

**OREGON INTERNATIONAL PORT OF COOS BAY
BOARD OF COMMISSIONERS**

August 2022 Management Reports

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M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Lanelle Comstock, Chief Administrative Officer
DATE: August 10, 2022
SUBJECT: Administrative Services Management Report

Upcoming Scheduled Meetings and Events:

- Labor Day – Offices Closed: Monday, September 5
- September Regular Commission Meeting: Tuesday, September 20, 10:00 am

Retirement:

Port of Coos Bay Maintenance Operator, Mickey Pulse, has retired in July after 31 years of service with the Port of Coos Bay. Mickey was hired in 1991 and had been in the Maintenance department his entire tenure. Mickey was well known and extremely appreciated by Charleston Marina customers for providing above and beyond customer support. We are extremely grateful for Mickey's admirable 31 years of service and wish him much happiness with his retirement.

Recruitment Success:

Admin Staff have been busy with the recruitment and onboarding process for vacant positions.

- **Charleston Marina Manager:** After a long recruitment process for the Charleston Marina Manager position, I am excited to announce that we have hired Steve Bawn for the position. Steve has participated in multiple interviews and visited and toured the Port of Coos Bay and Charleston Marina in June. Steve currently works as an Operations Specialist, performing the daily operations at the Port of Bellingham in Blaine Harbor. Prior to the Port of Bellingham, Steve managed a 220 site RV Resort in Washington. Steve has great knowledge managing resources and properties, and he is eager to use his experience to make a positive difference in the Charleston Marina. Steve will begin his first day at the Port on August 15. Thank you, Chris Cranford, for acting as interim Marina Manager during the vacancy.
- **Administrative Assistant:** Laura Fortin has been hired as the Port's new Administrative Assistant in the Administration office. Laura's work experience includes secretary for the Coos Bay School District and nine years with the Confederated Tribes in Tribal Housing. Laura's first day will be August 22.
- **Charleston Marina Maintenance Operators:** Two new Maintenance Operators were recently hired in the Charleston Marina: Kevin Riddle and Josh Bolles. Although originally from Oregon, Kevin recently relocated to the Oregon Coast from North Dakota. Kevin brings extensive diesel and heavy equipment mechanic experience. Josh Bolles also recently relocated to the Oregon Coast from North Dakota. Josh is a certified crane operator and CDL driver.

- **Railroad Operations Manager:** Scott Marshall has been hired as the new Rail Operations Manager for Coos Bay Rail Line, Inc. Scott will manage the day-to-day operations of the train crews to ensure safe, reliable, and on-time performance of trains. Scott has over 28 years of experience with railroads, as conductor, engineer, yardmaster, trainmaster and manager, and has worked as an instructor at the Northwest Rail Institute the last 6 years. Scott is relocating from Vancouver, Washington and is expected to begin his first day with CBRL this month.

Recruitment:

CBRL is seeking to hire:

- A **Track Laborer** to perform track maintenance and repairs to ensure safe and efficient movement of trains along the Rail Line. Essential job functions include observing the condition of tracks, track beds and track right-of-way for problems or defects, removing and replacing rails, rail anchors, spikes, ballast, ties and other track parts as needed, and operating heavy machinery and hand tools including chainsaws. Work locations include elevated heights such as bridges over waterways and in dark, close clearance spaces such as tunnels. Required qualifications include 3 years work experience as a track laborer, high school diploma or GED, and a valid Oregon Driver's License.
- A **Locomotive Diesel Mechanic** to inspect, repair and maintain the engine and mechanical components of railroad locomotives and hyrail fleet. Essential job functions include diagnosing, repairing, replacing, or rebuilding diesel engines, air brake systems, fuel systems, and other locomotive mechanical components, as well as efficiently operating equipment including measuring instruments, precision machines, hand tools, and material handling equipment, i.e. forklifts, cranes and overhead hoists. Required qualifications include 2 years work experience as a mechanic repairing trucks, ships, farm equipment, airplanes, trains, automobiles, diesels OR current journeyman's mechanical card, knowledge of locomotive operations, and the ability to learn, comprehend, and retain knowledge of motive power, rolling stock, and FRA and ODOT Rail regulations.



M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Megan Richardson, Director of Finance
DATE: August 10, 2022
SUBJECT: Accounting & Finance Management Report

We hereby present June and June Year-to-Date (12 months) financial results for the Port.

Operating Revenue:

Total operating revenues were \$412K which was \$880K less than budget. All departments reported revenues that fell short of budget except Port Ops and Charleston Ops. Administration has budgeted for full tenancy, but they are currently down two lessees. External Affairs shortfall is just due to the timing of the supplemental budget, and revenues received are as anticipated. Port Ops has exceeded revenue because of the unanticipated moorage at Terminal One. Rail Ops fell short this month because the anticipated excess of revenue over expenditures for CBRL were not received, and the transfer of those funds was budgeted in the last period of the month. Charleston Ops exceeded revenue projections due to an increase in RV Park space rents.

Operating Expense:

Operating expenses totaled \$321K, which was \$347K less than budget. All departments, except Administration underspent their budgets this month. Administration overage is due to the timing of the Chief Executive Officer's retroactive pay increase which impacts the current period but is within budget year to date. The large variance in actual to budget for Rail Ops and Charleston is due to the supplemental budget which is represented in this period.

Operating Result:

The Port ended June with a \$52K gain against a planned gain of \$532K, which is less than plan by \$532K. All departments, with the exception of Rail Ops and Administration, performed better than plan this month.

Other Income & Expense:

Total other revenues totaled \$4.1 million, which is greater than budget by \$46K. This surplus is due to the timing of prior period property tax receipts and insurance claim reimbursements. Other expenses totaled \$4 million this period, which was underspent by \$119K. This underspending is related to the timing of capital outlays. The majority of the debt service paid this period was using the received ARPA funds to pay down the principal on the Terminal One loan.

Net Result & Year to Date:

June had a net gain of \$88K compared to a budgeted net gain of \$455K resulting in a \$367K

negative variance. Year to date net result amounted to a gain of \$216K compared to a budgeted net zero result. This variance underscores the importance of achieving a strong topline, in addition to managing operating expenses well.

Other Comments:

The total cash balances in all bank accounts July month end were \$4,536,065.99 which is decrease of \$168K from June with interest earnings of \$2,484.53. No interest was earned in the money market account because the balance has been managed to meet the required minimum for banking fees and cashflow needs. The Local Government Investment Pool (LGIP) interest rate increased to 1.25% from 0.93% pa. This is an increase of the pool interest rate by 0.32% since the start of the fiscal year.

The Finance department continues to focus on creating the schedules necessary to complete final audit work. The auditors will begin sending sample requests at the beginning of September and will begin final field work the during the last week of September. They will be returning for a final week of field work in October.

Financial Report - Actual vs. Budget - General Fund
For Period Ending Jun 2022



		Current Period				Same Month Last Year			Year to Date				Year End					
		Jun 2022		\$ Diff	% Diff	Jun 2021		% Diff	Jul 2021 - Jun 2022		% Diff	Prior FYTD vs Current FYTD		Jul 2021 - Jun 2022				
		Actual	Budget			Actual	\$ Diff		Actual	Budget		\$ Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
1	Operating Income																	
2	Administration	14,790	16,721	(1,931)	(12%)	1,371	13,419	979%	136,581	200,647	(64,066)	(32%)	24,454	112,127	459%	136,581	200,647	(32%)
3	External Affairs	15,035	89,683	(74,648)	(83%)	39	14,996	38451%	90,163	90,050	113	0%	164	89,999	54877%	90,163	90,050	0%
5	Port Operations	26,200	18,303	7,896	43%	20,090	6,110	30%	249,565	219,640	29,925	14%	196,405	53,160	27%	249,565	219,640	14%
6	Railroad Operations	94,084	906,368	(812,284)	(90%)	477,894	(383,810)	(80%)	1,107,733	1,943,982	(836,249)	(43%)	1,326,545	(218,812)	(16%)	1,107,733	1,943,982	(43%)
8	Charleston Operations																	
9	Building & Dock Leases	24,767	24,442	325	1%	22,975	1,791	8%	294,297	293,300	997	0%	254,438	39,859	16%	294,297	293,300	0%
11	Marina	118,612	123,927	(5,315)	(4%)	126,694	(8,083)	(6%)	1,090,825	1,014,828	75,997	7%	1,066,268	24,557	2%	1,090,825	1,014,828	7%
12	Shipyards	22,872	21,094	1,778	8%	25,564	(2,692)	(11%)	287,728	253,125	34,603	14%	261,202	26,526	10%	287,728	253,125	14%
13	RV Park	57,169	38,525	18,644	48%	46,507	10,662	23%	498,365	336,400	161,965	48%	383,026	115,339	30%	498,365	336,400	48%
14	Ice Plant	33,421	51,213	(17,792)	(35%)	29,301	4,120	14%	212,124	300,000	(87,876)	(29%)	66,916	145,208	217%	212,124	300,000	(29%)
16	Travel Lift	3,018	8,966	(5,948)	(66%)	7,033	(4,015)	(57%)	44,670	60,000	(15,330)	(26%)	54,251	(9,581)	(18%)	44,670	60,000	(26%)
17	Other	2,781	(6,483)	9,264	(143%)	(28,069)	30,850	(110%)	(34,917)	(17,800)	(17,117)	96%	(12,469)	(22,447)	180%	(34,917)	(17,800)	96%
18	Total Charleston Operations	262,639	261,683	956	0%	230,006	32,633	14%	2,393,093	2,239,853	153,240	7%	2,073,633	319,460	15%	2,393,093	2,239,853	7%
19	Total Operating Income	412,747	1,292,759	(880,011)	(68%)	729,399	(316,652)	(43%)	3,977,135	4,694,172	(717,037)	(15%)	3,621,201	355,934	10%	3,977,135	4,694,172	(15%)
21	Operating Expenses																	
22	Administration	128,061	128,028	(33)	(0%)	160,055	31,994	20%	1,475,018	1,611,122	136,104	8%	1,476,929	1,911	0%	1,475,018	1,611,122	8%
23	External Affairs	36,714	114,153	77,439	68%	25,891	(10,823)	(42%)	346,892	393,582	46,690	12%	268,379	(78,513)	29%	346,892	393,582	(12%)
24	Port Development	0	0	0	-	37,686	37,686	100%	0	0	0	-	239,690	239,690	(100%)	0	0	-
25	Port Operations	68,505	79,811	11,306	14%	17,552	(50,953)	(290%)	739,546	1,019,619	280,073	27%	176,855	(562,691)	318%	739,546	1,019,619	(27%)
26	Railroad Operations	3,528	237,823	234,295	99%	4,379	851	19%	161,866	378,597	216,731	57%	148,889	(12,977)	9%	161,866	378,597	(57%)
28	Charleston Operations	123,457	148,360	24,903	17%	163,086	39,628	24%	1,667,143	1,832,033	164,890	9%	1,739,910	72,767	(4%)	1,667,143	1,832,033	(9%)
29	Total Expenses	360,265	708,174	347,909	49%	408,649	48,384	12%	4,390,464	5,234,953	844,489	16%	4,050,653	(339,811)	(8%)	4,390,464	5,234,953	16%
31	Operating Results																	
32	Administration	(113,271)	(111,307)	(1,964)	2%	(158,684)	45,413	(29%)	(1,338,436)	(1,410,475)	72,039	(5%)	(1,452,475)	114,039	(8%)	(1,338,436)	(1,410,475)	(5%)
33	External Affairs	(21,679)	(24,469)	2,790	(11%)	(25,852)	4,173	(16%)	(256,729)	(303,532)	46,803	(15%)	(268,215)	11,486	(4%)	(256,729)	(303,532)	(15%)
34	Port Development	0	0	0	-	(37,686)	37,686	(100%)	0	0	0	-	(239,690)	239,690	(100%)	0	0	-
35	Port Operations	(42,305)	(61,508)	19,202	(31%)	2,538	(44,843)	(1767%)	(489,980)	(799,979)	309,999	(39%)	19,550	(509,531)	(2606%)	(489,980)	(799,979)	(39%)
36	Railroad Operations	90,557	668,546	(577,989)	(86%)	473,515	(382,959)	(81%)	945,867	1,565,385	(619,518)	(40%)	1,177,656	(231,789)	(20%)	945,867	1,565,385	(40%)
38	Charleston Operations	139,181	113,323	25,858	23%	66,920	72,261	108%	725,950	407,820	318,130	78%	333,723	392,227	118%	725,950	407,820	78%
39	Totals Operating Results	52,482	584,585	(532,102)	(91%)	320,750	(268,268)	(84%)	(413,329)	(540,781)	127,452	(24%)	(429,452)	16,123	(4%)	(413,329)	(540,781)	(24%)
41	Tax Collected	47,129	39,311	7,818	20%	32,523	14,606	45%	2,441,253	2,741,560	(300,307)	(11%)	2,210,624	230,629	10%	2,441,253	2,741,560	(11%)
42	Financial Income	8,825	7,974	851	11%	9,317	(492)	(5%)	103,583	98,487	5,096	5%	109,859	(6,276)	(6%)	103,583	98,487	5%
43	Grant Income	4,000,000	4,000,000	0	0%	0	4,000,000	-	4,003,000	4,013,175	(10,175)	(0%)	56,458	3,946,542	6990%	4,003,000	4,013,175	(0%)
45	Other Income	37,698	0	37,698	-	11,671	26,027	223%	615,972	0	615,972	-	84,310	531,662	631%	615,972	0	-
46	Total Other Income	4,093,652	4,047,285	46,367	1%	53,510	4,040,142	7550%	7,163,809	6,853,222	310,587	5%	2,461,251	4,702,557	191%	7,163,809	6,853,222	5%
48	Financial Expenses & Taxes	4,066	3,375	(691)	20%	3,761	(305)	8%	223,164	50,500	(172,664)	342%	74,977	(148,186)	198%	223,164	50,500	(342%)
49	Debt Service	4,019,750	4,012,071	(7,679)	0%	5,040	(4,014,711)	79662%	5,204,357	5,333,940	129,583	(2%)	924,711	(4,279,646)	463%	5,204,357	5,333,940	2%
50	Capital Outlays	34,370	161,917	127,547	(79%)	171,224	136,854	(80%)	1,107,447	1,228,000	120,553	(10%)	357,538	(749,909)	210%	1,107,447	1,228,000	10%
52	Total Other Expenses	4,058,186	4,177,362	119,177	(3%)	180,025	(3,878,161)	2154%	6,534,969	6,612,440	77,471	(1%)	1,357,227	(5,177,741)	381%	6,534,969	6,612,440	(1%)
54	Net Result	87,948	454,507	(366,559)	81%	194,236	(106,288)	(55%)	215,511	1	215,510	(21551000%)	674,572	(459,061)	68%	215,511	1	(21551000%)

