# OREGON INTERNATIONAL PORT OF COOS BAY BOARD OF COMMISSIONERS 

## July 2021 Management Reports

MANAGEMENT REPORTS Page
A. Administration ..... 2
B. Finance ..... 3

1. Financial Report - Entire General Fund ..... 5
2. Financial Report - Administration. ..... 6
3. Financial Report - Business Development / External Affairs ..... 9
4. Financial Report - Port Development ..... 11
5. Financial Report - Port Operations ..... 13
6. Financial Report - Charleston Operations ..... 15
7. Financial Report - Ice Plant Dashboard ..... 19
8. Financial Report - Dredge Operations ..... 20
9. Financial Report - Rail Operations ..... 22
C. Commercial / External Affairs / Marketing ..... 24
D. Port Operations / Asset Management ..... 28
E. Charleston Operations ..... 30
F. Railroad Operations ..... 31
10. Coos Bay Rail Revenue Carloads - June 2021 ..... 34

M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Lanelle Comstock, Chief Administrative Officer
DATE: July 12, 2021
SUBJECT: Administrative Services Management Report

Upcoming Scheduled Meetings and Events:

- July Regular Commission Meeting:
- Charleston Advisory Committee Meeting:

Cancelled
Wednesday, August 4, 12:00 pm

## Milestone Anniversaries:

Port Staff met for the first time in over a year (since the beginning of COVID) to celebrate employees who reached significant milestone employment anniversaries this last fiscal year. Rick Stewart and Mickey Pulse, both Maintenance Operators in the Charleston Marina, celebrated 30 years of employment with the Port of Coos Bay. Cheryl Charitar, the Charleston Marina Office Administrator, celebrated 20 years of employment with the Port of Coos Bay. John Burns, Chief Executive Officer; Mary Green, Fiscal Support Technician; and Richard Poetzl, Maintenance Apprentice; all celebrated 5 years with the Port of Coos Bay. We thanked each employee for their great service and welcomed many more years of their great accomplishments with the Port.

## Purchase of HUB Building:

A Purchase and Sale Agreement has been drafted and submitted to the Hub Partnership. Upon a signed agreement, a Phase I Environmental Site Assessment will be conducted by Hart Crowser and a Building Inspection will be completed. Expected closing shall be on or before September 15, 2021.

## Recruitment:

- Temporary Safety Program Intern:

The Port of Coos Bay was awarded a matching grant from SDAO to temporarily hire a college level student as an intern to assist with the development and implementation of Standard Operating Procedures (SOPs) for equipment and routine tasks, including OSHA's top ten violations. SDAO is matching $\$ 3,000$ to compensate the costs of hiring the intern over the summer. Per the grant agreement, the project must be completed by September 30, 2021. Visit https://www.portofcoosbay.com/careers for more information.

- CBRL Track Laborer:

Coos Bay Rail Line, Inc. is hiring Track Laborers to perform track maintenance and repairs to ensure safe and efficient movement of trains along the Rail Line. Essential job functions include, but are not limited to, observing the condition of tracks, track beds, and track right-of-way for problems or defects, removing and replacing rail and other track parts as needed, maintaining track and roadbeds, and operating heavy machinery and hand tools. Visit https://www.portofcoosbay.com/cbrlcareers for more information.

# orboon intrenational Port of Coos Bay 

M E M O R A N D U M<br>TO: John Burns, Chief Executive Officer<br>FROM: Megan Richardson, Director of Finance<br>DATE: July 12, 2021<br>SUBJECT: Accounting \& Finance Management Report

We hereby present May and May Year-to-Date (11 months) financial results for the Port.

## Operating Revenue:

Total operating revenues were $\$ 274 \mathrm{~K}$ which was $\$ 7 \mathrm{~K}$ less than budget. All departments reported revenues that fell short of the budget this period except Rail Ops. Administration leases underperformed due to the CPI being lower than what was anticipated. Port Operations revenue shortfall will continue for the fiscal year as previously reported. Charleston Ops performed better across all business lines except annual moorage and ice this month.

Railroad Ops exceeded budget this month by $\$ 22 \mathrm{~K}$. They moved 610 cars this month compared to the budgeted average of 417 car movements.

## Operating Expense:

Operating expenses totaled $\$ 395 \mathrm{~K}$, which was $\$ 20 \mathrm{~K}$ greater than budget. All departments remained within budget this period except for External Affairs and Charleston Ops. External Affairs overage is related to legislation, and overall, their expenses to date are under spent. Charleston is overspent in the repairs and maintenance line items for this period. This was anticipated as they were underspent for the year to date and were focusing on some critical items before year end.

## Operating Result:

The Port ended May with a $\$ 121 \mathrm{~K}$ loss against a planned deficit of $\$ 94 \mathrm{~K}$, which exceeds plan by $\$ 27 \mathrm{~K}$. Administration, Port Development, and Rail Ops performed better than plan this month. Operating results for External Affairs and Charleston Ops is due to the increase in expense this period, which is still under budget for year to date. Port Ops is related to their shortfall in revenue.

## Other Income \& Expense:

Total other revenues totaled $\$ 68 \mathrm{~K}$, which is greater than budget by $\$ 47 \mathrm{~K}$. Property tax received this period exceeds budget by $\$ 5 \mathrm{~K}$. Most of the excess funds received are related to the insurance reimbursement for vehicle replacement. Other expenses totaled $\$ 18 \mathrm{~K}$ this period, which was $\$ 65 \mathrm{~K}$ less than plan. The underspending of other expenses is related to Capital Outlays. Capital Outlay is underspent due to the timing of capital projects.

## Net Result \& Year to Date:

May net result amounted to a net loss of $\$ 71 \mathrm{~K}$ compared to a budgeted net loss of $\$ 158 \mathrm{~K}$ resulting in a $\$ 86 \mathrm{~K}$ positive variance. Year to date net result amounted to a gain of $\$ 480 \mathrm{~K}$ compared to a budgeted loss of $\$ 812 \mathrm{~K}$ resulting in a positive variance of $\$ 1.3$ Million. This variance underscores the importance of achieving a strong topline, in addition to managing operating expenses well.

## Other Comments:

The total cash balances in all bank accounts at June month end were \$5,309,757.29 which is an increase of $\$ 56 \mathrm{~K}$ from May, with interest earnings of $\$ 2,123.71$. No interest was earned in the money market account because the balance has been managed to meet the required minimum for banking fees and cashflow needs. The Local Government Investment Pool (LGIP) interest rate remained at $0.60 \%$ pa.

Finance staff is completing year end reconciliations to ready final schedules for audit. This process ensures that we close our fiscal year 20/21 accurately and on time to comply with our audit deadline.

|  |  | Current Period |  |  |  | Same Month Last Year |  |  | Year to Date |  |  |  |  |  |  | Year End |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | May 2021 |  |  |  | May 2020 |  |  | Jul 2020 - May 2021 |  |  |  | Prior FYTD vs Current FYTD |  |  | Jul 2020 - Jun 2021 |  |  |
|  |  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
| 1 | Operating Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 2 | Administation | 1,371 | 1,491 | (120) | (8\%) | 1,360 | 11 | 1\% | 23,083 | 23,545 | (462) | (2\%) | 23,055 | 28 | 0\% | 24,574 | 25,036 | (2\%) |
| 3 | External Affairs | 6 | 33 | (27) | (82\%) | 0 | 6 |  | 125 | 367 | (242) | (66\%) | 515 | (390) | (76\%) | 158 | 400 | (60\%) |
| 5 | Port Operations | 16,024 | 20,411 | $(4,386)$ | (21\%) | 17,035 | $(1,011)$ | (6\%) | 176,315 | 224,516 | $(48,200)$ | (21\%) | 501,891 | $(325,576)$ | (65\%) | 196,726 | 244,926 | (20\%) |
| 6 | Railroad Operations | 92,997 | 70,791 | 22,206 | 31\% | 62,443 | 30,554 | 49\% | 848,651 | 796,626 | 52,026 | 7\% | 703,734 | 144,917 | 21\% | 932,435 | 880,410 | 6\% |
| 8 | Charleston Operations |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 9 | Building \& Dock Leases | 22,975 | 18,333 | 4,642 | 25\% | 16,998 | 5,977 | 35\% | 231,463 | 201,667 | 29,796 | 15\% | 180,109 | 51,354 | 29\% | 249,796 | 220,000 | 14\% |
| 11 | Marina | 69,509 | 92,292 | $(22,783)$ | (25\%) | 75,110 | $(5,601)$ | (7\%) | 939,574 | 905,168 | 34,406 | 4\% | 898,070 | 41,504 | 5\% | 1,062,066 | 1,027,660 | 3\% |
| 12 | Shipyard | 27,559 | 21,050 | 6,509 | 31\% | 26,166 | 1,393 | 5\% | 235,638 | 231,550 | 4,088 | 2\% | 237,925 | $(2,287)$ | (1\%) | 256,688 | 252,600 | 2\% |
| 13 | RV Park | 26,510 | 21,013 | 5,497 | 26\% | 20,235 | 6,275 | 31\% | 336,519 | 299,449 | 37,070 | 12\% | 286,736 | 49,783 | 17\% | 374,570 | 337,500 | 11\% |
| 14 | Ice Plant | 9,936 | 30,037 | $(20,101)$ | (67\%) | 0 | 9,936 |  | 37,615 | 270,329 | (232,714) | (86\%) | 145,435 | $(107,820)$ | (74\%) | 67,652 | 300,365 | (77\%) |
| 16 | Travel Lift | 5,861 | 5,000 | 861 | 17\% | 6,828 | (967) | (14\%) | 47,218 | 55,000 | $(7,782)$ | (14\%) | 44,553 | 2,665 | 6\% | 52,218 | 60,000 | (13\%) |
| 17 | Other | 1,328 | 542 | 786 | 145\% | 1,382 | (54) | (4\%) | 15,600 | 5,958 | 9,642 | 162\% | 22,939 | $(7,338)$ | (32\%) | 16,142 | 6,500 | 148\% |
| 18 | Total Charleston Operations | 163,678 | 188,267 | $(24,589)$ | (13\%) | 146,719 | 16,959 | 12\% | 1,843,627 | 1,969,120 | $(125,493)$ | (6\%) | 1,815,767 | 27,860 | 2\% | 2,079,132 | 2,204,625 | (6\%) |
| 19 | Total Operating Income | 274,075 | 280,993 | $(6,917)$ | (2\%) | 227,557 | 46,518 | 20\% | 2,891,802 | 3,014,173 | $(122,371)$ | (4\%) | 3,044,962 | $(153,160)$ | (5\%) | 3,233,025 | 3,355,397 | (4\%) |
| 21 | Operating Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 22 | Administration | 110,261 | 138,435 | 28,174 | 20\% | 87,975 | $(22,286)$ | (25\%) | 1,316,874 | 1,643,330 | 326,457 | 20\% | 1,806,813 | 489,939 | 27\% | 1,455,309 | 1,781,765 | 18\% |
| 23 | External Affairs | 25,788 | 22,384 | $(3,404)$ | (15\%) | 33,348 | 7,560 | 23\% | 242,488 | 256,554 | 14,066 | 5\% | 337,226 | 94,738 | (28\%) | 264,872 | 278,937 | (5\%) |
| 24 | Port Development | 16,857 | 26,058 | 9,201 | 35\% | 24,183 | 7,326 | 30\% | 202,004 | 312,376 | 110,372 | 35\% | 322,727 | 120,723 | (37\%) | 228,062 | 338,434 | (33\%) |
| 25 | Port Operations | 13,155 | 15,021 | 1,866 | 12\% | 16,603 | 3,449 | 21\% | 159,303 | 176,088 | 16,785 | 10\% | 202,323 | 43,020 | (21\%) | 174,324 | 191,109 | (9\%) |
| 26 | Railroad Operations | 3,042 | 13,481 | 10,440 | 77\% | 27,592 | 24,550 | 89\% | 144,510 | 148,294 | 3,783 | 3\% | 787,637 | 643,126 | (82\%) | 157,992 | 161,775 | (2\%) |
| 28 | Charleston Operations | 226,084 | 160,020 | $(66,064)$ | (41\%) | 155,470 | (70,614) | (45\%) | 1,576,953 | 1,838,014 | 261,061 | 14\% | 1,793,378 | 216,425 | (12\%) | 1,736,973 | 1,998,034 | (13\%) |
| 29 | Total Expenses | 395,187 | 375,399 | $(19,788)$ | (5\%) | 345,172 | $(50,015)$ | (14\%) | 3,642,132 | 4,374,656 | 732,523 | 17\% | 5,250,104 | 1,607,972 | 31\% | 4,017,531 | 4,750,055 | 15\% |
| 31 | Operating Results |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 32 | Administration | (108,890) | $(136,944)$ | 28,054 | (20\%) | (86,615) | $(22,275)$ | 26\% | (1,293,791) | $(1,619,785)$ | 325,995 | (20\%) | $(1,783,758)$ | 489,967 | (27\%) | (1,430,735) | (1,756,729) | (19\%) |
| 33 | External Affairs | $(25,782)$ | $(22,351)$ | $(3,432)$ | 15\% | $(33,348)$ | 7,566 | (23\%) | $(242,363)$ | $(256,187)$ | 13,824 | (5\%) | $(336,711)$ | 94,348 | (28\%) | $(264,713)$ | $(278,537)$ | (5\%) |
| 34 | Port Development | $(16,857)$ | $(26,058)$ | 9,201 | (35\%) | $(24,183)$ | 7,326 | (30\%) | $(202,004)$ | $(312,376)$ | 110,372 | (35\%) | $(322,727)$ | 120,723 | (37\%) | $(228,062)$ | $(338,434)$ | (33\%) |
| 35 | Port Operations | 2,869 | 5,390 | $(2,520)$ | (47\%) | 432 | 2,438 | 565\% | 17,012 | 48,428 | $(31,416)$ | (65\%) | 299,568 | $(282,556)$ | (94\%) | 22,402 | 53,817 | (58\%) |
| 36 | Railroad Operations | 89,955 | 57,310 | 32,645 | 57\% | 34,851 | 55,104 | 158\% | 704,141 | 648,332 | 55,809 | 9\% | $(83,903)$ | 788,044 | (939\%) | 774,444 | 718,635 | 8\% |
| 38 | Charleston Operations | $(62,406)$ | 28,247 | $(90,653)$ | (321\%) | $(8,751)$ | $(53,655)$ | 613\% | 266,674 | 131,106 | 135,568 | 103\% | 22,389 | 244,285 | 1091\% | 342,159 | 206,591 | 66\% |
| 39 | Totals Operating Results | $(121,112)$ | $(94,407)$ | $(26,705)$ | 28\% | $(117,615)$ | $(3,497)$ | 3\% | $(750,330)$ | $(1,360,482)$ | 610,152 | (45\%) | $(2,205,142)$ | 1,454,812 | (66\%) | $(784,506)$ | $(1,394,658)$ | (44\%) |
| 41 | Tax Collected | 17,182 | 11,538 | 5,644 | 49\% | 14,551 | 2,631 | 18\% | 2,178,101 | 2,592,952 | $(414,851)$ | (16\%) | 2,416,436 | $(238,335)$ | (10\%) | 2,226,754 | 2,641,605 | (16\%) |
| 42 | Financial Income | 8,988 | 9,474 | (485) | (5\%) | 9,055 | (66) | (1\%) | 100,542 | 109,313 | $(8,771)$ | (8\%) | 131,578 | $(31,037)$ | (24\%) | 109,716 | 118,487 | (7\%) |
| 43 | Grant Income | 2,500 | 0 | 2,500 |  | 5,000 | $(2,500)$ | (50\%) | 56,458 | 5,400 | 51,058 | 946\% | 11,140 | 45,318 | 407\% | 83,458 | 32,400 | 158\% |
| 45 | Other Income | 39,604 | 0 | 39,604 |  | 2,206 | 37,398 | 1695\% | 72,640 | 0 | 72,640 |  | 107,945 | $(35,305)$ | (33\%) | 919,215 | 846,575 | 9\% |
| 46 | Total Other Income | 68,275 | 21,012 | 47,262 | 225\% | 30,811 | 37,463 | 122\% | 2,407,741 | 2,707,665 | $(299,924)$ | (11\%) | 2,667,099 | $(259,358)$ | (10\%) | 3,339,143 | 3,639,067 | (8\%) |
| 48 | Financial Expenses \& Taxes | 3,098 | 3,883 | 786 | (20\%) | 1,261 | $(1,836)$ | 146\% | 71,216 | 45,967 | $(25,250)$ | 55\% | 111,254 | 40,037 | (36\%) | 75,850 | 50,600 | (50\%) |
| 49 | Debt Service | 5,125 | 23,812 | 18,688 | (78\%) | 6,340 | 1,215 | (19\%) | 919,672 | 1,489,996 | 570,324 | (38\%) | 823,326 | $(96,346)$ | 12\% | 943,484 | 1,513,808 | 38\% |
| 50 | Capital Outlays | 10,272 | 56,667 | 46,395 | (82\%) | 0 | $(10,272)$ |  | 186,314 | 623,333 | 437,019 | (70\%) | 199,165 | 12,850 | (6\%) | 242,981 | 680,000 | 64\% |
| 52 | Total Other Expenses | 18,494 | 84,362 | 65,868 | (78\%) | 7,601 | $(10,893)$ | 143\% | 1,177,203 | 2,159,296 | 982,093 | (45\%) | 1,133,744 | $(43,459)$ | 4\% | 1,262,315 | 2,244,408 | (44\%) |
| 54 | Net Result | $(71,332)$ | $(157,757)$ | 86,426 | 55\% | $(94,405)$ | 23,073 | (24\%) | 480,208 | (812,113) | 1,292,321 | 159\% | $(671,787)$ | 1,151,995 | 171\% | 1,292,322 | 1 | (222814005\%) |


