



M E M O R A N D U M

TO: Interested Parties
FROM: David Kronsteiner, President
DATE: November 9, 2021
SUBJECT: Port of Coos Bay Commission Meeting Notice

The **Board of Commissioners** of the Oregon International Port of Coos Bay will hold its Regular Commission Meeting at **10:30 a.m., Tuesday, November 16, 2021.**

Members of the public are invited to view the meeting live on the Port’s YouTube Channel at the following link: www.youtube.com/portcoos

If you would like to provide public comment during the meeting, please call the Administrative office at 541-267-7678 by 9:00 a.m. on Tuesday, November 16, 2021. Written comment will be accepted until 9:00 a.m. on Tuesday, November 16, 2021 by sending an email to portcoos@portofcoosbay.com with the subject line ‘Public Comment’.

An **Executive Session** has also been scheduled on **Tuesday, November 16, 2021**, immediately after the Commission Meeting, as authorized under ORS 192.660(2), to:

- (e) conduct deliberations with persons designated by the governing body to negotiate real property transactions;
- (f) consider information or records that are exempt by law from public inspection;
- (g) consider preliminary negotiations involving matters of trade or commerce in which the governing body is in competition with governing bodies in other states or nations;
- (h) consult with counsel concerning the legal rights and duties of a public body with regard to current litigation or litigation likely to be filed; and
- (j) carry on negotiations under ORS Chapter 293 with private persons or businesses regarding proposed acquisition, exchange or liquidation of public investments.

DK/km

**OREGON INTERNATIONAL PORT OF COOS BAY
REGULAR COMMISSION MEETING
10:30 a.m., Tuesday, November 16, 2021**

Port Commission Chambers, 125 West Central Avenue, Suite 230, Coos Bay, Oregon 97420

T E N T A T I V E A G E N D A

1. CALL MEETING TO ORDER

2. INTRODUCTION OF GUESTS AND PORT STAFF

3. PUBLIC COMMENT

4. PORT PROJECT UPDATE

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- B. Distant Water Fleet Capital Improvement Project..... Brandon Collura

5. CONSENT ITEMS

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11. NEXT MEETING DATE – To Be Determined

12. RECESS TO EXECUTIVE SESSION

13. ADJOURN

Consent Items

DRAFT
OREGON INTERNATIONAL PORT OF COOS BAY
Coos Bay, Oregon
REGULAR COMMISSION MEETING
3:00 p.m., Tuesday, September 21, 2021

Port Commission Chambers, 125 Central Avenue, Suite 230, Coos Bay, Oregon 97420

ATTENDANCE

Commission:

David Kronsteiner, President; Brianna Hanson, Treasurer; Bob Garcia, Secretary; and Kyle Stevens, Commissioner. Eric Farm, Vice President was absent.

Staff:

John Burns, Chief Executive Officer; Lanelle Comstock, Chief Administrative Officer; Mike Dunning, Director of Maritime Operations and Asset Management; Megan Richardson, Director of Finance and Accounting; Brandon Collura, Charleston Harbormaster; Margaret Barber, Director of External Affairs and Business Development; and Krystal Moffett, Administrative Assistant.

Media & Guests:

None Present.

1. CALL MEETING TO ORDER

President Kronsteiner called the meeting to order at 3:00 p.m.

2. INTRODUCTION OF GUESTS AND PORT STAFF

3. PUBLIC COMMENT

4. PORT PROJECT UPDATE

A. Purchase of Hub Building, Chief Administrative Officer Lanelle Comstock

The Port of Coos Bay Administrative office currently leases about 7,700 square feet of office, meeting, and storage space in the Hub building for \$8,046 per month, which equates to \$96,554 per year. In an effort to minimize the loss associated with leasing office space, it was decided that it was in the Port's best interest to own the building in which the Administrative Staff operates.

The preliminary process of purchasing an Administrative Office Building has been a project that staff have been working on for the past couple years. Research has been conducted on the real estate market and costs of construction; there have been discussions with landowners and tours of multiple listed properties. Then in June 2021 the Port extended an offer and began negotiations with the Hub General Partnership to purchase the Hub building in which staff are currently located. Upon ownership, the Port

will continue to lease out the Hub's office and store front spaces and occupy space for the Port's Administrative offices.

With the assistance of the Port's attorneys at Schwabe, Williamson, and Wyatt, a Purchase and Sale Agreement was executed on July 30, between the Port and the Hub General Partnership. The negotiated purchase price for the property is \$2,850,000. The expected closing date is October 1, 2021. After the Sales agreement was executed, it was entered into the Inspection Period where a preliminary title report review, a Phase I environmental site assessment, and a Building Inspection were conducted.

Escrow was established with Ticor Title, who delivered a preliminary title report. After review of the report, the Port's legal counsel was able to get some outdated line items removed, which didn't leave anything too crucial on the Report except for party wall agreements with the adjacent buildings, and the fact that the building is currently classified as historic property.

Per the suggestion of Port's legal counsel, a Phase I Environmental Site Assessment was conducted by Hart Crowser on August 10, 2021. The purpose of this assessment was to evaluate for the presence of recognized, historical or controlled environmental conditions. Hart Crowser reviewed historical resources such as county and city records, and Sanborn Fire Insurance maps (which dated back to the mid-1800s). They also reviewed regulatory agency listings of the property and surrounding sites, and conducted a site visit to evaluate for visual signs of potential environmental concerns on or adjacent to the property. The final report found an old oil tank on site that was filled with cement in the early 1990s.