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Supplemental 1



Administration	Current Period				Same Month Last Year			Year to Date						Year End			
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	13,790	15,721	(1,931)	-12%	371	13,419	3621%	124,556	188,647	(64,091)	-34%	4,382	120,174	2742%	124,556	188,647	-34%
4245 CCURA	1,000	1,000	0	0%	1,000	0	0%	12,000	12,000	0	0%	12,000	0	0%	12,000	12,000	0%
4290 Other	0	0	0	-	0	0	-	25	0	25	-	8,072	(8,047)	-100%	25	0	-
Total Operating Income	14,790	16,721	(1,931)	-12%	1,371	13,419	979%	136,581	200,647	(64,066)	-32%	24,454	112,127	459%	136,581	200,647	-32%
Expenses																	
Personnel Services																	
5005 Salaries	60,439	52,849	(7,591)	-14%	95,052	34,613	36%	662,606	687,242	24,636	4%	726,472	63,865	9%	662,606	687,242	4%
5010 Other compensation	0	1,128	1,128	100%	0	0	-	0	14,664	14,664	100%	0	0	-	0	14,664	100%
5050 Merit Pool	0	1,538	1,538	100%	0	0	-	0	20,000	20,000	100%	0	0	-	0	20,000	100%
Total Compensation	60,439	55,514	(4,925)	-9%	95,052	34,613	36%	662,606	721,906	59,300	8%	726,472	63,865	9%	662,606	721,906	8%
5100 Federal Payroll taxes	4,537	3,820	(717)	-19%	7,864	3,327	42%	44,759	49,677	4,918	10%	46,653	1,894	4%	44,759	49,677	10%
5105 State Payroll taxes	12	0	(12)	-	17	5	32%	152	0	(152)	-	142	(10)	-7%	152	0	-
5110 Unemployment Insurance	710	749	40	5%	799	90	11%	9,874	9,740	(134)	-1%	9,062	(812)	-9%	9,874	9,740	-1%
5115 Workers compensation	256	185	(70)	-38%	2,525	2,269	90%	4,660	2,411	(2,249)	-93%	2,895	(1,765)	-61%	4,660	2,411	-93%
Total Payroll Taxes	5,514	4,755	(759)	-16%	11,205	5,691	51%	59,445	61,828	2,383	4%	58,751	(694)	-1%	59,445	61,828	4%
5200 Medical insurance	7,293	7,750	457	6%	5,609	(1,685)	-30%	82,471	93,002	10,531	11%	90,064	7,593	8%	82,471	93,002	11%
5205 Dental insurance	882	869	(13)	-2%	882	0	0%	10,581	10,426	(155)	-1%	10,521	(60)	-1%	10,581	10,426	-1%
5215 Term life insurance	100	100	0	0%	94	(6)	-7%	1,316	1,200	(116)	-10%	1,369	53	4%	1,316	1,200	-10%
5220 Long Term Disability insurance	310	359	50	14%	292	(17)	-6%	3,980	4,314	334	8%	3,115	(865)	-28%	3,980	4,314	8%
5225 PERS Employer Contributions	12,958	11,223	(1,735)	-15%	14,298	1,340	9%	132,343	145,946	13,603	9%	106,193	(26,150)	-25%	132,343	145,946	9%
5230 PERS Employee Contributions	3,626	3,132	(494)	-16%	4,494	867	19%	37,783	40,726	2,943	7%	33,377	(4,406)	-13%	37,783	40,726	7%
5295 Allocations	0	(127)	(127)	100%	0	0	-	0	(1,642)	(1,642)	100%	0	0	-	0	(1,642)	100%
Total Insured Benefits	25,169	23,307	(1,862)	-8%	25,669	500	2%	268,474	293,972	25,498	9%	244,639	(23,836)	-10%	268,474	293,972	9%
Total Personnel Services	91,122	83,576	(7,546)	-9%	131,925	40,803	31%	990,526	1,077,706	87,180	8%	1,029,862	39,336	4%	990,526	1,077,706	8%
Goods & Services																	
6005 Seminars & training	0	826	826	100%	0	0	-	1,685	9,910	8,225	83%	865	(820)	-95%	1,685	9,910	83%
Total Staff Training	0	826	826	100%	0	0	-	1,685	9,910	8,225	83%	865	(820)	-95%	1,685	9,910	83%
6020 Travel - airfare	387	42	(346)	-830%	0	(387)	-	387	500	113	23%	0	(387)	-	387	500	23%
6025 Travel - lodging & transportation	355	167	(188)	-113%	(273)	(628)	230%	1,884	2,000	116	6%	0	(1,884)	-	1,884	2,000	6%
6030 Travel - Per Diem & mileage reimbursement	100	125	25	20%	0	(100)	-	1,504	1,500	(4)	0%	0	(1,504)	-	1,504	1,500	0%
6035 Meals & Entertainment	125	233	108	46%	0	(125)	-	1,833	2,800	967	35%	365	(1,468)	-402%	1,833	2,800	35%
Total Travel & Entertainment	967	567	(400)	-71%	(273)	(1,240)	454%	5,607	6,800	1,193	18%	365	(5,242)	-1435%	5,607	6,800	18%
6050 Office supplies	968	750	(218)	-29%	72	(896)	-1247%	8,164	9,000	836	9%	4,974	(3,190)	-64%	8,164	9,000	9%
6055 Kitchen supplies	149	295	146	50%	175	26	15%	1,831	3,540	1,709	48%	1,790	(41)	-2%	1,831	3,540	48%
6060 IT supplies	874	583	(291)	-50%	(18,346)	(19,220)	105%	5,938	7,000	1,062	15%	6,236	298	5%	5,938	7,000	15%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Supplemental 1



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Jul 2021 - Jun 2022					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6070 Postage & courier services	800	333	(467)	-140%	437	(363)	-83%	4,116	4,000	(116)	-3%	3,430	(687)	-20%	4,116	4,000	-3%
6080 Office lease	0	0	0	-	8,046	8,046	100%	24,139	0	(24,139)	-	95,722	71,583	75%	24,139	0	-
6085 Office equipment lease	535	178	(356)	-200%	535	0	0%	2,139	2,140	1	0%	2,139	0	0%	2,139	2,140	0%
6087 Office equipment repairs & maintenance	455	375	(80)	-21%	216	(239)	-111%	2,553	4,500	1,947	43%	1,839	(714)	-39%	2,553	4,500	43%
6090 IT SW subscriptions & licenses	11,097	11,165	68	1%	9,585	(1,512)	-16%	130,518	133,980	3,462	3%	114,330	(16,188)	-14%	130,518	133,980	3%
6095 Commission expenses	15	125	110	88%	85	70	82%	53	1,500	1,447	96%	166	114	68%	53	1,500	96%
Total Office Expense	14,893	13,805	(1,087)	-8%	805	(14,087)	-1750%	179,451	165,660	(13,791)	-8%	230,626	51,176	22%	179,451	165,660	-8%
6100 Telephone - landline	415	490	75	15%	522	107	20%	5,700	5,880	180	3%	5,343	(357)	-7%	5,700	5,880	3%
6105 Telephone - mobile	416	555	139	25%	365	(51)	-14%	4,837	6,660	1,823	27%	5,217	380	7%	4,837	6,660	27%
6110 Internet services	604	618	15	2%	604	0	0%	7,244	7,420	176	2%	7,244	0	0%	7,244	7,420	2%
6115 Cable TV	0	0	0	-	0	0	-	0	0	0	-	303	303	100%	0	0	-
6130 Electricity	696	833	137	16%	400	(297)	-74%	8,624	10,000	1,376	14%	5,427	(3,198)	-59%	8,624	10,000	14%
6135 Water/Sewer	246	208	(37)	-18%	0	(246)	-	1,918	2,500	582	23%	0	(1,918)	-	1,918	2,500	23%
6140 Garbage/Sanitation Collection	272	267	(5)	-2%	0	(272)	-	2,451	3,200	749	23%	0	(2,451)	-	2,451	3,200	23%
6155 Environmental Remediation/Mitigation/Monitoring	0	0	0	-	0	0	-	5,400	0	(5,400)	-	0	(5,400)	-	5,400	0	-
Total Utilities	2,648	2,972	324	11%	1,890	(758)	-40%	36,174	35,660	(514)	-1%	23,533	(12,641)	-54%	36,174	35,660	-1%
6200 Temporary/Contract help	0	0	0	-	502	502	100%	0	0	0	-	30,675	30,675	100%	0	0	-
6205 Janitorial services	1,284	1,250	(34)	-3%	484	(800)	-165%	13,202	15,000	1,798	12%	5,802	(7,400)	-128%	13,202	15,000	12%
6215 Payroll services	613	792	179	23%	1,058	445	42%	7,736	9,500	1,764	19%	8,062	326	4%	7,736	9,500	19%
6245 Legal advertising	779	167	(612)	-367%	1,175	396	34%	1,097	2,000	903	45%	1,272	175	14%	1,097	2,000	45%
6250 Legal services	14,402	12,500	(1,902)	-15%	10,440	(3,963)	-38%	144,383	150,000	5,617	4%	46,351	(98,032)	-211%	144,383	150,000	4%
6255 Auditing	0	4,833	4,833	100%	10,000	10,000	100%	48,950	58,000	9,050	16%	68,100	19,150	28%	48,950	58,000	16%
6260 Consulting services	5,670	92	(5,578)	-6088%	0	(5,670)	-	18,170	1,100	(17,070)	-1552%	7,000	(11,170)	-160%	18,170	1,100	-1552%
6265 Recruiting services	638	208	(430)	-206%	0	(638)	-	801	2,500	1,699	68%	0	(801)	-	801	2,500	68%
6270 Contracted Services	0	0	0	-	0	0	-	0	0	0	-	202	202	100%	0	0	-
6290 Commercial insurance	2,366	2,453	87	4%	1,855	(511)	-28%	16,368	29,436	13,068	44%	21,009	4,641	22%	16,368	29,436	44%
Total Professional Services	25,751	22,294	(3,457)	-16%	25,514	(238)	-1%	250,707	267,536	16,829	6%	188,474	(62,233)	-33%	250,707	267,536	6%
6351 Awards & Recognitions	0	283	283	100%	90	90	100%	2,199	3,400	1,201	35%	2,565	366	14%	2,199	3,400	35%
Total Marketing Expense	0	283	283	100%	90	90	100%	2,199	3,400	1,201	35%	2,565	366	14%	2,199	3,400	35%
6400 Small equipment & tools	0	0	0	-	0	0	-	271	0	(271)	-	0	(271)	-	271	0	-
6415 Clothing	0	35	35	100%	0	0	-	0	425	425	100%	0	0	-	0	425	100%
6420 Janitorial supplies	0	208	208	100%	0	0	-	1,446	2,500	1,054	42%	0	(1,446)	-	1,446	2,500	42%
6425 Operational supplies	(153)	0	153	-	0	153	-	40	0	(40)	-	0	(40)	-	40	0	-
6450 Fuel - Gas	116	83	(32)	-39%	104	(12)	-12%	759	1,000	241	24%	283	(477)	-168%	759	1,000	24%
Total Operational Expense	(37)	327	364	111%	104	140	136%	2,517	3,925	1,408	36%	283	(2,234)	-790%	2,517	3,925	36%
6505 Repairs & maintenance vehicles	35	27	(8)	-29%	0	(35)	-	1,018	325	(693)	-213%	0	(1,018)	-	1,018	325	-213%
6510 Repairs & maintenance buildings	2,121	3,333	1,212	36%	0	(2,121)	-	14,371	40,000	25,629	64%	315	(14,057)	-4467%	14,371	40,000	64%
Total Repair and Maintenance	2,156	3,377	1,221	36%	0	(2,156)	-	15,591	40,525	24,934	62%	356	(15,236)	-4281%	15,591	40,525	62%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund

Department: Administration

Location: All

Budget: Supplemental 1



Administration	Current Period				Same Month Last Year			Year to Date						Year End			
	Jun 2022		\$ Diff	% Diff	Jun 2021		% Diff	Jul 2021 - Jun 2022			Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022			
	Actual	Budget			Actual	\$ Diff		Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Total Goods & Services	46,378	44,451	(1,927)	-4%	28,130	(18,249)	-65%	493,931	533,416	39,485	7%	447,067	(46,864)	-10%	493,931	533,416	7%
Total Expenses	137,500	128,028	(9,473)	-7%	160,055	22,555	14%	1,484,457	1,611,122	126,665	8%	1,476,929	(7,528)	-1%	1,484,457	1,611,122	8%
Operating Results	(122,711)	(111,307)	(11,404)	10%	(158,684)	35,974	-23%	(1,347,876)	(1,410,475)	62,599	-4%	(1,452,475)	104,599	-7%	(1,347,876)	(1,410,475.00)	-4%
Other Income & Expenses																	
Other Income																	
4405 Property Taxes - Current Year	28,381	33,894	(5,513)	-16%	24,933	3,448	14%	1,898,927	1,971,560	(72,633)	-4%	1,813,636	85,291	5%	1,898,927	1,971,560	-4%
4410 Property Taxes - Prior Years	18,723	5,417	13,306	246%	7,562	11,161	148%	102,609	50,000	52,609	105%	79,713	22,896	29%	102,609	50,000	105%
4505 Interest - Bank	1,451	600	851	142%	1,943	(492)	-25%	15,095	10,000	5,095	51%	21,372	(6,276)	-29%	15,095	10,000	51%
4506 Interest - Southport Note	1,743	1,743	0	0%	1,909	(166)	-9%	21,834	21,834	0	0%	23,802	(1,967)	-8%	21,834	21,834	0%
4515 Principal Repayment - Southport Note	5,631	5,631	(0)	0%	5,465	166	3%	66,653	66,653	(0)	0%	64,685	1,967	3%	66,653	66,653	0%
4695 Grants Received - Other	0	0	0	-	0	0	-	0	0	0	-	48,783	(48,783)	-100%	0	0	-
4905 Other	13	0	13	-	1	12	1095%	96,463	0	96,463	-	147	96,316	65584%	96,463	0	-
4915 Insurance Reimbursement	13,745	0	13,745	-	9,316	4,430	48%	152,805	0	152,805	-	71,659	81,146	113%	152,805	0	-
Total Other Income	69,688	47,285	22,403	47%	51,129	18,559	36%	2,354,387	2,120,047	234,340	11%	2,123,797	230,590	11%	2,354,387	2,120,047	11%
Other Expenses																	
Taxes & Misc Expenses																	
6705 Grant expenses	0	0	0	-	0	0	-	0	0	0	-	35	35	100%	0	0	-
6720 Property Tax - Sublet Facilities	(4,619)	0	4,619	-	0	4,619	-	13,797	0	(13,797)	-	0	(13,797)	-	13,797	0	-
6740 Merchant fees	2,705	2,500	(205)	-8%	2,123	(582)	-27%	32,559	30,000	(2,559)	-9%	28,306	(4,252)	-15%	32,559	30,000	-9%
6745 Banking fees	1	42	40	97%	17	16	93%	1,899	500	(1,399)	-280%	115	(1,784)	-1552%	1,899	500	-280%
6755 Insurance Claims	0	0	0	-	0	0	-	0	0	0	-	20,294	20,294	100%	0	0	-
Total Taxes & Misc Expenses	(1,913)	2,542	4,455	175%	2,140	4,053	189%	48,256	30,500	(17,756)	-58%	48,751	495	1%	48,256	30,500	-58%
Debt Services																	
7005 Principal repayment	0	0	0	-	0	0	-	130,000	156,000	26,000	17%	0	(130,000)	-	130,000	156,000	17%
7010 Interest payment	0	0	0	-	0	0	-	52,990	0	(52,990)	-	0	(52,990)	-	52,990	0	-
7020 Principal repayment - Vehicles	540	539	(0)	0%	792	252	32%	7,838	6,471	(1,367)	-21%	9,790	1,953	20%	7,838	6,471	-21%
7025 Interest payment - Vehicles	122	85	(37)	-44%	185	63	34%	763	1,021	258	25%	1,934	1,172	61%	763	1,021	25%
8020 CIP Machinery & Equipment	0	0	0	-	19,298	19,298	100%	0	0	0	-	19,298	19,298	100%	0	0	-
Total Debt Services	662	624	(38)	-6%	20,275	19,613	97%	191,591	163,492	(28,099)	-17%	31,023	(160,568)	-518%	191,591	163,492	-17%
Total Other Expenses	(1,251)	3,166	4,417	140%	22,415	23,666	106%	239,846	193,992	(45,854)	-24%	79,774	(160,073)	-201%	239,846	193,992	-24%
Net Other Income	70,939	44,119	26,820	61%	28,713	42,225	147%	2,114,540	1,926,055	188,485	10%	2,044,023	70,517	3%	2,114,540	1,926,055	10%
Net Result	(51,772)	(67,188)	15,416	-23%	(129,971)	78,199	-60%	766,664	515,580	251,084	49%	591,548	175,116	30%	766,664	515,580	49%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Supplemental 1



Charleston Ops	Current Period				Same Month Last Year				Year to Date				Year End				
	Jun 2022				Jun 2021				Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD				
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	24,767	24,442	325	1%	22,975	1,791	8%	294,297	293,300	997	0%	254,438	39,859	16%	294,297	293,300	0%
4100 Annual Moorage	66,205	77,064	(10,859)	-14%	74,366	(8,161)	-11%	417,206	428,814	(11,608)	-3%	437,527	(20,321)	-5%	417,206	428,814	-3%
4105 Semi-Annual Moorage	9,528	4,157	5,371	129%	9,882	(354)	-4%	118,170	57,280	60,890	106%	93,481	24,689	26%	118,170	57,280	106%
4110 Monthly Moorage	17,049	14,788	2,260	15%	14,307	2,741	19%	198,247	188,467	9,780	5%	190,385	7,862	4%	198,247	188,467	5%
4115 Transient Moorage	3,388	7,051	(3,663)	-52%	6,691	(3,303)	-49%	88,323	89,857	(1,534)	-2%	89,618	(1,294)	-1%	88,323	89,857	-2%
4118 Work Dock	3,718	5,417	(1,698)	-31%	7,457	(3,739)	-50%	75,039	65,000	10,039	15%	51,575	23,464	45%	75,039	65,000	15%
4120 Metered Utilities	30	125	(95)	-76%	30	0	0%	360	1,500	(1,140)	-76%	820	(460)	-56%	360	1,500	-76%
4125 Launch Ramp	3,921	3,083	838	27%	3,158	763	24%	43,356	37,000	6,356	17%	39,599	3,758	9%	43,356	37,000	17%
4135 Storage Yard	2,885	3,333	(449)	-13%	2,831	54	2%	36,934	40,000	(3,066)	-8%	34,955	1,979	6%	36,934	40,000	-8%
4140 Storage Unit	15,601	15,193	408	3%	14,936	665	4%	188,891	182,310	6,581	4%	180,155	8,736	5%	188,891	182,310	4%
4145 Long Term Boat Storage	7,964	7,725	239	3%	8,798	(835)	-9%	103,101	92,700	10,401	11%	108,873	(5,773)	-5%	103,101	92,700	11%
4150 Short Term Boat Storage	5,709	3,219	2,491	77%	2,949	2,760	94%	44,594	38,625	5,969	15%	45,586	(992)	-2%	44,594	38,625	15%
4155 Boat Wash	0	83	(83)	-100%	0	0	-	735	1,000	(265)	-26%	1,012	(277)	-27%	735	1,000	-26%
4165 Space Rents	55,045	36,259	18,785	52%	44,673	10,372	23%	476,305	316,000	160,305	51%	367,600	108,705	30%	476,305	316,000	51%
4173 Laundry	519	459	60	13%	378	141	37%	5,865	4,000	1,865	47%	3,563	2,302	65%	5,865	4,000	47%
4175 Propane	945	1,147	(203)	-18%	493	451	91%	12,753	10,000	2,753	28%	7,813	4,940	63%	12,753	10,000	28%
4180 Merchandise	29	57	(28)	-49%	112	(83)	-74%	435	500	(65)	-13%	503	(68)	-13%	435	500	-13%
4185 Visitor Convention Bureau Fee	321	402	(81)	-20%	346	(25)	-7%	3,555	3,500	55	2%	3,631	(76)	-2%	3,555	3,500	2%
4190 Ice	43,635	51,213	(7,578)	-15%	29,301	14,334	49%	222,338	300,000	(77,662)	-26%	66,916	155,422	232%	222,338	300,000	-26%
4200 Boat Lifts	3,880	8,966	(5,087)	-57%	7,451	(3,571)	-48%	49,538	60,000	(10,462)	-17%	57,597	(8,059)	-14%	49,538	60,000	-17%
4230 Environmental Fee	2,382	2,083	299	14%	2,553	(171)	-7%	30,078	25,000	5,078	20%	25,490	4,587	18%	30,078	25,000	20%
4235 Customer Discounts	(189)	(417)	228	-55%	(795)	606	-76%	(4,868)	(5,000)	132	-3%	(4,084)	(784)	19%	(4,868)	(5,000)	-3%
4290 Other	5,524	3,333	2,191	66%	6,129	(605)	-10%	50,996	40,000	10,996	27%	45,596	5,400	12%	50,996	40,000	27%
4295 Bad Debt Expense	0	(7,500)	7,500	-100%	(29,016)	29,016	-100%	(52,941)	(30,000)	(22,941)	76%	(29,016)	(23,925)	82%	(52,941)	(30,000)	76%
Total Operating Income	272,853	261,683	11,170	4%	230,006	42,847	19%	2,403,307	2,239,853	163,454	7%	2,073,633	329,674	16%	2,403,307	2,239,853	7%
Expenses																	
Personnel Services																	
5005 Salaries	24,466	34,689	10,223	29%	60,415	35,949	60%	407,908	451,087	43,179	10%	486,315	78,406	16%	407,908	451,087	10%
5010 Other compensation	700	1,620	920	57%	730	30	4%	3,916	21,076	17,160	81%	2,730	(1,185)	-43%	3,916	21,076	81%
5015 Overtime	641	1,615	974	60%	726	85	12%	3,790	21,001	17,211	82%	2,627	(1,162)	-44%	3,790	21,001	82%
Total Compensation	25,807	37,924	12,117	32%	61,872	36,064	58%	415,614	493,164	77,550	16%	491,672	76,059	15%	415,614	493,164	16%
5100 Federal Payroll taxes	1,918	2,901	983	34%	4,556	2,639	58%	30,822	37,727	6,905	18%	36,147	5,325	15%	30,822	37,727	18%
5105 State Payroll taxes	11	0	(11)	-	26	14	56%	154	0	(154)	-	208	54	26%	154	0	-
5110 Unemployment Insurance	727	791	64	8%	1,612	885	55%	9,044	10,288	1,244	12%	10,942	1,898	17%	9,044	10,288	12%
5115 Workers compensation	3,323	2,137	(1,186)	-55%	2,047	(1,276)	-62%	39,876	27,788	(12,088)	-44%	24,559	(15,317)	-62%	39,876	27,788	-44%
Total Payroll Taxes	5,979	5,829	(150)	-3%	8,241	2,262	27%	79,896	75,803	(4,093)	-5%	71,857	(8,039)	-11%	79,896	75,803	-5%
5200 Medical insurance	8,907	11,509	2,602	23%	14,053	5,146	37%	117,516	138,112	20,596	15%	146,258	28,742	20%	117,516	138,112	15%
5205 Dental insurance	653	814	161	20%	1,095	443	40%	9,212	9,766	554	6%	12,414	3,202	26%	9,212	9,766	6%
5215 Term life insurance	99	113	14	12%	152	54	35%	1,412	1,350	(62)	-5%	1,914	502	26%	1,412	1,350	-5%
5220 Long Term Disability insurance	173	240	67	28%	278	105	38%	2,762	2,880	118	4%	2,767	5	0%	2,762	2,880	4%
5225 PERS Employee Contributions	5,591	8,149	2,559	31%	14,338	8,747	61%	94,399	105,981	11,582	11%	119,320	24,921	21%	94,399	105,981	11%
5230 PERS Employer Contributions	1,520	2,178	658	30%	4,051	2,531	62%	26,037	28,325	2,288	8%	33,900	7,863	23%	26,037	28,325	8%
5295 Allocations	0	(2,576)	(2,576)	100%	0	0	-	0	(33,501)	(33,501)	100%	0	0	-	0	(33,501)	100%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Supplemental 1