| Financial Report - Actual vs. Budget For Period Ending May 2021 amounts in \$US dollars | Fund: Gener |  | Department: | Administ |  | Location: |  | dget: Ad | pted |  |  |  |  |  | ak | Portor Coos Bav <br> Coos Bay |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current | eriod |  | Sam | Month Last |  |  |  |  | rto Dat |  |  |  |  | Car End |  |
| Administration |  | May 2 |  |  |  | May 2020 |  |  | Jul 2020 - | 2021 |  | Prior F | D vs Curren |  |  | 0 - Jun 2021 |  |
|  | Actual | Budget | SDiff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | S Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
| Operating Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4005 Building \& Dock Leases | 371 | 491 | (120) | -24\% | 360 | 11 | 3\% | 4,012 | 4,483 | (471) | -11\% | 3,958 | 54 | 1\% | 4,503 | 4,974 | -9\% |
| 4245 CCURA | 1,000 | 1,000 | 0 | 0\% | 1,000 | 0 | 0\% | 11,000 | 11,000 | 0 | 0\% | 11,000 | 0 | 0\% | 12,000 | 12,000 |  |
| 4290 Other | 0 | 0 | 0 |  | 0 | 0 |  | 8,072 | 8,062 | 10 | 0\% | 8,098 | (26) | 0\% | 8,072 | 8,062 | 0\% |
| Total Operating Income | 1,371 | 1,491 | (120) | -8\% | 1,360 | 11 | 1\% | 23,083 | 23,545 | (462) | -2\% | 23,055 | 28 | 0\% | 24,574 | 25,036 | -2\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5005 Salaries | 48,886 | 51,437 | 2,552 | 5\% | 41,611 | $(7,275)$ | -17\% | 631,420 | 617,450 | (13,970) | -2\% | 492,379 | $(139,041)$ | -28\% | 682,857 | 668,887 | -2\% |
| 5010 Other compensation | 0 | 1,119 | 1,119 | 100\% | 0 | 0 |  | 0 | 53,347 | 53,347 | 100\% | 0 | 0 |  | 1,119 | 54,466 | 98\% |
| 5015 Overtime | 0 | 38 | 38 | 100\% | 0 | 0 |  | 0 | 452 | 452 | 100\% | 121 | 121 | 100\% | 38 | 489 | 92\% |
| 5050 Merit Pool | 0 | 1,305 | 1,305 | 100\% | 0 | 0 |  | 0 | 15,662 | 15,662 | 100\% | 0 | 0 |  | 1,305 | 16,966 | 92 |
| Total Compensation | 48,886 | 53,899 | 5,013 | 9\% | 41,611 | $(7,275)$ | -17\% | 631,420 | 686,910 | 55,490 | 8\% | 492,500 | $(138,920)$ | -28\% | 685,318 | 740,808 | 7\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5100 Federal Payroll taxes | 3,639 | 3,755 | 116 | 3\% | 3,143 | (497) | -16\% | 38,790 | 45,075 | 6,285 | 14\% | 32,507 | $(6,283)$ | -19\% | 42,545 | 48,830 | 13\% |
| 5105 State Payroll taxes | 11 | 0 | (11) |  | 10 | (2) | -18\% | 125 | 0 | (125) |  | 114 | (11) | -10\% | 125 | 0 |  |
| 5110 Unemployment Insurance | 648 | 698 | 50 | 7\% | 442 | (206) | -46\% | 8,262 | 8,382 | 119 | 1\% | 6,042 | $(2,220)$ | -37\% | 8,961 | 9,080 |  |
| 5115 Workers compensation | 104 | 111 | 7 | 6\% | 85 | (19) | -23\% | 370 | 1,337 | 967 | 72\% | 933 | 563 | 60\% | 481 | 1,448 | 67\% |
| Total Payroll Taxes | 4,403 | 4,565 | 162 | 4\% | 3,679 | (724) | -20\% | 47,546 | 54,793 | 7,247 | 13\% | 39,595 | $(7,951)$ | -20\% | 52,111 | 59,358 | 12\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5200 Medical insurance | 8,841 | 6,753 | $(2,088)$ | -31\% | 3,927 | $(4,914)$ | -125\% | 84,455 | 81,061 | $(3,394)$ | -4\% | 39,271 | $(45,185)$ | -115\% | 91,208 | 87,814 | -4\% |
| 5205 Dental insurance | 773 | 1,144 | 371 | 32\% | 668 | (105) | -16\% | 9,639 | 13,728 | 4,090 | 30\% | 7,343 | $(2,295)$ | -31\% | 10,782 | 14,872 | 27 |
| 5215 Term life insurance | 94 | 85 | (9) | -10\% | 306 | 213 | 69\% | 1,275 | 1,019 | (256) | -25\% | 3,731 | 2,456 | 66\% | 1,360 | 1,104 | -23\% |
| 5220 Long Term Disability insurance | 292 | 304 | 12 | 4\% | 0 | (292) |  | 2,822 | 3,649 | 827 | 23\% | 0 | $(2,822)$ |  | 3,126 | 3,953 | 21\% |
| 5225 PERS Employer Contributions | 8,248 | 10,399 | 2,151 | 21\% | 7,944 | (305) | -4\% | 91,896 | 124,830 | 32,934 | 26\% | 93,523 | 1,627 | 2\% | 102,295 | 135,229 | 24\% |
| 5230 PERS Employee Contributions | 2,592 | 3,167 | 574 | 18\% | 2,497 | (96) | -4\% | 28,883 | 38,014 | 9,131 | 24\% | 29,394 | 511 | 2\% | 32,050 | 41,181 | 22\% |
| Total Insured Benefits | 20,840 | 21,851 | 1,011 | 5\% | 15,341 | $(5,499)$ | -36\% | 218,970 | 262,302 | 43,332 | 17\% | 173,263 | $(45,707)$ | -26\% | 240,821 | 284,153 | 15\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Personnel Services | 74,129 | 80,315 | 6,186 | 8\% | 60,631 | $(13,498)$ | -22\% | 897,936 | 1,004,005 | 106,069 | 11\% | 705,358 | $(192,578)$ | -27\% | 978,251 | 1,084,319 | $10 \%$ |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Goods \& Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6005 Seminars \& training | 0 | 322 | 322 | 100\% | 0 | 0 |  | 865 | 3,538 | 2,673 | 76\% | 3,076 | 2,211 | 72\% | 1,187 | 3,860 | 69\% |
| 6010 Educational reimbursement | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 6,582 | 6,582 | 100\% | 0 | 0 |  |
| Total Staff Training | 0 | 322 | 322 | 100\% | 0 | 0 |  | 865 | 3,538 | 2,673 | 76\% | 9,658 | 8,793 | 91\% | 1,187 | 3,860 | 69\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6020 Travel-airfare | 0 | 83 | 83 | 100\% | 0 | 0 |  | 0 | 917 | 917 | 100\% | 0 | 0 |  | 83 | 1,000 | 928 |
| 6025 Travel- lodging \& transportation | 273 | 242 | (31) | -13\% | 0 | (273) |  | 273 | 2,658 | 2,385 | 90\% | 869 | 596 | 69\% | 515 | 2,900 | 82 |
| 6030 Travel - Per Diem \& mileage reimbursement | 0 | 63 | 63 | 100\% | 0 | 0 |  | 0 | 688 | 688 | 100\% | 1,116 | 1,116 | 100\% | 63 | 750 | 92\% |
| 6035 Meals \& Entertainment | 0 | 233 | 233 | 100\% | 0 | 0 |  | 365 | 2,567 | 2,201 | 86\% | 5,848 | 5,482 | 94\% | 599 | 2,800 | 79 |
| Total Travel \& Entertainment | 273 | 621 | 348 | 56\% | 0 | (273) |  | 638 | 6,829 | 6,191 | 91\% | 7,833 | 7,194 | 92\% | 1,259 | 7,450 | 83\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6050 Office supplies | 111 | 750 | 639 | 85\% | 765 | 654 | 86\% | 4,902 | 8,250 | 3,348 | 41\% | 7,282 | 2,380 | 33\% | 5,652 | 9,000 | 37\% |
| 6055 Kitchen supplies | 150 | 355 | 205 | 58\% | 89 | (60) | -68\% | 1,614 | 3,901 | 2,287 | 59\% | 2,417 | 803 | 33\% | 1,969 | 4,256 | 54\% |
| 6060 IT supplies | 8 | 667 | 659 | 99\% | 0 | (8) |  | 24,582 | 7,333 | $(17,248)$ | -235\% | 4,412 | $(20,170)$ | -457\% | 25,248 | 8,000 | -216\% |


