12%</b>	<b>14,744</b>	<b>(4,429)</b>	<b>-30%</b>	<b>58,536</b>	<b>65,554</b>	<b>7,018</b>	<b>11%</b>	<b>40,503</b>	<b>(18,032)</b>	<b>-45%</b>	<b>277,135</b>	<b>284,153</b>	<b>2%</b>
<b>Total Personnel Services</b>	<b>70,629</b>	<b>120,796</b>	<b>50,166</b>	<b>42%</b>	<b>59,399</b>	<b>(11,230)</b>	<b>-19%</b>	<b>200,795</b>	<b>281,425</b>	<b>80,630</b>	<b>29%</b>	<b>162,790</b>	<b>(38,005)</b>	<b>-23%</b>	<b>1,003,690</b>	<b>1,084,319</b>	<b>7%</b>
<b>Goods &amp; Services</b>																	
6005 Seminars & training	90	322	232	72%	0	(90)	-	90	965	875	91%	650	560	86%	2,985	3,860	23%
6010 Educational reimbursement	0	0	0	-	6,000	6,000	100%	0	0	0	-	6,582	6,582	100%	0	0	-
<b>Total Staff Training</b>	<b>90</b>	<b>322</b>	<b>232</b>	<b>72%</b>	<b>6,000</b>	<b>5,910</b>	<b>99%</b>	<b>90</b>	<b>965</b>	<b>875</b>	<b>91%</b>	<b>7,232</b>	<b>7,142</b>	<b>99%</b>	<b>2,985</b>	<b>3,860</b>	<b>23%</b>
6020 Travel - airfare	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
6025 Travel - lodging & transportation	0	242	242	100%	392	392	100%	0	725	725	100%	750	750	100%	2,175	2,900	25%
6030 Travel - Per Diem & mileage reimbursement	0	63	63	100%	230	230	100%	0	188	188	100%	631	631	100%	563	750	25%
6035 Meals & Entertainment	0	233	233	100%	1,449	1,449	100%	43	700	657	94%	2,197	2,154	98%	2,143	2,800	23%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>621</b>	<b>621</b>	<b>100%</b>	<b>2,070</b>	<b>2,070</b>	<b>100%</b>	<b>43</b>	<b>1,862</b>	<b>1,820</b>	<b>98%</b>	<b>3,579</b>	<b>3,536</b>	<b>99%</b>	<b>5,630</b>	<b>7,450</b>	<b>24%</b>
6050 Office supplies	158	750	592	79%	906	748	83%	1,135	2,250	1,115	50%	2,823	1,688	60%	7,885	9,000	12%
6055 Kitchen supplies	177	355	177	50%	257	79	31%	522	1,064	542	51%	893	371	42%	3,714	4,256	13%

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD			Jul 2020 - Jun 2021		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6060 IT supplies	0	667	667	100%	725	725	100%	23	2,000	1,977	99%	1,169	1,146	98%	6,023	8,000	25%
6070 Postage & courier services	456	433	(23)	-5%	0	(456)	-	856	1,300	444	34%	1,287	431	33%	4,756	5,200	9%
6080 Office lease	7,927	8,092	164	2%	7,726	(201)	-3%	23,782	24,275	493	2%	23,179	(603)	-3%	96,607	97,100	1%
6085 Office equipment lease	535	178	(356)	-200%	504	(31)	-6%	535	535	0	0%	504	(31)	-6%	2,140	2,140	0%
6087 Office equipment repairs & maintenance	150	375	225	60%	151	0	0%	516	1,125	609	54%	653	138	21%	3,891	4,500	14%
6090 IT SW subscriptions & licenses	10,405	11,018	614	6%	8,749	(1,656)	-19%	28,858	33,055	4,197	13%	26,180	(2,678)	-10%	128,023	132,220	3%
6095 Commission expenses	0	208	208	100%	291	291	100%	0	625	625	100%	1,204	1,204	100%	1,875	2,500	25%
<b>Total Office Expense</b>	<b>19,809</b>	<b>22,076</b>	<b>2,268</b>	<b>10%</b>	<b>19,308</b>	<b>(500)</b>	<b>-3%</b>	<b>56,227</b>	<b>66,229</b>	<b>10,002</b>	<b>15%</b>	<b>57,892</b>	<b>1,666</b>	<b>3%</b>	<b>254,914</b>	<b>264,916</b>	<b>4%</b>
6100 Telephone - landline	408	450	42	9%	386	(22)	-6%	1,220	1,350	130	10%	1,154	(66)	-6%	5,270	5,400	2%
6105 Telephone - mobile	400	780	380	49%	580	180	31%	1,356	2,340	984	42%	1,682	326	19%	8,376	9,360	11%
6110 Internet services	604	608	5	1%	604	0	0%	1,811	1,825	14	1%	1,811	0	0%	7,286	7,300	0%
6115 Cable TV	50	50	0	0%	55	6	10%	149	150	1	0%	166	17	10%	599	600	0%
6130 Electricity	511	625	114	18%	581	70	12%	1,532	1,875	343	18%	1,723	191	11%	7,157	7,500	5%
<b>Total Utilities</b>	<b>1,972</b>	<b>2,513</b>	<b>541</b>	<b>22%</b>	<b>2,206</b>	<b>234</b>	<b>11%</b>	<b>6,068</b>	<b>7,540</b>	<b>1,472</b>	<b>20%</b>	<b>6,536</b>	<b>468</b>	<b>7%</b>	<b>28,688</b>	<b>30,160</b>	<b>5%</b>
6200 Temporary/Contract help	6,866	2,900	(3,966)	-137%	0	(6,866)	-	10,134	8,700	(1,434)	-16%	0	(10,134)	-	36,234	34,800	-4%
6205 Janitorial services	484	485	2	0%	484	0	0%	1,451	1,455	5	0%	1,451	0	0%	5,816	5,820	0%
6215 Payroll services	618	867	248	29%	615	(3)	-1%	1,469	2,600	1,131	44%	1,550	81	5%	9,269	10,400	11%
6245 Legal advertising	0	167	167	100%	163	163	100%	0	500	500	100%	236	236	100%	1,500	2,000	25%
6250 Legal services	1,113	12,500	11,387	91%	20,976	19,863	95%	2,860	37,500	34,640	92%	620,486	617,626	100%	115,360	150,000	23%
6255 Auditing	0	4,583	4,583	100%	0	0	-	7,500	13,750	6,250	45%	0	(7,500)	-	48,750	55,000	11%
6260 Consulting services	0	83	83	100%	275	275	100%	0	250	250	100%	275	275	100%	750	1,000	25%
6265 Recruiting services	0	208	208	100%	10	10	100%	0	625	625	100%	30	30	100%	1,875	2,500	25%
6290 Commercial insurance	1,735	1,733	(3)	0%	1,514	(221)	-15%	5,225	5,198	(28)	-1%	4,478	(747)	-17%	20,818	20,790	0%
<b>Total Professional Services</b>	<b>10,816</b>	<b>23,526</b>	<b>12,710</b>	<b>54%</b>	<b>24,037</b>	<b>13,221</b>	<b>55%</b>	<b>28,638</b>	<b>70,577</b>	<b>41,939</b>	<b>59%</b>	<b>628,506</b>	<b>599,868</b>	<b>95%</b>	<b>240,371</b>	<b>282,310</b>	<b>15%</b>
6351 Awards & Recognitions	0	313	313	100%	2,575	2,575	100%	0	938	938	100%	2,575	2,575	100%	2,813	3,750	25%
<b>Total Marketing Expense</b>	<b>0</b>	<b>313</b>	<b>313</b>	<b>100%</b>	<b>2,575</b>	<b>2,575</b>	<b>100%</b>	<b>0</b>	<b>938</b>	<b>938</b>	<b>100%</b>	<b>2,575</b>	<b>2,575</b>	<b>100%</b>	<b>2,813</b>	<b>3,750</b>	<b>25%</b>
6405 Safety/hazardous materials	0	0	0	-	0	0	-	504	0	(504)	-	0	(504)	-	504	0	-
6450 Fuel - Gas	0	250	250	100%	81	81	100%	22	750	728	97%	81	59	73%	2,272	3,000	24%
<b>Total Operational Expense</b>	<b>0</b>	<b>250</b>	<b>250</b>	<b>100%</b>	<b>81</b>	<b>81</b>	<b>100%</b>	<b>526</b>	<b>750</b>	<b>224</b>	<b>30%</b>	<b>81</b>	<b>(445)</b>	<b>-550%</b>	<b>2,776</b>	<b>3,000</b>	<b>7%</b>
6500 Repairs & maintenance equipment	0	0	0	-	211	211	100%	0	0	0	-	393	393	100%	0	0	-
6505 Repairs & maintenance vehicles	0	42	42	100%	0	0	-	0	125	125	100%	3	3	100%	375	500	25%
6510 Repairs & maintenance buildings	0	125	125	100%	0	0	-	0	375	375	100%	0	0	-	1,125	1,500	25%
<b>Total Repair and Maintenance</b>	<b>0</b>	<b>167</b>	<b>167</b>	<b>100%</b>	<b>211</b>	<b>211</b>	<b>100%</b>	<b>0</b>	<b>500</b>	<b>500</b>	<b>100%</b>	<b>396</b>	<b>396</b>	<b>100%</b>	<b>1,500</b>	<b>2,000</b>	<b>25%</b>
6599 Budget Contingency	0	8,333	8,333	100%	0	0	-	0	25,000	25,000	100%	0	0	-	75,000	100,000	25%
<b>Total Goods &amp; Services</b>	<b>32,687</b>	<b>58,120</b>	<b>25,434</b>	<b>44%</b>	<b>56,488</b>	<b>23,801</b>	<b>42%</b>	<b>91,592</b>	<b>174,361</b>	<b>82,769</b>	<b>47%</b>	<b>706,797</b>	<b>615,204</b>	<b>87%</b>	<b>614,677</b>	<b>697,446</b>	<b>12%</b>
<b>Total Expenses</b>	<b>103,316</b>	<b>178,916</b>	<b>75,600</b>	<b>42%</b>	<b>115,887</b>	<b>12,571</b>	<b>11%</b>	<b>292,387</b>	<b>455,786</b>	<b>163,399</b>	<b>36%</b>	<b>869,586</b>	<b>577,199</b>	<b>66%</b>	<b>1,618,366</b>	<b>1,781,765</b>	<b>9%</b>



Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Results</b>	(101,956)	(177,556)	75,600	-43%	(114,527)	12,571	-11%	(288,308)	(451,706)	163,399	-36%	(865,507)	577,199	-67%	(1,593,331)	(1,756,729)	-9%
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
4405 Property Taxes - Current Year	5,749	4,519	1,230	27%	3,626	2,123	59%	29,220	27,115	2,105	8%	15,552	13,668	88%	1,809,745	1,807,640	0%
4410 Property Taxes - Prior Years	12,700	5,000	7,700	154%	6,603	6,098	92%	26,211	15,125	11,086	73%	24,804	1,407	6%	61,086	50,000	22%
4505 Interest - Bank	1,504	1,500	4	0%	5,531	(4,027)	-73%	4,433	4,500	(67)	-1%	19,450	(15,017)	-77%	29,933	30,000	0%
4506 Interest - Southport Note	2,031	2,143	(112)	-5%	2,188	(158)	-7%	6,132	6,428	(296)	-5%	6,604	(472)	-7%	25,415	25,711	-1%
4515 Principal Repayment - Southport Note	5,343	5,231	112	2%	5,186	158	3%	15,990	15,694	296	2%	15,518	472	3%	63,072	62,776	0%
4695 Grants Received - Other	0	0	0	-	0	0	-	790	0	790	-	0	790	-	790	0	-
4815 Transfer - RF	0	0	0	-	0	0	-	0	0	0	-	0	0	-	201,575	201,575	0%
4905 Other	8	0	8	-	0	8	-	8	0	8	-	17	(9)	-52%	8	0	-
4915 Insurance Reimbursement	0	0	0	-	0	0	-	22,349	0	22,349	-	0	22,349	-	22,349	0	-
<b>Total Other Income</b>	<b>27,336</b>	<b>18,393</b>	<b>8,943</b>	<b>49%</b>	<b>23,134</b>	<b>4,202</b>	<b>18%</b>	<b>105,133</b>	<b>68,861</b>	<b>36,271</b>	<b>53%</b>	<b>81,944</b>	<b>23,188</b>	<b>28%</b>	<b>2,213,973</b>	<b>2,177,702</b>	<b>2%</b>
<b>Other Expenses</b>																	
<b>Taxes &amp; Misc Expenses</b>																	
6705 Grant expenses	0	0	0	-	0	0	-	35	0	(35)	-	0	(35)	-	35	0	-
6740 Merchant fees	3,324	3,000	(324)	-11%	3,173	(150)	-5%	8,626	11,250	2,624	23%	8,629	3	0%	27,376	30,000	9%
6745 Banking fees	60	50	(10)	-20%	60	0	0%	10	150	140	93%	36	26	71%	460	600	23%
6755 Insurance Claims	0	0	0	-	0	0	-	638	0	(638)	-	0	(638)	-	638	0	-
<b>Total Taxes &amp; Misc Expenses</b>	<b>3,384</b>	<b>3,050</b>	<b>(334)</b>	<b>-11%</b>	<b>3,233</b>	<b>(150)</b>	<b>-5%</b>	<b>9,310</b>	<b>11,400</b>	<b>2,090</b>	<b>18%</b>	<b>8,665</b>	<b>(645)</b>	<b>-7%</b>	<b>28,510</b>	<b>30,600</b>	<b>7%</b>
<b>Debt Services</b>																	
7020 Principal repayment - Vehicles	809	4,382	3,573	82%	0	(809)	-	2,419	13,147	10,728	82%	0	(2,419)	-	41,858	52,586	20%
7025 Interest payment - Vehicles	168	503	335	67%	0	(168)	-	513	1,510	997	66%	0	(513)	-	5,041	6,038	17%
<b>Total Debt Services</b>	<b>977</b>	<b>4,885</b>	<b>3,908</b>	<b>80%</b>	<b>0</b>	<b>(977)</b>	<b>-</b>	<b>2,931</b>	<b>14,656</b>	<b>11,725</b>	<b>80%</b>	<b>0</b>	<b>(2,931)</b>	<b>-</b>	<b>46,899</b>	<b>58,624</b>	<b>20%</b>
<b>Total Other Expenses</b>	<b>4,361</b>	<b>7,935</b>	<b>3,575</b>	<b>45%</b>	<b>3,233</b>	<b>(1,127)</b>	<b>-35%</b>	<b>12,241</b>	<b>26,056</b>	<b>13,815</b>	<b>53%</b>	<b>8,665</b>	<b>(3,576)</b>	<b>-41%</b>	<b>75,409</b>	<b>89,224</b>	<b>15%</b>
<b>Net Other Income</b>	<b>22,975</b>	<b>10,458</b>	<b>12,517</b>	<b>120%</b>	<b>19,900</b>	<b>3,074</b>	<b>15%</b>	<b>92,892</b>	<b>42,805</b>	<b>50,086</b>	<b>117%</b>	<b>73,279</b>	<b>19,612</b>	<b>27%</b>	<b>2,138,564</b>	<b>2,088,478</b>	<b>2%</b>
<b>Net Result</b>	<b>(78,982)</b>	<b>(167,099)</b>	<b>88,117</b>	<b>-53%</b>	<b>(94,627)</b>	<b>15,645</b>	<b>-17%</b>	<b>(195,416)</b>	<b>(408,901)</b>	<b>213,485</b>	<b>-52%</b>	<b>(792,227)</b>	<b>596,811</b>	<b>-75%</b>	<b>545,233</b>	<b>331,748</b>	<b>64%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD		Jul 2020 - Jun 2021			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4180 Merchandise	4	0	4	-	130	(126)	-97%	36	0	36	-	320	(284)	-89%	36	0	-
4290 Other	0	33	(33)	-100%	0	0	-	25	100	(75)	-75%	0	25	-	325	400	-19%
<b>Total Operating Income</b>	<b>4</b>	<b>33</b>	<b>(29)</b>	<b>-88%</b>	<b>130</b>	<b>(126)</b>	<b>-97%</b>	<b>61</b>	<b>100</b>	<b>(39)</b>	<b>-39%</b>	<b>320</b>	<b>(259)</b>	<b>-81%</b>	<b>361</b>	<b>400</b>	<b>-10%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	6,641	6,639	(2)	0%	10,014	3,374	34%	17,531	19,916	2,386	12%	26,372	8,841	34%	83,944	86,330	3%
5010 Other compensation	0	192	192	100%	0	0	-	0	575	575	100%	0	0	-	1,916	2,490	23%
<b>Total Compensation</b>	<b>6,641</b>	<b>6,830</b>	<b>190</b>	<b>3%</b>	<b>10,014</b>	<b>3,374</b>	<b>34%</b>	<b>17,531</b>	<b>20,491</b>	<b>2,960</b>	<b>14%</b>	<b>26,372</b>	<b>8,841</b>	<b>34%</b>	<b>85,860</b>	<b>88,820</b>	<b>3%</b>
5100 Federal Payroll taxes	504	523	18	4%	759	255	34%	1,331	1,568	237	15%	1,999	668	33%	6,558	6,795	3%
5105 State Payroll taxes	1	0	(1)	-	3	2	55%	4	0	(4)	-	9	5	58%	4	0	-
5110 Unemployment Insurance	0	84	84	100%	110	110	100%	4	253	249	98%	351	347	99%	846	1,095	23%
5115 Workers compensation	26	16	(11)	-67%	49	23	46%	79	47	(32)	-67%	146	68	46%	236	204	-16%
<b>Total Payroll Taxes</b>	<b>532</b>	<b>622</b>	<b>91</b>	<b>15%</b>	<b>921</b>	<b>389</b>	<b>42%</b>	<b>1,417</b>	<b>1,867</b>	<b>450</b>	<b>24%</b>	<b>2,505</b>	<b>1,088</b>	<b>43%</b>	<b>7,644</b>	<b>8,094</b>	<b>6%</b>
5200 Medical insurance	1,133	995	(137)	-14%	1,453	320	22%	3,398	2,986	(412)	-14%	4,358	960	22%	13,357	12,945	-3%
5205 Dental insurance	105	126	22	17%	154	50	32%	314	379	65	17%	463	149	32%	1,579	1,644	4%
5215 Term life insurance	12	11	(1)	-9%	83	72	86%	77	32	(44)	-137%	177	101	57%	184	140	-32%
5220 Long Term Disability insurance	41	38	(3)	-8%	0	(41)	-	83	115	32	28%	0	(83)	-	465	497	6%
5225 PERS Employee Contributions	1,268	1,267	(0)	0%	1,912	644	34%	3,790	3,802	12	0%	5,526	1,736	31%	16,468	16,480	0%
5230 PERS Employer Contributions	398	398	(0)	0%	601	202	34%	1,191	1,195	4	0%	1,737	546	31%	5,176	5,180	0%
<b>Total Insured Benefits</b>	<b>2,957</b>	<b>2,837</b>	<b>(120)</b>	<b>-4%</b>	<b>4,203</b>	<b>1,246</b>	<b>30%</b>	<b>8,852</b>	<b>8,510</b>	<b>(343)</b>	<b>-4%</b>	<b>12,261</b>	<b>3,409</b>	<b>28%</b>	<b>37,229</b>	<b>36,886</b>	<b>-1%</b>
<b>Total Personnel Services</b>	<b>10,129</b>	<b>10,289</b>	<b>160</b>	<b>2%</b>	<b>15,139</b>	<b>5,009</b>	<b>33%</b>	<b>27,800</b>	<b>30,868</b>	<b>3,067</b>	<b>10%</b>	<b>41,138</b>	<b>13,338</b>	<b>32%</b>	<b>130,733</b>	<b>133,800</b>	<b>2%</b>
<b>Goods &amp; Services</b>																	
6010 Educational reimbursement	0	0	0	-	(6,000)	(6,000)	100%	0	0	0	-	0	0	-	0	0	-
<b>Total Staff Training</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>(6,000)</b>	<b>(6,000)</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>
6020 Travel - airfare	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6025 Travel - lodging & transportation	0	108	108	100%	0	0	-	0	325	325	100%	0	0	-	975	1,300	25%
6030 Travel - Per Diem & mileage reimbursement	0	65	65	100%	483	483	100%	0	194	194	100%	741	741	100%	581	775	25%
6035 Meals & Entertainment	0	75	75	100%	30	30	100%	0	225	225	100%	102	102	100%	675	900	25%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>290</b>	<b>290</b>	<b>100%</b>	<b>513</b>	<b>513</b>	<b>100%</b>	<b>0</b>	<b>869</b>	<b>869</b>	<b>100%</b>	<b>843</b>	<b>843</b>	<b>100%</b>	<b>2,606</b>	<b>3,475</b>	<b>25%</b>
6050 Office supplies	0	42	42	100%	58	58	100%	13	125	112	90%	156	143	92%	388	500	22%
6075 Memberships & dues	2,281	2,302	20	1%	2,352	71	3%	7,111	6,906	(205)	-3%	8,171	1,060	13%	27,828	27,622	-1%
<b>Total Office Expense</b>	<b>2,281</b>	<b>2,344</b>	<b>62</b>	<b>3%</b>	<b>2,411</b>	<b>129</b>	<b>5%</b>	<b>7,124</b>	<b>7,031</b>	<b>(93)</b>	<b>-1%</b>	<b>8,327</b>	<b>1,203</b>	<b>14%</b>	<b>28,215</b>	<b>28,122</b>	<b>0%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD		Jul 2020 - Jun 2021			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6270 Contracted Services	0	120	120	100%	0	0	-	675	360	(315)	-87%	16	(659)	-4117%	1,755	1,440	-22%
<b>Total Professional Services</b>	<b>0</b>	<b>120</b>	<b>120</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>675</b>	<b>360</b>	<b>(315)</b>	<b>-87%</b>	<b>16</b>	<b>(659)</b>	<b>-4117%</b>	<b>1,755</b>	<b>1,440</b>	<b>-22%</b>
6310 Marketing supplies	0	396	396	100%	0	0	-	20	1,187	1,167	98%	1,090	1,070	98%	3,583	4,750	25%
6315 Advertising	447	1,858	1,412	76%	120	(327)	-273%	1,701	5,575	3,874	69%	6,014	4,313	72%	18,426	22,300	17%
6320 Cargo recruitment & development	0	0	0	-	657	657	100%	0	0	0	-	657	657	100%	0	0	-
6340 Legislative support	5,748	6,700	953	14%	7,473	1,725	23%	18,480	20,100	1,620	8%	20,155	1,675	8%	78,780	80,400	2%
6345 Community affairs	0	388	388	100%	0	0	-	0	1,163	1,163	100%	0	0	-	3,488	4,650	25%
<b>Total Marketing Expense</b>	<b>6,194</b>	<b>9,342</b>	<b>3,147</b>	<b>34%</b>	<b>8,249</b>	<b>2,055</b>	<b>25%</b>	<b>20,201</b>	<b>28,025</b>	<b>7,824</b>	<b>28%</b>	<b>27,917</b>	<b>7,716</b>	<b>28%</b>	<b>104,276</b>	<b>112,100</b>	<b>7%</b>
<b>Total Goods &amp; Services</b>	<b>8,476</b>	<b>12,095</b>	<b>3,619</b>	<b>30%</b>	<b>5,173</b>	<b>(3,303)</b>	<b>-64%</b>	<b>27,999</b>	<b>36,284</b>	<b>8,285</b>	<b>23%</b>	<b>37,103</b>	<b>9,104</b>	<b>25%</b>	<b>136,852</b>	<b>145,137</b>	<b>6%</b>
<b>Total Expenses</b>	<b>18,605</b>	<b>22,384</b>	<b>3,779</b>	<b>17%</b>	<b>20,311</b>	<b>1,706</b>	<b>8%</b>	<b>55,800</b>	<b>67,152</b>	<b>11,352</b>	<b>17%</b>	<b>78,241</b>	<b>22,442</b>	<b>29%</b>	<b>267,585</b>	<b>278,938</b>	<b>4%</b>
<b>Operating Results</b>	<b>(18,601)</b>	<b>(22,351)</b>	<b>3,750</b>	<b>-17%</b>	<b>(20,181)</b>	<b>1,580</b>	<b>-8%</b>	<b>(55,739)</b>	<b>(67,052)</b>	<b>11,313</b>	<b>-17%</b>	<b>(77,921)</b>	<b>22,183</b>	<b>-28%</b>	<b>(267,224)</b>	<b>(278,538)</b>	<b>-4%</b>
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
<b>Net Result</b>	<b>(18,601)</b>	<b>(22,351)</b>	<b>3,750</b>	<b>-17%</b>	<b>(20,181)</b>	<b>1,580</b>	<b>-8%</b>	<b>(55,739)</b>	<b>(67,052)</b>	<b>11,313</b>	<b>-17%</b>	<b>(77,921)</b>	<b>22,183</b>	<b>-28%</b>	<b>(267,224)</b>	<b>(278,538)</b>	<b>-4%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: Port Development

Location: All

Budget: Adopted



Port Development	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	10,395	17,052	6,657	39%	18,402	8,007	44%	35,683	51,156	15,473	30%	48,519	12,837	26%	206,270	221,743	7%
5010 Other compensation	0	489	489	100%	0	0	-	0	1,467	1,467	100%	0	0	-	4,891	6,358	23%
<b>Total Compensation</b>	<b>10,395</b>	<b>17,541</b>	<b>7,146</b>	<b>41%</b>	<b>18,402</b>	<b>8,007</b>	<b>44%</b>	<b>35,683</b>	<b>52,623</b>	<b>16,940</b>	<b>32%</b>	<b>48,519</b>	<b>12,837</b>	<b>26%</b>	<b>211,161</b>	<b>228,101</b>	<b>7%</b>
5100 Federal Payroll taxes	783	1,342	559	42%	1,408	624	44%	2,698	4,025	1,327	33%	3,712	1,014	27%	16,122	17,449	8%
5105 State Payroll taxes	3	0	(3)	-	5	2	38%	9	0	(9)	-	14	4	32%	9	0	-
5110 Unemployment Insurance	91	253	161	64%	181	90	49%	430	758	327	43%	579	149	26%	2,957	3,284	10%
5115 Workers compensation	26	240	213	89%	41	15	37%	79	719	640	89%	124	46	37%	2,476	3,116	21%
<b>Total Payroll Taxes</b>	<b>904</b>	<b>1,834</b>	<b>930</b>	<b>51%</b>	<b>1,635</b>	<b>731</b>	<b>45%</b>	<b>3,217</b>	<b>5,502</b>	<b>2,285</b>	<b>42%</b>	<b>4,429</b>	<b>1,212</b>	<b>27%</b>	<b>21,564</b>	<b>23,849</b>	<b>10%</b>
5200 Medical insurance	1,837	1,614	(223)	-14%	1,020	(816)	-80%	5,510	4,843	(668)	-14%	3,061	(2,449)	-80%	21,659	20,991	-3%
5205 Dental insurance	150	241	91	38%	100	(50)	-50%	449	722	274	38%	299	(150)	-50%	2,857	3,131	9%
5215 Term life insurance	12	32	21	64%	98	86	88%	188	97	(91)	-94%	201	13	6%	512	421	-22%
5220 Long Term Disability insurance	23	98	75	76%	0	(23)	-	210	295	84	29%	0	(210)	-	1,193	1,277	7%
5225 PERS Employee Contributions	1,984	3,255	1,271	39%	2,279	295	13%	7,820	9,766	1,946	20%	6,819	(1,001)	-15%	40,385	42,331	5%
5230 PERS Employer Contributions	624	1,023	399	39%	716	93	13%	2,458	3,069	612	20%	2,143	(315)	-15%	12,693	13,305	5%
<b>Total Insured Benefits</b>	<b>4,629</b>	<b>6,264</b>	<b>1,634</b>	<b>26%</b>	<b>4,214</b>	<b>(416)</b>	<b>-10%</b>	<b>16,636</b>	<b>18,792</b>	<b>2,156</b>	<b>11%</b>	<b>12,523</b>	<b>(4,112)</b>	<b>-33%</b>	<b>79,300</b>	<b>81,456</b>	<b>3%</b>
<b>Total Personnel Services</b>	<b>15,929</b>	<b>25,639</b>	<b>9,710</b>	<b>38%</b>	<b>24,251</b>	<b>8,322</b>	<b>34%</b>	<b>55,535</b>	<b>76,917</b>	<b>21,382</b>	<b>28%</b>	<b>65,472</b>	<b>9,936</b>	<b>15%</b>	<b>312,025</b>	<b>333,406</b>	<b>6%</b>
<b>Goods &amp; Services</b>																	
6020 Travel - airfare	0	0	0	-	0	0	-	0	0	0	-	60	60	100%	0	0	-
6025 Travel - lodging & transportation	0	38	38	100%	0	0	-	0	113	113	100%	1,526	1,526	100%	338	450	25%
6030 Travel - Per Diem & mileage reimbursement	0	84	84	100%	233	233	100%	0	253	253	100%	1,806	1,806	100%	758	1,011	25%
6035 Meals & Entertainment	0	24	24	100%	0	0	-	0	73	73	100%	170	170	100%	219	292	25%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>146</b>	<b>146</b>	<b>100%</b>	<b>233</b>	<b>233</b>	<b>100%</b>	<b>0</b>	<b>438</b>	<b>438</b>	<b>100%</b>	<b>3,562</b>	<b>3,562</b>	<b>100%</b>	<b>1,315</b>	<b>1,753</b>	<b>25%</b>
6075 Memberships & dues	0	0	0	-	75	75	100%	0	0	0	-	75	75	100%	0	0	-
<b>Total Office Expense</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>75</b>	<b>75</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>75</b>	<b>75</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
6245 Legal advertising	0	167	167	100%	0	0	-	176	500	324	65%	0	(176)	-	1,676	2,000	16%
<b>Total Professional Services</b>	<b>0</b>	<b>167</b>	<b>167</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>176</b>	<b>500</b>	<b>324</b>	<b>65%</b>	<b>0</b>	<b>(176)</b>	<b>-</b>	<b>1,676</b>	<b>2,000</b>	<b>16%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund

Department: Port Development

Location: All

Budget: Adopted



Port Development	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6405 Safety/hazardous materials	0	0	0	-	0	0	-	0	0	0	-	175	175	100%	0	0	-
6415 Clothing	0	106	106	100%	0	0	-	0	319	319	100%	0	0	-	956	1,275	25%
6450 Fuel - Gas	0	0	0	-	28	28	100%	0	0	0	-	187	187	100%	0	0	-
<b>Total Operational Expense</b>	<b>0</b>	<b>106</b>	<b>106</b>	<b>100%</b>	<b>28</b>	<b>28</b>	<b>100%</b>	<b>0</b>	<b>319</b>	<b>319</b>	<b>100%</b>	<b>362</b>	<b>362</b>	<b>100%</b>	<b>956</b>	<b>1,275</b>	<b>25%</b>
<b>Total Goods &amp; Services</b>	<b>0</b>	<b>419</b>	<b>419</b>	<b>100%</b>	<b>336</b>	<b>336</b>	<b>100%</b>	<b>176</b>	<b>1,257</b>	<b>1,081</b>	<b>86%</b>	<b>3,999</b>	<b>3,823</b>	<b>96%</b>	<b>3,947</b>	<b>5,028</b>	<b>21%</b>
<b>Total Expenses</b>	<b>15,929</b>	<b>26,058</b>	<b>10,129</b>	<b>39%</b>	<b>24,587</b>	<b>8,658</b>	<b>35%</b>	<b>55,711</b>	<b>78,174</b>	<b>22,462</b>	<b>29%</b>	<b>69,470</b>	<b>13,759</b>	<b>20%</b>	<b>315,972</b>	<b>338,434</b>	<b>7%</b>
<b>Operating Results</b>	<b>(15,929)</b>	<b>(26,058)</b>	<b>10,129</b>	<b>-39%</b>	<b>(24,587)</b>	<b>8,658</b>	<b>-35%</b>	<b>(55,711)</b>	<b>(78,174)</b>	<b>22,462</b>	<b>-29%</b>	<b>(69,470)</b>	<b>13,759</b>	<b>-20%</b>	<b>(315,972)</b>	<b>(338,434)</b>	<b>-7%</b>
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
4605 Grants Received - ODOT Lottery	0	0	0	-	0	0	-	0	0	0	-	965	(965)	-100%	0	0	-
<b>Total Other Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>965</b>	<b>(965)</b>	<b>-100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Other Expenses</b>																	
<b>Taxes &amp; Misc Expenses</b>																	
6745 Banking fees	1,103	833	(270)	-32%	1,883	780	41%	1,103	2,500	1,397	56%	1,883	780	41%	8,603	10,000	14%
<b>Total Taxes &amp; Misc Expenses</b>	<b>1,103</b>	<b>833</b>	<b>(270)</b>	<b>-32%</b>	<b>1,883</b>	<b>780</b>	<b>41%</b>	<b>1,103</b>	<b>2,500</b>	<b>1,397</b>	<b>56%</b>	<b>1,883</b>	<b>780</b>	<b>41%</b>	<b>8,603</b>	<b>10,000</b>	<b>14%</b>
<b>Debt Services</b>																	
7010 Interest payment	3,058	11,375	8,317	73%	1,938	(1,120)	-58%	11,983	34,125	22,142	65%	12,626	643	5%	114,358	136,500	16%
<b>Total Debt Services</b>	<b>3,058</b>	<b>11,375</b>	<b>8,317</b>	<b>73%</b>	<b>1,938</b>	<b>(1,120)</b>	<b>-58%</b>	<b>11,983</b>	<b>34,125</b>	<b>22,142</b>	<b>65%</b>	<b>12,626</b>	<b>643</b>	<b>5%</b>	<b>114,358</b>	<b>136,500</b>	<b>16%</b>
<b>Total Other Expenses</b>	<b>4,161</b>	<b>12,208</b>	<b>8,047</b>	<b>66%</b>	<b>3,821</b>	<b>(340)</b>	<b>-9%</b>	<b>13,086</b>	<b>36,625</b>	<b>23,539</b>	<b>64%</b>	<b>14,509</b>	<b>1,423</b>	<b>10%</b>	<b>122,961</b>	<b>146,500</b>	<b>16%</b>
<b>Net Other Income</b>	<b>(4,161)</b>	<b>(12,208)</b>	<b>8,047</b>	<b>-66%</b>	<b>(3,821)</b>	<b>(340)</b>	<b>9%</b>	<b>(13,086)</b>	<b>(36,625)</b>	<b>23,539</b>	<b>-64%</b>	<b>(13,544)</b>	<b>458</b>	<b>-3%</b>	<b>(122,961)</b>	<b>(146,500)</b>	<b>-16%</b>
<b>Net Result</b>	<b>(20,090)</b>	<b>(38,266)</b>	<b>18,177</b>	<b>-48%</b>	<b>(28,407)</b>	<b>8,318</b>	<b>-29%</b>	<b>(68,798)</b>	<b>(114,799)</b>	<b>46,001</b>	<b>-40%</b>	<b>(83,014)</b>	<b>14,217</b>	<b>-17%</b>	<b>(438,933)</b>	<b>(484,934)</b>	<b>-9%</b>

Financial Report - Actual vs. Budget  
 For Period Ending Sep 2020  
 amounts in \$US dollars



Fund: General Fund Department: Port Ops Location: All Budget: Adopted

Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019				Jul 2020 - Sep 2020		Prior FYTD vs Current FYTD		Jul 2020 - Jun 2021				
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4005 Building & Dock Leases	9,246	9,311	(65)	-1%	9,194	51	1%	27,737	27,933	(195)	-1%	27,850	(113)	0%	111,536	111,731	0%
4010 Property Agreements	5,696	11,100	(5,404)	-49%	5,658	38	1%	19,040	33,299	(14,258)	-43%	18,865	175	1%	118,937	133,195	-11%
4240 Project Management Fees	0	0	0	-	46,305	(46,305)	-100%	0	0	0	-	138,915	(138,915)	-100%	0	0	-
<b>Total Operating Income</b>	<b>14,941</b>	<b>20,411</b>	<b>(5,469)</b>	<b>-27%</b>	<b>61,157</b>	<b>(46,216)</b>	<b>-76%</b>	<b>46,778</b>	<b>61,232</b>	<b>(14,454)</b>	<b>-24%</b>	<b>185,631</b>	<b>(138,853)</b>	<b>-75%</b>	<b>230,472</b>	<b>244,926</b>	<b>-6%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	8,300	7,752	(548)	-7%	13,035	4,735	36%	21,016	23,255	2,240	10%	35,347	14,332	41%	98,563	100,803	2%
5010 Other compensation	0	224	224	100%	0	0	-	0	671	671	100%	0	0	-	2,237	2,908	23%
<b>Total Compensation</b>	<b>8,300</b>	<b>7,975</b>	<b>(325)</b>	<b>-4%</b>	<b>13,035</b>	<b>4,735</b>	<b>36%</b>	<b>21,016</b>	<b>23,926</b>	<b>2,910</b>	<b>12%</b>	<b>35,347</b>	<b>14,332</b>	<b>41%</b>	<b>100,800</b>	<b>103,711</b>	<b>3%</b>
5100 Federal Payroll taxes	635	610	(25)	-4%	997	362	36%	1,608	1,830	223	12%	2,704	1,096	41%	7,711	7,934	3%
5105 State Payroll taxes	1	0	(1)	-	3	2	59%	4	0	(4)	-	9	5	59%	4	0	-
5110 Unemployment Insurance	0	84	84	100%	0	0	-	0	253	253	100%	71	71	100%	842	1,095	23%
5115 Workers compensation	26	18	(8)	-43%	41	15	37%	79	55	(24)	-43%	124	46	37%	263	239	-10%
<b>Total Payroll Taxes</b>	<b>663</b>	<b>713</b>	<b>50</b>	<b>7%</b>	<b>1,042</b>	<b>379</b>	<b>36%</b>	<b>1,690</b>	<b>2,138</b>	<b>448</b>	<b>21%</b>	<b>2,909</b>	<b>1,219</b>	<b>42%</b>	<b>8,820</b>	<b>9,268</b>	<b>5%</b>
5200 Medical insurance	0	0	0	-	0	0	-	0	0	0	-	3,927	3,927	100%	0	0	-
5205 Dental insurance	50	126	77	61%	204	154	76%	95	379	285	75%	613	518	85%	1,359	1,644	17%
5215 Term life insurance	12	11	(1)	-9%	105	93	89%	83	32	(51)	-158%	314	231	73%	191	140	-37%
5220 Long Term Disability insurance	48	45	(4)	-8%	0	(48)	-	97	134	37	28%	0	(97)	-	544	581	6%
5225 PERS Employee Contributions	1,584	1,480	(105)	-7%	2,488	904	36%	4,529	4,439	(90)	-2%	7,451	2,921	39%	19,333	19,243	0%
5230 PERS Employer Contributions	498	465	(33)	-7%	782	284	36%	1,424	1,395	(28)	-2%	2,342	918	39%	6,076	6,048	0%
<b>Total Insured Benefits</b>	<b>2,192</b>	<b>2,127</b>	<b>(66)</b>	<b>-3%</b>	<b>3,579</b>	<b>1,387</b>	<b>39%</b>	<b>6,228</b>	<b>6,380</b>	<b>152</b>	<b>2%</b>	<b>14,646</b>	<b>8,418</b>	<b>57%</b>	<b>27,504</b>	<b>27,656</b>	<b>1%</b>
<b>Total Personnel Services</b>	<b>11,155</b>	<b>10,815</b>	<b>(340)</b>	<b>-3%</b>	<b>17,656</b>	<b>6,501</b>	<b>37%</b>	<b>28,934</b>	<b>32,444</b>	<b>3,511</b>	<b>11%</b>	<b>52,902</b>	<b>23,969</b>	<b>45%</b>	<b>137,124</b>	<b>140,635</b>	<b>2%</b>
<b>Goods &amp; Services</b>																	
6005 Seminars & training	0	0	0	-	0	0	-	0	0	0	-	210	210	100%	0	0	-
<b>Total Staff Training</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>210</b>	<b>210</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
6020 Travel - airfare	0	83	83	100%	0	0	-	0	250	250	100%	1,002	1,002	100%	750	1,000	25%
6025 Travel - lodging & transportation	0	292	292	100%	1,609	1,609	100%	0	875	875	100%	2,958	2,958	100%	2,625	3,500	25%
6030 Travel - Per Diem & mileage reimbursement	0	42	42	100%	703	703	100%	0	125	125	100%	2,051	2,051	100%	375	500	25%
6035 Meals & Entertainment	0	21	21	100%	214	214	100%	16	62	46	74%	214	198	93%	204	250	19%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>438</b>	<b>438</b>	<b>100%</b>	<b>2,526</b>	<b>2,526</b>	<b>100%</b>	<b>16</b>	<b>1,313</b>	<b>1,297</b>	<b>99%</b>	<b>6,224</b>	<b>6,208</b>	<b>100%</b>	<b>3,954</b>	<b>5,250</b>	<b>25%</b>
6130 Electricity	118	142	24	17%	93	(24)	-26%	378	425	47	11%	305	(73)	-24%	1,653	1,700	3%
6155 Environmental Remediation/Mitigation/Monitoring	0	208	208	100%	0	0	-	74	625	551	88%	0	(74)	-	1,949	2,500	22%
<b>Total Utilities</b>	<b>118</b>	<b>350</b>	<b>232</b>	<b>66%</b>	<b>93</b>	<b>(24)</b>	<b>-26%</b>	<b>451</b>	<b>1,050</b>	<b>599</b>	<b>57%</b>	<b>305</b>	<b>(146)</b>	<b>-48%</b>	<b>3,601</b>	<b>4,200</b>	<b>14%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Adopted