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Total Insured Benefits	16,941	20,427	3,486	17%	33,967	17,026	50%	251,338	252,913	1,575	1%	316,573	65,235	21%	251,338	252,913	1%
Total Personnel Services	48,727	64,180	15,453	24%	104,079	55,352	53%	746,848	821,880	75,032	9%	880,102	133,254	15%	746,848	821,880	9%
Goods & Services																	
6020 Travel - airfare	0	42	42	100%	0	0	-	0	500	500	100%	0	0	-	0	500	100%
6025 Travel - lodging & transportation	0	83	83	100%	0	0	-	0	1,000	1,000	100%	584	584	100%	0	1,000	100%
6030 Travel - Per Diem & mileage reimbursement	0	21	21	100%	0	0	-	407	250	(157)	-63%	389	(18)	-5%	407	250	-63%
6035 Meals & Entertainment	0	25	25	100%	0	0	-	60	300	240	80%	0	(60)	-	60	300	80%
Total Travel & Entertainment	0	171	171	100%	0	0	-	468	2,050	1,582	77%	973	505	52%	468	2,050	77%
6050 Office supplies	0	0	0	-	134	134	100%	0	0	0	-	134	134	100%	0	0	-
6055 Kitchen supplies	122	250	128	51%	293	171	58%	1,664	3,000	1,336	45%	1,569	(95)	-6%	1,664	3,000	45%
6070 Postage & courier services	0	83	83	100%	21	21	100%	182	1,000	818	82%	344	162	47%	182	1,000	82%
Total Office Expense	122	333	211	63%	449	326	73%	1,846	4,000	2,154	54%	2,047	201	10%	1,846	4,000	54%
6100 Telephone - landline	181	200	19	10%	183	2	1%	2,150	2,400	250	10%	2,205	56	3%	2,150	2,400	10%
6105 Telephone - mobile	498	530	32	6%	446	(52)	-12%	5,598	6,360	762	12%	5,839	241	4%	5,598	6,360	12%
6110 Internet services	1,390	1,405	15	1%	1,241	(148)	-12%	15,091	16,860	1,769	10%	15,103	12	0%	15,091	16,860	10%
6115 Cable TV	919	948	29	3%	892	(27)	-3%	10,845	11,373	528	5%	10,717	(129)	-1%	10,845	11,373	5%
6130 Electricity	19,469	20,833	1,365	7%	17,329	(2,140)	-12%	231,935	250,000	18,065	7%	218,340	(13,595)	-6%	231,935	250,000	7%
6131 Propane - Operations	236	125	(111)	-89%	152	(83)	-55%	1,984	1,500	(484)	-32%	922	(1,062)	-115%	1,984	1,500	-32%
6135 Water/Sewer	7,695	6,250	(1,445)	-23%	7,461	(235)	-3%	90,730	75,000	(15,730)	-21%	77,990	(12,741)	-16%	90,730	75,000	-21%
6140 Garbage/Sanitation Collection	5,356	5,833	478	8%	5,320	(36)	-1%	74,852	70,000	(4,852)	-7%	59,258	(15,593)	-26%	74,852	70,000	-7%
6145 Hazardous material disposal	1,391	333	(1,057)	-317%	230	(1,161)	-505%	9,123	4,000	(5,123)	-128%	2,485	(6,638)	-267%	9,123	4,000	-128%
6150 Derelict boat disposal	5,344	1,250	(4,094)	-328%	0	(5,344)	-	10,092	15,000	4,908	33%	15	(10,077)	-67182%	10,092	15,000	33%
6155 Environmental Remediation/Mitigation/Monitoring	0	250	250	100%	225	225	100%	5,785	3,000	(2,785)	-93%	2,518	(3,267)	-130%	5,785	3,000	-93%
Total Utilities	42,478	37,958	(4,520)	-12%	33,479	(8,999)	-27%	458,185	455,493	(2,692)	-1%	395,391	(62,794)	-16%	458,185	455,493	-1%
6200 Temporary/Contract help	0	2,917	2,917	100%	8,624	8,624	100%	16,709	35,000	18,291	52%	63,664	46,955	74%	16,709	35,000	52%
6205 Janitorial services	29	55	26	48%	75	46	62%	378	660	282	43%	416	37	9%	378	660	43%
6210 Vending machine services	0	125	125	100%	0	0	-	2,305	1,500	(805)	-54%	1,328	(977)	-74%	2,305	1,500	-54%
6245 Legal advertising	52	108	57	52%	0	(52)	-	2,044	1,300	(744)	-57%	778	(1,266)	-163%	2,044	1,300	-57%
6250 Legal services	0	0	0	-	0	0	-	713	0	(713)	-	0	(713)	-	713	0	-
6260 Consulting services	477	582	105	18%	200	(277)	-139%	5,351	6,980	1,629	23%	200	(5,151)	-2576%	5,351	6,980	23%
6270 Contracted Services	0	0	0	-	991	991	100%	0	0	0	-	9,240	9,240	100%	0	0	-
6290 Commercial insurance	8,208	7,908	(300)	-4%	7,733	(476)	-6%	94,446	94,900	454	0%	87,042	(7,404)	-9%	94,446	94,900	0%
Total Professional Services	8,766	11,695	2,929	25%	17,623	8,857	50%	123,545	140,340	16,795	12%	162,666	39,121	24%	123,545	140,340	12%
6350 Employee sponsorships	0	0	0	-	0	0	-	786	0	(786)	-	0	(786)	-	786	0	-
6351 Awards & Recognitions	0	0	0	-	0	0	-	106	0	(106)	-	0	(106)	-	106	0	-
Total Marketing Expense	0	0	0	-	0	0	-	892	0	(892)	-	0	(892)	-	892	0	-
6400 Small equipment & tools	0	500	500	100%	53	53	100%	8,863	6,000	(2,863)	-48%	3,056	(5,807)	-190%	8,863	6,000	-48%
6405 Safety/hazardous materials	0	0	0	-	0	0	-	639	0	(639)	-	11,041	10,402	94%	639	0	-
6410 Signage	0	63	63	100%	0	0	-	132	750	618	82%	288	156	54%	132	750	82%
6415 Clothing	891	425	(466)	-110%	0	(891)	-	1,763	5,100	3,337	65%	1,518	(245)	-16%	1,763	5,100	65%
6420 Janitorial supplies	1,418	1,042	(376)	-36%	2,166	748	35%	16,070	12,500	(3,570)	-29%	13,843	(2,226)	-16%	16,070	12,500	-29%
6425 Operational supplies	618	10,000	9,382	94%	449	(168)	-37%	138,976	120,000	(18,976)	-16%	5,957	(133,019)	-2233%	138,976	120,000	-16%
6430 Equipment Rental	106	833	727	87%	0	(106)	-	2,558	10,000	7,442	74%	0	(2,558)	-	2,558	10,000	74%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

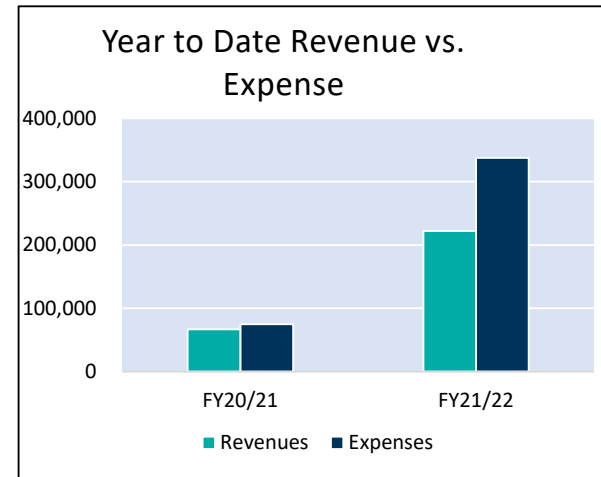
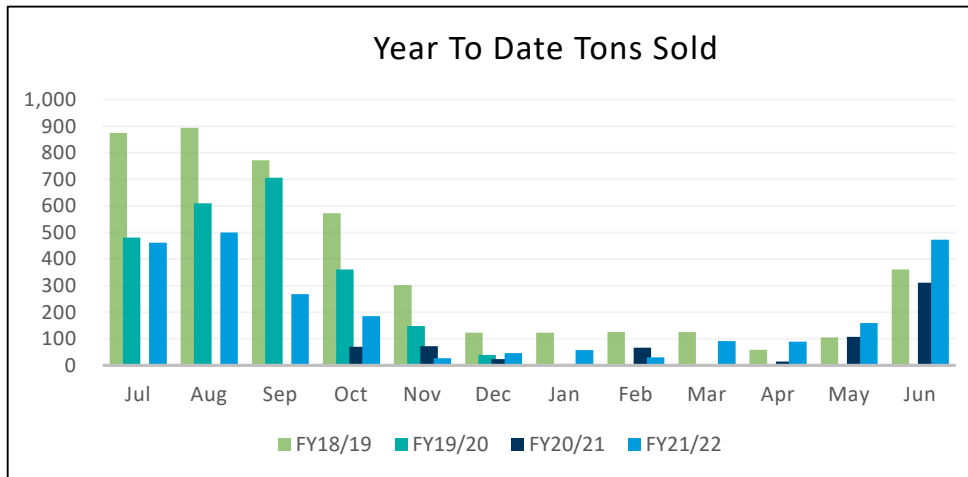
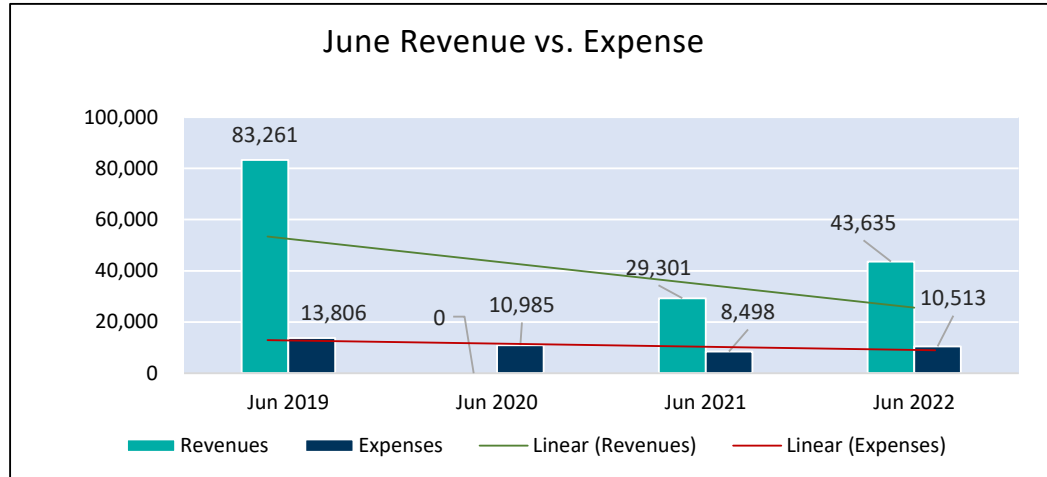
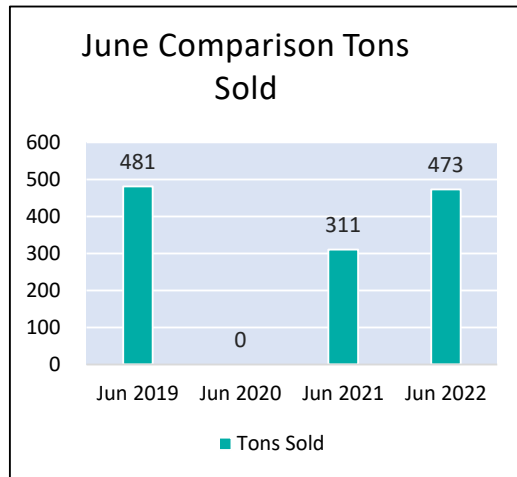
Fund: General Fund Department: Charleston Ops Location: All Budget: Supplemental 1



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6450 Fuel - Gas	1,902	1,167	(736)	-63%	1,142	(760)	-66%	10,706	14,000	3,294	24%	9,259	(1,447)	-16%	10,706	14,000	24%
6455 Fuel - Diesel	0	83	83	100%	0	0	-	2,026	1,000	(1,026)	-103%	440	(1,586)	-360%	2,026	1,000	-103%
6481 Propane - Retail	951	417	(534)	-128%	593	(358)	-60%	11,029	5,000	(6,029)	-121%	5,667	(5,362)	-95%	11,029	5,000	-121%
Total Operational Expense	5,886	14,529	8,643	59%	4,404	(1,482)	-34%	192,762	174,350	(18,412)	-11%	51,071	(141,691)	-277%	192,762	174,350	-11%
6500 Repairs & maintenance equipment	4,069	6,250	2,181	35%	250	(3,819)	-1530%	39,446	75,000	35,554	47%	31,670	(7,776)	-25%	39,446	75,000	47%
6505 Repairs & maintenance vehicles	5,068	1,694	(3,374)	-199%	0	(5,068)	-	11,268	20,332	9,064	45%	32,513	21,244	65%	11,268	20,332	45%
6510 Repairs & maintenance buildings	971	3,741	2,769	74%	381	(590)	-155%	19,926	44,888	24,962	56%	8,018	(11,908)	-149%	19,926	44,888	56%
6515 Repairs & maintenance land improvements	935	250	(685)	-274%	0	(935)	-	1,973	3,000	1,027	34%	3,530	1,557	44%	1,973	3,000	34%
6520 Repairs & maintenance docks	3,713	4,167	453	11%	2,421	(1,293)	-53%	27,063	50,000	22,937	46%	10,040	(17,023)	-170%	27,063	50,000	46%
6540 Marina dredging	0	0	0	-	0	0	-	0	0	0	-	122,879	122,879	100%	0	0	-
6575 Waterway Leases	0	2,917	2,917	100%	0	0	-	34,492	35,000	508	1%	33,482	(1,010)	-3%	34,492	35,000	1%
6580 Permits	0	475	475	100%	0	0	-	5,706	5,700	(6)	0%	5,528	(178)	-3%	5,706	5,700	0%
Total Repair and Maintenance	14,756	19,493	4,737	24%	3,052	(11,705)	-384%	139,874	233,920	94,046	40%	247,660	107,786	44%	139,874	233,920	40%
Total Goods & Services	72,008	84,179	12,172	14%	59,006	(13,002)	-22%	917,572	1,010,153	92,581	9%	859,808	(57,764)	-7%	917,572	1,010,153	9%
Total Expenses	120,735	148,360	27,625	19%	163,086	42,351	26%	1,664,420	1,832,033	167,613	9%	1,739,910	75,490	4%	1,664,420	1,832,033	9%
Operating Results	152,118	113,323	38,795	34%	66,920	85,198	127%	738,886	407,820	331,066	81%	333,723	405,164	121%	738,886	407,820	81%
Other Income & Expenses																	
Other Income																	
4450 Lodging Tax	25	0	25	-	28	(3)	-11%	136	0	136	-	175	(39)	-22%	136	0	-
4650 Grants Received - MAP	0	0	0	-	0	0	-	0	5,175	(5,175)	-100%	5,175	(5,175)	-100%	0	5,175	-100%
4695 Grants Received - Other	0	0	0	-	0	0	-	0	0	0	-	2,500	(2,500)	-100%	0	0	-
4905 Other	(58,736)	0	(58,736)	-	0	(58,736)	-	2,976	0	2,976	-	155	2,821	1820%	2,976	0	-
4915 Insurance Reimbursement	82,676	0	82,676	-	0	82,676	-	87,901	0	87,901	-	8,668	79,233	914%	87,901	0	-
Total Other Income	23,964	0	23,964	-	28	23,937	86072%	91,012	5,175	85,837	1659%	16,673	74,339	446%	91,012	5,175	1659%
Other Expenses																	
Taxes & Misc Expenses																	
6720 Property Tax - Sublet Facilities	0	0	0	-	-	-	-	10,112	10,000	(112)	-1%	9,841	(271)	-3%	10,112	10,000.00	-1%
6755 Insurance Claims	4,945	0	(4,945)	-	0	(4,945)	-	125,432	0	(125,432)	-	9,168	(116,264)	-1268%	125,432	0	-
Total Taxes & Misc Expenses	4,945.00	-	(4,945.00)	-	0	(4,945)	-	135,544	10,000.00	(125,544)	-1255%	19,009	(116,535)	-613%	135,544	10,000.00	-1255%
Debt Services																	
7005 Principal repayment	0	0	0	-	0	0	-	218,878	290,261	71,383	25%	87,170	(131,709)	-151%	218,878	290,261	25%
7010 Interest payment	0	0	0	-	0	0	-	148,580	61,282	(87,298)	-142%	86,190	(62,390)	-72%	148,580	61,282	-142%
7020 Vehicle Principal repayment	1,932	756	(1,177)	-156%	433	(1,499)	-346%	11,512	9,066	(2,446)	-27%	5,214	(6,298)	-121%	11,512	9,066	-27%
7025 Vehicle Interest payment	353	48	(305)	-629%	18	(335)	-1827%	1,137	581	(556)	-96%	201	(936)	-467%	1,137	581	-96%
8010 CIP Buildings	29,280	13,333	(15,947)	-120%	0	(29,280)	-	51,548	160,000	108,452	68%	10,000	(41,548)	-415%	51,548	160,000	68%
8011 CIP Docks	0	8,583	8,583	100%	0	0	-	99,500	103,000	3,500	3%	0	(99,500)	-	99,500	103,000	3%
8020 CIP Machinery & Equipment	5,090	0	(5,090)	-	5,380	290	5%	73,584	0	(73,584)	-	20,240	(53,344)	-264%	73,584	0	-
Total Debt Services	36,655	22,721	(13,935)	-61%	5,831	(30,824)	-529%	604,739	624,190	19,451	3%	209,014	(395,725)	-189%	604,739	624,190	3%
Total Other Expenses	41,600	22,721	(18,880)	-83%	5,831	(35,769)	-613%	740,284	634,190	(106,094)	-17%	228,023	(512,261)	-225%	740,284	634,190	-17%
Net Other Income	(17,636)	(22,721)	5,085	-22%	(5,803)	(11,832)	204%	(649,272)	(629,015)	(20,257)	3%	(211,351)	(437,921)	207%	(649,272)	(629,015)	3%
Net Result	134,482	90,603	43,879	48%	61,117	73,365	120%	89,614	(221,195)	310,809	-141%	122,372	(32,757)	-27%	89,614	(221,195)	-141%