| Financial Report - Actual vs. Budget For Period Ending May 2021 amounts in \$US dollars | Fund: Gener | fund | Department: | Administ | tion | Location: |  | Budget: Ad | opted |  |  |  |  |  | ak $\stackrel{\mathrm{prer}}{\mathrm{Pr}}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current | eriod |  | Sam | Month Last |  |  |  |  | ar to Date |  |  |  |  | Year End |  |
| Administration |  | May 2 |  |  |  | May 2020 |  |  | Jul 2020 - M | 2021 |  | Prior F | vs Curren |  |  | 20-Jun 2021 |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | SDiff | \% Diff | Projected | Budget | \% Diff |
| 6070 Postage \& courier services | 490 | 433 | (56) | -13\% | 400 | (90) | -22\% | 2,993 | 4,767 | 1,774 | 37\% | 3,298 | 305 | 9\% | 3,426 | 5,200 | 34\% |
| 6080 Office lease | 8,046 | 8,092 | 45 | 1\% | 7,927 | (119) | -2\% | 87,676 | 89,008 | 1,333 | 1\% | 85,794 | $(1,882)$ | -2\% | 95,767 | 97,100 | 1\% |
| 6085 Office equipment lease | 0 | 178 | 178 | 100\% | 504 | 504 | 100\% | 1,604 | 1,962 | 357 | 18\% | 1,511 | (93) | -6\% | 1,783 | 2,140 | 17\% |
| 6087 Office equipment repairs \& maintenance | 205 | 375 | 170 | 45\% | 137 | (69) | -50\% | 1,623 | 4,125 | 2,502 | 61\% | 3,258 | 1,635 | 50\% | 1,998 | 4,500 | 56\% |
| 6090 IT SW subscriptions \& licenses | 9,129 | 11,018 | 1,889 | 17\% | 8,944 | (185) | -2\% | 104,745 | 121,202 | 16,457 | 14\% | 105,485 | 739 | 1\% | 115,763 | 132,220 | 12\% |
| 6095 Commission expenses | 30 | 208 | 179 | 86\% | 291 | 261 | 90\% | 81 | 2,292 | 2,210 | 96\% | 5,527 | 5,446 | 99\% | 290 | 2,500 | 88\% |
| Total Office Expense | 18,168 | 22,076 | 3,908 | 18\% | 19,057 | 889 | 5\% | 229,821 | 242,840 | 13,018 | 5\% | 218,983 | $(10,838)$ | -5\% | 251,898 | 264,916 | 5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6100 Telephone - landline | 455 | 450 | (5) | -1\% | 499 | 44 | 9\% | 4,821 | 4,950 | 129 | 3\% | 4,866 | 45 | 1\% | 5,271 | 5,400 | 2\% |
| 6105 Telephone - mobile | 392 | 780 | 388 | 50\% | 731 | 339 | 46\% | 4,852 | 8,580 | 3,728 | 43\% | 6,690 | 1,838 | 27\% | 5,632 | 9,360 | 40\% |
| 6110 Internet services | 604 | 608 | 5 | 1\% | 604 | 0 | 0\% | 6,640 | 6,692 | 52 | 1\% | 6,690 | 50 | 1\% | 7,248 | 7,300 | 1\% |
| 6115 Cable TV | 0 | 50 | 50 | 100\% | 50 | 50 | 100\% | 303 | 550 | 247 | 45\% | 548 | 245 | 45\% | 353 | 600 | 41\% |
| 6130 Electricity | 383 | 625 | 242 | 39\% | 399 | 16 | 4\% | 5,027 | 6,875 | 1,848 | 27\% | 6,121 | 1,094 | 18\% | 5,652 | 7,500 | 25\% |
| Total Utilities | 1,833 | 2,513 | 680 | 27\% | 2,282 | 448 | 20\% | 21,643 | 27,647 | 6,004 | 22\% | 24,915 | 3,272 | 13\% | 24,156 | 30,160 | 20\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6200 Temporary/Contract help | 2,804 | 2,900 | 96 | 3\% | 0 | $(2,804)$ |  | 30,173 | 31,900 | 1,727 | 5\% | 0 | $(30,173)$ |  | 33,073 | 34,800 | $5 \%$ |
| 6205 Janitorial services | 484 | 485 | 2 | 0\% | 484 | 0 | 0\% | 5,319 | 5,335 | 17 | 0\% | 5,319 | 0 | 0\% | 5,804 | 5,820 | 0\% |
| 6215 Payroll services | 612 | 867 | 255 | 29\% | 596 | (16) | -3\% | 7,004 | 9,533 | 2,529 | 27\% | 7,157 | 152 | 2\% | 7,871 | 10,400 | 24\% |
| 6245 Legal advertising | 96 | 167 | 70 | 42\% | 0 | (96) |  | 96 | 1,833 | 1,737 | 95\% | 387 | 291 | 75\% | 263 | 2,000 | 87\% |
| 6250 Legal services | 2,663 | 12,500 | 9,837 | 79\% | 3,146 | 483 | 15\% | 35,911 | 137,500 | 101,589 | 74\% | 756,872 | 720,960 | 95\% | 48,411 | 150,000 | 68\% |
| 6255 Auditing | 0 | 4,583 | 4,583 | 100\% | 0 | 0 |  | 58,100 | 50,417 | $(7,683)$ | -15\% | 45,900 | $(12,200)$ | -27\% | 62,683 | 55,000 | -14\% |
| 6260 Consulting services | 7,000 | 83 | $(6,917)$ | -8300\% | 0 | $(7,000)$ |  | 7,000 | 917 | $(6,083)$ | -664\% | 275 | $(6,725)$ | -2445\% | 7,083 | 1,000 | -608\% |
| 6265 Recruiting services | 0 | 208 | 208 | 100\% | 0 | 0 |  | 0 | 2,292 | 2,292 | 100\% | 129 | 129 | 100\% | 208 | 2,500 | 92\% |
| 6270 Contracted Services | 120 | 0 | (120) |  | 0 | (120) |  | 202 | 0 | (202) |  | 78 | (124) | -160\% | 202 | 0 |  |
| 6290 Commercial insurance | 1,855 | 1,733 | (123) | -7\% | 1,755 | (100) | -6\% | 19,154 | 19,058 | (96) | -1\% | 17,729 | $(1,425)$ | -8\% | 20,886 | 20,790 | 0\% |
| Total Professional Services | 15,635 | 23,526 | 7,891 | 34\% | 5,981 | $(9,653)$ | -161\% | 162,960 | 258,784 | 95,824 | 37\% | 833,844 | 670,884 | 80\% | 186,486 | 282,310 | 34\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6351 Awards \& Recognitions | 0 | 313 | 313 | 100\% | 0 | 0 |  | 2,475 | 3,438 | 963 | 28\% | 2,640 | 165 | 6\% | 2,788 | 3,750 | 26\% |
| Total Marketing Expense | 0 | 313 | 313 | 100\% | 0 | 0 |  | 2,475 | 3,438 | 963 | 28\% | 2,640 | 165 | 6\% | 2,788 | 3,750 | 26\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6425 Operational supplies | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 0 | 0 | 100\% | 0 | 0 |  |
| 6430 Equipment Rental | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 2,211 | 2,211 | 100\% | 0 | 0 |  |
| 6450 Fuel-Gas | 0 | 250 | 250 | 100\% | 24 | 24 | 100\% | 179 | 2,750 | 2,571 | 93\% | 689 | 510 | 74\% | 429 | 3,000 | 86\% |
| Total Operational Expense | 0 | 250 | 250 | 100\% | 24 | 24 | 100\% | 179 | 2,750 | 2,571 | 93\% | 2,900 | 2,721 | 94\% | 429 | 3,000 | 86\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6505 Repairs \& maintenance vehicles | 0 | 42 | 42 | 100\% | 0 | 0 |  | 0 | 458 | 458 | 100\% | 347 | 347 | 100\% | 42 | 500 | 92\% |
| 6510 Repair \& maintenance buildings | 223 | 125 | (98) | -78\% | 0 | (223) |  | 315 | 1,375 | 1,060 | 77\% | 330 | 16 | 5\% | 440 | 1,500 | 71\% |
| Total Repair and Maintenance | 223 | 167 | (56) | -34\% | 0 | (223) |  | 356 | 1,833 | 1,477 | 81\% | 682 | 326 | 48\% | 523 | 2,000 | 74\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6599 Budget Contingency | 0 | 8,333 | 8,333 | 100\% | 0 | 0 |  | 0 | 91,667 | 91,667 | 100\% | 0 | 0 |  | 8,333 | 100,000 | 92\% |
| Total Goods \& Services | 36,132 | 58,120 | 21,988 | 38\% | 27,344 | $(8,788)$ | -32\% | 418,938 | 639,325 | 220,388 | 34\% | 1,101,455 | 682,518 | 62\% | 477,058 | 697,446 | 32\% |
| Total Expenses | 110,261 | 138,435 | 28,174 | 20\% | 87,975 | $(22,286)$ | -25\% | 1,316,874 | 1,643,330 | 326,457 | 20\% | 1,806,813 | 489,939 | 27\% | 1,455,309 | 1,781,765 | 18\% |
| Operating Results | $(108,890)$ | $(136,944)$ | 28,054 | -20\% | $(86,615)$ | $(22,275)$ | 26\% | $(1,293,791)$ | $(1,619,785)$ | 325,995 | -20\% | (1,783,758) | 489,967 | -27\% | $(1,430,735)$ | $(1,756,729)$ | -19\% |