A thorough commercial Building Inspection was also completed in August. Very few issues of concern were noted in the report except for minor settling in the stucco and foundation, which appeared to be normal for the age of the building, there was some moisture noted in the basement which is being controlled by a sump pump, and an area on the top deck was missing a down spout, which has already been addressed with the Hub Partnership.

Our Project Management Team has been assigned the task of securing service agreements for elevator maintenance and inspections, janitorial services, as well as on-call agreements for electrical, plumbing, and HVAC repairs. They are also planning to conduct an RFP to install security cameras throughout the building. Staff are also planning the purchase of all the necessary janitorial and restroom supplies, as well as preparing to change all the utility services into the Port's name. The Port's Property Insurance Broker of Record has begun the process of acquiring all of the information to insure the building.

The Hub building currently leases office and storefront space to eight separate tenants, not including the Port of Coos Bay. One small tenant that occupies 284 sq ft on the fourth floor of the building has withdrawn their lease since the Port has engaged in the purchase of the building, but all other leases that were scheduled to expire have been renewed for at least another year. The total monthly rental revenue is expected to be about \$15,678. As part of the closing process, the Hub Partnership reassigns all these leases to the Port and a lease estoppel will be executed for each tenant.

As for Financing, Megan Richardson will be presenting an action item to the Commission at this meeting to execute a \$2.9 million financing agreement to purchase the building. Because the building will be both occupied by the Port and leased to tenants, there will be two separate financing agreements: one which is taxable, and one which is not. The Port is excited to continue expanding its footprint within the community, to be owners of this beautiful building, and to increase its lease revenue.

Commissioner Hanson asked what the anticipated monthly debt service will be. Ms. Richardson stated the annual debt service is about \$186,000 which equates to approximately \$15,500 per month.

5. CONSENT ITEMS

- A. Approval of August 26, 2021 Regular Commission Meeting Minutes
- B. Approval of August Invoices
- C. Approval of August Contracts Awarded

Upon a motion by Commissioner Hanson (second by Commissioner Stevens), the Board of Commissioners voted to approve the August 26, 2021 Regular Commission Meeting Minutes, August Invoices and August Contracts Awarded. **Motion Passed.**

6. MANAGEMENT REPORTS

All Management Reports were included within the Meeting Packet.

7. ACTION ITEMS/REPORTS

A. 2021Res04: Umpqua Bank Working Capital Line of Credit

The Port has budgeted to spend over \$20 million in grant funding this fiscal year. The grants awarded to the Port are reimbursable which means that the funds are provided to the Port only after expenses have been incurred and paid for. The grant agencies have timing rules that prevent the Port from submitting for reimbursement more than once per month. Additionally, the turnaround time for granting agencies to review and submit payment to the Port may take up to sixty days.

In order to maintain cash flow for regular operations and pay the grant related expenses, the Port has been using a working capital line of credit. The current agreement will mature on October 1, 2021. For the Port to maintain operations while funding the aggressive construction schedule needed to meet the spending deadlines of the grants awarded, the agreement will need to be renewed.

Per the agreement, Umpqua Bank will keep \$5,000,000 available to the Port to withdraw for a period of three years. The Port will pay quarterly interest at the rate of the Wall Street Journal Prime (WSJP) minus 1.60% on any borrowed funds. In addition, the Port will pay a commitment fee of 20 bps per annum on the difference between \$5,000,000 and the average outstanding balance. The maximum commitment fee in a year would be \$10,000.

The Port will withdraw funds to cover payment on invoices greater than \$250,000, or as needed depending on bank balances. Repayment will be made as funds are paid by the grant agency. The goal is to minimize the amount of time the Port has funds withdrawn from the credit line to maintain minimal interest fees.

Upon a motion by Commissioner Stevens (second by Commissioner Hanson), the Board of Commissioners voted to approve resolution 2021Res04 authorizing Chief Executive Officer John Burns to negotiate the terms, execute and deliver a \$5,000,000 working capital line of credit loan agreement with Umpqua Bank. **Motion Passed.**

B. 2021Res05: Approval of the Financing Agreement for the Hub Building Purchase

The Port previously sought and received Commission approval for the authority for Chief Executive Officer John Burns to negotiate and execute a loan agreement for the purchase of the Hub Building and refinance existing debt to reduce debt service.

The original Commission approval was for a combined agreement that would cover the building purchase and the refinancing of old debt. Due to the timing of the building closing, and the necessity to have a taxable portion and non-taxable portion, there will be three financing agreements. This resolution is approving the financing agreements with Kitsap Bank at approximately 2.2% to purchase the Hub Building.

The financing of the building has two financing agreements where one is Taxable and the other is Non-Taxable. The taxable agreement is to cover the square footage of the building that is leased out, and the non-taxable agreement represents the square footage that the Port occupies.

The total of these financing agreements will not exceed the \$2,900,000 amount for the purchase of the Hub Building.

Upon a motion by Commissioner Hanson (second by Commissioner Garcia), the Board of Commissioners voted to approve resolution 2021Res05 authorizing Chief Executive Officer John Burns to execute and deliver a not to exceed \$2,900,000 financing agreement to purchase the Hub Building.

Motion Passed.

C. 2021Res06: Approval of the Financing Agreement for the Refinancing of Existing Debt

The Port previously sought and received Commission approval for the authority for Chief Executive Officer John Burns to negotiate and execute a loan agreement for the purchase of the Hub Building and refinance existing debt to reduce debt service.