	Current Period	Same Month Prior Years			Year to Date	Prior FYTD vs Current FYTD		
	Jun 2022	Jun 2021	Jun 2020	Jun 2019	FY21/22	Last FY	\$ Diff	% Diff
Albacore Tuna (Oregon) MT	0.0	0.0	0.0	0.0	1,460.5	2,003	(542)	-27.07%
Pink Shrimp (Oregon) MT	3,876.9	4,477.3	3,233.1	3,326.9	20,093.8	19,564.7	529	2.70%
Dungeness Crab (Coos Bay) MT	6.0	9.3	12.8	12.1	1,721.9	1,673.3	49	2.90%
Tons Sold	473	311	0	481	2,389	708	1,681	237.39%
Total Revenues	43,635	29,301	0	83,261	222,338	66,916	155,422	232.26%
Total Expenses	10,513	8,498	10,985	13,806	337,581	75,049	262,532	349.82%
Net Result	33,121	20,803	(10,985)	22,982	(115,243)	(8,133)	(107,110)	1317.05%



Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Supplemental 1



External Affairs	Current Period				Same Month Last Year			Year to Date					Year End				
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4180 Merchandise	0	0	0	-	6	(6)	-100%	78	0	78	-	56	22	39%	78	0	-
4290 Other	15,035	33	15,002	44955%	33	15,002	45461%	90,085	400	89,685	22421%	108	89,977	83312%	90,085	400	22421%
Total Operating Income	15,035	33	15,002	44955%	39	14,996	38451%	90,163	400	89,763	22441%	164	89,999	54877%	90,163	400	22441%
Expenses																	
Personnel Services																	
5005 Salaries	7,084	7,083	(2)	0%	9,712	2,628	27%	89,302	92,097	2,795	3%	88,006	(1,296)	-1%	89,302	92,097	3%
5010 Other compensation	0	191	191	100%	0	0	-	0	2,480	2,480	100%	0	0	-	0	2,480	100%
Total Compensation	7,084	7,274	189	3%	9,712	2,628	27%	89,302	94,577	5,275	6%	88,006	(1,296)	-1%	89,302	94,577	6%
5100 Federal Payroll taxes	538	556	18	3%	738	200	27%	6,787	7,235	448	6%	6,686	(101)	-2%	6,787	7,235	6%
5105 State Payroll taxes	1	0	(1)	-	2	1	37%	18	0	(18)	-	20	2	11%	18	0	-
5110 Unemployment Insurance	204	94	(110)	-117%	183	(21)	-12%	1,327	1,226	(101)	-8%	1,230	(96)	-8%	1,327	1,226	-8%
5115 Workers compensation	37	31	(6)	-19%	26	(10)	-39%	438	392	(46)	-12%	315	(123)	-39%	438	392	-12%
Total Payroll Taxes	780	681	(99)	-15%	949	169	18%	8,570	8,853	283	3%	8,251	(319)	-4%	8,570	8,853	3%
5200 Medical insurance	1,163	1,209	46	4%	1,090	(73)	-7%	13,150	14,502	1,352	9%	14,059	909	6%	13,150	14,502	9%
5205 Dental insurance	108	107	(0)	0%	108	0	0%	1,291	1,291	(0)	0%	1,259	(33)	-3%	1,291	1,291	0%
5215 Term life insurance	13	13	0	0%	12	(1)	-7%	162	150	(12)	-8%	182	20	11%	162	150	-8%
5220 Long Term Disability insurance	47	47	0	0%	41	(5)	-13%	603	562	(41)	-7%	456	(147)	-32%	603	562	-7%
5225 PERS Employee Contributions	1,491	1,490	(1)	0%	1,854	363	20%	18,842	19,377	535	3%	17,243	(1,599)	-9%	18,842	19,377	3%
5230 PERS Employer Contributions	425	425	0	0%	583	158	27%	5,358	5,526	168	3%	5,420	61	1%	5,358	5,526	3%
Total Insured Benefits	3,245	3,291	45	1%	3,687	442	12%	39,407	41,408	2,001	5%	38,619	(788)	-2%	39,407	41,408	5%
Total Personnel Services	11,110	11,245	135	1%	14,348	3,238	23%	137,278	144,838	7,560	5%	134,876	(2,403)	-2%	137,278	144,838	5%
Goods & Services																	
6020 Travel - airfare	0	42	42	100%	0	0	-	0	500	500	100%	0	0	-	0	500	100%
6025 Travel - lodging & transportation	455	154	(301)	-195%	0	(455)	-	455	1,850	1,395	75%	0	(455)	-	455	1,850	75%
6030 Travel - Per Diem & mileage reimbursement	0	103	103	100%	0	0	-	0	1,234	1,234	100%	0	0	-	0	1,234	100%
6035 Meals & Entertainment	0	73	73	100%	0	0	-	811	875	64	7%	0	(811)	-	811	875	7%
Total Travel & Entertainment	455	372	(84)	-23%	0	(455)	-	1,266	4,459	3,193	72%	0	(1,266)	-	1,266	4,459	72%
6050 Office supplies	0	42	42	100%	0	0	-	119	500	381	76%	31	(88)	-281%	119	500	76%
6075 Memberships & dues	2,591	2,392	(200)	-8%	2,578	(14)	-1%	29,475	28,700	(775)	-3%	30,786	1,311	4%	29,475	28,700	-3%
Total Office Expense	2,591	2,433	(158)	-6%	2,578	(14)	-1%	29,593	29,200	(393)	-1%	30,817	1,224	4%	29,593	29,200	-1%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund Department: External Affairs Location: All Budget: Supplemental 1



External Affairs	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6260 Consulting services	0	1,062	1,062	100%	0	0	-	568	12,740	12,172	96%	0	(568)	-	568	12,740	96%
6270 Contracted Services	0	0	0	-	33	33	100%	0	0	0	-	754	754	100%	0	0	-
Total Professional Services	0	1,062	1,062	100%	33	33	100%	568	12,740	12,172	96%	754	185	25%	568	12,740	96%
6310 Marketing supplies	0	396	396	100%	0	0	-	215	4,750	4,535	95%	190	(25)	-13%	215	4,750	95%
6315 Advertising	0	1,375	1,375	100%	1,700	1,700	100%	3,840	16,495	12,655	77%	8,361	4,521	54%	3,840	16,495	77%
6320 Cargo recruitment & development	0	0	0	-	0	0	-	185	0	(185)	-	0	(185)	-	185	0	-
6340 Legislative support	20,558	21,619	1,062	5%	7,233	(13,325)	-184%	170,446	172,717	2,271	1%	90,182	(80,264)	-89%	170,446	172,717	1%
6345 Community affairs	2,000	454	(1,546)	-340%	0	(2,000)	-	3,500	5,450	1,950	36%	3,200	(300)	-9%	3,500	5,450	36%
Total Marketing Expense	22,558	23,844	1,286	5%	8,933	(13,625)	-153%	178,186	199,412	21,226	11%	101,933	(76,253)	-75%	178,186	199,412	11%
Total Goods & Services	25,604	27,711	2,106	8%	11,543	(14,061)	-122%	209,614	245,811	36,197	15%	133,503	(76,110)	-57%	209,614	245,811	15%
Total Expenses	36,714	38,956	2,242	6%	25,891	(10,823)	-42%	346,892	390,649	43,757	11%	268,379	(78,513)	-29%	346,892	390,649	11%
Operating Results	(21,679)	(38,922)	17,243	-44%	(25,852)	4,173	-16%	(256,729)	(390,249)	133,520	-34%	(268,215)	11,486	-4%	(256,729)	(390,249)	-34%
Net Result	(21,679)	(38,922)	17,243	-44%	(25,852)	4,173	-16%	(256,729)	(390,249)	133,520	-34%	(268,215)	11,486	-4%	(256,729)	(390,249)	-34%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Supplemental 1



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Jul 2021 - Jun 2022					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Prior FYTD vs Current FYTD Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	15,498	10,328	5,169	50%	10,328	5,169	50%	153,293	123,940	29,353	24%	114,452	38,841	34%	153,293	123,940	24%
4010 Property Agreements	10,702	7,975	2,727	34%	9,762	941	10%	91,272	95,700	(4,428)	-5%	81,953	9,319	11%	91,272	95,700	-5%
4290 Other	0	0	0	-	0	0	-	5,000	0	5,000	-	0	5,000	-	5,000	0	-
Total Operating Income	26,200	18,303	7,896	43%	20,090	6,110	30%	249,565	219,640	29,925	14%	196,405	53,160	27%	249,565	219,640	14%
Expenses																	
Personnel Services																	
5005 Salaries	31,735	38,739	7,004	18%	12,321	(19,414)	-158%	407,175	503,763	96,588	19%	112,953	(294,222)	-260%	407,175	503,763	19%
5010 Other compensation	0	1,034	1,034	100%	0	0	-	0	13,453	13,453	100%	0	0	-	0	13,453	100%
5015 Overtime	0	155	155	100%	0	0	-	108	2,021	1,913	95%	0	(108)	-	108	2,021	95%
Total Compensation	31,735	39,929	8,194	21%	12,321	(19,414)	-158%	407,283	519,237	111,954	22%	112,953	(294,330)	-261%	407,283	519,237	22%
Payroll Taxes																	
5100 Federal Payroll taxes	2,348	3,055	707	23%	943	(1,405)	-149%	30,456	39,722	9,266	23%	8,641	(21,815)	-252%	30,456	39,722	23%
5105 State Payroll taxes	9	0	(9)	-	2	(8)	-452%	135	0	(135)	-	18	(117)	-658%	135	0	-
5110 Unemployment Insurance	616	770	154	20%	0	(616)	-	8,057	10,014	1,957	20%	1,226	(6,830)	-557%	8,057	10,014	20%
5115 Workers compensation	37	1,391	1,355	97%	26	(10)	-39%	438	18,088	17,650	98%	315	(123)	-39%	438	18,088	98%
Total Payroll Taxes	3,010	5,216	2,206	42%	971	(2,040)	-210%	39,086	67,824	28,738	42%	10,200	(28,886)	-283%	39,086	67,824	42%
Insured Benefits																	
5200 Medical insurance	6,404	8,684	2,280	26%	0	(6,404)	-	69,117	104,214	35,097	34%	0	(69,117)	-	69,117	104,214	34%
5205 Dental insurance	529	670	141	21%	46	(483)	-1043%	5,893	8,041	2,148	27%	540	(5,353)	-992%	5,893	8,041	27%
5215 Term life insurance	88	113	25	22%	12	(76)	-648%	1,169	1,350	181	13%	189	(981)	-519%	1,169	1,350	13%
5220 Long Term Disability insurance	203	257	54	21%	48	(154)	-319%	2,663	3,085	422	14%	532	(2,131)	-400%	2,663	3,085	14%
5225 PERS Employee Contributions	6,162	8,183	2,021	25%	2,375	(3,787)	-159%	81,343	106,417	25,074	24%	22,103	(59,240)	-268%	81,343	106,417	24%
5230 PERS Employer Contributions	1,757	2,334	576	25%	746	(1,011)	-135%	23,131	30,347	7,216	24%	6,947	(16,184)	-233%	23,131	30,347	24%
Total Insured Benefits	15,143	20,241	5,097	25%	3,228	(11,916)	-369%	183,315	253,454	70,139	28%	30,310	(153,005)	-505%	183,315	253,454	28%
Total Personnel Services	49,889	65,386	15,497	24%	16,520	(33,370)	-202%	629,684	840,515	210,831	25%	153,463	(476,221)	-310%	629,684	840,515	25%
Goods & Services																	
6020 Travel - airfare	0	83	83	100%	0	0	-	0	1,000	1,000	100%	0	0	-	0	1,000	100%
6025 Travel - lodging & transportation	0	167	167	100%	0	0	-	0	2,000	2,000	100%	289	289	100%	0	2,000	100%
6030 Travel - Per Diem & mileage reimbursement	0	8	8	100%	0	0	-	0	100	100	100%	0	0	-	0	100	100%
6035 Meals & Entertainment	0	21	21	100%	0	0	-	59	250	191	76%	16	(43)	-268%	59	250	76%
Total Travel & Entertainment	0	279	279	100%	0	0	-	59	3,350	3,291	98%	305	246	81%	59	3,350	98%
Utilities																	
6130 Electricity	1,194	150	(1,044)	-696%	131	(1,063)	-812%	6,563	1,800	(4,763)	-265%	1,565	(4,999)	-320%	6,563	1,800	-265%
6131 Propane - Operations	55	0	(55)	-	0	(55)	-	164	0	(164)	-	0	(164)	-	164	0	-
6135 Water/Sewer	388	0	(388)	-	0	(388)	-	3,125	0	(3,125)	-	0	(3,125)	-	3,125	0	-
6145 Hazardous material disposal	0	0	0	-	0	0	-	326	0	(326)	-	0	(326)	-	326	0	-
6155 Environmental Remediation/Mitigation/Monitoring	35	208	173	83%	0	(35)	-	1,866	2,500	634	25%	1,274	(592)	-46%	1,866	2,500	25%
Total Utilities	1,672	358	(1,314)	-367%	131	(1,541)	-1178%	12,045	4,300	(7,745)	-180%	2,839	(9,206)	-324%	12,045	4,300	-180%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Supplemental 1