| Financial Report - Actual vs. Budget For Period Ending May 2021 amounts in \$US dollars | Fund: Gener | und | Departm | ent: E | ernal Affa |  | ation: |  | dget: Ad |  |  |  |  |  |  |  | oos Bay $\begin{aligned} & \text { RoNAL } \\ & \text { BCN } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | urrent Perio |  |  | Same | th Last |  |  |  |  | to Date |  |  |  |  | Year End |  |
| External Affairs |  | May 2021 |  |  |  | 2020 |  |  | Jul 2020 - | 2021 |  | Prior FY | s Current |  | Jul 2 | 20 - Jun 202 |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6270 Contracted Services | 0 | 120 | 120 | 100\% | 0 | 0 |  | 721 | 1,320 | 599 | 45\% | 48 | (673) | -1401\% | 841 | 1,440 | 42\% |
| Total Professional Services | 0 | 120 | 120 | 100\% | 0 | 0 |  | 721 | 1,320 | 599 | 45\% | 48 | (673) | -1401\% | 841 | 1,440 | 42\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6310 Marketing supplies | 0 | 396 | 396 | 100\% | 0 | 0 |  | 190 | 4,354 | 4,164 | 96\% | 4,779 | 4,589 | 96\% | 586 | 4,750 | 88\% |
| 6315 Advertising | 10 | 1,858 | 1,848 | 99\% | 442 | 432 | 98\% | 6,661 | 20,442 | 13,781 | 67\% | 16,766 | 10,105 | 60\% | 8,519 | 22,300 | 62\% |
| 6320 Cargo recruitment \& development | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 2,661 | 2,661 | 100\% | 0 | 0 |  |
| 6340 Legislative support | 10,377 | 6,700 | $(3,677)$ | -55\% | 9,443 | (934) | -10\% | 82,949 | 73,700 | $(9,249)$ | -13\% | 77,211 | $(5,739)$ | -7\% | 89,649 | 80,400 | -12\% |
| 6345 Community affairs | 1,750 | 388 | $(1,363)$ | -352\% | 0 | $(1,750)$ |  | 3,200 | 4,263 | 1,063 | 25\% | 14,507 | 11,308 | 78\% | 3,587 | 4,650 | 23\% |
| Total Marketing Expense | 12,137 | 9,342 | $(2,795)$ | -30\% | 9,884 | $(2,253)$ | -23\% | 93,000 | 102,758 | 9,758 | 9\% | 115,925 | 22,925 | 20\% | 102,342 | 112,100 | 9\% |
| Total Goods \& Services | 14,514 | 12,095 | $(2,419)$ | -20\% | 12,931 | $(1,583)$ | -12\% | 121,960 | 133,043 | 11,082 | 8\% | 151,459 | 29,499 | 19\% | 134,055 | 145,137 | 8\% |
| Total Expenses | 25,788 | 22,384 | $(3,404)$ | -15\% | 33,348 | 7,560 | 23\% | 242,488 | 256,554 | 14,066 | 5\% | 337,226 | 94,738 | 28\% | 264,872 | 278,937 | 5\% |
| Operating Results | $(25,782)$ | $(22,351)$ | $(3,432)$ | 15\% | $(33,348)$ | 7,566 | -23\% | $(242,363)$ | $(256,187)$ | 13,824 | -5\% | $(336,711)$ | 94,348 | -28\% | $(264,713)$ | $(278,537)$ | -5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Income \& Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Result | $(25,782)$ | $(22,351)$ | $(3,432)$ | 15\% | $(33,348)$ | 7,566 | -23\% | $(242,363)$ | $(256,187)$ | 13,824 | -5\% | $(336,711)$ | 94,348 | -28\% | (264,713) | $(278,537)$ | -5\% |

Financial Report - Actual vs. Budget
For Period Ending May 2021


Financial Report - Actual vs. Budget
For Period Ending May 2021
amounts in \$US dollars
Fund: General Fund
Department: Port Development Location: All
Budget: Adopted


| Port Development | Current Period |  |  |  | Same Month Last Year |  |  | Year to Date |  |  |  |  |  |  | Year End |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 2021 |  |  |  | May 2020 |  |  | Jul 2020 - May 2021 |  |  |  | Prior FYTD vs Current FYTD |  |  | Jul 2020 - Jun 2021 |  |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6405 Safety/hazardous materials | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 175 | 175 | 100\% | 0 | 0 |  |
| 6415 Clothing | 0 | 106 | 106 | 100\% | 0 | 0 |  | 0 | 1,169 | 1,169 | 100\% | 155 | 155 | 100\% | 106 | 1,275 | 92\% |
| 6450 Fuel-Gas | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 502 | 502 | 100\% | 0 | 0 |  |
| Total Operational Expense | 0 | 106 | 106 | 100\% | 0 | 0 |  | 0 | 1,169 | 1,169 | 100\% | 832 | 832 | 100\% | 106 | 1,275 | 92\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Goods \& Services | 300 | 419 | 119 | 29\% | 75 | (225) | -299\% | 754 | 4,609 | 3,855 | 84\% | 5,401 | 4,647 | 86\% | 1,173 | 5,028 | 77\% |
| Total Expenses | 16,857 | 26,058 | 9,201 | 35\% | 24,183 | 7,326 | 30\% | 202,004 | 312,376 | 110,372 | 35\% | 322,727 | 120,723 | 37\% | 228,062 | 338,434 | 33\% |
| Operating Results | $(16,857)$ | $(26,058)$ | 9,201 | -35\% | $(24,183)$ | 7,326 | -30\% | $(202,004)$ | $(312,376)$ | 110,372 | -35\% | $(322,727)$ | 120,723 | -37\% | $(228,062)$ | (338,434) | -33\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Income \& Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4605 Grants Received - ODOT Lottery | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 965 | (965) | -100\% | 0 | 0 |  |
| 4905 Other | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 1,403 | $(1,403)$ | -100\% | 0 | 0 |  |
| Total Other Income | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 2,368 | $(2,368)$ | -100\% | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Taxes \& Misc Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6745 Banking fees | 0 | 833 | 833 | 100\% | 0 | 0 |  | 5,114 | 9,167 | 4,052 | 44\% | 5,301 | 187 | 4\% | 5,948 | 10,000 | 41\% |
| Total Taxes \& Misc Expenses | 0 | 833 | 833 | 100\% | 0 | 0 |  | 5,114 | 9,167 | 4,052 | 44\% | 5,301 | 187 | 4\% | 5,948 | 10,000 | 41\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Debt Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 7010 Interest payment | 2,637 | 11,375 | 8,738 | 77\% | 3,852 | 1,215 | 32\% | 37,048 | 125,125 | 88,077 | 70\% | 44,545 | 7,497 | 17\% | 48,423 | 136,500 | 65\% |
| Total Debt Services | 2,637 | 11,375 | 8,738 | 77\% | 3,852 | 1,215 | 32\% | 37,048 | 125,125 | 88,077 | 70\% | 44,545 | 7,497 | 17\% | 48,423 | 136,500 | 65\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Other Expenses | 2,637 | 12,208 | 9,571 | 78\% | 3,852 | 1,215 | 32\% | 42,162 | 134,292 | 92,130 | 69\% | 49,846 | 7,684 | 15\% | 54,370 | 146,500 | 63\% |
| Net Other Income | $(2,637)$ | $(12,208)$ | 9,571 | -78\% | $(3,852)$ | 1,215 | -32\% | $(42,162)$ | $(134,292)$ | 92,130 | -69\% | $(47,478)$ | 5,316 | -11\% | (54,370) | $(146,500)$ | -63\% |
| Net Result | $(19,495)$ | $(38,266)$ | 18,772 | -49\% | $(28,036)$ | 8,541 | -30\% | $(244,166)$ | $(446,668)$ | 202,502 | -45\% | $(370,205)$ | 126,039 | -34\% | $(282,432)$ | $(484,934)$ | -42\% |



| Financial Report - Actual vs. Budget For Period Ending May 2021 amounts in \$US dollars | Fund: Gener |  | Departm | : Port |  | cation: |  | Budget: | pted |  |  |  |  |  |  | of Coo |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Pe |  |  | Same | th Last |  |  |  |  | to Date |  |  |  |  | ear End |  |
| Port Ops |  | May 202 |  |  |  | 2020 |  |  | 12020-M | 2021 |  | Prior FY | vs Current |  | Jul | - - Jun 202 |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
| 6270 Contracted Services | 0 | 167 | 167 | 100\% | 0 | 0 |  | 1,775 | 1,833 | 58 | 3\% | 1,694 | (81) | -5\% | 1,942 | 2,000 | 3\% |
| 6290 Commercial insurance | 901 | 848 | (54) | -6\% | 798 | (104) | -13\% | 9,292 | 9,326 | 34 | 0\% | 8,327 | (965) | -12\% | 10,140 | 10,174 | 0\% |
| Total Professional Services | 901 | 1,015 | 113 | 11\% | 798 | (104) | -13\% | 11,067 | 11,160 | 93 | 1\% | 10,021 | $(1,046)$ | -10\% | 12,081 | 12,174 | 1\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6400 Small equipment \& tools | 0 | 42 | 42 | 100\% | 0 | 0 |  | 0 | 458 | 458 | 100\% | 0 | 0 |  | 42 | 500 | 92\% |
| 6405 Safety/hazardous materials | 0 | 633 | 633 | 100\% | 2,496 | 2,496 | 100\% | 7,815 | 6,967 | (849) | -12\% | 3,256 | $(4,559)$ | -140\% | 8,449 | 7,600 | -11\% |
| 6410 Signage | 0 | 83 | 83 | 100\% | 0 | 0 |  | 0 | 917 | 917 | 100\% | 0 | 0 |  | 83 | 1,000 | 92\% |
| 6415 Clothing | 0 | 21 | 21 | 100\% | 0 | 0 |  | 0 | 229 | 229 | 100\% | 0 | 0 |  | 21 | 250 | 92\% |
| 6450 Fuel-Gas | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 88 | 88 | 100\% | 0 | 0 |  |
| Total Operational Expense | 0 | 779 | 779 | 100\% | 2,496 | 2,496 | 100\% | 7,815 | 8,571 | 755 | 9\% | 3,345 | $(4,471)$ | -134\% | 8,595 | 9,350 | 8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6510 Repairs \& maintenance buildings | 0 | 417 | 417 | 100\% | 0 | 0 |  | 0 | 4,583 | 4,583 | 100\% | 125 | 125 | 100\% | 417 | 5,000 | 92\% |
| 6515 Repairs \& maintenance land improvements | 0 | 708 | 708 | 100\% | 0 | 0 |  | 0 | 7,792 | 7,792 | 100\% | 0 | 0 |  | 708 | 8,500 | 92\% |
| 6520 Repairs \& maintenance docks | 0 | 208 | 208 | 100\% | 0 | 0 |  | 126 | 2,292 | 2,166 | 95\% | 210 | 85 | 40\% | 334 | 2,500 | 87\% |
| 6575 Waterway Leases | 0 | 208 | 208 | 100\% | 2,131 | 2,131 | 100\% | 0 | 2,292 | 2,292 | 100\% | 2,131 | 2,131 | 100\% | 208 | 2,500 | 92\% |
| 6580 Permits | 0 | 83 | 83 | 100\% |  | 0 |  | 339 | 917 | 578 | 63\% | 1,037 | 698 | 67\% | 422 | 1,000 | 58\% |
| Total Repair and Maintenance | 0 | 1,625 | 1,625 | 100\% | 2,131 | 2,131 | 100\% | 465 | 17,875 | 17,410 | 97\% | 3,503 | 3,039 | 87\% | 2,090 | 19,500 | 89\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Goods \& Services | 1,163 | 4,206 | 3,043 | 72\% | 6,218 | 5,055 | 81\% | 22,360 | 46,268 | 23,908 | 52\% | 28,899 | 6,539 | 23\% | 26,566 | 50,474 | 47\% |
| Total Expenses | 13,155 | 15,021 | 1,866 | 12\% | 16,603 | 3,449 | 21\% | 159,303 | 176,088 | 16,785 | 10\% | 202,323 | 43,020 | 21\% | 174,324 | 191,109 | 9\% |
| Operating Results | 2,869 | 5,390 | $(2,520)$ | -47\% | 432 | 2,438 | 565\% | 17,012 | 48,428 | $(31,416)$ | -65\% | 299,568 | $(282,556)$ | -94\% | 22,402 | 53,817 | -58\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4905 Other | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 5,250 | $(5,250)$ | -100\% | 0 | 0 |  |
| Total Other Income | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 5,250 | $(5,250)$ | -100\% | 0 | 0 |  |
| Taxes \& Misc Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Net Other Income | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 5,250 | $(5,250)$ | -100\% | 0 | 0 |  |
| Net Result | 2,869 | 5,390 | $(2,520)$ | -47\% | 432 | 2,438 | 565\% | 17,012 | 48,428 | $(31,416)$ | -65\% | 304,818 | $(287,806)$ | -94\% | 22,402 | 53,817 | -58\% |