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6270 Contracted Services	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6290 Commercial insurance	798	848	50	6%	723	(74)	-10%	2,393	2,543	151	6%	2,170	(223)	-10%	10,023	10,174	1%
<b>Total Professional Services</b>	<b>798</b>	<b>1,015</b>	<b>217</b>	<b>21%</b>	<b>723</b>	<b>(74)</b>	<b>-10%</b>	<b>2,393</b>	<b>3,044</b>	<b>651</b>	<b>21%</b>	<b>2,170</b>	<b>(223)</b>	<b>-10%</b>	<b>11,523</b>	<b>12,174</b>	<b>5%</b>
6400 Small equipment & tools	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6405 Safety/hazardous materials	5,853	633	(5,220)	-824%	0	(5,853)	-	5,897	1,900	(3,997)	-210%	601	(5,296)	-881%	11,597	7,600	-53%
6410 Signage	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
6415 Clothing	0	21	21	100%	0	0	-	0	62	62	100%	0	0	-	188	250	25%
<b>Total Operational Expense</b>	<b>5,853</b>	<b>779</b>	<b>(5,074)</b>	<b>-651%</b>	<b>0</b>	<b>(5,853)</b>	<b>-</b>	<b>5,897</b>	<b>2,337</b>	<b>(3,560)</b>	<b>-152%</b>	<b>601</b>	<b>(5,296)</b>	<b>-881%</b>	<b>12,910</b>	<b>9,350</b>	<b>-38%</b>
6510 Repairs & maintenance buildings	0	417	417	100%	0	0	-	0	1,250	1,250	100%	0	0	-	3,750	5,000	25%
6515 Repairs & maintenance land improvements	0	708	708	100%	0	0	-	0	2,125	2,125	100%	0	0	-	6,375	8,500	25%
6520 Repairs & maintenance docks	0	208	208	100%	0	0	-	126	625	499	80%	48	(77)	-159%	2,001	2,500	20%
6575 Waterway Leases	0	208	208	100%	1,135	1,135	100%	0	625	625	100%	1,135	1,135	100%	1,875	2,500	25%
6580 Permits	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
<b>Total Repair and Maintenance</b>	<b>0</b>	<b>1,625</b>	<b>1,625</b>	<b>100%</b>	<b>1,135</b>	<b>1,135</b>	<b>100%</b>	<b>126</b>	<b>4,875</b>	<b>4,749</b>	<b>97%</b>	<b>1,183</b>	<b>1,057</b>	<b>89%</b>	<b>14,751</b>	<b>19,500</b>	<b>24%</b>
<b>Total Goods &amp; Services</b>	<b>6,768</b>	<b>4,206</b>	<b>(2,562)</b>	<b>-61%</b>	<b>4,477</b>	<b>(2,291)</b>	<b>-51%</b>	<b>8,883</b>	<b>12,618</b>	<b>3,736</b>	<b>30%</b>	<b>10,692</b>	<b>1,810</b>	<b>17%</b>	<b>46,738</b>	<b>50,474</b>	<b>7%</b>
<b>Total Expenses</b>	<b>17,923</b>	<b>15,021</b>	<b>(2,902)</b>	<b>-19%</b>	<b>22,133</b>	<b>4,210</b>	<b>19%</b>	<b>37,816</b>	<b>45,063</b>	<b>7,246</b>	<b>16%</b>	<b>63,595</b>	<b>25,778</b>	<b>41%</b>	<b>183,862</b>	<b>191,109</b>	<b>4%</b>
<b>Operating Results</b>	<b>(2,982)</b>	<b>5,390</b>	<b>(8,371)</b>	<b>-155%</b>	<b>39,024</b>	<b>(42,006)</b>	<b>-108%</b>	<b>8,961</b>	<b>16,169</b>	<b>(7,207)</b>	<b>-45%</b>	<b>122,036</b>	<b>(113,074)</b>	<b>-93%</b>	<b>46,610</b>	<b>53,817</b>	<b>-13%</b>
<b>Taxes &amp; Misc Expenses</b>																	
<b>Net Result</b>	<b>(2,982)</b>	<b>5,390</b>	<b>(8,371)</b>	<b>-155%</b>	<b>39,024</b>	<b>(42,006)</b>	<b>-108%</b>	<b>8,961</b>	<b>16,169</b>	<b>(7,207)</b>	<b>-45%</b>	<b>122,036</b>	<b>(113,074)</b>	<b>-93%</b>	<b>46,610</b>	<b>53,817</b>	<b>-13%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4005 Building & Dock Leases	16,864	18,333	(1,470)	-8%	15,790	1,073	7%	50,741	55,000	(4,259)	-8%	47,371	3,369	7%	215,741	220,000	-2%
4100 Annual Moorage	53,437	33,267	20,170	61%	49,539	3,898	8%	124,026	79,261	44,765	56%	113,912	10,113	9%	449,775	405,010	11%
4105 Semi-Annual Moorage	12,082	6,786	5,296	78%	5,042	7,040	140%	18,612	20,783	(2,171)	-10%	12,013	6,599	55%	58,429	60,600	-4%
4110 Monthly Moorage	18,103	27,232	(9,129)	-34%	21,008	(2,905)	-14%	52,930	80,390	(27,460)	-34%	64,337	(11,407)	-18%	199,140	226,600	-12%
4115 Transient Moorage	12,442	10,522	1,921	18%	13,318	(875)	-7%	32,140	31,060	1,080	3%	39,314	(7,175)	-18%	88,630	87,550	1%
4118 Work Dock	950	5,417	(4,466)	-82%	6,428	(5,478)	-85%	8,716	16,250	(7,534)	-46%	11,078	(2,362)	-21%	57,466	65,000	-12%
4120 Metered Utilities	0	208	(208)	-100%	372	(372)	-100%	550	625	(75)	-12%	1,086	(536)	-49%	2,425	2,500	-3%
4125 Launch Ramp	4,276	3,083	1,193	39%	3,843	433	11%	13,281	9,250	4,031	44%	14,350	(1,069)	-7%	41,031	37,000	11%
4135 Storage Yard	2,932	3,333	(401)	-12%	2,923	9	0%	8,797	10,000	(1,203)	-12%	9,698	(901)	-9%	38,797	40,000	-3%
4140 Storage Unit	14,514	14,750	(236)	-2%	14,687	(173)	-1%	43,583	44,250	(667)	-2%	43,904	(321)	-1%	176,333	177,000	0%
4145 Long Term Boat Storage	9,586	7,500	2,086	28%	7,467	2,120	28%	28,019	22,500	5,519	25%	22,443	5,576	25%	95,519	90,000	6%
4150 Short Term Boat Storage	6,643	3,125	3,518	113%	2,468	4,175	169%	15,717	9,375	6,342	68%	5,812	9,905	170%	43,842	37,500	17%
4155 Boat Wash	0	83	(83)	-100%	195	(195)	-100%	408	250	158	63%	585	(177)	-30%	1,158	1,000	16%
4165 Space Rents	59,904	51,799	8,105	16%	50,525	9,379	19%	165,365	161,988	3,377	2%	158,003	7,362	5%	319,377	316,000	1%
4173 Laundry	406	333	73	22%	389	17	4%	1,050	1,000	50	5%	1,673	(624)	-37%	4,050	4,000	1%
4175 Propane	516	833	(318)	-38%	596	(80)	-13%	1,396	2,500	(1,104)	-44%	2,122	(726)	-34%	8,896	10,000	-11%
4180 Merchandise	14	83	(69)	-83%	204	(190)	-93%	236	250	(14)	-6%	734	(498)	-68%	986	1,000	-1%
4185 Visitor Convention Bureau Fee	824	292	532	182%	610	214	35%	2,010	875	1,135	130%	1,577	433	27%	4,635	3,500	32%
4190 Ice	7,187	30,037	(22,850)	-76%	27,838	(20,651)	-74%	7,187	30,037	(22,850)	-76%	131,235	(124,049)	-95%	277,515	300,365	-8%
4200 Boat Lifts	2,930	5,000	(2,070)	-41%	9,042	(6,112)	-68%	12,726	15,000	(2,274)	-15%	16,999	(4,273)	-25%	57,726	60,000	-4%
4230 Environmental Fee	1,898	2,083	(186)	-9%	2,443	(545)	-22%	6,149	6,250	(101)	-2%	5,474	675	12%	24,899	25,000	0%
4235 Customer Discounts	(756)	0	(756)	-	(1,711)	955	-56%	(2,300)	0	(2,300)	-	(2,657)	356	-13%	(2,300)	0	-
4290 Other	4,846	4,167	679	16%	5,645	(799)	-14%	14,621	12,500	2,121	17%	22,475	(7,854)	-35%	52,121	50,000	4%
4295 Bad Debt Expense	0	(1,250)	1,250	-100%	0	0	-	0	(3,750)	3,750	-100%	0	0	-	(11,250)	(15,000)	-25%
<b>Total Operating Income</b>	<b>229,597</b>	<b>227,018</b>	<b>2,579</b>	<b>1%</b>	<b>238,659</b>	<b>(9,062)</b>	<b>-4%</b>	<b>605,956</b>	<b>605,643</b>	<b>314</b>	<b>0%</b>	<b>723,539</b>	<b>(117,582)</b>	<b>-16%</b>	<b>2,204,939</b>	<b>2,204,625</b>	<b>0%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	38,959	41,749	2,790	7%	59,814	20,854	35%	107,391	125,247	17,856	14%	167,458	60,067	36%	525,043	542,899	3%
5010 Other compensation	0	1,290	1,290	100%	711	711	100%	13	3,869	3,856	100%	4,088	4,075	100%	12,915	16,771	23%
5015 Overtime	74	1,624	1,550	95%	1,118	1,044	93%	80	4,871	4,791	98%	6,637	6,557	99%	16,325	21,116	23%
<b>Total Compensation</b>	<b>39,034</b>	<b>44,662</b>	<b>5,629</b>	<b>13%</b>	<b>61,643</b>	<b>22,610</b>	<b>37%</b>	<b>107,484</b>	<b>133,987</b>	<b>26,503</b>	<b>20%</b>	<b>178,183</b>	<b>70,699</b>	<b>40%</b>	<b>554,283</b>	<b>580,786</b>	<b>5%</b>
5100 Federal Payroll taxes	2,875	3,417	542	16%	4,477	1,602	36%	7,910	10,250	2,340	23%	12,996	5,086	39%	42,090	44,430	5%
5105 State Payroll taxes	18	0	(18)	-	25	7	28%	46	0	(46)	-	70	24	34%	46	0	-
5110 Unemployment Insurance	687	928	241	26%	1,121	434	39%	2,079	2,785	707	25%	4,002	1,923	48%	11,367	12,074	6%
5115 Workers compensation	2,047	1,631	(416)	-26%	2,039	(8)	0%	6,140	4,892	(1,248)	-26%	6,117	(23)	0%	22,454	21,206	-6%
<b>Total Payroll Taxes</b>	<b>5,627</b>	<b>5,976</b>	<b>349</b>	<b>6%</b>	<b>7,662</b>	<b>2,035</b>	<b>27%</b>	<b>16,175</b>	<b>17,928</b>	<b>1,753</b>	<b>10%</b>	<b>23,184</b>	<b>7,010</b>	<b>30%</b>	<b>75,957</b>	<b>77,710</b>	<b>2%</b>
5200 Medical insurance	12,153	13,409	1,255	9%	16,019	3,866	24%	39,521	40,226	705	2%	48,093	8,572	18%	173,662	174,367	0%
5205 Dental insurance	1,206	1,550	344	22%	1,724	518	30%	3,773	4,651	879	19%	5,071	1,298	26%	19,283	20,162	4%
5215 Term life insurance	164	131	(32)	-25%	560	396	71%	755	394	(360)	-91%	2,000	1,245	62%	2,069	1,709	-21%
5220 Long Term Disability insurance	314	250	(64)	-26%	0	(314)	-	659	750	91	12%	0	(659)	-	3,158	3,249	3%



Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
5225 PERS Employee Contributions	8,898	8,909	11	0%	11,423	2,526	22%	27,449	26,726	(723)	-3%	36,572	9,123	25%	116,569	115,846	-1%
5230 PERS Employer Contributions	2,524	2,602	79	3%	3,290	766	23%	7,776	7,807	31	0%	10,449	2,674	26%	33,810	33,841	0%
<b>Total Insured Benefits</b>	<b>25,258</b>	<b>26,851</b>	<b>1,593</b>	<b>6%</b>	<b>33,016</b>	<b>7,757</b>	<b>23%</b>	<b>79,932</b>	<b>80,554</b>	<b>623</b>	<b>1%</b>	<b>102,185</b>	<b>22,253</b>	<b>22%</b>	<b>348,551</b>	<b>349,174</b>	<b>0%</b>
<b>Total Personnel Services</b>	<b>69,918</b>	<b>77,490</b>	<b>7,571</b>	<b>10%</b>	<b>102,321</b>	<b>32,402</b>	<b>32%</b>	<b>203,591</b>	<b>232,469</b>	<b>28,879</b>	<b>12%</b>	<b>303,553</b>	<b>99,962</b>	<b>33%</b>	<b>978,791</b>	<b>1,007,670</b>	<b>3%</b>
<b>Goods &amp; Services</b>																	
6005 Seminars & training	0	0	0	-	91	91	100%	0	0	0	-	211	211	100%	0	0	-
<b>Total Staff Training</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>91</b>	<b>91</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>211</b>	<b>211</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
6020 Travel - airfare	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6025 Travel - lodging & transportation	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6030 Travel - Per Diem & mileage reimbursement	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6035 Meals & Entertainment	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>292</b>	<b>292</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>875</b>	<b>875</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,625</b>	<b>3,500</b>	<b>25%</b>
6050 Office supplies	0	0	0	-	0	0	-	106	0	(106)	-	140	34	24%	106	0	-
6055 Kitchen supplies	86	208	122	59%	186	100	54%	250	625	375	60%	758	508	67%	2,125	2,500	15%
6070 Postage & courier services	0	83	83	100%	85	85	100%	55	250	195	78%	342	287	84%	805	1,000	19%
<b>Total Office Expense</b>	<b>86</b>	<b>292</b>	<b>206</b>	<b>71%</b>	<b>271</b>	<b>185</b>	<b>68%</b>	<b>411</b>	<b>875</b>	<b>464</b>	<b>53%</b>	<b>1,239</b>	<b>828</b>	<b>67%</b>	<b>3,036</b>	<b>3,500</b>	<b>13%</b>
6100 Telephone - landline	173	243	70	29%	270	97	36%	517	728	210	29%	805	287	36%	2,700	2,910	7%
6105 Telephone - mobile	498	780	282	36%	492	(7)	-1%	1,459	2,340	881	38%	1,438	(21)	-1%	8,479	9,360	9%
6110 Internet services	1,277	1,250	(27)	-2%	1,926	648	34%	3,832	3,750	(82)	-2%	4,001	169	4%	15,082	15,000	-1%
6115 Cable TV	1,497	680	(818)	-120%	647	(850)	-131%	3,042	2,039	(1,004)	-49%	1,607	(1,435)	-89%	9,159	8,155	-12%
6130 Electricity	33,209	20,833	(12,375)	-59%	20,326	(12,883)	-63%	56,885	62,500	5,615	9%	60,606	3,721	6%	244,385	250,000	2%
6131 Propane - Operations	89	125	36	28%	130	41	31%	289	375	86	23%	218	(71)	-33%	1,414	1,500	6%
6135 Water/Sewer	8,409	6,250	(2,159)	-35%	8,867	459	5%	22,427	18,750	(3,677)	-20%	30,979	8,551	28%	78,677	75,000	-5%
6140 Garbage/Sanitation Collection	6,544	5,833	(711)	-12%	6,363	(181)	-3%	16,218	17,500	1,282	7%	20,697	4,479	22%	68,718	70,000	2%
6145 Hazardous material disposal	0	333	333	100%	364	364	100%	830	1,000	170	17%	2,674	1,844	69%	3,830	4,000	4%
6150 Derelict boat disposal	15	1,250	1,235	99%	0	(15)	-	15	3,750	3,735	100%	2,160	2,145	99%	11,265	15,000	25%
6155 Environmental Remediation/Mitigation/Monitoring	125	417	292	70%	0	(125)	-	178	1,250	1,072	86%	748	570	76%	3,928	5,000	21%
<b>Total Utilities</b>	<b>51,837</b>	<b>37,994</b>	<b>(13,843)</b>	<b>-36%</b>	<b>39,385</b>	<b>(12,452)</b>	<b>-32%</b>	<b>105,693</b>	<b>113,981</b>	<b>8,289</b>	<b>7%</b>	<b>125,930</b>	<b>20,238</b>	<b>16%</b>	<b>447,636</b>	<b>455,925</b>	<b>2%</b>
6200 Temporary/Contract help	0	3,000	3,000	100%	6,410	6,410	100%	5,972	9,000	3,028	34%	18,674	12,702	68%	32,972	36,000	8%
6205 Janitorial services	0	55	55	100%	53	53	100%	21	165	144	87%	160	139	87%	516	660	22%
6210 Vending machine services	1,042	125	(917)	-733%	281	(760)	-270%	1,328	375	(953)	-254%	281	(1,047)	-372%	2,453	1,500	-64%
6245 Legal advertising	0	108	108	100%	302	302	100%	349	325	(24)	-7%	676	327	48%	1,324	1,300	-2%
6270 Contracted Services	6	542	536	99%	213	207	97%	396	1,625	1,229	76%	2,303	1,907	83%	5,271	6,500	19%
6290 Commercial insurance	3,813	7,504	3,691	49%	6,745	2,932	43%	17,851	22,512	4,662	21%	20,239	2,388	12%	85,387	90,049	5%
<b>Total Professional Services</b>	<b>4,861</b>	<b>11,334</b>	<b>6,473</b>	<b>57%</b>	<b>14,005</b>	<b>9,144</b>	<b>65%</b>	<b>25,917</b>	<b>34,002</b>	<b>8,085</b>	<b>24%</b>	<b>42,333</b>	<b>16,416</b>	<b>39%</b>	<b>127,924</b>	<b>136,009</b>	<b>6%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6400 Small equipment & tools	204	500	296	59%	938	734	78%	246	1,500	1,254	84%	2,323	2,077	89%	4,746	6,000	21%
6405 Safety/hazardous materials	0	833	833	100%	1,381	1,381	100%	10	2,500	2,490	100%	2,787	2,777	100%	7,510	10,000	25%
6410 Signage	0	63	63	100%	0	0	-	0	188	188	100%	269	269	100%	563	750	25%
6415 Clothing	0	417	417	100%	0	0	-	0	1,250	1,250	100%	175	175	100%	3,750	5,000	25%
6420 Janitorial supplies	912	1,042	130	12%	0	(912)	-	3,679	3,125	(554)	-18%	3,358	(321)	-10%	13,054	12,500	-4%
6425 Operational supplies	42	2,083	2,041	98%	204	161	79%	1,243	6,250	5,007	80%	2,400	1,157	48%	19,993	25,000	20%
6430 Equipment Rental	0	333	333	100%	0	0	-	0	1,000	1,000	100%	503	503	100%	3,000	4,000	25%
6450 Fuel - Gas	89	1,042	952	91%	979	889	91%	1,699	3,125	1,426	46%	979	(720)	-74%	11,074	12,500	11%
6455 Fuel - Diesel	31	83	52	63%	0	(31)	-	109	250	141	56%	154	44	29%	859	1,000	14%
6481 Propane - Retail	252	542	290	53%	443	191	43%	957	1,625	668	41%	1,085	127	12%	5,832	6,500	10%
6485 Retail items	0	15	15	100%	0	0	-	0	45	45	100%	0	0	-	135	180	25%
<b>Total Operational Expense</b>	<b>1,531</b>	<b>6,953</b>	<b>5,422</b>	<b>78%</b>	<b>3,944</b>	<b>2,413</b>	<b>61%</b>	<b>7,943</b>	<b>20,858</b>	<b>12,914</b>	<b>62%</b>	<b>14,031</b>	<b>6,088</b>	<b>43%</b>	<b>70,516</b>	<b>83,430</b>	<b>15%</b>
6500 Repairs & maintenance equipment	452	6,250	5,798	93%	1,851	1,399	76%	13,644	18,750	5,106	27%	14,791	1,147	8%	69,894	75,000	7%
6505 Repairs & maintenance vehicles	1,222	667	(555)	-83%	(35)	(1,257)	3592%	12,071	2,000	(10,071)	-504%	2,763	(9,308)	-337%	18,071	8,000	-126%
6510 Repairs & maintenance buildings	60	3,750	3,690	98%	148	88	59%	257	11,250	10,993	98%	3,119	2,862	92%	34,007	45,000	24%
6515 Repairs & maintenance land improvements	0	417	417	100%	810	810	100%	0	1,250	1,250	100%	2,538	2,538	100%	3,750	5,000	25%
6520 Repairs & maintenance docks	760	4,167	3,407	82%	364	(396)	-109%	1,394	12,500	11,106	89%	5,284	3,890	74%	38,894	50,000	22%
6540 Marina dredging	28,564	7,500	(21,064)	-281%	0	(28,564)	-	29,260	22,500	(6,760)	-30%	0	(29,260)	-	96,760	90,000	-8%
6575 Waterway Leases	1,169	2,500	1,331	53%	0	(1,169)	-	1,169	7,500	6,331	84%	0	(1,169)	-	23,669	30,000	21%
6580 Permits	0	417	417	100%	0	0	-	5,216	1,250	(3,966)	-317%	2,690	(2,526)	-94%	8,966	5,000	-79%
<b>Total Repair and Maintenance</b>	<b>32,226</b>	<b>25,667</b>	<b>(6,560)</b>	<b>-26%</b>	<b>3,137</b>	<b>(29,090)</b>	<b>-927%</b>	<b>63,011</b>	<b>77,000</b>	<b>13,989</b>	<b>18%</b>	<b>31,185</b>	<b>(31,826)</b>	<b>-102%</b>	<b>294,011</b>	<b>308,000</b>	<b>5%</b>
<b>Total Goods &amp; Services</b>	<b>90,541</b>	<b>82,530</b>	<b>(8,011)</b>	<b>-10%</b>	<b>60,832</b>	<b>(29,709)</b>	<b>-49%</b>	<b>202,975</b>	<b>247,591</b>	<b>44,616</b>	<b>18%</b>	<b>214,930</b>	<b>11,955</b>	<b>6%</b>	<b>945,748</b>	<b>990,364</b>	<b>5%</b>
<b>Total Expenses</b>	<b>160,460</b>	<b>160,020</b>	<b>(439)</b>	<b>0%</b>	<b>163,153</b>	<b>2,693</b>	<b>2%</b>	<b>406,566</b>	<b>480,060</b>	<b>73,495</b>	<b>15%</b>	<b>518,483</b>	<b>111,917</b>	<b>22%</b>	<b>1,924,539</b>	<b>1,998,034</b>	<b>4%</b>
<b>Operating Results</b>	<b>69,137</b>	<b>66,997</b>	<b>2,140</b>	<b>3%</b>	<b>75,506</b>	<b>(6,368)</b>	<b>-8%</b>	<b>199,391</b>	<b>125,582</b>	<b>73,809</b>	<b>59%</b>	<b>205,056</b>	<b>(5,665)</b>	<b>-3%</b>	<b>280,400</b>	<b>206,591</b>	<b>36%</b>
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
4450 Lodging Tax	0	0	0	-	0	0	-	18	0	18	-	22	(4)	-19%	18	0	-
4650 Grants Received - MAP	0	0	0	-	0	0	-	0	5,400	(5,400)	-100%	5,175	(5,175)	-100%	0	5,400	-100%
4695 Grants Received - Other	0	0	0	-	0	0	-	0	0	0	-	0	0	-	27,000	27,000	0%
4900 Other Income	0	0	0	-	0	0	-	0	0	0	-	300	(300)	-100%	0	0	-
4905 Other	45	0	45	-	1,516	(1,471)	-97%	45	0	45	-	1,606	(1,561)	-97%	45	0	-
4915 Insurance Reimbursement	0	0	0	-	0	0	-	0	0	0	-	25,000	(25,000)	-100%	0	0	-
<b>Total Other Income</b>	<b>45</b>	<b>0</b>	<b>45</b>	<b>-</b>	<b>1,516</b>	<b>(1,471)</b>	<b>-97%</b>	<b>63</b>	<b>5,400</b>	<b>(5,337)</b>	<b>-99%</b>	<b>32,103</b>	<b>(32,040)</b>	<b>-100%</b>	<b>27,063</b>	<b>32,400</b>	<b>-16%</b>
<b>Other Expenses</b>																	
<b>Taxes &amp; Misc Expenses</b>																	
6720 Property Tax - Sublet Facilities	0	0	0	-	-	-	-	0	0	0	-	0	0	-	10,000	10,000.00	0%
<b>Total Taxes &amp; Misc Expenses</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>10,000</b>	<b>10,000.00</b>	<b>0%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops		Current Period				Same Month Last Year			Year to Date				Year End					
		Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
		Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Debt Services</b>																		
7005	Principal repayment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	340,588	340,588	0%
7010	Interest payment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	242,860	242,860	0%
7020	Principal repayment	434	2,205	1,771	80%	0	(434)	-	1,300	6,614	5,314	80%	0	(1,300)	-	21,140	26,454	20%
7025	Interest payment	18	52	34	66%	0	(18)	-	54	155	101	65%	0	(54)	-	519	620	16%
8010	CIP Buildings	0	5,417	5,417	100%	0	0	-	0	16,250	16,250	100%	168	168	100%	48,750	65,000	25%
8011	CIP Docks	0	0	0	-	0	0	-	0	0	0	-	14,352	14,352	100%	0	0	-
8020	CIP Machinery & Equipment	14,860	2,250	(12,610)	-560%	0	(14,860)	-	14,860	6,750	(8,110)	-120%	0	(14,860)	-	35,110	27,000	-30%
<b>Total Debt Services</b>		<b>15,311</b>	<b>9,923</b>	<b>(5,388)</b>	<b>-54%</b>	<b>0</b>	<b>(15,311)</b>	<b>-</b>	<b>16,214</b>	<b>29,769</b>	<b>13,555</b>	<b>46%</b>	<b>14,519</b>	<b>(1,694)</b>	<b>-12%</b>	<b>688,967</b>	<b>702,522</b>	<b>2%</b>
<b>Total Other Expenses</b>		<b>15,311</b>	<b>9,923</b>	<b>(5,388)</b>	<b>-54%</b>	<b>0</b>	<b>(15,311)</b>	<b>-</b>	<b>16,214</b>	<b>29,769</b>	<b>13,555</b>	<b>46%</b>	<b>14,519</b>	<b>(1,694)</b>	<b>-12%</b>	<b>698,967</b>	<b>712,522</b>	<b>2%</b>
<b>Net Other Income</b>		<b>(15,266)</b>	<b>(9,923)</b>	<b>(5,343)</b>	<b>54%</b>	<b>1,516</b>	<b>(16,782)</b>	<b>-1107%</b>	<b>(16,151)</b>	<b>(24,369)</b>	<b>8,218</b>	<b>-34%</b>	<b>17,584</b>	<b>(33,735)</b>	<b>-192%</b>	<b>(671,904)</b>	<b>(680,122)</b>	<b>-1%</b>
<b>Net Result</b>		<b>53,871</b>	<b>57,075</b>	<b>(3,204)</b>	<b>-6%</b>	<b>77,022</b>	<b>(23,151)</b>	<b>-30%</b>	<b>183,240</b>	<b>101,214</b>	<b>82,026</b>	<b>81%</b>	<b>222,640</b>	<b>(39,400)</b>	<b>-18%</b>	<b>(391,505)</b>	<b>(473,531)</b>	<b>-17%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4287 Dredging Services	0	0	0	-	0	0	-	0	0	0	-	0	0	-	75,000	75,000	0%
4290 Other	0	250,000	(250,000)	-100%	0	0	-	5,738	250,000	(244,262)	-98%	(22,482)	28,221	-126%	5,738	250,000	-98%
<b>Total Operating Income</b>	<b>0</b>	<b>250,000</b>	<b>(250,000)</b>	<b>-100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>5,738</b>	<b>250,000</b>	<b>(244,262)</b>	<b>-98%</b>	<b>(22,482)</b>	<b>28,221</b>	<b>-126%</b>	<b>80,738</b>	<b>325,000</b>	<b>-75%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	3,204	0	(3,204)	-	0	(3,204)	-	6,265	0	(6,265)	-	238	(6,027)	-2534%	47,880	41,615	-15%
5010 Other compensation	0	0	0	-	0	0	-	(9)	0	9	-	0	9	-	(9)	0	-
5015 Overtime	0	0	0	-	0	0	-	6	0	(6)	-	0	(6)	-	6	0	-
<b>Total Compensation</b>	<b>3,204</b>	<b>0</b>	<b>(3,204)</b>	<b>-</b>	<b>0</b>	<b>(3,204)</b>	<b>-</b>	<b>6,261</b>	<b>0</b>	<b>(6,261)</b>	<b>-</b>	<b>238</b>	<b>(6,023)</b>	<b>-2533%</b>	<b>47,876</b>	<b>41,615</b>	<b>-15%</b>
5100 Federal Payroll taxes	228	0	(228)	-	0	(228)	-	445	0	(445)	-	18	(427)	-2348%	3,629	3,184	-14%
5105 State Payroll taxes	1	0	(1)	-	0	(1)	-	3	0	(3)	-	0	(2)	-1862%	3	0	-
5110 Unemployment Insurance	77	0	(77)	-	0	(77)	-	151	0	(151)	-	7	(144)	-2167%	1,233	1,082	-14%
5115 Workers compensation	0	0	0	-	0	0	-	0	0	0	-	0	0	-	1,565	1,565	0%
<b>Total Payroll Taxes</b>	<b>306</b>	<b>0</b>	<b>(306)</b>	<b>-</b>	<b>0</b>	<b>(306)</b>	<b>-</b>	<b>599</b>	<b>0</b>	<b>(599)</b>	<b>-</b>	<b>25</b>	<b>(574)</b>	<b>-2297%</b>	<b>6,430</b>	<b>5,831</b>	<b>-10%</b>
5200 Medical insurance	0	0	0	-	0	0	-	0	0	0	-	0	0	-	17,435	17,435	0%
5205 Dental insurance	0	0	0	-	0	0	-	0	0	0	-	0	0	-	2,378	2,378	0%
5215 Term life insurance	0	0	0	-	0	0	-	0	0	0	-	0	0	-	150	150	0%
5220 Long Term Disability insurance	0	0	0	-	0	0	-	0	0	0	-	0	0	-	225	225	0%
5225 PERS Employee Contributions	713	0	(713)	-	0	(713)	-	1,566	0	(1,566)	-	45	(1,521)	-3350%	9,904	8,338	-19%
5230 PERS Employer Contributions	192	0	(192)	-	0	(192)	-	433	0	(433)	-	14	(419)	-2933%	3,212	2,779	-16%
<b>Total Insured Benefits</b>	<b>905</b>	<b>0</b>	<b>(905)</b>	<b>-</b>	<b>0</b>	<b>(905)</b>	<b>-</b>	<b>1,999</b>	<b>0</b>	<b>(1,999)</b>	<b>-</b>	<b>60</b>	<b>(1,939)</b>	<b>-3250%</b>	<b>33,304</b>	<b>31,305</b>	<b>-6%</b>
<b>Total Personnel Services</b>	<b>4,415</b>	<b>0</b>	<b>(4,415)</b>	<b>-</b>	<b>0</b>	<b>(4,415)</b>	<b>-</b>	<b>8,859</b>	<b>0</b>	<b>(8,859)</b>	<b>-</b>	<b>322</b>	<b>(8,536)</b>	<b>-2647%</b>	<b>87,610</b>	<b>78,751</b>	<b>-11%</b>
<b>Goods &amp; Services</b>																	
6005 Seminars & training	0	417	417	100%	0	0	-	0	1,251	1,251	100%	0	0	-	3,749	5,000	25%
<b>Total Staff Training</b>	<b>0</b>	<b>417</b>	<b>417</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>1,251</b>	<b>1,251</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>3,749</b>	<b>5,000</b>	<b>25%</b>
6030 Travel - Per Diem & mileage reimbursement	0	0	0	-	0	0	-	0	0	0	-	0	0	-	2,000	2,000	0%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,000</b>	<b>2,000</b>	<b>0%</b>
6050 Office supplies	0	42	42	100%	0	0	-	0	126	126	100%	0	0	-	374	500	25%
<b>Total Office Expense</b>	<b>0</b>	<b>42</b>	<b>42</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>126</b>	<b>126</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>374</b>	<b>500</b>	<b>25%</b>
6105 Telephone - mobile	56	0	(56)	-	156	101	64%	56	0	(56)	-	156	101	64%	56	0	-
<b>Total Utilities</b>	<b>56</b>	<b>0</b>	<b>(56)</b>	<b>-</b>	<b>156</b>	<b>101</b>	<b>64%</b>	<b>56</b>	<b>0</b>	<b>(56)</b>	<b>-</b>	<b>156</b>	<b>101</b>	<b>64%</b>	<b>56</b>	<b>0</b>	<b>-</b>
6250 Legal services	0	2,083	2,083	100%	595	595	100%	0	6,249	6,249	100%	595	595	100%	18,751	25,000	25%