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6200 Temporary/Contract help	6,180	0	(6,180)	-	0	(6,180)	-	25,843	6,000	(19,843)	-331%	0	(25,843)	-	25,843	6,000	-331%
6245 Legal advertising	0	125	125	100%	0	0	-	522	1,500	978	65%	0	(522)	-	522	1,500	65%
6260 Consulting services	6,790	10,583	3,793	36%	0	(6,790)	-	37,921	127,000	89,079	70%	0	(37,921)	-	37,921	127,000	70%
6270 Contracted Services	0	0	0	-	0	0	-	0	0	0	-	1,775	1,775	100%	0	0	-
6290 Commercial insurance	2,240	838	(1,402)	-167%	901	(1,338)	-148%	18,846	10,054	(8,792)	-87%	10,193	(8,652)	-85%	18,846	10,054	-87%
Total Professional Services	15,210	11,546	(3,664)	-32%	901	(14,308)	-1587%	83,132	144,554	61,422	42%	11,968	(71,164)	-595%	83,132	144,554	42%
6400 Small equipment & tools	0	42	42	100%	0	0	-	461	500	39	8%	0	(461)	-	461	500	8%
6405 Safety/hazardous materials	230	1,667	1,437	86%	0	(230)	-	6,689	20,000	13,311	67%	7,815	1,126	14%	6,689	20,000	67%
6410 Signage	0	83	83	100%	0	0	-	387	1,000	613	61%	0	(387)	-	387	1,000	61%
6415 Clothing	0	96	96	100%	0	0	-	0	1,150	1,150	100%	0	0	-	0	1,150	100%
6425 Operational supplies	0	63	63	100%	0	0	-	426	750	324	43%	0	(426)	-	426	750	43%
6450 Fuel - Gas	104	0	(104)	-	0	(104)	-	238	0	(238)	-	0	(238)	-	238	0	-
6455 Fuel - Diesel	0	0	0	-	0	0	-	63	0	(63)	-	0	(63)	-	63	0	-
Total Operational Expense	334	1,950	1,616	83%	0	(334)	-	8,264	23,400	15,136	65%	7,815	(449)	-6%	8,264	23,400	65%
6510 Repairs & maintenance buildings	645	0	(645)	-	0	(645)	-	2,742	0	(2,742)	-	0	(2,742)	-	2,742	0	-
6515 Repairs & maintenance land improvements	583	208	(374)	-180%	0	(583)	-	809	2,500	1,691	68%	0	(809)	-	809	2,500	68%
6520 Repairs & maintenance docks	0	0	0	-	0	0	-	32	0	(32)	-	126	93	74%	32	0	-
6575 Waterway Leases	0	0	0	-	0	0	-	2,250	0	(2,250)	-	0	(2,250)	-	2,250	0	-
6580 Permits	0	83	83	100%	0	0	-	357	1,000	643	64%	339	(18)	-5%	357	1,000	64%
Total Repair and Maintenance	1,400	292	(1,108)	-380%	0	(1,400)	-	6,362	3,500	(2,862)	-82%	465	(5,897)	-1269%	6,362	3,500	-82%
Total Goods & Services	18,616	14,425	(4,191)	-29%	1,032	(17,584)	-1703%	109,862	179,104	69,242	39%	23,392	(86,470)	-370%	109,862	179,104	39%
Total Expenses	68,505	79,811	11,306	14%	17,552	(50,953)	-290%	739,546	1,019,619	280,073	27%	176,855	(562,691)	-318%	739,546	1,019,619	27%
Operating Results	(42,305)	(61,508)	19,202	-31%	2,538	(44,843)	-1767%	(489,980)	(799,979)	309,999	-39%	19,550	(509,531)	-2606%	(489,980)	(799,979)	-39%
4695 Grants Received - Other	4,000,000	0	4,000,000	-	0	4,000,000	-	4,003,000	8,000	3,995,000	49938%	0	4,003,000	-	4,003,000	8,000	49938%
4905 Other	0	0	0	-	0	0	-	241,401	0	241,401	-	0	241,401	-	241,401	0	-
Total Other Income	4,000,000	0	4,000,000	-	0	4,000,000	-	4,244,401	8,000	4,236,401	52955%	0	4,244,401	-	4,244,401	8,000	52955%
Taxes & Misc Expenses																	
6720 Property Tax - Sublet Facilities	0	0	0	-	0	0	-	125	0	(125)	-	0	(125)	-	125	0	-
6745 Banking fees	1,034	833	(200)	-24%	0	(1,034)	-	21,678	10,000	(11,678)	-117%	0	(21,678)	-	21,678	10,000	-117%
Total Taxes & Misc Expenses	1,034	833	(200)	-24%	0	(1,034)	-	21,803	10,000	(11,803)	-118%	0	(21,803)	-	21,803	10,000	-118%
7010 Interest payment	16,359	9,583	(6,775)	-71%	0	(16,359)	-	26,813	115,000	88,187	77%	0	(26,813)	-	26,813	115,000	77%
8020 CIP Machinery & Equipment	0	0	0	-	0	0	-	6,760	0	(6,760)	-	0	(6,760)	-	6,760	0	-
Total Debt Services	4,016,359	9,583	(4,006,775)	-41810%	0	(4,016,359)	-	4,033,573	115,000	(3,918,573)	-3407%	0	(4,033,573)	-	4,033,573	115,000	-3407%
Total Other Expenses	4,017,392	10,417	(4,006,976)	-38467%	0	(4,017,392)	-	4,055,377	125,000	(3,930,377)	-3144%	0	(4,055,377)	-	4,055,377	125,000	-3144%
Net Other Income	(17,392)	(10,417)	(6,976)	67%	0	(17,392)	-	189,024	(117,000)	306,024	-262%	0	189,024	-	189,024	(117,000)	-262%
Net Result	(59,698)	(71,925)	12,227	-17%	2,538	(62,236)	-2452%	(300,956)	(916,979)	616,023	-67%	19,550	(320,506)	-1639%	(300,956)	(916,979)	-67%

Financial Report - Actual vs. Budget
For Period Ending Jun 2022
amounts in \$US dollars

Fund: General Fund Department: Rail Ops Location: All Budget: Supplemental 1



Rail Ops	Current Period				Same Month Last Year			Year to Date						Year End					
	Jun 2022		\$ Diff	% Diff	Jun 2021		% Diff	Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022				
	Actual	Budget			Actual	\$ Diff		Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff		
Operating Income																			
4010 Property Agreements	21,431	18,050	3,381	19%	21,495	(64)	0%	302,974	244,000	58,974	24%	287,683	15,291	5%	302,974	244,000	24%		
4235 Customer Discounts	0	0	0	-	0	0	-	0	0	0	-	(3,950)	3,950	-100%	0	0	-		
4260 Rail Operations Revenue	34,570	46,821	(12,251)	-26%	33,686	884	3%	372,823	422,034	(49,211)	-12%	300,845	71,978	24%	372,823	422,034	-12%		
4265 Rail Surcharges	38,082	55,044	(16,962)	-31%	39,713	(1,631)	-4%	431,935	491,495	(59,560)	-12%	358,967	72,969	20%	431,935	491,495	-12%		
4290 Other	0	786,453	(786,453)	-100%	0	0	-	0	786,453	(786,453)	-100%	0	0	-	0	786,453	-100%		
4295 Bad Debt Expense	0	0	0	-	383,000	(383,000)	-100%	0	0	0	-	383,000	(383,000)	-100%	0	0	-		
Total Operating Income	94,084	906,368	(812,284)	-90%	477,894	(383,810)	-80%	1,107,733	1,943,982	(836,249)	-43%	1,326,545	(218,812)	-16%	1,107,733	1,943,982	-43%		
Expenses																			
Goods & Services																			
6035 Meals & Entertainment	0	0	0	-	0	0	-	0	0	0	-	40	40	100%	0	0	-		
Total Travel & Entertainment	0	0	0	-	0	0	-	0	0	0	-	40	40	100%	0	0	-		
6060 IT supplies	0	0	0	-	0	0	-	0	0	0	-	40	40	100%	0	0	-		
Total Office Expense	0	0	0	-	0	0	-	0	0	0	-	40	40	100%	0	0	-		
6260 Consulting services	0	8,750	8,750	100%	1,716	1,716	100%	101,359	105,000	3,641	3%	43,439	(57,920)	-133%	101,359	105,000	3%		
6270 Contracted Services	0	0	0	-	0	0	-	0	0	0	-	268	268	100%	0	0	-		
6290 Commercial insurance	3,528	8,039	4,512	56%	2,663	(865)	-32%	40,832	41,472	640	2%	35,026	(5,806)	-17%	40,832	41,472	2%		
Total Professional Services	3,528	16,789	13,262	79%	4,379	851	19%	142,191	146,472	4,281	3%	78,733	(63,459)	-81%	142,191	146,472	3%		
6410 Signage	0	667	667	100%	0	0	-	0	8,000	8,000	100%	0	0	-	0	8,000	100%		
Total Operational Expense	0	667	667	100%	0	0	-	0	8,000	8,000	100%	0	0	-	0	8,000	100%		
6505 Repairs & maintenance vehicles	0	2,309	2,309	100%	0	0	-	830	2,309	1,479	64%	20,963	20,133	96%	830	2,309	64%		
6510 Repairs & maintenance buildings	0	50,000	50,000	100%	0	0	-	4,184	50,000	45,816	92%	11,651	7,467	64%	4,184	50,000	92%		
6515 Repairs & maintenance land improve	0	50,000	50,000	100%	0	0	-	14,660	50,000	35,340	71%	37,462	22,802	61%	14,660	50,000	71%		
Total Repair and Maintenance	0	102,651	102,651	100%	0	0	-	19,674	106,409	86,735	82%	70,076	50,402	72%	19,674	106,409	82%		
Total Goods & Services	3,528	120,107	116,579	97%	4,379	851	19%	161,866	260,881	99,015	38%	148,889	(12,977)	-9%	161,866	260,881	38%		
Total Expenses	3,528	120,107	116,579	97%	4,379	851	19%	161,866	260,881	99,015	38%	148,889	(12,977)	-9%	161,866	260,881	38%		
Operating Results	90,557	786,262	(695,705)	-88%	473,515	(382,959)	-81%	945,867	1,683,101	(737,234)	-44%	1,177,656	(231,789)	-20%	945,867	1,683,101	-44%		
Other Income & Expenses																			
Other Income																			
4480 Tax Credits	0	0	0	-	0	0	-	439,582	720,000	(280,418)	-39%	317,100	122,482	39%	439,582	720,000	-39%		
4905 Other	0	0	0	-	2,354	(2,354)	-100%	0	0	0	-	2,354	(2,354)	-100%	0	0	-		
4915 Insurance Reimbursement	0	0	0	-	0	0	-	34,427	0	34,427	-	1,328	33,099	2493%	34,427	0	-		
Total Other Income	0	0	0	-	2,354	(2,354)	-100%	474,009	720,000	(245,991)	-34%	320,782	153,227	48%	474,009	720,000	-34%		
Other Expenses																			
6755 Insurance Claims	0	0	0	-	0	0	-	17,560	0	(17,560)	-	483	(17,078)	-3539%	17,560	0	-		
Total Taxes & Misc Expenses	0	0	0	-	0	0	-	17,560	0	(17,560)	-	483	(17,078)	-3539%	17,560	0	-		
Debt Services																			
7005 Principal repayment	0	0	0	-	0	0	-	479,402	389,754	(89,648)	-23%	363,311	(116,091)	-32%	479,402	389,754	-23%		
7010 Interest payment	0	0	0	-	0	0	-	95,291	291,794	196,503	67%	318,591	223,300	70%	95,291	291,794	67%		
7020 Principal repayment - Vehicles	434	1,047	613	59%	1,041	607	58%	31,007	12,564	(18,443)	-147%	12,512	(18,495)	-148%	31,007	12,564	-147%		
7025 Interest payment - Vehicles	10	12	2	14%	18	8	43%	146	146	(0)	0%	198	51	26%	146	146	0%		
8012 CIP Construction Tunnels	0	0	0	-	2,728	2,728	100%	0	0	0	-	0	0	-	0	0	-		
8013 CIP Construction Bridges	0	136,667	136,667	100%	158,950	158,950	100%	853,192	870,000	16,808	2%	169,222	(683,970)	-404%	853,192	870,000	2%		
8015 CIP Land Improvements	0	0	0	-	(78,158)	(78,158)	100%	0	0	0	-	5,704	5,704	100%	0	0	-		
8016 CIP Construction Track	0	8,333	8,333	100%	0	0	-	0	100,000	100,000	100%	0	0	-	0	100,000	100%		
8020 CIP Machinery & Equipment	0	25,000	25,000	100%	0	0	-	21,864	25,000	3,136	13%	45,048	23,184	51%	21,864	25,000	13%		
8025 CIP Mobile Equipment	0	1,000	1,000	100%	63,026	63,026	100%	1,000	1,000	0	0%	88,026	87,026	99%	1,000	1,000	0%		
Total Debt Services	444	172,059	171,615	100%	147,605	147,161	100%	1,481,901	1,690,258	208,357	12%	1,002,613	(479,289)	-48%	1,481,901	1,690,258	12%		
Total Other Expenses	444	172,059	171,615	100%	147,605	147,161	100%	1,499,462	1,690,258	190,796	11%	1,003,095	(496,366)	-49%	1,499,462	1,690,258	11%		
Net Other Income	(444)	(172,059)	171,615	-100%	(145,251)	144,807	-100%	(1,025,453)	(970,258)	(55,195)	6%	(682,314)	(343,139)	50%	(1,025,453)	(970,258)	6%		
Net Result	90,112	614,202	(524,090)	-85%	328,264	(238,152)	-73%	(79,585)	712,843	(792,428)	-111%	495,343	(574,928)	-116%	(79,585)	712,843	-111%		