Location: All
Budget: Adopted

$\xrightarrow{\text { 上V }}$


| Charleston Ops | Current Period |  |  |  | Same Month Last Year |  |  | Year to Date |  |  |  |  |  |  | Year End |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 2021 |  |  |  | May 2020 |  |  | Jul 2020 - May 2021 |  |  |  | Prior FYTD vs Current FYTD |  |  | Jul 2020 - Jun 2021 |  |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
| Operating Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4005 Building \& Dock Leases | 22,975 | 18,333 | 4,642 | 25\% | 16,998 | 5,977 | 35\% | 231,463 | 201,667 | 29,796 | 15\% | 180,109 | 51,354 | 29\% | 249,796 | 220,000 | 14\% |
| 4100 Annual Moorage | 23,282 | 49,566 | $(26,284)$ | -53\% | 24,769 | $(1,488)$ | -6\% | 363,161 | 332,224 | 30,937 | 9\% | 339,302 | 23,859 | 7\% | 435,947 | 405,010 | 8\% |
| 4105 Semi-Annual Moorage | 5,238 | 4,172 | 1,066 | 26\% | 7,512 | $(2,274)$ | -30\% | 83,598 | 56,202 | 27,396 | 49\% | 50,354 | 33,245 | 66\% | 87,996 | 60,600 | 45\% |
| 4110 Monthly Moorage | 13,222 | 12,909 | 313 | 2\% | 12,915 | 307 | 2\% | 176,078 | 208,820 | $(32,742)$ | -16\% | 173,980 | 2,098 | 1\% | 193,858 | 226,600 | -14\% |
| 4115 Transient Moorage | 7,175 | 4,987 | 2,188 | 44\% | 6,313 | 863 | 14\% | 82,927 | 80,680 | 2,247 | 3\% | 102,122 | $(19,195)$ | -19\% | 89,797 | 87,550 | 3\% |
| 4118 Work Dock | 9,825 | 5,417 | 4,408 | 81\% | 7,934 | 1,890 | 24\% | 44,118 | 59,583 | $(15,466)$ | -26\% | 60,336 | $(16,219)$ | -27\% | 49,534 | 65,000 | -24\% |
| 4120 Metered Utilities | 30 | 208 | (178) | -86\% | 3,345 | $(3,315)$ | -99\% | 790 | 2,292 | $(1,502)$ | -66\% | 7,927 | $(7,137)$ | -90\% | 998 | 2,500 | -60\% |
| 4125 Launch Ramp | 2,925 | 3,083 | (158) | -5\% | 3,466 | (541) | -16\% | 36,441 | 33,917 | 2,524 | 7\% | 36,591 | (150) | 0\% | 39,524 | 37,000 | 7\% |
| 4135 Storage Yard | 2,974 | 3,333 | (360) | -11\% | 2,935 | 39 | 1\% | 32,124 | 36,667 | $(4,543)$ | -12\% | 36,288 | $(4,164)$ | -11\% | 35,457 | 40,000 | 11\% |
| 4140 Storage Unit | 14,774 | 14,750 | 24 | 0\% | 14,171 | 603 | 4\% | 165,219 | 162,250 | 2,969 | 2\% | 158,486 | 6,733 | 4\% | 179,969 | 177,000 | 2\% |
| 4145 Long Term Boat Storage | 8,697 | 7,500 | 1,197 | 16\% | 8,988 | (291) | -3\% | 100,075 | 82,500 | 17,575 | 21\% | 88,787 | 11,288 | 13\% | 107,575 | 90,000 | 20\% |
| 4150 Short Term Boat Storage | 3,323 | 3,125 | 198 | 6\% | 4,493 | $(1,171)$ | -26\% | 42,637 | 34,375 | 8,262 | 24\% | 32,744 | 9,893 | 30\% | 45,762 | 37,500 | 22\% |
| 4155 Boat Wash | 0 | 83 | (83) | -100\% | 0 | 0 |  | 1,012 | 917 | 95 | 10\% | 777 | 235 | 30\% | 1,095 | 1,000 | 10\% |
| 4165 Space Rents | 24,944 | 19,221 | 5,723 | 30\% | 18,749 | 6,195 | 33\% | 322,927 | 279,741 | 43,187 | 15\% | 272,858 | 50,069 | 18\% | 359,187 | 316,000 | 14\% |
| 4173 Laundry | 441 | 333 | 108 | 32\% | 256 | 186 | 73\% | 3,186 | 3,667 | (481) | -13\% | 3,299 | (114) | -3\% | 3,519 | 4,000 | -12\% |
| 4175 Propane | 631 | 833 | (203) | -24\% | 310 | 321 | 103\% | 7,320 | 9,167 | $(1,847)$ | -20\% | 8,202 | (882) | -11\% | 8,153 | 10,000 | -18\% |
| 4180 Merchandise | 35 | 83 | (48) | -58\% | 70 | (35) | -50\% | 391 | 917 | (526) | -57\% | 1,128 | (737) | -65\% | 474 | 1,000 | -53\% |
| 4185 Visitor Convention Bureau Fee | 182 | 292 | (110) | -38\% | 154 | 27 | 18\% | 3,285 | 3,208 | 76 | 2\% | 2,270 | 1,015 | 45\% | 3,576 | 3,500 | 2\% |
| 4190 Ice | 9,936 | 30,037 | $(20,101)$ | -67\% | 0 | 9,936 |  | 37,615 | 270,329 | $(232,714)$ | -86\% | 145,435 | $(107,820)$ | -74\% | 67,652 | 300,365 | -77\% |
| 4200 Boat Lifts | 6,697 | 5,000 | 1,697 | 34\% | 6,828 | (131) | -2\% | 50,146 | 55,000 | $(4,854)$ | -9\% | 44,412 | 5,734 | 13\% | 55,146 | 60,000 | -8\% |
| 4230 Environmental Fee | 2,707 | 2,083 | 623 | 30\% | 2,653 | 54 | 2\% | 22,937 | 22,917 | 21 | 0\% | 22,291 | 646 | 3\% | 25,021 | 25,000 | 0\% |
| 4235 Customer Discounts | (322) | 0 | (322) |  | (103) | (219) | 212\% | $(3,289)$ | 0 | $(3,289)$ |  | $(3,776)$ | 486 | -13\% | $(3,289)$ | 0 |  |
| 4290 Other | 3,988 | 4,167 | (179) | -4\% | 3,963 | 25 | 1\% | 39,467 | 45,833 | $(6,366)$ | -14\% | 51,843 | $(12,376)$ | -24\% | 43,634 | 50,000 | -13\% |
| 4295 Bad Debt Expense | 0 | $(1,250)$ | 1,250 | -100\% | 0 | 0 |  | 0 | (13,750) | 13,750 | -100\% | 0 | 0 |  | $(1,250)$ | $(15,000)$ | -92\% |
| Total Operating Income | 163,678 | 188,267 | $(24,589)$ | -13\% | 146,719 | 16,959 | 12\% | 1,843,627 | 1,969,120 | $(125,493)$ | -6\% | 1,815,767 | 27,860 | 2\% | 2,079,132 | 2,204,625 | -6\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Personnel Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5005 Salaries | 45,854 | 41,749 | $(4,105)$ | -10\% | 62,235 | 16,381 | 26\% | 425,900 | 501,150 | 75,251 | 15\% | 589,652 | 163,752 | 28\% | 467,648 | 542,899 | 14\% |
| 5010 Other compensation | 0 | 1,290 | 1,290 | 100\% | 0 | 0 |  | 2,000 | 15,481 | 13,481 | 87\% | 5,011 | 3,011 | 60\% | 3,290 | 16,771 | 80\% |
| 5015 Overtime | 235 | 1,624 | 1,388 | 86\% | 14 | (221) | -1543\% | 1,901 | 19,492 | 17,591 | 90\% | 11,017 | 9,116 | 83\% | 3,525 | 21,116 | 83\% |
| Total Compensation | 46,089 | 44,662 | $(1,427)$ | -3\% | 62,249 | 16,160 | 26\% | 429,801 | 536,124 | 106,323 | 20\% | 605,680 | 175,879 | 29\% | 474,463 | 580,786 | 18\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5100 Federal Payroll taxes | 3,397 | 3,417 | 20 | 1\% | 4,563 | 1,166 | 26\% | 31,591 | 41,013 | 9,423 | 23\% | 44,095 | 12,504 | 28\% | 35,007 | 44,430 | 21\% |
| 5105 State Payroll taxes | 18 | 0 | (18) |  | 22 | 3 | 15\% | 182 | 0 | (182) |  | 243 | 61 | 25\% | 182 | 0 |  |
| 5110 Unemployment Insurance | 1,243 | 928 | (315) | -34\% | 1,551 | 307 | 20\% | 9,330 | 11,146 | 1,816 | 16\% | 12,589 | 3,259 | 26\% | 10,258 | 12,074 | 15\% |
| 5115 Workers compensation | 2,047 | 1,631 | (416) | -26\% | 2,039 | (8) | 0\% | 22,513 | 19,575 | $(2,938)$ | -15\% | 22,428 | (84) | 0\% | 24,144 | 21,206 | -14\% |
| Total Payroll Taxes | 6,705 | 5,976 | (729) | -12\% | 8,174 | 1,469 | 18\% | 63,616 | 71,734 | 8,118 | 11\% | 79,355 | 15,740 | 20\% | 69,592 | 77,710 | 10\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5200 Medical insurance | 15,444 | 13,409 | $(2,035)$ | -15\% | 14,566 | (878) | -6\% | 132,205 | 160,958 | 28,753 | 18\% | 158,737 | 26,532 | 17\% | 145,614 | 174,367 | 16\% |
| 5205 Dental insurance | 1,206 | 1,550 | 344 | 22\% | 1,515 | 308 | 20\% | 11,319 | 18,612 | 7,293 | 39\% | 16,630 | 5,311 | 32\% | 12,869 | 20,162 | 36\% |
| 5215 Term life insurance | 152 | 131 | (21) | -16\% | 527 | 375 | 71\% | 1,762 | 1,578 | (185) | -12\% | 5,873 | 4,111 | 70\% | 1,894 | 1,709 | -11\% |
| 5220 Long Term Disability insurance | 278 | 250 | (28) | -11\% | 0 | (278) |  | 2,489 | 2,999 | 510 | 17\% | 0 | $(2,489)$ |  | 2,739 | 3,249 | 16\% |
| 5225 PERS Employee Contributions | 11,121 | 8,909 | $(2,212)$ | -25\% | 10,203 | (918) | -9\% | 105,080 | 106,937 | 1,858 | 2\% | 117,825 | 12,745 | 11\% | 113,988 | 115,846 | 2\% |