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6255 Auditing	0	0	0	-	0	0	-	0	0	0	-	0	0	-	10,000	10,000	0%
6290 Commercial insurance	4,540	4,533	(7)	0%	4,282	(258)	-6%	13,621	13,599	(22)	0%	12,846	(775)	-6%	54,422	54,400	0%
<b>Total Professional Services</b>	<b>4,540</b>	<b>6,616</b>	<b>2,076</b>	<b>31%</b>	<b>4,877</b>	<b>337</b>	<b>7%</b>	<b>13,621</b>	<b>19,848</b>	<b>6,227</b>	<b>31%</b>	<b>13,441</b>	<b>(180)</b>	<b>-1%</b>	<b>83,173</b>	<b>89,400</b>	<b>7%</b>
6400 Small equipment & tools	0	0	0	-	109	109	100%	0	0	0	-	1,079	1,079	100%	0	0	-
6425 Operational supplies	4,465	0	(4,465)	-	0	(4,465)	-	4,516	0	(4,516)	-	0	(4,516)	-	54,516	50,000	-9%
6430 Equipment Rental	4,968	0	(4,968)	-	0	(4,968)	-	4,968	0	(4,968)	-	0	(4,968)	-	9,189	4,221	-118%
6450 Fuel - Gas	734	0	(734)	-	0	(734)	-	734	0	(734)	-	0	(734)	-	7,484	6,750	-11%
6455 Fuel - Diesel	0	0	0	-	0	0	-	0	0	0	-	0	0	-	8,250	8,250	0%
<b>Total Operational Expense</b>	<b>10,168</b>	<b>0</b>	<b>(10,168)</b>	<b>-</b>	<b>109</b>	<b>(10,059)</b>	<b>-9230%</b>	<b>10,219</b>	<b>0</b>	<b>(10,219)</b>	<b>-</b>	<b>1,079</b>	<b>(9,139)</b>	<b>-847%</b>	<b>79,440</b>	<b>69,221</b>	<b>-15%</b>
6500 Repairs & maintenance equipment	7,844	5,417	(2,427)	-45%	18,823	10,979	58%	15,447	16,251	804	5%	20,133	4,686	23%	64,196	65,000	1%
6505 Repairs & maintenance vehicles	2,424	1,250	(1,174)	-94%	0	(2,424)	-	2,649	3,750	1,101	29%	320	(2,329)	-728%	13,899	15,000	7%
<b>Total Repair and Maintenance</b>	<b>10,269</b>	<b>6,667</b>	<b>(3,602)</b>	<b>-54%</b>	<b>18,823</b>	<b>8,555</b>	<b>45%</b>	<b>18,096</b>	<b>20,001</b>	<b>1,905</b>	<b>10%</b>	<b>20,453</b>	<b>2,357</b>	<b>12%</b>	<b>78,095</b>	<b>80,000</b>	<b>2%</b>
<b>Total Goods &amp; Services</b>	<b>25,033</b>	<b>13,742</b>	<b>(11,291)</b>	<b>-82%</b>	<b>23,965</b>	<b>(1,067)</b>	<b>-4%</b>	<b>41,991</b>	<b>41,226</b>	<b>(765)</b>	<b>-2%</b>	<b>35,130</b>	<b>(6,862)</b>	<b>-20%</b>	<b>246,886</b>	<b>246,121</b>	<b>0%</b>
<b>Total Expenses</b>	<b>29,448</b>	<b>13,742</b>	<b>(15,706)</b>	<b>-114%</b>	<b>23,965</b>	<b>(5,483)</b>	<b>-23%</b>	<b>50,850</b>	<b>41,226</b>	<b>(9,624)</b>	<b>-23%</b>	<b>35,452</b>	<b>(15,398)</b>	<b>-43%</b>	<b>334,496</b>	<b>324,872</b>	<b>-3%</b>
<b>Operating Results</b>	<b>(29,448)</b>	<b>236,258</b>	<b>(265,706)</b>	<b>-112%</b>	<b>(23,965)</b>	<b>(5,483)</b>	<b>23%</b>	<b>(45,112)</b>	<b>208,774</b>	<b>(253,886)</b>	<b>-122%</b>	<b>(57,935)</b>	<b>12,823</b>	<b>-22%</b>	<b>(253,758)</b>	<b>128</b>	<b>-198348%</b>
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
4805 Transfer - GF	0	0	0	-	0	0	-	0	0	0	-	22,482	(22,482)	-100%	0	0	-
<b>Total Other Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>22,482</b>	<b>(22,482)</b>	<b>-100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Net Other Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>22,482</b>	<b>(22,482)</b>	<b>-100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Net Result</b>	<b>(29,448)</b>	<b>236,258</b>	<b>(265,706)</b>	<b>-112%</b>	<b>(23,965)</b>	<b>(5,483)</b>	<b>23%</b>	<b>(45,112)</b>	<b>208,774</b>	<b>(253,886)</b>	<b>-122%</b>	<b>(35,452)</b>	<b>(9,660)</b>	<b>27%</b>	<b>(253,758)</b>	<b>128</b>	<b>-198348%</b>

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Rail Ops Location: All Budget: Adopted



Rail Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
<b>Operating Income</b>																	
4010 Property Agreements	8,478	9,113	(635)	-7%	8,322	156	2%	67,267	74,528	(7,261)	-10%	68,061	(794)	-1%	240,839	248,100	-3%
4235 Customer Discounts	0	0	0	-	0	0	-	(3,950)	0	(3,950)	-	0	(3,950)	-	(3,950)	0	-
4260 Rail Operations Revenue	19,053	7,632	11,422	150%	6,971	12,082	173%	68,346	61,446	6,901	11%	56,127	12,219	22%	285,676	278,775	2%
4265 Rail Surcharges	23,564	22,833	730	3%	19,346	4,218	22%	81,562	77,223	4,339	6%	65,429	16,133	25%	353,873	349,535	1%
4290 Other	0	333	(333)	-100%	0	0	-	0	1,000	(1,000)	-100%	0	0	-	3,000	4,000	-25%
<b>Total Operating Income</b>	<b>51,095</b>	<b>39,911</b>	<b>11,184</b>	<b>28%</b>	<b>34,639</b>	<b>16,456</b>	<b>48%</b>	<b>213,225</b>	<b>214,196</b>	<b>(972)</b>	<b>0%</b>	<b>189,617</b>	<b>23,608</b>	<b>12%</b>	<b>879,438</b>	<b>880,410</b>	<b>0%</b>
<b>Expenses</b>																	
<b>Personnel Services</b>																	
5005 Salaries	0	0	0	-	7,354	7,354	100%	0	0	0	-	19,942	19,942	100%	0	0	-
<b>Total Compensation</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>7,354</b>	<b>7,354</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>19,942</b>	<b>19,942</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
5100 Federal Payroll taxes	0	0	0	-	534	534	100%	0	0	0	-	1,449	1,449	100%	0	0	-
5105 State Payroll taxes	0	0	0	-	1	1	100%	0	0	0	-	5	5	100%	0	0	-
5115 Workers compensation	0	0	0	-	321	321	100%	0	0	0	-	963	963	100%	0	0	-
<b>Total Payroll Taxes</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>857</b>	<b>857</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>2,416</b>	<b>2,416</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
5200 Medical insurance	0	0	0	-	1,454	1,454	100%	0	0	0	-	4,362	4,362	100%	0	0	-
5205 Dental insurance	0	0	0	-	154	154	100%	0	0	0	-	463	463	100%	0	0	-
5215 Term life insurance	0	0	0	-	58	58	100%	0	0	0	-	173	173	100%	0	0	-
5225 PERS Employee Contributions	0	0	0	-	1,404	1,404	100%	0	0	0	-	4,203	4,203	100%	0	0	-
5230 PERS Employer Contributions	0	0	0	-	441	441	100%	0	0	0	-	1,321	1,321	100%	0	0	-
<b>Total Insured Benefits</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>3,511</b>	<b>3,511</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>10,523</b>	<b>10,523</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Total Personnel Services</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>11,722</b>	<b>11,722</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>32,881</b>	<b>32,881</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Goods &amp; Services</b>																	
6005 Seminars & training	0	0	0	-	0	0	-	0	0	0	-	425	425	100%	0	0	-
<b>Total Staff Training</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>425</b>	<b>425</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
6020 Travel - airfare	0	0	0	-	0	0	-	0	0	0	-	372	372	100%	0	0	-
6025 Travel - lodging & transportation	0	0	0	-	353	353	100%	0	0	0	-	441	441	100%	0	0	-
6030 Travel - Per Diem & mileage reimbursement	0	42	42	100%	746	746	100%	0	125	125	100%	1,119	1,119	100%	375	500	25%
6035 Meals & Entertainment	0	42	42	100%	0	0	-	0	125	125	100%	48	48	100%	375	500	25%
<b>Total Travel &amp; Entertainment</b>	<b>0</b>	<b>83</b>	<b>83</b>	<b>100%</b>	<b>1,099</b>	<b>1,099</b>	<b>100%</b>	<b>0</b>	<b>250</b>	<b>250</b>	<b>100%</b>	<b>1,981</b>	<b>1,981</b>	<b>100%</b>	<b>750</b>	<b>1,000</b>	<b>25%</b>
6105 Telephone - mobile	0	60	60	100%	0	0	-	0	180	180	100%	0	0	-	540	720	25%
6145 Hazardous material disposal	0	0	0	-	4,313	4,313	100%	0	0	0	-	4,313	4,313	100%	0	0	-
<b>Total Utilities</b>	<b>0</b>	<b>60</b>	<b>60</b>	<b>100%</b>	<b>4,313</b>	<b>4,313</b>	<b>100%</b>	<b>0</b>	<b>180</b>	<b>180</b>	<b>100%</b>	<b>4,313</b>	<b>4,313</b>	<b>100%</b>	<b>540</b>	<b>720</b>	<b>25%</b>
6230 Rail operations service fee	0	542	542	100%	0	0	-	0	1,625	1,625	100%	0	0	-	4,875	6,500	25%
6260 Consulting services	0	4,583	4,583	100%	0	0	-	250	13,750	13,500	98%	0	(250)	-	41,500	55,000	25%