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Supplemental 1



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022		\$ Diff	% Diff	Jun 2021		% Diff	Jul 2021 - Jun 2022		% Diff	Prior FYTD vs Current FYTD		Jul 2021 - Jun 2022				
	Actual	Budget			Actual	\$ Diff		Actual	Budget		\$ Diff	Last FY	\$ Diff	Projected	Budget	% Diff	
Operating Income																	
4285 Mob/Demob Services	0	0	0	-	0	0	-	0	0	0	-	25,890	(25,890)	-100%	0	0	-
4287 Dredging Services	0	0	0	-	0	0	-	0	0	0	-	94,306	(94,306)	-100%	0	0	-
4290 Other	0	21,794	(21,794)	-100%	79,167	(79,167)	-100%	167,144	261,523	(94,379)	-36%	152,649	14,495	9%	167,144	261,523	-36%
Total Operating Income	0	21,794	(21,794)	-100%	79,167	(79,167)	-100%	167,144	261,523	(94,379)	-36%	272,845	(105,701)	-39%	167,144	261,523	-36%
Expenses																	
Personnel Services																	
5005 Salaries	573	1,490	917	62%	0	(573)	-	2,123	19,380	17,257	89%	73,355	71,231	97%	2,123	19,380	89%
5010 Other compensation	0	0	0	-	0	0	-	0	0	0	-	(9)	(9)	100%	0	0	-
5015 Overtime	0	0	0	-	0	0	-	0	0	0	-	1,853	1,853	100%	0	0	-
Total Compensation	573	1,490	917	62%	0	(573)	-	2,123	19,380	17,257	89%	75,198	73,075	97%	2,123	19,380	89%
5100 Federal Payroll taxes	41	114	73	64%	0	(41)	-	152	1,483	1,331	90%	5,489	5,336	97%	152	1,483	90%
5105 State Payroll taxes	0	0	(0)	-	0	(0)	-	1	0	(1)	-	31	30	98%	1	0	-
5110 Unemployment Insurance	15	42	26	63%	0	(15)	-	58	543	485	89%	1,397	1,339	96%	58	543	89%
5115 Workers compensation	0	54	54	100%	0	0	-	0	696	696	100%	0	0	-	0	696	100%
Total Payroll Taxes	56	209	153	73%	0	(56)	-	211	2,722	2,511	92%	6,916	6,706	97%	211	2,722	92%
5200 Medical insurance	146	507	362	71%	0	(146)	-	611	6,598	5,987	91%	21,916	21,306	97%	611	6,598	91%
5205 Dental insurance	19	41	22	53%	0	(19)	-	37	535	498	93%	2,103	2,066	98%	37	535	93%
5215 Term life insurance	1	3	2	57%	0	(1)	-	6	44	38	86%	209	203	97%	6	44	86%
5220 Long Term Disability insurance	4	9	6	61%	0	(4)	-	13	118	105	89%	393	380	97%	13	118	89%
5225 PERS Employee Contributions	134	352	219	62%	0	(134)	-	483	4,583	4,100	89%	16,928	16,446	97%	483	4,583	89%
5230 PERS Employer Contributions	34	89	55	62%	0	(34)	-	127	1,163	1,036	89%	4,691	4,563	97%	127	1,163	89%
Total Insured Benefits	338	1,003	665	66%	0	(338)	-	1,277	13,041	11,764	90%	46,241	44,963	97%	1,277	13,041	90%
Total Personnel Services	967	2,703	1,735	64%	0	(967)	-	3,611	35,143	31,532	90%	128,355	124,743	97%	3,611	35,143	90%
Goods & Services																	
6005 Seminars & training	0	417	417	100%	0	0	-	0	5,000	5,000	100%	0	0	-	0	5,000	100%
Total Staff Training	0	417	417	100%	0	0	-	0	5,000	5,000	100%	0	0	-	0	5,000	100%
6030 Travel - Per Diem & mileage reimbursement	0	167	167	100%	0	0	-	0	2,000	2,000	100%	0	0	-	0	2,000	100%
Total Travel & Entertainment	0	167	167	100%	0	0	-	0	2,000	2,000	100%	0	0	-	0	2,000	100%
6050 Office supplies	0	42	42	100%	0	0	-	0	500	500	100%	0	0	-	0	500	100%
6070 Postage & courier services	0	0	0	-	0	0	-	0	0	0	-	19	19	100%	0	0	-
Total Office Expense	0	42	42	100%	0	0	-	0	500	500	100%	19	19	100%	0	500	100%
6105 Telephone - mobile	52	0	(52)	-	52	0	0%	508	0	(508)	-	684	176	26%	508	0	-
6155 Environmental Remediation/Mitigation/Monitoring	0	0	0	-	0	0	-	0	0	0	-	380	380	100%	0	0	-
Total Utilities	52	0	(52)	-	52	0	0%	508	0	(508)	-	1,064	556	52%	508	0	-

Financial Report - Actual vs. Budget
For Period Ending Jun 2022

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Supplemental 1



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Jun 2022				Jun 2021			Jul 2021 - Jun 2022				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6250 Legal services	0	2,083	2,083	100%	0	0	-	0	25,000	25,000	100%	0	0	-	0	25,000	100%
6255 Auditing	0	833	833	100%	0	0	-	0	10,000	10,000	100%	0	0	-	0	10,000	100%
6290 Commercial insurance	4,787	4,477	(310)	-7%	4,477	(310)	-7%	55,675	53,727	(1,948)	-4%	54,106	(1,569)	-3%	55,675	53,727	-4%
Total Professional Services	4,787	7,394	2,607	35%	4,477	(310)	-7%	55,675	88,727	33,052	37%	54,106	(1,569)	-3%	55,675	88,727	37%
6400 Small equipment & tools	0	0	0	-	0	0	-	214	0	(214)	-	0	(214)	-	214	0	-
6425 Operational supplies	0	4,167	4,167	100%	5,007	5,007	100%	0	50,000	50,000	100%	28,939	28,939	100%	0	50,000	100%
6430 Equipment Rental	0	0	0	-	0	0	-	0	0	0	-	5,104	5,104	100%	0	0	-
6450 Fuel - Gas	0	0	0	-	0	0	-	0	0	0	-	1,454	1,454	100%	0	0	-
6455 Fuel - Diesel	0	0	0	-	0	0	-	0	0	0	-	1,206	1,206	100%	0	0	-
Total Operational Expense	0	4,167	4,167	100%	5,007	5,007	100%	214	50,000	49,786	100%	36,702	36,488	99%	214	50,000	100%
6500 Repairs & maintenance equipment	0	5,417	5,417	100%	0	0	-	24	65,000	64,976	100%	16,646	16,622	100%	24	65,000	100%
6505 Repairs & maintenance vehicles	2,955	1,250	(1,705)	-136%	0	(2,955)	-	86,136	15,000	(71,136)	-474%	26,167	(59,968)	-229%	86,136	15,000	-474%
Total Repair and Maintenance	2,955	6,667	3,712	56%	0	(2,955)	-	86,159	80,000	(6,159)	-8%	42,813	(43,346)	-101%	86,159	80,000	-8%
Total Goods & Services	7,794	18,852	11,058	59%	9,537	1,743	18%	142,556	226,227	83,671	37%	134,704	(7,852)	-6%	142,556	226,227	37%
Total Expenses	8,761	21,555	12,794	59%	9,537	776	8%	146,167	261,370	115,203	44%	263,058	116,891	44%	146,167	261,370	44%
Operating Results	(8,761)	239	(9,000)	-3768%	69,630	(78,391)	-113%	20,977	153	20,824	13610%	9,787	11,190	114%	20,977	153	13610%
Other Income & Expenses																	
Other Income																	
4505 Interest - Bank	315	0	315	-	181	134	74%	2,937	0	2,937	-	653	2,284	350%	2,937	0	-
Total Other Income	315	0	315	-	181	134	74%	2,937	0	2,937	-	653	2,284	350%	2,937	0	-
Net Other Income	315	0	315	-	181	134	74%	2,937	0	2,937	-	653	2,284	350%	2,937	0	-
Net Result	(8,446)	239	(8,685)	-3636%	69,811	(78,257)	-112%	23,914	153	23,761	15530%	10,440	13,474	129%	23,914	153	15530%



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Margaret Barber, Director of External Affairs and Business Development

DATE: August 10, 2022

SUBJECT: Commercial/External Affairs/Marketing Management Report

Commercial:

Staff continue to work with inquiries interested in establishing operations at Terminal One in Coos Bay. Staff participated in eight meetings with existing customers and three prospective customers across business lines looking to either establish a footprint on Port property or expand existing operations. Two commercial tours/site visits were provided for prospective customers.

Staff continue to develop pricing structures for both ground leasing and tariff rates as the Port continues to work toward an executed contract with prospective tenants at Terminal One.

Staff met with representatives from both the CORP and P&W Railroad for coordination purposes.

Staff participated in the Northwest Marine Terminal Association summer meeting remotely. These meetings provide valuable insight into the commercial activities at other ports, as well as industry trends and challenges.

Port Property:

Monthly Commercial lease revenue for the month of July 2022 was up 42.5% over July 2021. This increase is due in part to the new lease revenues being generated from the Hub building leases, new CPIU increases, as well as an increase in the properties rented out in the Charleston Marina Complex over last year.

Vacant Port owned properties include the Fishermen's Wharf and the two small office spaces adjacent to the Charleston Post Office, individual offices in the shared space of the Hub Building, as well as 290 Central Avenue and 147 S. Broadway in the Hub Building. The Coastal Center vacated its offices as of July 31, 2022 as they have purchased a building. Staff will be working with Administration to determine future space needs for Port and CBRL staff as personnel growth is anticipated over the next fiscal year.

Staff received one inquiry on the Fishermen's Wharf property and showed the facility. Staff also received an inquiry for the spaces at 147 Broadway and 290 Central and showed those facilities, as well as the offices in the shared space with the Chamber office and Crystal Shoji Planning.

Marketing, Media, and Outreach:

Staff participated in the Hooked on Oregon radio show to discuss current Port projects.

The Port was featured in the following news outlets:

- Tillamook County Pioneer: [Merkley, Wyden Champion Critical Projects for Oregon Communities in Federal Funding Bills; Nearly \\$4 Million Coming to Tillamook County Projects](#)
- Fox 26 Medford: [Town Hall Hosted on Coos Bay Pacific Coast Intermodal Port](#)
- Engineering News-Record: [Pulse: Project News for the Week of August 1, 2022](#)
- Yahoo News: [Maritime Art Exhibit Fills Coos Art Museum](#)
- KVAL: [Oregon Coast Railriders Offer Excursions that Keep Fun on Track](#)
- Oregon Business: [Oregon Coast Community Leaders Call for Collaboration with Offshore Wind Developers](#)

Staff sent out targeted surveys to approximately 550 Charleston Marina customers representing Shipyard users, Commercial Fishing Fleet, Recreational Fishing Fleet, and RV Park Customers. Survey respondents were asked to return the surveys by July 29, 2022. Staff are now working to compile and organize the results to provide feedback to staff and customers. The intent of the survey is to solicit feedback regarding the most critical infrastructure in Charleston as the Port budgets for future capital investment in the coming years.