Location: Al

 Year End


Location: Al

 Year End



|  | Current Period | Same Month Prior Years |  |  | $\begin{gathered} \text { Year to Date } \\ \hline \text { FY20/21 } \end{gathered}$ | Prior FYTD vs Current FYTD |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | May 2021 | May 2020 | May 2019 | May 2018 |  | Last FY | \$ Diff | \% Diff |
| Tons Sold | 108 | 0 | 361 | 322 | 398 | 1,862 | 1,464 | -78.65\% |
| Total Revenues | 9,936 | 0 | 28,081 | 23,938 | 37,615 | 213,202 | 175,587 | -82.36\% |
| Total Expenses | 12,825 | 78 | 5,780 | 6,184 | 55,566 | 172,892 | 117,326 | -67.86\% |
| Net Result | $(2,889)$ | (78) | 22,302 | 17,754 | $(17,951)$ | 40,310 | 58,260 | -144.53\% |







| Financial Report - Actual vs. Budget For Period Ending May 2021 amounts in \$US dollars | Fund: Dredg |  | Departme | t: Dred | Ops | Locatio |  | Budget | Adopted |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Current Peris |  |  | Same | nth Last $Y$ |  |  |  |  | to Date |  |  |  |  | Year End |  |
| Dredge Ops |  | May 2021 |  |  |  | ay 2020 |  |  | Jul 2020 - | 2021 |  | Prior FY | vs Current | YTD |  | 20-Jun 2 |  |
|  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | \% Diff |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6250 Legal services | 0 | 2,083 | 2,083 | 100\% | 0 | 0 |  | 0 | 22,913 | 22,913 | 100\% | 2,803 | 2,803 | 100\% | 2,087 | 25,000 | 92\% |
| 6255 Auditing | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 10,000 | 10,000 | 100\% | 0 | 0 |  | 0 | 10,000 | 100\% |
| 6290 Commercial insurance | 4,477 | 4,533 | 56 | 1\% | 4,540 | 63 | 1\% | 49,629 | 49,863 | 234 | 0\% | 48,395 | $(1,234)$ | -3\% | 54,166 | 54,400 | 0\% |
| Total Professional Services | 4,477 | 6,616 | 2,139 | 32\% | 4,540 | 63 | 1\% | 49,629 | 82,776 | 33,147 | 40\% | 51,198 | 1,569 | 3\% | 56,253 | 89,400 | 37\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6400 Small equipment \& tools | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 2,319 | 2,319 | 100\% | 0 | 0 |  |
| 6405 Safety/hazardous materials | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 263 | 263 | 100\% | 0 | 0 |  |
| 6420 Janitorial supplies | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 45 | 45 | 100\% | 0 | 0 |  |
| 6425 Operational supplies | $(3,080)$ | 0 | 3,080 |  | 0 | 3,080 |  | 23,931 | 50,000 | 26,069 | 52\% | 2,441 | $(21,491)$ | -880\% | 23,931 | 50,000 | 52\% |
| 6430 Equipment Rental | 0 | 0 | 0 |  | 0 | 0 |  | 5,104 | 4,221 | (883) | -21\% | 65,578 | 60,474 | 92\% | 5,104 | 4,221 | -21\% |
| 6450 Fuel-Gas | 0 | 0 | 0 |  | 0 | 0 |  | 1,454 | 6,750 | 5,296 | 78\% | 600 | (854) | -142\% | 1,454 | 6,750 | 78\% |
| 6455 Fuel-Diesel | 0 | 0 | 0 |  | 0 | 0 |  | 1,206 | 8,250 | 7,044 | 85\% | 723 | (482) | -67\% | 1,206 | 8,250 | 85\% |
| Total Operational Expense | $(3,080)$ | 0 | 3,080 |  | 0 | 3,080 |  | 31,695 | 69,221 | 37,526 | 54\% | 71,969 | 40,275 | 56\% | 31,695 | 69,221 | 54\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6500 Repairs \& maintenance equipment | 0 | 5,417 | 5,417 | 100\% | 92 | 92 | 100\% | 16,646 | 59,587 | 42,941 | 72\% | 38,885 | 22,239 | 57\% | 22,059 | 65,000 | 66\% |
| 6505 Repairs \& maintenance vehicles | 19,180 | 1,250 | $(17,930)$ | -1434\% | 0 | $(19,180)$ |  | 26,167 | 13,750 | $(12,417)$ | -90\% | 836 | $(25,331)$ | -3029\% | 27,417 | 15,000 | -83\% |
| Total Repair and Maintenance | 19,180 | 6,667 | $(12,513)$ | -188\% | 92 | $(19,088)$ | -20750\% | 42,813 | 73,337 | 30,524 | 42\% | 39,721 | $(3,092)$ | -8\% | 49,476 | 80,000 | 38\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Goods \& Services | 20,629 | 13,742 | $(6,887)$ | -50\% | 4,632 | $(15,997)$ | -345\% | 125,167 | 232,383 | 107,216 | 46\% | 171,404 | 46,237 | 27\% | 138,905 | 246,121 | 44\% |
| Total Expenses | 21,547 | 13,742 | $(7,805)$ | -57\% | 5,335 | $(16,212)$ | -304\% | 253,522 | 311,134 | 57,612 | 19\% | 298,421 | 44,899 | 15\% | 267,260 | 324,872 | 18\% |
| Operating Results | 138,181 | $(13,742)$ | 151,923 | -1106\% | $(5,335)$ | 143,516 | -2690\% | ( 59,843 ) | 13,866 | (73,709) | -532\% | 535 | $(60,378)$ | -11293\% | (73,581) | 128 | -57585\% |
| Other Income \& Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Other Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4505 Interest - Bank | 472 | 0 | 472 |  | 0 | 472 |  | 472 | 0 | 472 |  | 0 | 472 |  | 472 | 0 |  |
| 4805 Transfer-GF | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 22,482 | $(22,482)$ | -100\% | 0 | 0 |  |
| 4915 Insurance Reimbursement | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 586 | (586) | -100\% | 0 | 0 |  |
| Total Other Income | 472 | 0 | 472 |  | 0 | 472 |  | 472 | 0 | 472 |  | 23,068 | $(22,596)$ | -98\% | 472 | 0 |  |
| 6755 Insurance Claims | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 836 | 836 | 100\% | 0 | 0 |  |
| Total Taxes \& Misc Expenses | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 836 | 836 | 100\% | 0 | 0 |  |
| Total Other Expenses | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 836 | 836 | 100\% | 0 | 0 |  |
| Net Other Income | 472 | 0 | 472 |  | 0 | 472 |  | 472 | 0 | 472 |  | 22,232 | $(21,760)$ | -98\% | 472 | 0 |  |
| Net Result | 138,654 | $(13,742)$ | 152,396 | -1109\% | $(5,335)$ | 143,988 | -2699\% | $(59,371)$ | 13,866 | $(73,237)$ | -528\% | 22,767 | $(82,138)$ | -361\% | $(73,109)$ | 128 | -57216\% |


| Financia For Peri amounts | Report - Actual vs. Budget d Ending May 2021 <br> in \$US dollars | Fund: Gener |  | Departme | Rail O |  | tion: All |  | get: Ado |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Current | riod |  | Same | nth Last Y |  |  |  |  | to Date |  |  |  |  | Year End |  |
|  | Rail Ops |  | May 2 |  |  |  | y 2020 |  |  | ul 2020 - | 2021 |  | Prior FY | vs Current |  |  | 20 - Jun 2 |  |
|  |  | Actual | Budget | \$ Diff | \% Diff | Actual | \$ Diff | \% Diff | Actual | Budget | \$ Diff | \% Diff | Last FY | \$ Diff | \% Diff | Projected | Budget | Diff |
| Operatin | Income |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 4010 | Property Agreements | 22,637 | 18,846 | 3,791 | 20\% | 17,210 | 5,427 | 32\% | 264,689 | 234,722 | 29,966 | 13\% | 214,355 | 50,333 | 23\% | 278,066 | 248,100 | 12\% |
| 4235 | Customer Discounts | 0 | 0 | 0 |  | 0 | 0 |  | $(3,950)$ | 0 | $(3,950)$ |  | 0 | $(3,950)$ |  | $(3,950)$ | 0 |  |
| 4260 | Rail Operations Revenue | 32,485 | 22,713 | 9,773 | 43\% | 20,747 | 11,739 | 57\% | 268,659 | 247,848 | 20,812 | 8\% | 226,394 | 42,266 | 19\% | 299,587 | 278,775 | 7\% |
| 4265 | Rail Surcharges | 37,875 | 28,900 | 8,975 | 31\% | 24,486 | 13,389 | 55\% | 319,253 | 310,389 | 8,864 | 3\% | 262,985 | 56,268 | 21\% | 358,399 | 349,535 | 3\% |
| 4290 | Other | 0 | 333 | (333) | -100\% | 0 | 0 |  | 0 | 3,667 | $(3,667)$ | -100\% | 0 | 0 |  | 333 | 4,000 | 92\% |
| Total Ope | rating Income | 92,997 | 70,791 | 22,206 | 31\% | 62,443 | 30,554 | 49\% | 848,651 | 796,626 | 52,026 | 7\% | 703,734 | 144,917 | 21\% | 932,435 | 880,410 | 6\% |
| Expenses |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Person | nel Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5005 | Salaries | 0 | 0 | 0 |  | 19,214 | 19,214 | 100\% | 0 | 0 | 0 |  | 97,987 | 97,987 | 100\% | 0 | 0 |  |
|  | Total Compensation | 0 | 0 | 0 |  | 19,214 | 19,214 | 100\% | 0 | 0 | 0 |  | 97,987 | 97,987 | 100\% | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5100 | Federal Payroll taxes | 0 | 0 | 0 |  | 1,442 | 1,442 | 100\% | 0 | 0 | 0 |  | 7,192 | 7,192 | 100\% | 0 | 0 |  |
| 5105 | State Payroll taxes | 0 | 0 | 0 |  | 2 | 2 | 100\% | 0 | 0 | 0 |  | 19 | 19 | 100\% | 0 | 0 |  |
| 5110 | Unemployment Insurance | 0 | 0 | 0 |  | 273 | 273 | 100\% | 0 | 0 | 0 |  | 1,095 | 1,095 | 100\% | 0 | 0 |  |
| 5115 | Workers compensation | 0 | 0 | 0 |  | 321 | 321 | 100\% | 0 | 0 | 0 |  | 3,531 | 3,531 | 100\% | 0 | 0 |  |
|  | Total Payroll Taxes | 0 | 0 | 0 |  | 2,037 | 2,037 | 100\% | 0 | 0 | 0 |  | 11,836 | 11,836 | 100\% | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 5200 | Medical insurance | 0 | 0 | 0 |  | 1,454 | 1,454 | 100\% | 0 | 0 | 0 |  | 15,995 | 15,995 | 100\% | 0 | 0 |  |
| 5205 | Dental insurance | 0 | 0 | 0 |  | 154 | 154 | 100\% | 0 | 0 | 0 |  | 1,699 | 1,699 | 100\% | 0 | 0 |  |
| 5215 | Term life insurance | 0 | 0 | 0 |  | 58 | 58 | 100\% | 0 | 0 | 0 |  | 633 | 633 | 100\% | 0 | 0 |  |
| 5225 | PERS Employee Contributions | 0 | 0 | 0 |  | 1,193 | 1,193 | 100\% | 0 | 0 | 0 |  | 16,628 | 16,628 | 100\% | 0 | 0 |  |
| 5230 | PERS Employer Contributions | 0 | 0 | 0 |  | 375 | 375 | 100\% | 0 | 0 | 0 |  | 5,226 | 5,226 | 100\% | 0 | 0 |  |
|  | Total Insured Benefits | 0 | 0 | 0 |  | 3,234 | 3,234 | 100\% | 0 | 0 | 0 |  | 40,181 | 40,181 | 100\% | 0 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| Total Per | sonnel Services | 0 | 0 | 0 |  | 24,485 | 24,485 | 100\% | 0 | 0 | 0 |  | 150,004 | 150,004 | 100\% | 0 | 0 |  |
| Goods \& | Services |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6020 | Travel - airfare | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 830 | 830 | 100\% | 0 | 0 |  |
| 6025 | Travel - lodging \& transportation | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 651 | 651 | 100\% | 0 | 0 |  |
| 6030 | Travel - Per Diem \& mileage reimbursement | 0 | 42 | 42 | 100\% | 0 | 0 |  | 0 | 458 | 458 | 100\% | 1,433 | 1,433 | 100\% | 42 | 500 | 92\% |
| 6035 | Meals \& Entertainment | 0 | 42 | 42 | 100\% | 0 | 0 |  | 40 | 458 | 418 | 91\% | 95 | 55 | 58\% | 82 | 500 | 84\% |
|  | Total Travel \& Entertainment | 0 | 83 | 83 | 100\% | 0 | 0 |  | 40 | 917 | 877 | 96\% | 3,009 | 2,969 | 99\% | 123 | 1,000 | 88\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6060 | IT supplies | 0 | 0 | 0 |  | 0 | 0 |  | 40 | 0 | (40) |  | 0 | (40) |  | 40 | 0 |  |
|  | Total Office Expense | 0 | 0 | 0 |  | 0 | 0 |  | 40 | 0 | (40) |  | 0 | (40) |  | 40 | 0 |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6105 | Telephone - mobile | 0 | 60 | 60 | 100\% | 0 | 0 |  | 0 | 660 | 660 | 100\% | 0 | 0 |  | 60 | 720 | 92\% |
| 6145 | Hazardous material disposal | 0 | 0 | 0 |  | 0 | 0 |  | 0 | 0 | 0 |  | 4,313 | 4,313 | 100\% | 0 | 0 |  |
|  | Total Utilities | 0 | 60 | 60 | 100\% | 0 | 0 |  | 0 | 660 | 660 | 100\% | 4,313 | 4,313 | 100\% | 60 | 720 | 92\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 6230 | Rail operations service fee | 0 | 542 | 542 | 100\% | 0 | 0 |  | 0 | 5,958 | 5,958 | 100\% | 0 | 0 |  | 542 | 6,500 | 92\% |
| 6260 | Consulting services | 0 | 4,583 | 4,583 | 100\% | 0 | 0 |  | 41,723 | 50,417 | 8,694 | 17\% | 42,441 | 718 | 2\% | 46,306 | 55,000 | 16\% |
| 6270 | Contracted Services | 0 | 0 | 0 |  | 0 | 0 |  | 268 | 0 | (268) |  | 10,228 | 9,961 | 97\% | 268 | 0 |  |
| 6290 | Commercial insurance | 3,042 | 3,365 | 323 | 10\% | 3,107 | 65 | 2\% | 32,363 | 37,015 | 4,652 | 13\% | 25,179 | $(7,184)$ | -29\% | 35,728 | 40,380 | 12\% |
|  | Total Professional Services | 3,042 | 8,490 | 5,448 | 64\% | 3,107 | 65 | 2\% | 74,354 | 93,390 | 19,036 | 20\% | 77,849 | 3,495 | 4\% | 82,844 | 101,880 | 19\% |
|  |  |  |  |  |  |  | 22 |  |  |  |  |  |  |  |  |  |  | 1 of 2 |



M E M O R A N D U M<br>TO: John Burns, Chief Executive Officer<br>FROM: Margaret Barber, Director of External Affairs<br>DATE: July 12, 2021<br>SUBJECT: Commercial/External Affairs/Marketing Management Report

## Commercial:

Staff continue to work with a number of inquiries interested in siting facilities within the Coos Bay Harbor, coordinating with the Union Pacific as appropriate to facilitate relationships and generate pricing quotes.