The original Commission approval was for a combined financing agreement that would cover the building purchase and the refinancing of the old debt. Due to the timing of the building closing, it is necessary to address the refinancing subsequent to the building loan. This resolution is approving the financing agreement using Kitsap Bank to refinance \$7.57 million of existing debt at approximately 2.2%.

Commissioner Hanson asked whether this was a new financing rate on the loan. Ms. Richardson confirmed the rate was previously 2.1%. The original agreement was with Zion Bank but they were unresponsive to the terms so a new agreement was negotiated with Kitsap Bank.

Upon a motion by Commissioner Hanson (second by Commissioner Stevens), the Board of Commissioners voted to approve resolution 2021Res06 authorizing Chief Executive Officer John Burns to execute and deliver a loan agreement refinancing existing debt to reduce Debt Service. **Motion Passed.**

8. OTHER

9. COMMISSION COMMENTS

10. NEXT MEETING DATE – Tuesday, October 19, 2021, 10:30 a.m.

The next meeting date was originally set for Tuesday, October 19, 2021 at 3:00 p.m. but due to a scheduling conflict has been rescheduled to the same date, at 10:30 a.m. Regular meeting dates moving forward will be the third Tuesday of each month at 10:30 a.m.

John Burns shared appreciation for the team’s hard work towards the purchase of the Hub Building, specifically Lanelle Comstock, Megan Richardson, Rick Adamek and Chris Cranford.

11. ADJOURN

President Kronsteiner adjourned the meeting at 3:20 p.m. and entered into Executive Session to:

- (e) conduct deliberations with persons designated by the governing body to negotiate real property transactions;
- (f) consider information or records that are exempt by law from public inspection;
- (g) consider preliminary negotiations involving matters of trade or commerce in which the governing body is in competition with governing bodies in other states or nations;
- (h) consult with counsel concerning the legal rights and duties of a public body with regard to current litigation or litigation likely to be filed; and
- (j) carry on negotiations under ORS Chapter 293 with private persons or businesses regarding proposed acquisition, exchange or liquidation of public investments.

DRAFT
OREGON INTERNATIONAL PORT OF COOS BAY
Coos Bay, Oregon
SPECIAL COMMISSION MEETING
10:00 a.m., Friday, October 22, 2021

Port Commission Chambers, 125 Central Avenue, Suite 230, Coos Bay, Oregon 97420

ATTENDANCE

Commission:

David Kronsteiner, President; Eric Farm, Vice President; Brianna Hanson, Treasurer; Bob Garcia, Secretary; and Kyle Stevens, Commissioner.

Staff:

John Burns, Chief Executive Officer; Lanelle Comstock, Chief Administrative Officer; Mike Dunning, Director of Maritime Operations and Asset Management; and Mike Stebbins, Port Legal Counsel.

Media & Guests:

None.

1. CALL MEETING TO ORDER

President Kronsteiner called the meeting to order at 10:01 a.m.

2. INTRODUCTION OF GUESTS AND PORT STAFF

3. PUBLIC COMMENT

4. ACTION ITEMS/REPORTS

A. Authorization to Negotiate and Execute a Purchase and Sale Agreement for the Former Georgia Pacific Mill Site

The Port of Coos Bay's mission is to promote sustainable development that enhances the economy of southwest Oregon and the State.

The Port is regularly approached by companies eager to move commodities through a terminal in Coos Bay. Because the Port does not currently own or operate a terminal, many of these inquiries are referred to other terminals, put on standby, or turned away from the Port of Coos Bay. Acquiring property to develop a multi-modal facility will create an economic boost to not only Southwest Oregon, but to the State of Oregon. Each ship call has a value to the local economy of approximately \$750k - \$1 million, and a terminal has the potential to create at least 100 family wage jobs.

In 2018, the Georgia Pacific mill site (GP property) ended operations, resulting in the loss of over 125 family wage jobs. The GP property was purchased and is currently owned by Coos Bay, LLC, a member of Commercial Development Company, Inc. from St. Louis, Missouri.

The former GP Property lot is approximately 162 acres, of which 100-115 acres are of value for a multi-modal facility. The property contains:

- An 800' marine terminal dock on the 37' navigation channel
- Two existing rail spurs
- 45,000 square feet of building facilities

Port Staff and Port's legal counsel have been in discussions with Coos Bay, LLC, over the last six months regarding the Port's interest in acquiring the property. To proceed with the purchase of the property, a Purchase and Sale Agreement must be drafted, negotiated, and executed.

Upon a motion by Commissioner Farm (second by Commissioner Garcia), the Board of Commissioners motioned to authorize Chief Executive Officer John Burns to negotiate and execute an agreement with Coos Bay, LLC to purchase the property known as the former Georgia Pacific Mill Site. **Motion Passed.**

B. Connect Oregon 2021 Grant Application

The Oregon International Port of Coos Bay owns the Coos Bay Rail Line. As owner of the rail line, the Port retains responsibility for capital repairs, rehabilitation, and replacement of the infrastructure on the rail line. Since acquiring the line through two separate transactions in 2009 and 2010, the Port has undertaken a comprehensive capital rehabilitation campaign designed to restore and improve service to regional employers that ship and receive cargo by rail.