Financial Report - Actual vs. Budget  
For Period Ending Sep 2020

amounts in \$US dollars

Fund: General Fund Department: Rail Ops Location: All Budget: Adopted



Rail Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2020				Sep 2019			Jul 2020 - Sep 2020				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6290 Commercial insurance	3,107	3,365	258	8%	949	(2,158)	-227%	9,320	10,095	775	8%	2,414	(6,906)	-286%	39,605	40,380	2%
<b>Total Professional Services</b>	<b>3,107</b>	<b>8,490</b>	<b>5,383</b>	<b>63%</b>	<b>949</b>	<b>(2,158)</b>	<b>-227%</b>	<b>9,570</b>	<b>25,470</b>	<b>15,900</b>	<b>62%</b>	<b>2,414</b>	<b>(7,156)</b>	<b>-296%</b>	<b>85,980</b>	<b>101,880</b>	<b>16%</b>
6410 Signage	0	667	667	100%	0	0	-	0	2,000	2,000	100%	0	0	-	6,000	8,000	25%
6415 Clothing	0	15	15	100%	0	0	-	0	44	44	100%	0	0	-	131	175	25%
<b>Total Operational Expense</b>	<b>0</b>	<b>681</b>	<b>681</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>2,044</b>	<b>2,044</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>6,131</b>	<b>8,175</b>	<b>25%</b>
6505 Repairs & maintenance vehicles	0	0	0	-	0	0	-	0	0	0	-	275	275	100%	0	0	-
6515 Repairs & maintenance land improvements	0	4,167	4,167	100%	0	0	-	0	12,500	12,500	100%	0	0	-	37,500	50,000	25%
6580 Permits	0	0	0	-	0	0	-	0	0	0	-	1,178	1,178	100%	0	0	-
<b>Total Repair and Maintenance</b>	<b>0</b>	<b>4,167</b>	<b>4,167</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>12,500</b>	<b>12,500</b>	<b>100%</b>	<b>1,453</b>	<b>1,453</b>	<b>100%</b>	<b>37,500</b>	<b>50,000</b>	<b>25%</b>
<b>Total Goods &amp; Services</b>	<b>3,107</b>	<b>13,481</b>	<b>10,375</b>	<b>77%</b>	<b>6,361</b>	<b>3,254</b>	<b>51%</b>	<b>9,570</b>	<b>40,444</b>	<b>30,874</b>	<b>76%</b>	<b>10,586</b>	<b>1,016</b>	<b>10%</b>	<b>130,901</b>	<b>161,775</b>	<b>19%</b>
<b>Total Expenses</b>	<b>3,107</b>	<b>13,481</b>	<b>10,375</b>	<b>77%</b>	<b>18,083</b>	<b>14,976</b>	<b>83%</b>	<b>9,570</b>	<b>40,444</b>	<b>30,874</b>	<b>76%</b>	<b>43,467</b>	<b>33,897</b>	<b>78%</b>	<b>130,901</b>	<b>161,775</b>	<b>19%</b>
<b>Operating Results</b>	<b>47,988</b>	<b>26,430</b>	<b>21,559</b>	<b>82%</b>	<b>16,556</b>	<b>31,432</b>	<b>190%</b>	<b>203,655</b>	<b>173,752</b>	<b>29,902</b>	<b>17%</b>	<b>146,150</b>	<b>57,505</b>	<b>39%</b>	<b>748,537</b>	<b>718,635</b>	<b>4%</b>
<b>Other Income &amp; Expenses</b>																	
<b>Other Income</b>																	
4480 Tax Credits	0	0	0	-	0	0	-	0	0	0	-	0	0	-	783,965	783,965	0%
4815 Transfer - RF	0	0	0	-	0	0	-	0	0	0	-	0	0	-	645,000	645,000	0%
4915 Insurance Reimbursement	0	0	0	-	(16,476)	16,476	-100%	0	0	0	-	(11,393)	11,393	-100%	0	0	-
<b>Total Other Income</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>(16,476)</b>	<b>16,476</b>	<b>-100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>(11,393)</b>	<b>11,393</b>	<b>-100%</b>	<b>1,428,965</b>	<b>1,428,965</b>	<b>0%</b>
<b>Other Expenses</b>																	
6755 Insurance Claims	0	0	0	-	8	8	100%	0	0	0	-	8	8	100%	0	0	-
<b>Total Taxes &amp; Misc Expenses</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>8</b>	<b>8</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>-</b>	<b>8</b>	<b>8</b>	<b>100%</b>	<b>0</b>	<b>0</b>	<b>-</b>
<b>Debt Services</b>																	
7005 Principal repayment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	338,068	338,068	0%
7010 Interest payment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	306,543	306,543	0%
7020 Principal repayment - Vehicles	1,042	5,245	4,203	80%	0	(1,042)	-	3,125	15,735	12,610	80%	0	(3,125)	-	50,330	62,940	20%
7025 Interest payment - Vehicles	17	51	34	66%	0	(17)	-	53	153	100	65%	0	(53)	-	511	611	16%
8013 CIP Construction Bridges	0	18,750	18,750	100%	0	0	-	0	56,250	56,250	100%	6,240	6,240	100%	168,750	225,000	25%
8015 CIP Land Improvements	0	30,250	30,250	100%	0	0	-	0	90,750	90,750	100%	0	0	-	272,250	363,000	25%
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	45,048	0	(45,048)	-	0	(45,048)	-	45,048	0	-
<b>Total Debt Services</b>	<b>1,059</b>	<b>54,296</b>	<b>53,237</b>	<b>98%</b>	<b>0</b>	<b>(1,059)</b>	<b>-</b>	<b>48,226</b>	<b>162,888</b>	<b>114,662</b>	<b>70%</b>	<b>6,240</b>	<b>(41,986)</b>	<b>-673%</b>	<b>1,181,500</b>	<b>1,296,162</b>	<b>9%</b>
<b>Total Other Expenses</b>	<b>1,059</b>	<b>54,296</b>	<b>53,237</b>	<b>98%</b>	<b>8</b>	<b>(1,051)</b>	<b>-13140%</b>	<b>48,226</b>	<b>162,888</b>	<b>114,662</b>	<b>70%</b>	<b>6,248</b>	<b>(41,978)</b>	<b>-672%</b>	<b>1,181,500</b>	<b>1,296,162</b>	<b>9%</b>
<b>Net Other Income</b>	<b>(1,059)</b>	<b>(54,296)</b>	<b>53,237</b>	<b>-98%</b>	<b>(16,484)</b>	<b>15,425</b>	<b>-94%</b>	<b>(48,226)</b>	<b>(162,888)</b>	<b>114,662</b>	<b>-70%</b>	<b>(17,641)</b>	<b>(30,585)</b>	<b>173%</b>	<b>247,465</b>	<b>132,803</b>	<b>86%</b>
<b>Net Result</b>	<b>46,929</b>	<b>(27,866)</b>	<b>74,795</b>	<b>-268%</b>	<b>72</b>	<b>46,857</b>	<b>64719%</b>	<b>155,429</b>	<b>10,865</b>	<b>144,564</b>	<b>1331%</b>	<b>128,509</b>	<b>26,920</b>	<b>21%</b>	<b>996,001</b>	<b>851,438</b>	<b>17%</b>



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Margaret Barber, Director of External Affairs

DATE: November 10, 2020

SUBJECT: Commercial/External Affairs/Marketing Management Report

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**Commercial:**

Staff submitted a response to an RFI from Business Oregon for a paper-based manufacturing/converting company.

Staff are working to expand the market presence for Port owned developable properties. This work will include certifying the North Bay Marine Industrial Park as a shovel ready property through Business Oregon, as well as inclusion on the Union Pacific's website as a Focus Site. Funding to support the work will be secured through a grant from Business Oregon's Special Public Works Fund with matching funds from the Coos County Urban Renewal Agency. Listing the property on the Union Pacific's website is free of charge. Information on Oregon's Shovel Ready program can be found at: <https://www.orinfrastructure.org/Infrastructure-Programs/Certified-Sites/> The Union Pacific's Focus Site page can be found at: <https://www.up.com/customers/within-reach/premier/index.htm>

Staff have connected with the Soy Transportation Coalition to discuss opportunities for future development in southwestern Oregon for agricultural products. The Soy Transportation Coalition works to facilitate all aspects of the logistics chain for the export of soybeans. Twenty-three percent of soy grown in the U.S. is exported through the Pacific Northwest. This organization has strong ties in both rail and maritime commerce at various ports throughout the Pacific Northwest.

Staff is working with a potential new rail customer. The inquiry has been connected with the Union Pacific to determine pricing and railcar availability.

Staff participated in a teleconference with the Genesee and Wyoming railroad to discuss potential future partnerships, as well as plan for renewal of existing waivers with the Union Pacific.

Staff is working with two commercial inquiries interested in establishing facilities within the Port community.

**Marketing, Media, and Outreach:**

Staff completed the aeronautical authorization test to fly the Port-owned drone.



Staff issued two press releases this past month:

- [Oregon International Port of Coos Bay Receives Advance Grant Notice from U.S. Department of Transportation](#)
- [Dredge Operations Safety Notice: The Port of Coos Bay is Conducting Dredging Operations in the Charleston Marina](#)

An article and subsequent editorial piece were published in the Capital Press featuring the Port of Coos Bay's Channel Modification Project and potential for future growth:

- [Game Changer: Coos Bay Port Strives to Become International Shipping Giant](#)
- [Editorial: Coos Bay port would benefit region](#)

The Port was featured on KCBY on October 15 in a story regarding the recently awarded Port Infrastructure and Development Program grant for tie and ballast replacement:

- [Coos Bay Rail Line looks to use grant money to improve rail system](#)

The Facebook posts that received the highest number of reactions, comments and shares over the past month included:

1. This morning we received Advance Grant Notice from the U.S. Department of Transportation of a \$10 million grant award through the Port Infrastructure and Development Program (PIDP). These funds will be used to replace approximately 67,000 railroad ties and resurface select areas of main line, sidings, an industrial lead, rail yard, and spur tracks. A huge thank you to the south coast's delegation, Senators Merkley and Wyden and Representative DeFazio for their support of the application and the continued efforts to champion the Port and CBRL! (118 reactions)
2. A look inside Tunnel 18 on the Coos Bay Rail Line: the Port has nearly completed a \$20 million project to complete structural improvements, drainage, track work and resurfacing in all 9 tunnels along the CBRL! Our longest tunnel is nearly a mile - 4,200' feet in length! (209 reactions)
3. We were excited to meet K-9 officer Odin this morning to present a donation for the 3rd Annual Coos County Sheriffs K-9 Fundraiser. The online auction will begin November 21st at 1:00 p.m. Benefits from the auction will go to the ongoing care of our brave four-legged officers, for expenses including medical, equipment, certifications and advanced training. Check out Odin and Raven's Facebook page for additional details. For more information about the Port's community giving program, visit the Community Giving page on our website. Who wants to bid on this fabulous new Yeti cooler?! (187 reactions)

Over the past month, the Port's LinkedIn account increased unique visitors by 86% and new followers by 75%. The Port's Instagram account has reached 1,506 followers, increasing by 0.3% over the previous seven day period.

### **Port Property:**

The lease agreement for the Point Adams facility was executed this past month. The new tenants will be operating a live seafood and custom offloading operation. Tenants are currently completing

improvements to the building and plan to open operations in December for the crab season. To date, facility improvements have included improvements to Alaskan Packers Way and painting.

Staff are working with an inquiry interested in leasing Building 30. This business provides fresh fish harvested by Oregon fishermen to grocers and restaurants throughout western and central Oregon.

The former Basin Café facility has been remodeled and has now reopened with tenants having established a pizza parlor and café.

**Legislative/Advocacy Work:**

Staff continue to work with Markee and Associates, as well as OPPA and SDAO to submit a legislative concept for the upcoming legislative session beginning in January of 2021. This legislation would serve to reduce tax liability on municipalities leasing commercial properties in which former tenants did not pay property taxes.

It is anticipated that the next special session will take place the week before Thanksgiving later this month.

Staff met with Markee and Associates and the Seafood Processors Association to improve connectivity and seek opportunities to provide greater staff support to the industry.

Staff participated in the third rulemaking meeting hosted by DEQ regarding high hazard railroads.