The Port's Instagram account has seen a 0.6% increase in followers over the last month period and reached 17.3% more accounts as compared to the previous month, with a 33% increase in engagement. The top post from the month was: "Looking for a unique way to experience the Coos Bay Rail Line and Oregon's beautiful south coast? Check out the Oregon Coast Railriders! These peddle cars are a great excuse to get some fresh air and exercise!" This post received a total of 59 likes and was shared 26 times, reaching a total of 533 accounts.

The Port's LinkedIn page gained 22 new followers, received over 7,000 post impressions, appeared in 415 searches, and had 63 unique visitors. The top post of the past month was "Congratulations to our 2022 Port of Coos Bay Scholarship recipient, Steven Wales! Steven is heading to Texas A&M University at Galveston where he will major in Marine Transportation and minor in Marine Business Administration and obtain a coast guard Third Mates Unlimited license, with a career goal of becoming a maritime pilot, a critical role in maritime commerce. We expect to see great things from Steven in the future! [#future](#) [#university](#) [#career](#) [#maritime](#)", receiving 32 likes, 748 impressions of which 514 were unique impressions.

Legislative/Advocacy Work:

Port staff continue planning a Legislative tour for this summer in conjunction with Markee and Associates, scheduled for August 10-11, 2022. This will be the first tour hosted by the Port since COVID restrictions have been lifted. The intention of the tour will be to provide State Legislators with a broad understanding of the three primary business lines of the Port while providing an opportunity to see firsthand the various assets of the Port including the Federal Navigation Channel and the Coos Bay Rail Line. Current and upcoming projects will also be discussed throughout the course of the tour.

Staff are also working to plan a reception for Representative Peter DeFazio to thank him for his efforts on behalf of the Port, CBRL, and the south coast.

Staff also participated Oregon Public Ports Federal Coordination meeting hosted by BizOregon.

Industry Articles/Information Items:

- STB Legislation: Freight Waves: [House Bill Would Broaden Surface Transportation Board's Authority](#)
- Labor: Freight Waves: [Rail and Port Labor Issues Adding to Supply Chain Misery, Experts Say](#)
- SOWIB receives funding for truck driver training program: Fleet News Daily: [U.S. Department of Commerce Invests \\$3.4 Million to Develop Transportation Workforce Training Program in Southwestern Oregon](#)
- Supply chain: Hellenic Shipping News: [Maersk Sees Global Supply Chain Woes for Longer; Lifts 2022 Profit Guidance](#)
- Far East/East Coast container traffic: Hellenic Shipping News: [Xeneta: Container Shipping Capacity Up by 18.9% Between the Far East and the US EC in Past Three Months \(yoy\) – As Spot Freight Rates Trend Down](#)



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Mike Dunning, Chief Port Operations Officer

DATE: August 10, 2022

SUBJECT: Port Operations/Asset Management Report

Channel Modification Project:

Port Staff continues to work with David Miller and Associates on developing a detailed scope of work for the new economics analysis, ship simulation, and reengagement with the USACE Portland District. We received the updated USACE Support Agreement Memorandum of Agreement (MOA), which is being reviewed by the Port’s legal counsel. Once this MOA is in place, the Port and DMA will hold a scoping meeting with the Portland district at the end of September.

Rail Bridge Rehabilitation Project:

Work continues with engineering and design, permitting, contracting and construction for all phases of the project. Updates for each phase are provided below:

Vaughn Viaduct: The Vaughn Viaduct Invitation to Bid (ITB) was solicited in early July, with bids due by September 06, 2022. We expect the amended USACE permit to be issued by the end of August.

Wildcat Creek Bridges: Partney Construction has completed approximately 15% of the scheduled work for this project. The web stiffeners on all scheduled bridges are near completion.

Steel Swing Bridges: The contractor is ordering materials and conducting field verifications for each phase of the project. We expect physical construction to start at the Cushman Bridge in September of 2022.

PIDP Grant (Tie and Resurfacing Project):

After contacting MARAD on the agreement status, the Port was informed that the agreement was still going through concurrence and needs four more signatures. Staff completed the Professional Services Agreement (PSA) for engineering services and the geometry car runs. The geometry car results will be used to develop the final scope of work and Invitation to Bid.

Safety and Security:

An alarm system was recently installed at the Terminal One office building, which includes additional cameras for extended coverage around the building. This is increasingly necessary due to the high rate of theft and homelessness in the area.

Terminal One:

The annual Stormwater Discharge Monitoring Report was submitted, and the annual Geometric Mean was within state benchmarks. Staff will continue to submit required samples and comply with permit conditions.



MEMORANDUM

TO: John Burns, Chief Executive Officer
FROM: Mike Dunning, Chief Port Operations Officer
DATE: August 10, 2022
SUBJECT: Charleston Operations Management Report

Of the 443 moorage slips, there were 161 annuals, 53 semi-annuals, 55 monthlies and 307 transients. All categories remained similar to the month prior. June ice volume totaled 465.5 tons. Total monthly sales were \$42,368.

The RV Park had an average capacity of 87% in June. Out of 104 RV Park spaces, we had 224 new check-ins with total sales of \$63,721.43.

Maintenance Projects:

Marina Office: Staff is requesting quotes to build a new awning over the teller windows and replace 24 windows at the office. This is budgeted work for FY 22/23. FY 23/24 Phase II will be roof replacement, new gutters, and exterior paint.

Shipyard Cleanup: To date, 20 vessels out of 23 have been destroyed by the contractor. In addition to the original 23 boats, the Port will be destroying two more vessels while the contractor is on site.

State Dredge Equipment: Staff continues to complete maintenance on the dredge equipment in preparation for the next dredge project. The USACE has agreed to amend the Section 404 permit to allow the Port to place up to 20,000 CY into disposal site "G".

Section 107 Feasibility Study: The Portland district continues to develop the feasibility study for this project. We are waiting for the final feasibility letter from the USACE.

Marina Piling: \$50K was budgeted for FY 22/23 to replace piling at the Marina Complex. Staff is developing a Request for Quotes to obtain quotes to complete this work in the Fall of 2022.

Staffing:

After a long search, we found a new Marina Manager. Steve Bawn will be joining the team on August 15, 2022. We look forward to his arrival and wish him safe travels. We also continue our search for a new Maintenance Apprentice.

Miscellaneous:

The Charleston Fire Department will be holding their annual seafood festival at the Charleston Marina on August 12, 13, and 14. This is the first time this event has been held since COVID.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Rich Lopez, General Manager

DATE: August 10, 2022

SUBJECT: Railroad Department Management Report

Operations:

CBRL Carloads:

July = 530 Prior Month = 595 Prior Year July = 503

2022/23 Forecasted Monthly Average 1408 missed by 878 carloads.

CBRL began the new fiscal year with their goals in mind. With budgeted carloads at 16,902 the focus is on service, reliability and consistency. To achieve these all teams are in 100%. The MOW team has started its program with excellent results. The Mechanical staff has both the locomotives and cars in compliance and the Transportation staff is meeting customers needs in service. The Union Pacific has reentered UP owned cars back into the carpool, meaning the customer's car orders are being met. With 4 track and bridge projects planned to begin this fiscal year, the Management team is ready to make adjustments to the schedule to stay consistent with the service and allow for projects to maximize their time at work locations. The Management staff continues to bring on new employees to continue to grow the team for the continued expansion in service. The new staff will include train service, MOW, mechanical and management.

The first month's carloads were low out the gate. This was due to the maintenance shutdown of Roseburg Forest Products' North Bend Chip Facility. RFP shut down for the month of July to perform extensive maintenance on the plant. This maintenance included the heavy maintenance of the Chip Car Rollover. With RFP increasing their car volume they wanted to make sure they were ready to meet that demand.

The Wild Cat Creek Steel Bridges project is ahead of the current work schedule and continues to keep that pace. The Vaughn Viaduct had its pre-bid walk through, and the Swing Span project is tentative to start work in September.

Mechanical (Car and Locomotive):

The Mechanical department has continued to keep the fleet operational and available. Mr. Teeters leads those assisting him with inspections and online repairs. The current fleet of 7 of the 8 locomotives are all operational. The 1909 has been down for a while having wiring redone. Mr. Teeters has corrected some issues on the loading and continues to redo the wiring for better reliance of the locomotive. The 1869 has had a traction motor issue and warranty work began the second week of July.

With the better flow of cars coming back online, the Car department have found themselves busier with car repairs. As the flow continues to remain steady the car repair numbers will improve over past months. The team also stays ahead of the surprise inspections by state and regulatory inspectors.

Maintenance of Way (MOW):

The Maintenance of Way is coming into 2022/23 year with a new maintenance program. The program will allow for available team members to work on strategic needs for repair. In doing so this will allow for slow orders to be removed and velocity to improve. There will be a single Track Inspector running the line and identifying, prioritizing and mitigating track issues. The program will allow the MOW team to be more proactive to rail issues and not so reactive. The MOW crew will also handle vegetation growth, switch repairs, and debris removal along the line. The new program was accepted well by the team and they are ready to continue to improve the CBRL. MOW team pictured below.

ODOT/FRA:

CBRL had one on site visit by ODOT Inspector Greg Stang. No violations to report.

Coos Bay Rail Line:

As of August 1, 2022, the CBRL is 203 days injury free. The CBRL had 0 incident in July. Currently, CBRL has 20 employees and 8 locomotives on property.

Rail Projects:

Wildcat Bridge Project began.

Swing Span Project awarded.

Vaugh Viaduct pre-bid walk through held.





Coos Bay Rail Line Serving Western Lane, Western Douglas and Coos Counties in Southwest Oregon

Owned by the Oregon International Port of Coos Bay

Operations by Coos Bay Rail Line, Inc. (CBRL) began on November 1, 2018.

Monthly Revenue Car Loads and Equivalent Highway Truck Loads / 2018 - 2022

One (1) revenue car load = 3.3 highway truck loads

	2018		2019		2020		2021		2022	
	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads
Jan	580	1,914.0	611	2,016.3	409	1,349.7	346	1,141.8	445	1,468.5
Feb	618	2,039.4	465	1,534.5	400	1,320.0	390	1,287.0	502	1,656.6
Mar	627	2,069.9	547	1,805.1	432	1,425.6	566	1,867.8	694	2,290.2
Apr	574	1,894.2	521	1,719.3	350	1,155.0	621	2,049.3	668	2,204.4
May	623	2,055.9	438	1,445.4	394	1,300.2	599	1,976.7	707	2,333.1
Jun	594	1,960.2	318	1,049.4	534	1,762.2	625	2,062.5	595	1,963.5
Jul	602	1,986.6	346	1,141.8	485	1,600.5	503	1,659.9	530	1,749.0
Aug	602	1,986.6	329	1,085.7	467	1,541.1	485	1,600.5		
Sep	472	1,557.6	299	986.7	378	1,247.4	556	1,834.8		
Oct	469	1,547.7	425	1,402.5	431	1,422.3	521	1,719.3		
Nov	268	884.4	348	1,148.4	349	1,151.7	548	1,808.4		
Dec	399	1,316.7	303	999.9	499	1,646.7	453	1,494.9		
Total	6,428	21,212.4	4,950	16,335.0	5,128	16,922.4	6,213	20,502.9	4,141	13,665.3

Coos Bay Rail Line-CBRL operates at the U.S. shortline railroad industry standard of 286,000 lbs/143 short tons (weight of car plus commodity weight) per loaded revenue car. The majority of cars currently moving on the rail line weigh 66,000 to 86,000 lbs/33 to 43 short tons, resulting in a carrying capacity of 200,000 to 220,000 lbs/100 to 110 short tons.

Using 200,000 lbs/100 short tons as an average weight of commodity per rail car, the tonnage figures for the years 2011 through year to date 2022 are as follows:

*2011:	194	rail carloads =	19,400	short tons =	640.2	highway truck loads
2012:	2,480	rail carloads =	248,000	short tons =	8,184.0	highway truck loads
2013:	4,850	rail carloads =	485,000	short tons =	16,005.0	highway truck loads
2014:	7,509	rail carloads =	750,900	short tons =	24,779.7	highway truck loads
2015:	7,341	rail carloads =	734,100	short tons =	24,225.3	highway truck loads
2016:	7,434	rail carloads =	743,400	short tons =	24,532.2	highway truck loads
2017:	7,172	rail carloads =	717,200	short tons =	23,667.6	highway truck loads
2018:	6,428	rail carloads =	642,800	short tons =	21,212.4	highway truck loads
2019:	4,950	rail carloads =	495,000	short tons =	16,335.0	highway truck loads
2020:	5,128	rail carloads =	512,800	short tons =	16,922.4	highway truck loads
2021:	6,213	rail carloads =	621,300	short tons =	20,502.9	highway truck loads
2022:	4,141	rail carloads =	414,100	short tons =	13,665.3	highway truck loads

*Start up in 2011, Data includes 4th Quarter / Oct – Dec.

The Coos Bay rail line was embargoed by the previous owner/operator in September 2007. The Port acquired the 111-miles of the line owned by RailAmerica, Inc. in spring 2009 through an order from the U.S. Surface Transportation Board at the completion of a Feeder Line Application process initiated in July 2008. The Port acquired the Union Pacific (UP) Railroad owned 23-mile section of the line through a negotiated agreement with UP in late December 2010.

Coos Bay Rail Line, Inc. (CBRL) is 203 days injury free as of August 1, 2022!