On September 15, 2021, the Oregon Department of Transportation (ODOT) announced it is accepting applications for the Connect Oregon 2021 grant cycle. Approximately \$46 million is available for aviation, marine, and rail capital projects. The grant requires a 30% match from the Grantee. Following an analysis conducted by Port Staff and Engineers (Stantec), the most critical need is steel truss member repairs on the three swing bridges (Siuslaw River, Umpqua River, and Coos River). Due to the size and complexity of repairing each bridge, failure at any of these locations has the potential to significantly impact rail service and operations, as experienced in 2018 on the Coos River bridge.

Port staff is requesting authorization from the Port Commission to apply for a Connect Oregon 2021 grant that would be used to fund the costs of replacing or reinforcing steel truss members on the three swing bridges. The total project cost will not exceed \$5 million; \$3.5 million from the state and the Port's match of \$1.5 million. The Port will pledge matching funds from existing reserves and ongoing rail revenues.

Upon a motion by Commissioner Hanson (second by Commissioner Farm), the Board of Commissioners motioned to authorize Port Staff to apply for a Connect Oregon 2021 Grant for a total project cost not to exceed \$5 million, with a total Port pledged match not to exceed \$1.5 million. **Motion Passed.**

5. OTHER

6. COMMISSION COMMENTS

7. NEXT MEETING DATE – Tuesday, November 16, 2021, 10:30 a.m.

8. ADJOURN

President Kronsteiner adjourned the meeting at 10:10 a.m.



M E M O R A N D U M

To: John Burns, Chief Executive Officer
From: Mary Green, Accounting Clerk
Date: November 9, 2021
Subject: Invoices Paid for Commission Approval through October 2021

A/P checks issued per NetSuite financial system	768,885.78
Payroll disbursement per Umpqua Bank statement	197,668.66
Misc electronic disbursements per Umpqua Bank statement	1,925,257.09
Total September Disbursements	\$ 2,891,811.53
A/P checks issued per NetSuite financial system	374,852.28
Payroll disbursement per Umpqua Bank statement	129,855.77
Misc electronic disbursements per Umpqua Bank statement	218,622.30
Total October Disbursements	\$ 723,330.35
Total September and October Disbursements	\$ 3,615,141.88



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Megan Richardson, Accounting Manager

DATE: November 9, 2021

SUBJECT: September and October Contracts Awarded

The following are bids that were awarded, and contracts authorized and signed by the Chief Executive Officer during the months of September and October. All solicitations comply with the requirements of the Port’s Local Public Contracting Rules.

The following projects are included in the appropriate fiscal year budget:

Contract	Description	Cost
Legacy Contracting Inc.	Coal Bank Slough Bridge Replacement	\$5,184,350.00
Total Contracts Awarded for this period:		\$5,184,350.00



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Community Giving Committee

DATE: November 9, 2021

SUBJECT: Community Giving Recommendation

In January 2019, the Board of Commissioners approved Resolution 2019Res02, adopting the Port Policy Manual Section 12.5: Community Giving. Each year, the Port of Coos Bay budgets funds for Community Giving in the form of scholarships, community events, and donations to support the Port’s mission of promoting sustainable development that enhances the economy of Southwest Oregon and the State.

The Community Giving Committee met on September 23, 2021 to discuss donation requests.

Community giving donation requests and event sponsorships are reviewed on a quarterly basis and awarded as budget funds allow. The Community Giving Committee makes the following recommendation, to be included in the appropriate fiscal year budget:

Community Giving Donations and Scholarships	Amount
Coos Watershed Association – Birthday Bash Fundraiser	\$500
Coos County Youth Sports	\$500
Total:	\$1000



M E M O R A N D U M

TO: Port of Coos Bay Board of Commissioners
FROM: Lanelle Comstock, Chief Administrative Officer
DATE: November 9, 2021
SUBJECT: 2021 SDIS Best Practices Program – Property / Casualty Insurance Credits

Each year, the Port of Coos Bay participates in the Special Districts Insurance Services (SDIS) Best Practices Program to receive a credit on the following year’s contributions for general liability, auto liability, and property insurance. The purpose of the program is to assist districts with implementing best practices to mitigate risk in areas of high exposure.

This year, the Port will receive an 8% credit toward the 2022 SDIS insurance premium based on completion of the following:

- Affiliate Organization Membership (2%)** – *The Port must be a member of an SDAO affiliated organization.*

The Port is a member of the Oregon Public Ports Association (OPPA), paid through SDAO.

- Cybersecurity Risk Mitigation (2%)** – *One staff member must attend a cybersecurity related webinar or training.*

Lanelle Comstock has attended the following cybersecurity webinars sponsored by SDAO:

- Incident Response Preparedness
 - General Security Awareness Training
 - Implementing Policies for Cybersecurity and Acceptable Use
-

- Cybersecurity Checklist (2%)** – *The Port must answer “yes” to one or more questions of a cybersecurity checklist survey regarding practices of the Port.*

Due to the sensitive nature of the checklist, a copy of the checklist will not be provided in the packet. Please contact Lanelle if you would like to see the checklist and answers.

- SDAO/SDIS Training (2%)** – *At least one Port staff or board member must attend an SDAO/SDIS webinar, training or conference during the 2021 policy year.*

Multiple employees have attended SDAO’s Annual Conference and webinars throughout the policy year.

Upon submission of the credit request, I must certify that the Oregon International Port of Coos Bay Board of Commissioners has reviewed and approved the submitted requirements.