Staff are compiling research related to the total delivered cost of commodities, both import and export traveling through the Port of Coos Bay in comparison with other west coast ports. This information, once fully developed, will be utilized to directly market to key commodity segments.

Staff conducted one port tour this month with an entity interested in siting an operation within the Coos Bay Harbor.

An agreement was executed with Greenhill Reload to construct a tail track at the Greenhill Yard to facilitate increased switching capabilities to increase rail car capacity.

Staff continue to work with Lane County and consultants to expedite a land use/lot line adjustment application to facilitate the purchase of approximately three acres from Roseburg Forest Products necessary for the Vaughn Viaduct Replacement project.

Staff held a call with a freight forwarding company based out of Las Vegas to discuss current market conditions and challenges due to congestion for imports and exports.

## Port Property:

The offices adjacent to the Post Office remain the only vacant rentable facility in the Charleston Marina Complex. Staff are working with the Charleston Marina Staff to monitor the progress of the Fishermen's Wharf Facility's readiness for leasing. To date, staff have received five inquiries from the time of acquisition from parties interested in leasing the facility. Cleaning and inventory of the property are nearly completed, at which time staff will begin actively marketing the property, focusing on both existing interests and a broader base of potential tenants.

Staff are working with a new tenant that has acquired Long Fisheries interested in expanding their footprint within the Charleston Marina Complex. This company focusses on live seafood and has interest in additional space to support their business model.

The current owners of the Seabasket Restaurant are looking to sell the business to new owners. Port staff met with the current and prospective owners to discuss the necessary steps and standards associated with assigning the lease of the facility.

Verizon's consultants have reengaged port staff in their efforts to construct a new cell phone tower in Eastside. The project had been placed on hold by the consultants during the COVID-19 pandemic but has now reinitiated. The timing for lease execution will be dependent on permitting.

Monthly commercial lease revenue for the 2020/21 fiscal year was up 9.2\% over the previous fiscal year.

## Marketing, Media, and Outreach:

Staff submitted content for an article on the Port's infrastructure improvement projects at the request of Pacific Maritime Magazine.

Staff participated in an interview with the Hooked-on Oregon radio program centered around maritime commerce in the Coos Bay Harbor.

Staff provided a presentation on current projects and activities of the Port at the June Coos Bay North Bend Rotary Club meeting.

This past month the Port's Facebook page saw an increase in page views of $17 \%$, an increase in page likes of $200 \%$, and an increase in page followers of 204\%.

The top post for the month was: "The Port is pleased to welcome the Princess Lily on her maiden voyage to the Coos Bay harbor! She is being loaded with approximately 49,000 metric tons of wood chips, destined for Japan." This post reached 4,626 people and received 301 reactions, comments and shares.

The Charleston Marina’s Facebook page saw a decrease in page views of $17 \%$ and post engagement of $27 \%$. This is likely due to posts in the previous month receiving paid boosts, which did not take place this month.

The top post for the month was: "The Coos Bay Harbor welcomed the Hydrangea for the first time yesterday! To guide her to berth, one of our Coos Bay
 Pilots traveled four miles off shore to board the vessel and assist the ship's captain in navigating the harbor. Tugboats guided her to the wharf where Linemen secured her. Welcome Hydrangea, may this be the first of many calls at the Port of Coos Bay!" This post reached 928 people and received 83 reactions, comments and shares.

The Port's LinkedIn page had a $20 \%$ increase in unique visitors and a $400 \%$ increase in custom button clicks. The top post of the past month was: "Coos Bay is the largest coastal deep-water port between

San Francisco and the Puget Sound. With low congestion, rail connectivity, and a skilled maritime workforce, let us show you the Coos Bay difference!" This post had 31 likes and 678 impressions.

## Legislative/Advocacy Work:

The 2021 Oregon legislative session concluded on the evening of Sunday, June 26. This session proved difficult as the general public was still not allowed within the capitol building and lobby. All work sessions and committee hearings took place on a virtual platform. The legislature is planning to next convene the week of September 20 for a special session to address redistricting and to hold legislative days.

A synopsis of bills followed by the Port are outlined below:
HB 2343 This bill will temporarily allow local governments the ability to waive enterprise zone employment requirements where an employer can demonstrate that workforce curtailments are a result of COVID 19 or some related economic factor. A broad group of proponents supported the measure which passed on one of the last days of session.

HB 2345 Establishes the Oregon Rural Capacity Fund with an initial investment of \$500,000 to provide grants to the Economic Development Districts for the purpose of providing resources to assist rural jurisdictions in applying for and managing grants as well as other funding opportunities to be used for workforce, infrastructure, and economic and community development. This measure passed.

HB 2560 This measure requires all meetings held by a governing body (excluding executive sessions), to reasonably provide opportunity for members of the public to access the meeting by telephone, video, or some other virtual means. Additionally, where oral or written testimony is allowed, to allow for testimony via the same options listed above. This law has a January 1, 2022, effective date.

HB 2605 This bill requires buildings and structures in certain risk categories (III, IV) to meet minimum tsunami design criteria based on American Society of Engineers Minimum Design Loads. It also allows the Oregon Department of Consumer and Business Services to require new building sites for major structures, or those fitting into certain risk categories, be evaluated for seismic vulnerability and sets a 45-day timeline for DOGAMI to notify developers of likely outcomes and recommended design changes to mitigate tsunami impacts. This bill, which was brought forward by Rep Gomberg, was an attempt to compromise to allow building in these zones with proper precautions. This law is effective January 1, 2022.

HB 2781 Port staff had worked with the Oregon Public Ports Association, and Port of Tillamook Bay to introduce this bill, which would allow property tax debt to be waived. This bill was specific to the lease agreement with the USCG and the tax liability as a result. Once introduced, staff worked with the Revenue Committee and Chair Nathanson to get the bill scheduled for a hearing. There was some concern expressed by local governments that the bill was too broad as introduced, so an amendment was crafted which was adopted by the committee to limit the bill to two specific circumstances (our issue with the Citrus Dock and the Port of Tillamook's tax issue). Once out of committee, the bill was voted out of the house 58-0. The bill received a hearing in the Senate Revenue Committee but was never brought up to be voted out despite several different legislators conveying their support for passing the bill. It is likely that this bill did not pass as a result of politics and not policy. Staff will work on this during the interim and bring it back in a future session.

HB 2927 This bill makes changes to Oregon’s Emergency Management structure by creating the Office of Emergency Management as a separate department and creates a task force on whether the Office of the State Fire Marshal should also be a separate department.

HB 3082 This bill raises the price at which public improvement contract solicitations are exempt from competitive bidding requirements from \$5,000 to \$10,000 starting January 1, 2022.

HB 3375 Introduced by Rep. David Brock Smith, this bill deals with offshore wind energy projects. As introduced, the bill established a goal for planning for the development of three gigawatts of commercial scale floating offshore wind energy projects off the Oregon Coast by 2030 and created a taskforce to develop strategic plans, make recommendations, etc. In the end the bill was amended, and it directs the Department of Energy to conduct a study, with two public meetings, and taking into consideration minimizing conflicts with the ecosystem as well as ocean users, and report back to the legislature about their findings.

SB 126 This bill allows the Department of State Lands to expand the estuarine research reserve connected to the Coos Bay estuary. The Port worked with the Department and Director Walker and agreed to enter into an MOU to work collaboratively into the future in this area to preserve existing and future economic development. The Port and DSL submitted a joint letter to the Committee with all the parameters of what the MOU would entail. The bill has an effective date on January 1, 2022.

SB 493 Provides that a prevailing wage rate (PWR) for a trade or occupation in a locality is the wage set forth in the collective bargaining agreement (CBA) in that locality, and further established the PWR with more than one CBA in a locality is the average rate of wage set in the applicable CBA's. Cost increase concerns, especially for infrastructure projects in more rural areas were the main concern put forth. Despite these concerns being loudly raised, (by a large coalition in opposition) the bill passed both chambers on party line votes after long and vigorous debates. The bill becomes law September 28, 2021.

SB 859 This measure would have increased the amount that the State Marine Board may deposit and retain in the Salvaged Vessel Subaccount each biennium from $\$ 150,000$ to $\$ 1 \mathrm{M}$. After passing the Senate, this bill did not make it out of committee in the House to receive a vote. While the measure failed, there was some money allocated directly to the State Marine Board for Abandoned and Derelict boats in the amount of $\$ 1 \mathrm{M}$ which came from Senator Taylor's allotment of ARPA dollars. In addition, in SB 5539, the budget bill for the Department of State Lands, there is an establishment of a fund on abandoned vessels. Within that budget, Package 110 provides $\$ 200,000$ from the Submerged Lands Enhancement Fund, which allows DSL to use a portion of the money granted to entities engaging in marine debris cleanup and abandoned and derelict vessel removal.

HB 5006 appropriated money from the General Fund to the Emergency Board for biennial allocations and also included were the ARPA allocations that were chosen from legislators. The Port received \$2M from Senator Anderson and another \$2M from Rep. Wright for a total of \$4M to go toward the purchase of rail served industrial marine property.

SB 5534 was the Lottery Bond Authorization bill which allocates Lottery Bonds for the biennium. Unfortunately, the Port did not secure the $\$ 15 \mathrm{M}$ and $\$ 45 \mathrm{M}$ allocations for the Channel Modification Project. However, Port staff in conjunction with Markee and Associates are already working with key legislators on a plan to come back in February to resurrect these dollars.

M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Mike Dunning, Director of Maritime Operations and Asset Management
DATE: July 12, 2021
SUBJECT: Port Operations/Asset Management Report

## Channel Modification Project:

The PDT continues to review and address comments on the Letter of Authorization (LOA) and the Risk Management Plan (RMP). As discussed previously, the RMP is the last big piece needed to close out the remaining 204/408 Report comments.

## Tunnel Project:

The final closeout visit for MARAD will be conducted via virtual meeting due to continued travel restrictions related to COVID-19. The Presentation will be given on July 14, 2021 with appropriate staff and MARAD personnel.

## Rail Bridge Rehabilitation Project:

Work continues on engineering and design, permitting, contracting and ROW acquisition. Staff is working with Engineers to finalize E\&D for each phase of the project. An updated budget and SOW are being developed and reviewed for submission to MARAD.

Coal Bank Slough Bridge: The Invitation to Bid (ITB) was solicited on July 13, 2021. This is a 30day solicitation, with a scheduled award date at the end of August. Port staff continues to work with the National Marine Fisheries Service (NMFS) to allow for limited use of an impact hammer to seat each pile into siltstone. As mentioned in previous reports, the vibratory hammer will be used to the maximum extent possible to reduce any potential impacts to marine species of concern.