M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Mike Dunning, Director of Maritime Operations and Asset Management

DATE: November 10, 2020

SUBJECT: Port Operations/Asset Management Report

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**Channel Modification Project:**

The PDT continues to review and address comments on the Letter of Authorization (LOA) and the Risk Management Plan (RMP). As discussed previously, the RMP is the last big piece needed to close out the remaining 204/408 Report comments.

**Rail Bridge Rehabilitation Project:**

The Oregon Transportation Commission (OTC) approved the project plan for the \$5 million dollar Build Grant match on October 22, 2020 and the grant agreement has been fully executed. Stantec Engineering conducted a reassessment of each bridge identified in the project in early November. Staff is working with Stantec to evaluate updated priorities and to develop bid packages as engineering and design are completed for each phase of the project.

**Tunnel Rehabilitation Project:**

On November 5, 2020, staff conducted a punch list walk through of all tunnels. The tunnel project is currently 98% complete and under budget. Hard rock breaking and excavation is completed in tunnel 15 ditch lines. Rock breaking in tunnel 19 is near completion and will undergo final surfacing once completed. Tunnel 19 ditch line excavation is the last significant piece of work remaining for the project. All other remaining work is minor surfacing and ballast work.



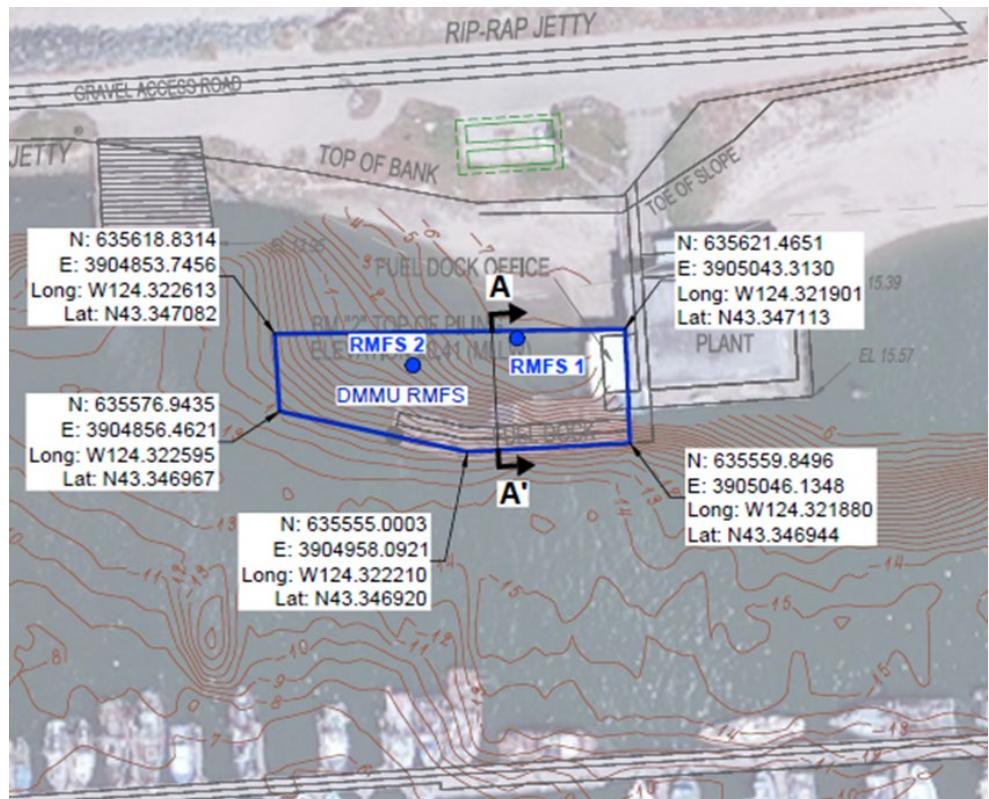
**Sand Drifts on Rail (Cordes):**

Staff is evaluating alternatives to addressing the sand drifts over the track at Cordes. This is a longstanding problem and needs to be addressed for safe and efficient operations of the line. We have concluded that the sand is pushed on to the rail line by ATV traffic and forces of mother nature. As seen in the pictures below, attempts to control the movement of sand and ATV's has been attempted. Staff will continue to evaluate this problem and move forward with an alternative to control the movement of sand on to the rail line.



**Charleston Dredging and Sediment Characterization:**

The Port was successful in obtaining a modification to the Charleston dredging permit to include a new dredge prism under and behind the Russell Marine fuel dock. Dredging this area will serve two purposes. It will relieve stress on the Port owned fuel dock (Leased by Russell Marine) and remove more material from the vicinity of the northern entrance of the Marina.



**Dredging:**

The USACE contract dredge completed their work on RM 12-15. There is currently no funding in the budget for FY 2021, but work is planned for RM 12-15 in FY 2022. GMA Garnet took advantage of the Corps dredging contractor being in the bay and dredge their prism to -35 MLLW.

**Transpacific Parkway Drainage:**

Survey work of Transpacific Parkway began at the beginning of November. Once the surveys are processed and evaluated, the consultant will begin developing alternatives to managing stormwater flooding across the road.

**Safety:**

Second quarter safety inspections were conducted in October, with no major discrepancies identified. Staff continues to complete required online safety training as assigned. This training is provided through SDIS and focuses on both required and recommended training modules.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Brandon Collura, Harbormaster

DATE: November 10, 2020

SUBJECT: Charleston Operations Management Report

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The Marina finished the month of October at 57% capacity. Of the 443 moorage slips, we had 167 annuals, 41 semi-annuals, 44 monthlies and 230 transients. Annuals and semi-annuals remained stable with monthlies and transients both decreasing.

The RV Park had 38% capacity in October, down 32% from September. This trend is typical as the summer season concludes. Out of 104 RV Park spaces, we had 165 new check-ins for total sales of \$31,550.

**Dredge Project:**

Dredge operations have been under way since October 15. The main areas of focus are the southern side of the Point Adams building as well as the fuel dock area.

The 5,000 CY progress survey required by the US Army Corps was conducted on Wednesday, November 4. The results were positive as no major shoaling or accumulation took place at Site G. Operations commenced once again on Monday, November 9.

Current expectations are for Ops to run throughout the month of November and possibly into the beginning of December. The allowable amount of cubic yards of material to be removed per the permit is up to 20,000 this year.

**Ice Dock & Plant Project:**

As of November 6, Knife River is slated to spread asphalt the week of November 9 at the shore side building to wooden dock transition. The public hoist is currently being rebuilt and finished and will then be set at the northeast corner of the ice plant dock. Lastly, a dock to water ladder is also being fabricated at the time of this writing and will be installed in the next week. These three items will formally conclude the ice plant project.

To date, approximately 82 tons of ice has been sold since the re-opening of the ice plant.



M E M O R A N D U M

TO: John Burns, Chief Executive Officer  
FROM: Rich Lopez, General Manager  
DATE: November 10, 2020  
SUBJECT: Railroad Department Management Report

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**Operations:**

CBRL handled 430 revenue car loadings for October 2020. October 2020 car loadings were above September 2020, by 57 cars and below by 153 cars from the 2020/21 CBRL forecasted monthly average of 583 cars. October 2020 was above October 2019 of 425 cars by 5 cars.

The month of October 2020 increase in carloads was a direct result of all customers returning to full operations and car loading. The addition of the new staff last month has increased the fluidity of the jobs and has reduced delays on all shifts.

The North American Railcar Operators Association (Speeders) ran the Coos Bay Rail Line from October 8-11. They brought 30 club members with them and travelled from Vaughn to Coquille. In addition to their run, they kicked off the inaugural Toy Drive. Working with the Rotary Club they collected toys in Mapleton, Florence, and Coos Bay. They had a great turn out.

**Mechanical (Car and Locomotive):**

The Mechanical department continues to stay ahead of defects on both cars and locomotives. The Carmen have increased the volume of cars that they are able to make AAR repairs on in October. The Locomotive Mechanic has kept our fleet of locomotives operating effectively and maintaining our compliance with inspections. The Car team welcomes Ryan Evans. Ryan brings several years of car repair experience to the team with the desire to work in other areas when needed.

**Maintenance of Way (MOW):**

The MOW team with the Grappler truck being put into service were able to stage material at known locations to make repairs in an effort to abate derailments on the mainline. In October, the team replaced 30 ties along with surfacing and bolt tightening at various locations. They also replaced 3 sections of rail that were identified in weekly inspections as defective.

Signal Maintainer continues to repair, clean, or replace crossing signs as well as audit needed signage.

**ODOT/FRA:**

CBRL had an unannounced visit from ODOT Operations Inspector Alon Kelly in October. He observed the crews perform their train service operations in the Noti and Coos Bay areas. No defects were documented on the inspection.

ODOT Signal Inspectors James Johnson and John Brown also performed an unannounced site inspection from Eugene to Cushman. Two comments were noted on the inspection for dirty signs and foliage. Both commented items were taken care of immediately. No defects were noted.

**Incident(s):**

On October 7 CBRL experienced a locomotive derailment at the north end of Cordes Siding. The single locomotive was traversing the siding with 2 other locomotives, when the sand slid under the rear wheels onto the cleared rail. The locomotive climbed the sand and derailed the rear two wheels. The crew reacted effectively and immediately stopped movement. Locomotive was rerailed and placed back into service with very little damage caused by derailment.

**Coos Bay Rail Line:**

As of November 1, 2020, the CBRL is 411 days' injury free. The CBRL had 1 incident in October. Currently, CBRL has 18 employees and 6 locomotives on property.

**Tunnel Project Phase II:**

- Tunnel 15 – Rock removal and ditch line.
- Tunnel 17 – Complete.
- Tunnel 18 – Final track work done.
- Tunnel 19 – Final dressing needs to be performed.
- Tunnel 20 – Final track dressing needs to be performed.
- Tunnel 21 – Complete.



Photos: Speeders Toy Drive in downtown Coos Bay.





**Coos Bay Rail Line serving western Lane, western Douglas and Coos Counties in Southwest Oregon** Owned and Operated by the Oregon International Port of Coos Bay, Operations by the Coos Bay Rail Line Inc.

**Monthly Revenue Car Loads and Equivalent Highway Truck Loads / 2016 - 2020**

One (1) revenue car load = 3.3 highway truck loads

Month	2016		2017		2018		2019		2020	
	Railcar Loads	Equivalent Truck Loads	Railcar Loads	Equivalent Truck Loads	Railcar Loads	Equivalent Truck Loads	Railcar Loads	Equivalent Truck Loads	Railcar Loads	Equivalent Truck Loads
Jan	594	1,960.2	528	1,742.4	565	1,864.5	611	2,016.30	409	1,349.70
Feb	691	2,280.3	520	1,716.0	618	2,039.4	465	1,534.50	400	1,320.00
March	678	2,237.4	536	1,768.8	580	1,914.0	547	1,805.10	432	1,425.60
April	618	2,039.4	582	1,920.6	574	1,894.2	521	1,719.30	350	1,155.00
May	646	2,131.8	727	2,399.1	623	2,055.9	438	1,445.40	394	1,300.20
June	653	2,154.9	582	1,920.6	594	1,960.2	318	1,049.40	534	1,762.20
July	529	1,745.7	727	2,399.1	602	1,986.6	346	1,141.80	435	1,435.50
Aug	645	2,128.5	721	2,379.3	602	1,986.6	329	1,085.70	467	1,541.10
Sept	607	2,003.1	593	1,956.9	472	1,557.6	299	986.70	373	1,230.90
Oct	682	2,250.6	601	1,983.3	469	1,547.7	425	1,402.50	430	1,419.00
Nov	514	1,696.2	615	2,029.5	268	884.4	348	1,148.40		-
Dec	594	1,960.2	569	1,877.7	399	1,316.7	303	999.90		-
<b>Annual</b>	<b>7,435</b>	<b>24,535.50</b>	<b>7,301</b>	<b>24,093.30</b>	<b>6,366</b>	<b>21,007.80</b>	<b>4,950</b>	<b>16,335.00</b>	<b>4,224</b>	<b>13,939.20</b>

Start up: 2011 4th Quarter / Oct – Dec: 194 railcar loads / 640.2 equivalent truck loads

2012 Full Year: 2,480 railcar loads / 8,184.0 equivalent truck loads.

2013 Full Year: 4,845 railcar loads / 15,988.5 equivalent truck loads.

The Coos Bay rail line Owned and Operated by the Oregon International Port of Coos Bay, Operations by the Coos Bay Rail Line Inc.

Coos Bay Rail Line-CBRL operates at the U.S. shortline railroad industry standard of 286,000 lbs/143 short tons (weight of car plus commodity weight) per loaded revenue car. The majority of cars currently moving on the rail line weigh 66,000 to 86,000 lbs/33 to 43 short tons, resulting in a carrying capacity of 200,000 to 220,000 lbs/100 to 110 short tons.

Using 200,000 lbs/100 short tons as an average weight of commodity per rail car, the tonnage figures for the years 2011 through year to date 2020 are as follows:

2011-2013:	7,519	revenue car loads =	751,900	short tons
2014:	7,509	revenue car loads =	750,900	short tons
2015:	7,341	revenue car loads =	734,100	short tons
2016:	7,435	revenue car loads =	743,500	short tons
2017:	7,301	revenue car loads =	730,100	short tons
2018:	6,366	revenue car loads =	636,600	short tons
2019:	4,950	revenue car loads =	495,000	Short Tons
2020:	4,224	revenue car loads =	422,400	Short Tons

\*The Coos Bay rail line was embargoed by the previous owner/operator in September 2007. The Port acquired the 111-miles of the line owned by RailAmerica, Inc. in spring 2009 through an order from the U.S. Surface Transportation Board at the completion of a Feeder Line Application process initiated in July 2008. The Port acquired the Union Pacific (UP) Railroad owned 23-mile section of the line through a negotiated agreement with UP in late December 2010.

**Coos Bay Rail Line-CBRL is 411 days' injury free as of November 1, 2020!**  
**Coos Bay Rail Line-CBRL started service November 1, 2018.**