Management Reports



M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Lanelle Comstock, Chief Administrative Officer
DATE: November 9, 2021
SUBJECT: Administrative Services Management Report

Upcoming Scheduled Meetings and Events:

- Veterans Day (offices closed): Thursday, November 11
- November Regular Commission Meeting: Tuesday, November 16, 10:30 am
- Thanksgiving Holidays (offices closed): Thursday & Friday, November 25 & 26
- December Regular Commission Meeting: To Be Determined.

Hub Building Storefront Vacancy:

The Port of Coos Bay is looking for a tenant to lease approximately 2,366 square feet of prime storefront space located in the Hub Building at 147 South Broadway, on Highway 101 southbound. Interested parties should contact Margaret Barber for more information at (541) 267-7678 or at mbarber@portofcoobay.com.

Port of Coos Bay Terminal 1 (Former GP Mill Site Property Acquisition):

A Purchase and Sale Agreement has been executed for the Port of Coos Bay to purchase the property commonly known as the former Georgia-Pacific Mill Site (now to be known as Port of Coos Bay Terminal 1). Escrow has been initiated, and a Phase I Environmental Site Assessment and a Property Appraisal are being conducted. The expected closing shall be on or before December 31, 2021. Port Staff have been busy during this Due Diligence period with coordinating funding, legal discussions, title review, insurance coverage, preliminary tenant discussions, and review of existing environmental reports, leases, easements, permits and agreements.

Insurance Policy Renewals:

January 1 is the renewal date for the Port's property and liability, and marine insurance policies (dredge operations, maritime protection and indemnity and hull coverage, excess maritime protection and indemnity and hull coverage, and vessel pollution). Staff is currently working with USI, the Port's Insurance Broker of Record, in reviewing the existing insurance policies, noting any areas of deficiency, and completing applications for renewal or for quote.

2021 SDIS Best Practices Program:

Included in this month's Consent Items within the Commission Packet is a memo regarding the 2021 SDIS Best Practices Program. Each year, the Port of Coos Bay participates in the Special Districts Insurance Services (SDIS) Best Practices Program to receive a credit on the following year's contributions for general liability, auto liability, and property insurance. The purpose of the program is to assist districts with implementing best practices to mitigate risk in areas of high

exposure. This year, the Port fulfilled four opportunities to earn a total of 8% off the of the 2022 SDIS general liability, auto liability, and property insurance premiums. The amount is estimated to be over **\$8,000** of savings!!

Recruitment - Security Officer:

The Port of Coos Bay is seeking to hire a Security Officer to actively patrol Port properties in Charleston to detect, deter and report criminal activity, assist customers and protect Port and personal assets. The ideal candidate must have at least 1 year of security experience and must possess a valid Department of Public Safety Standards and Training Private Security Training Certification or the ability to obtain. This position will initially be employed through a staffing agency.



M E M O R A N D U M

TO: John Burns, Chief Executive Officer
FROM: Megan Richardson, Director of Finance
DATE: November 9, 2021
SUBJECT: Accounting & Finance Management Report

We hereby present September and September Year-to-Date (3 months) financial results for the Port.

Operating Revenue:

Total operating revenues were \$376K which was \$50K greater than budget. All departments reported revenues that fell short of budget this period except for Rail Ops and Charleston Ops. Administration has budgeted to receive lease revenue once the purchase of the Hub building is complete, but the budget allocation was put together before the timing of the purchase was known. Admin will start receiving rent revenues for the Hub building beginning October 1, 2021. Port Ops leases underperformed due to the CPI being lower than what was anticipated and the timing of new agreements.

Rail Ops is expecting an increase to revenue, but the timing was unknown when the budget allocation was put together. They moved 555 cars this month.

Operating Expense:

Operating expenses totaled \$343K, which was \$94K less than budget. All departments underspent their budget this month and spent less than was earned in revenue.

Operating Result:

The Port ended September with a \$32K gain against a planned deficit of \$111K, which is better than plan by \$143K. All departments performed better than plan this month.

Other Income & Expense:

Total other revenues totaled \$358K, which is greater than budget by \$337K. The Port received funds for insurance claims and Tax Credits for 2020. Other expenses totaled \$475K this period, which was \$293K greater than plan. This over expenditure is a timing issue. The funds were spent on the Rail bridge span replacement, which was budgeted for, but the timing of this expense was not known when the budget was allocated.

Net Result & Year to Date:

September net result amounted to a net loss of \$84K compared to a budgeted net loss of \$273K resulting in a \$188K positive variance. This variance underscores the importance of achieving a strong topline, in addition to managing operating expenses well.

Other Comments:

The total cash balances in all bank accounts at October month end were \$4,198,737.07 which is a decrease of \$281K from September with interest earnings of \$1,065.22. No interest was earned in the money market account because the balance has been managed to meet the required minimum for banking fees and cashflow needs. The Local Government Investment Pool (LGIP) interest rate decreased to 0.49% pa. This a decrease of 0.11% from the start of the fiscal year.

The debt refunding was completed at the end of October. This paid off five Business Oregon loans that totaled about \$7.6 Million dollars. This will serve to reduce the amount of interest paid over the life of the loan. The overall savings is around \$1.2 Million.

To assist in the acquisition of Terminal 1, Finance is securing funding through Business Oregon's SPWF program. The Port is applying for \$10 Million to acquire the property and begin the necessary upgrades to get the Terminal ready for use.

Finally, Finance is completing the audit this month. We are going through final steps to have the audit ready to present to Commission at the December meeting.