Vaughn Viaduct: After analyzing alternatives, staff recommended that the Port withdraw and cancel the ITB for this work. The timing of Notice of Award and Notice to Proceed is largely dependent on the final Lane County lot verifications and land partition decisions. Staff does not have a clear estimate on when we might receive these determinations. Once favorable decisions are received from Lane County, the Port will resolicit the ITB for this project. Our best estimate is a re-solicitation in late 2021, or early 2022, with an early Spring start of construction.

Wildcat Creek Bridges: This will be the last phase of this project. Staff anticipates the bid solicitation will be released in early 2022.

Steel Bridges: Engineers continue to fine tune the final scope of work for this phase. Staff expects this bid solicitation to be released in early August 2021 with a start construction date of January 2022.

## North Bend Swing Span Bridge Post Repairs (Spans 6 and 7):

Koppers is scheduled to mobilize and start repairs on July 19, 2021. Repairs are scheduled to be completed by late September or early October 2021.

## MP 730.54 Bridge Repairs:

All repairs were completed and inspected for service.

## PIDP Grant (Tie and Resurfacing Project):

Port staff is waiting for the final draft agreement from MARAD. Once received, the Port will review with the assistance of legal counsel, and return for final signatures.

## Safety and Security:

Charleston security staff continues to complement the major camera system upgrades installed in 2020-21 and most recently the five new cameras installed last month. This new system has much better recording and playback capabilities. This allows staff to efficiently review footage from any location.

## Transpacific Parkway Drainage Project:

The Port entered into an agreement on behalf of CCURA with SHN Consultants for professional services associated with the completion of phases $2 \& 3$ of this project. Phases $2 \& 3$ include $100 \%$ Engineering and Design, permitting, and contracting support for the project. Staff expects the ITB to be solicited this Fall.

M E M ORANDUM

TO: John Burns, Chief Executive Officer
FROM: Brandon Collura, Harbormaster
DATE:
July 12, 2021
SUBJECT: Charleston Operations Management Report

The Marina finished the month of June at $64 \%$ capacity. This was an increase of $5 \%$ from May. Of the 443 moorage slips, there were 169 annuals, 49 semi-annuals, 48 monthlies and 259 transients. Annuals stayed the same, both semi-annual and monthly moorages increased, and transients slightly decreased.

June ice volume sales totaled 322 tons, up from 109 tons sold in May. Total monthly sales were $\$ 29,301$ vs. $\$ 9,936$ in May. The opening of shrimp season had a significant impact on the volume of ice sold in June.

The RV Park had 55\% capacity in June, up 19\% from May. Out of 104 RV Park spaces, we had 206 new check-ins with total sales of $\$ 44,673$.

## Maintenance Projects:

Significant time was spent over the weeks of June cleaning up and reorganizing both dry storage lots along the Western edge of the Charleston Marina Complex. This section of property is primarily used for storage of crab pots and other seasonal gear.

Approximately five fingers were repaired along F dock through the course of June. Pier sections either needed to be re-straightened or be fully re-built with new through rods places and wooden whalers re-bolted to the sides. Multiple new pile hoops and corner brackets were also installed to help shore up this infrastructure.

Six new security cameras were also added to the Charleston Marina Complex. These are a great tool for our Security department and help make the marina a safe environment for everyone to enjoy.

## Fisherman's Wharf:

Efforts were undertaken during the second half of June to clean out the recently acquired floating Fisherman's Wharf property at the bottom of the D dock head building gangway. A great deal of equipment, gear and other items had to be cleaned up and removed from the building with the goal of leasing it to a new commercial tenant this fiscal year.

## RV Park:

The RV Park always requires attention during the busy summer season. Weekly items of repair include electric pedestals or parts that need changing. Landscaping is a continual effort. The laundry room will likely need to procure several new washing machines during the new fiscal year as well.

## Shipyard:

Travel Lift operations have kept the crew very busy throughout June. The average pace has been two haul-out or launches per day most weeks.

MEMORANDUM

TO:
John Burns, Chief Executive Officer
FROM:
Rich Lopez, General Manager
DATE:
July 12, 2021
SUBJECT:
Railroad Department Management Report

## Operations:

CBRL Carloads:
June $=594 \quad$ Prior Month $=599 \quad$ Prior Year June $=394$
2020/21 Forecasted Monthly Average 417 Exceeded by 177 carloads.
The month of June saw lots of activity on the line. CBRL had the North American Railcar Operators Association (The Speeders) out running the first of three runs they will have with CBRL this year. The run had 32 cars and ran from Vaughn to Coquille. Though the weather was cool and wet, NARCOA was thankful and appreciative of the run on the line. The next run will be in August, followed by the toy run in October.

The movement of loads continues to remain steady along the line, though log loads reduced slightly due to the fires that flared up at the end of the month. The reduction was also a direct effect of preparing for the July $4^{\text {th }}$ holiday.

June ended the fiscal year for the rail line with a total carload of 5721, which was 1153 cars more than the previous year. The total carloads exceeded the budgeted amount by 721. The contributing factors to the increased carloads were new customers moving commodities online, increased performance in customer outbound and the reduced delays caused by nature and rail issues. Moving into the 2021/22 fiscal year CBRL will continue to make improvements along the line and service for efficient and safe car movements. CBRL will have several track and bridge projects beginning this fiscal year, one being the replacement of the Coal Bank Slough Bridge. When completed, the bridge will be a full replacement of the existing structure and will be another major infrastructure improvement to the rail line.

## Mechanical (Car and Locomotive):

The Mechanical department continued to work on car repairs and locomotive maintenance. The locomotive mechanic in June released the CBRL 1909 from its mechanical slubber and put it into consist and it has proven to be a strong locomotive these past few weeks. In addition to working
on the 1909, the mechanic continues to stay on top of the locomotive's issues reported from the field to keep the locomotives in compliance to the FRA standards.

The Carmen also had a busy and productive month with the increased volume of empty cars coming online. The Carmen reported 353 cars for repairs that were made for issues needing to be repaired or replaced.

## Maintenance of Way (MOW):

The MOW gangs continued their focus on track inspection and repairs. The MOW gang worked three separate locations replacing a total of 52 ties and tamping the locations for safe train traffic. The MOW gang also gave escort to the NARCOA group along the line. Moving into the high fire season and beginning to see the start of the fire season in other areas, the MOW gang will continue their vigilance and keep the line clear of debris, trees, and combustibles.

## ODOT/FRA:

CBRL had no on-site visits from the FRA or ODOT for the month of May.

## Coos Bay Rail Line:

As of July 1, 2021, the CBRL is 651 days’ injury free. The CBRL had 0 incidents in June. Currently, CBRL has 18 employees and 6 locomotives on property.

## Rail Projects:

Rail and Port staff continue to prepare for both Bridge and Track Infrastructure Projects with meetings and on-site visits for planning.

The Hemlock Ave./Coos Bay Village project is delayed because of equipment needed to complete. Expected date of completion is to be determined. The rail crossing is complete, and ODOT traffic is waiting on traffic light material.


Coos Bay Rail Line Serving Western Lane, Western Douglas and Coos Counties in Southwest Oregon
Owned by the Oregon International Port of Coos Bay
Operations by Coos Bay Rail Line, Inc. (CBRL) began on November 1, 2018.

Monthly Revenue Car Loads and Equivalent Highway Truck Loads / 2017-2021
One (1) revenue car load = 3.3 highway truck loads

|  | 2017 |  | 2018 |  | 2019 |  | 2020 |  | 2021 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Railcar Loads | Truck Loads | Railcar Loads | Truck Loads | Railcar Loads | Truck Loads | Railcar Loads | Truck Loads | Railcar <br> Loads | Truck Loads |
| Jan | 528 | 1,742.4 | 580 | 1,914.0 | 611 | 2,016.3 | 409 | 1,349.7 | 346 | 1,141.8 |
| Feb | 520 | 1,716.0 | 618 | 2,039.4 | 465 | 1,534.5 | 400 | 1,320.0 | 382 | 1,260.6 |
| Mar | 535 | 1,765.5 | 627 | 2,069.1 | 547 | 1,805.1 | 432 | 1,425.6 | 566 | 1,867.8 |
| Apr | 582 | 1,920.6 | 574 | 1,894.2 | 521 | 1,719.3 | 350 | 1,155.0 | 621 | 2,049.3 |
| May | 727 | 2,399.1 | 623 | 2,055.9 | 438 | 1,445.4 | 394 | 1,300.2 | 599 | 1,976.7 |
| Jun | 721 | 2,379.3 | 594 | 1,960.2 | 318 | 1,049.4 | 534 | 1,762.2 | 594 | 1,960.2 |
| Jul | 593 | 1,956.9 | 602 | 1,986.6 | 346 | 1,141.8 | 485 | 1,600.5 |  | 0.0 |
| Aug | 601 | 1,983.3 | 602 | 1,986.6 | 329 | 1,085.7 | 467 | 1,541.1 |  | 0.0 |
| Sep | 615 | 2,029.5 | 472 | 1,557.6 | 299 | 986.7 | 378 | 1,247.4 |  | 0.0 |
| Oct | 616 | 2,032.8 | 469 | 1,547.7 | 425 | 1,402.5 | 431 | 1,422.3 |  | 0.0 |
| Nov | 565 | 1,864.5 | 268 | 884.4 | 348 | 1,148.4 | 349 | 1,151.7 |  | 0.0 |
| Dec | 569 | 1,877.7 | 399 | 1,316.7 | 303 | 999.9 | 499 | 1,646.7 |  | 0.0 |
| Total | 7,172 | 23,667.6 | 6,428 | 21,212.4 | 4,950 | 16,335.0 | 5,128 | 16,922.4 | 3,108 | 10,256.4 |

Coos Bay Rail Line-CBRL operates at the U.S. shortline railroad industry standard of $286,000 \mathrm{lbs} / 143$ short tons (weight of car plus commodity weight) per loaded revenue car. The majority of cars currently moving on the rail line weigh 66,000 to $86,000 \mathrm{lbs} / 33$ to 43 short tons, resulting in a carrying capacity of 200,000 to $220,000 \mathrm{lbs} / 100$ to 110 short tons.

Using 200,000 lbs/100 short tons as an average weight of commodity per rail car, the tonnage figures for the years 2011 through year to date 2021 are as follows:

| *2011: | 194 | rail carloads $=$ | 19,400 | short tons $=$ | 640.2 | highway truck loads |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| 2012: | 2,480 | rail carloads $=$ | 248,000 | short tons $=$ | $8,184.0$ | highway truck loads |
| 2013: | 4,850 | rail carloads $=$ | 485,000 | short tons $=$ | $16,005.0$ | highway truck loads |
| 2014: | 7,509 | rail carloads $=$ | 750,900 | short tons $=$ | $24,779.7$ | highway truck loads |
| 2015: | 7,341 | rail carloads $=$ | 734,100 | short tons $=$ | $24,225.3$ | highway truck loads |
| 2016: | 7,434 | rail carloads $=$ | 743,400 | short tons $=$ | $24,532.2$ | highway truck loads |
| 2017: | 7,172 | rail carloads $=$ | 717,200 | short tons $=$ | $23,667.6$ | highway truck loads |
| 2018: | 6,428 | rail carloads $=$ | 642,800 | short tons $=$ | $21,212.4$ | highway truck loads |
| 2019: | 4,950 | rail carloads $=$ | 495,000 | short tons $=$ | $16,335.0$ | highway truck loads |
| 2020: | 5,128 | rail carloads $=$ | 512,800 | short tons $=$ | $16,922.4$ | highway truck loads |
| 2021: | 3,108 | rail carloads $=$ | 310,800 | short tons $=$ | $10,256.4$ | highway truck loads |

*Start up in 2011, Data includes 4th Quarter / Oct - Dec.

The Coos Bay rail line was embargoed by the previous owner/operator in September 2007. The Port acquired the 111-miles of the line owned by RailAmerica, Inc. in spring 2009 through an order from the U.S. Surface Transportation Board at the completion of a Feeder Line Application process initiated in July 2008. The Port acquired the Union Pacific (UP) Railroad owned 23-mile section of the line through a negotiated agreement with UP in late December 2010.

Coos Bay Rail Line, Inc. (CBRL) is 651 days' injury free as of July 1, 2021!