Financial Report - Actual vs. Budget - General Fund
For Period Ending Sep 2021



		Current Period				Same Month Last Year			Year to Date				Year End					
		Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Jul 2021 - Jun 2022					
		Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
1	Operating Income																	
2	Administration	1,371	16,721	(15,350)	(92%)	1,360	11	1%	4,112	50,162	(46,050)	(92%)	4,079	32	1%	154,597	200,647	(23%)
3	External Affairs	8	33	(25)	(76%)	4	4	100%	91	100	(9)	(9%)	61	30	49%	391	400	(2%)
5	Port Operations	16,248	18,303	(2,055)	(11%)	14,941	1,307	9%	50,605	54,910	(4,305)	(8%)	46,778	3,827	8%	215,335	219,640	(2%)
6	Railroad Operations	82,855	50,898	31,957	63%	51,095	31,760	62%	255,487	259,029	(3,542)	(1%)	213,225	42,263	20%	1,940,440	1,943,982	(0%)
8	Charleston Operations																	
9	Building & Dock Leases	24,014	24,442	(428)	(2%)	16,864	7,150	42%	73,386	73,325	61	0%	50,741	22,646	45%	293,361	293,300	0%
11	Marina	137,890	95,953	41,938	44%	113,797	24,094	21%	309,253	264,906	44,347	17%	295,128	14,125	5%	1,059,175	1,014,828	4%
12	Shipyard	19,477	21,094	(1,617)	(8%)	20,243	(766)	(4%)	62,760	63,281	(521)	(1%)	64,939	(2,178)	(3%)	252,604	253,125	(0%)
13	RV Park	61,297	54,950	6,347	12%	62,507	(1,211)	(2%)	198,790	171,815	26,976	16%	169,468	29,323	17%	363,376	336,400	8%
14	Ice Plant	24,938	40,267	(15,329)	(38%)	7,187	17,752	247%	114,752	158,938	(44,187)	(28%)	7,187	107,565	1497%	255,813	300,000	(15%)
16	Travel Lift	5,433	10,390	(4,957)	(48%)	2,930	2,503	85%	18,110	19,533	(1,424)	(7%)	12,307	5,802	47%	58,576	60,000	(2%)
17	Other	2,685	(6,483)	9,169	(141%)	1,872	814	43%	6,019	(4,450)	10,469	(235%)	6,237	(218)	(3%)	(7,331)	(17,800)	(59%)
18	Total Charleston Operations	275,733	240,612	35,122	15%	225,399	50,335	22%	783,071	747,349	35,722	5%	606,006	177,065	29%	2,275,575	2,239,853	2%
19	Total Operating Income	376,215	326,566	49,649	15%	292,799	83,416	28%	1,093,366	1,111,550	(18,184)	(2%)	870,149	223,217	26%	4,586,338	4,604,522	(0%)
21	Operating Expenses																	
22	Administration	104,362	159,402	55,040	35%	173,445	69,082	40%	316,474	493,984	177,510	36%	362,515	46,042	13%	1,723,637	1,901,147	9%
23	External Affairs	20,771	25,463	4,693	18%	22,178	1,407	6%	60,917	78,460	17,542	22%	59,373	(1,544)	3%	286,390	303,932	(6%)
24	Port Development	0	0	0	-	21,519	21,519	100%	0	0	0	-	61,302	61,302	(100%)	0	0	-
25	Port Operations	60,585	86,591	26,006	30%	22,685	(37,899)	(167%)	167,392	273,375	105,983	39%	42,579	(124,814)	293%	913,636	1,019,619	(10%)
26	Railroad Operations	10,391	12,798	2,407	19%	3,107	(7,284)	(234%)	18,482	38,393	19,911	52%	9,570	(8,912)	93%	133,661	153,572	(13%)
28	Charleston Operations	147,800	153,545	5,745	4%	178,689	30,889	17%	391,692	470,935	79,243	17%	424,795	33,103	(8%)	1,752,790	1,832,033	(4%)
29	Total Expenses	343,909	437,799	93,890	21%	421,623	77,715	18%	954,957	1,355,146	400,189	30%	960,134	5,177	1%	4,810,114	5,210,303	8%
31	Operating Results																	
32	Administration	(102,992)	(142,682)	39,690	(28%)	(172,085)	69,093	(40%)	(312,362)	(443,822)	131,460	(30%)	(358,436)	46,074	(13%)	(1,569,040)	(1,700,500)	(8%)
33	External Affairs	(20,763)	(25,430)	4,667	(18%)	(22,174)	1,411	(6%)	(60,826)	(78,360)	17,533	(22%)	(59,312)	(1,514)	3%	(285,999)	(303,532)	(6%)
34	Port Development	0	0	0	-	(21,519)	21,519	(100%)	0	0	0	-	(61,302)	61,302	(100%)	0	0	-
35	Port Operations	(44,336)	(68,287)	23,951	(35%)	(7,744)	(36,592)	473%	(116,787)	(218,465)	101,678	(47%)	4,199	(120,986)	(2881%)	(698,301)	(799,979)	(13%)
36	Railroad Operations	72,464	38,100	34,364	90%	47,988	24,476	51%	237,005	220,636	16,369	7%	203,655	33,351	16%	1,806,779	1,790,410	1%
38	Charleston Operations	127,933	87,067	40,866	47%	46,710	81,224	174%	391,378	276,414	114,964	42%	181,211	210,167	116%	522,784	407,820	28%
39	Totals Operating Results	32,306	(111,232)	143,539	(129%)	(128,824)	161,131	(125%)	138,409	(243,596)	382,005	(157%)	(89,986)	228,394	(254%)	(223,776)	(605,781)	(63%)
41	Tax Collected	132,556	11,771	120,785	1026%	18,449	114,107	618%	175,863	41,738	134,125	321%	55,449	120,414	217%	2,875,685	2,741,560	5%
42	Financial Income	9,006	7,874	1,132	14%	8,878	128	1%	27,610	23,622	3,988	17%	26,555	1,055	4%	102,475	98,487	4%
43	Grant Income	1,618	750	868	116%	0	1,618	-	3,000	8,175	(5,175)	(63%)	790	2,210	280%	8,000	13,175	(39%)
45	Other Income	214,946	0	214,946	-	53	214,893	405458%	216,156	0	216,156	-	22,402	193,754	865%	516,156	300,000	72%
46	Total Other Income	358,125	20,395	337,730	1656%	27,381	330,745	1208%	422,629	73,535	349,095	475%	105,196	317,433	302%	3,502,317	3,153,222	11%
48	Financial Expenses & Taxes	7,019	3,375	(3,644)	108%	4,487	(2,532)	56%	29,497	10,125	(19,372)	191%	10,413	(19,084)	183%	69,872	50,500	(38%)
49	Debt Service	5,037	81,866	76,829	(94%)	5,545	508	(9%)	15,282	245,599	230,317	(94%)	19,446	4,163	(21%)	1,103,623	1,333,940	17%
50	Capital Outlays	463,257	96,917	(366,340)	378%	14,860	(448,397)	3017%	511,125	290,750	(220,375)	76%	59,908	(451,217)	753%	1,383,375	1,163,000	(19%)
52	Total Other Expenses	475,314	182,158	(293,156)	161%	24,892	(450,422)	1809%	555,904	546,474	(9,430)	2%	89,767	(466,137)	519%	2,556,870	2,547,440	0%
54	Net Result	(84,882)	(272,995)	188,113	69%	(126,336)	41,454	(33%)	5,134	(716,536)	721,670	101%	(74,557)	79,690	107%	721,671	1	(72166979%)

**Financial Report - Actual vs. Budget
For Period Ending Sep 2021**

amounts in \$US dollars

Fund: General Fund Department: Administration Location: All Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD		Jul 2021 - Jun 2022			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	371	15,721	(15,350)	-98%	360	11	3%	1,112	47,162	(46,050)	-98%	1,079	32	3%	142,597	188,647	-24%
4245 CCURA	1,000	1,000	0	0%	1,000	0	0%	3,000	3,000	0	0%	3,000	0	0%	12,000	12,000	0%
Total Operating Income	1,371	16,721	(15,350)	-92%	1,360	11	1%	4,112	50,162	(46,050)	-92%	4,079	32	1%	154,597	200,647	-23%
Expenses																	
Personnel Services																	
5005 Salaries	51,939	52,849	910	2%	116,435	64,496	55%	160,937	185,074	24,137	13%	200,263	39,326	20%	663,105	687,242	4%
5010 Other compensation	0	1,128	1,128	100%	0	0	-	0	3,949	3,949	100%	0	0	-	10,715	14,664	27%
5050 Merit Pool	0	1,538	1,538	100%	0	0	-	0	5,386	5,386	100%	0	0	-	14,614	20,000	27%
Total Compensation	51,939	55,515	3,576	6%	116,435	64,496	55%	160,937	194,409	33,472	17%	200,263	39,326	20%	688,434	721,906	5%
5100 Federal Payroll taxes	2,865	3,820	955	25%	4,620	1,755	38%	10,502	13,378	2,876	21%	10,705	203	2%	46,801	49,677	6%
5105 State Payroll taxes	12	0	(12)	-	15	3	19%	38	0	(38)	-	32	(6)	-17%	38	0	-
5110 Unemployment Insurance	493	749	256	34%	669	176	26%	1,514	2,623	1,109	42%	1,332	(182)	-14%	8,631	9,740	11%
5115 Workers compensation	256	185	(70)	-38%	(673)	(929)	138%	767	649	(118)	-18%	(464)	(1,231)	265%	2,529	2,411	-5%
Total Payroll Taxes	3,626	4,755	1,129	24%	4,631	1,005	22%	12,821	16,650	3,829	23%	11,604	(1,216)	-10%	57,999	61,828	6%
5200 Medical insurance	6,834	7,750	916	12%	7,684	850	11%	20,503	23,251	2,747	12%	23,052	2,549	11%	90,255	93,002	3%
5205 Dental insurance	882	869	(13)	-2%	922	40	4%	2,647	2,607	(40)	-2%	2,512	(135)	-5%	10,466	10,426	0%
5215 Term life insurance	100	100	0	0%	70	(30)	-42%	282	300	18	6%	526	245	46%	1,182	1,200	2%
5220 Long Term Disability insurance	310	360	50	14%	241	(68)	-28%	885	1,079	193	18%	483	(402)	-83%	4,121	4,314	4%
5225 PERS Employer Contributions	14,023	16,857	2,833	17%	7,802	(6,221)	-80%	29,587	39,303	9,716	25%	24,320	(5,267)	-22%	136,230	145,946	7%
5230 PERS Employee Contributions	3,999	4,704	705	15%	2,452	(1,547)	-63%	8,326	10,967	2,641	24%	7,644	(682)	-9%	38,085	40,726	6%
5295 Allocations	0	(126)	(126)	100%	0	0	-	0	(442)	(442)	100%	0	0	-	(1,200)	(1,642)	27%
Total Insured Benefits	26,149	30,513	4,364	14%	19,172	(6,976)	-36%	62,230	77,064	14,835	19%	58,536	(3,694)	-6%	279,137	293,972	5%
Total Personnel Services	81,713	90,782	9,069	10%	140,238	58,525	42%	235,987	288,124	52,136	18%	270,403	34,416	13%	1,025,570	1,077,706	5%
Goods & Services																	
6005 Seminars & training	0	826	826	100%	90	90	100%	695	2,477	1,782	72%	90	(605)	-672%	8,128	9,910	18%
Total Staff Training	0	826	826	100%	90	90	100%	695	2,477	1,782	72%	90	(605)	-672%	8,128	9,910	18%
6020 Travel - airfare	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6025 Travel - lodging & transportation	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6030 Travel - Per Diem & mileage reimbursement	0	125	125	100%	0	0	-	0	375	375	100%	0	0	-	1,125	1,500	25%
6035 Meals & Entertainment	60	233	174	74%	0	(60)	-	175	700	525	75%	43	(132)	-308%	2,275	2,800	19%
Total Travel & Entertainment	60	567	507	89%	0	(60)	-	175	1,700	1,525	90%	43	(132)	-308%	5,275	6,800	22%
6050 Office supplies	584	750	166	22%	158	(426)	-270%	1,462	2,250	788	35%	1,135	(327)	-29%	8,212	9,000	9%
6055 Kitchen supplies	152	295	143	48%	177	25	14%	588	885	297	34%	522	(66)	-13%	3,243	3,540	8%
6060 IT supplies	0	583	583	100%	0	0	-	0	1,750	1,750	100%	23	23	100%	5,250	7,000	25%
6070 Postage & courier services	400	333	(67)	-20%	456	56	12%	800	1,000	200	20%	856	56	7%	3,800	4,000	5%

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For Period Ending Sep 2021**

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Fund: General Fund Department: Administration Location: All Budget: Adopted



Administration	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Jul 2021 - Jun 2022					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6080 Office lease	8,046	0	(8,046)	-	7,927	(119)	-2%	24,139	0	(24,139)	-	23,782	(357)	-2%	24,139	0	-
6085 Office equipment lease	535	178	(356)	-200%	535	0	0%	535	535	0	0%	535	0	0%	2,140	2,140	0%
6087 Office equipment repairs & maintenance	259	375	116	31%	150	(108)	-72%	674	1,125	451	40%	516	(158)	-31%	4,049	4,500	10%
6090 IT SW subscriptions & licenses	8,653	11,165	2,512	23%	10,405	1,752	17%	27,320	33,495	6,175	18%	28,858	1,538	5%	127,805	133,980	5%
6095 Commission expenses	0	125	125	100%	0	0	-	38	375	337	90%	0	(38)	-	1,163	1,500	22%
Total Office Expense	18,628	13,805	(4,823)	-35%	19,809	1,180	6%	55,555	41,415	(14,140)	-34%	56,227	671	1%	179,800	165,660	-9%
6100 Telephone - landline	439	490	51	10%	408	(31)	-8%	1,290	1,470	180	12%	1,220	(70)	-6%	5,700	5,880	3%
6105 Telephone - mobile	417	555	138	25%	400	(17)	-4%	1,236	1,665	429	26%	1,356	120	9%	6,231	6,660	6%
6110 Internet services	604	618	15	2%	604	0	0%	1,811	1,855	44	2%	1,811	0	0%	7,376	7,420	1%
6115 Cable TV	0	0	0	-	50	50	100%	0	0	0	-	149	149	100%	0	0	-
6130 Electricity	412	833	421	51%	511	99	19%	1,211	2,500	1,289	52%	1,532	321	21%	8,711	10,000	13%
6135 Water/Sewer	0	208	208	100%	0	0	-	0	625	625	100%	0	0	-	1,875	2,500	25%
6140 Garbage/Sanitation Collection	0	267	267	100%	0	0	-	0	800	800	100%	0	0	-	2,400	3,200	25%
Total Utilities	1,871	2,972	1,100	37%	1,972	101	5%	5,548	8,915	3,367	38%	6,068	521	9%	32,293	35,660	9%
6200 Temporary/Contract help	0	0	0	-	6,866	6,866	100%	0	0	0	-	10,134	10,134	100%	0	0	-
6205 Janitorial services	484	1,250	767	61%	484	0	0%	1,451	3,750	2,300	61%	1,451	0	0%	12,701	15,000	15%
6215 Payroll services	194	792	597	75%	1,138	944	83%	1,565	2,375	810	34%	1,989	423	21%	8,690	9,500	9%
6245 Legal advertising	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6250 Legal services	7,938	12,500	4,562	36%	1,113	(6,825)	-613%	15,126	37,500	22,374	60%	2,860	(12,266)	-429%	127,626	150,000	15%
6255 Auditing	0	4,833	4,833	100%	0	0	-	0	14,500	14,500	100%	7,500	7,500	100%	43,500	58,000	25%
6260 Consulting services	0	92	92	100%	0	0	-	2,250	275	(1,975)	-718%	0	(2,250)	-	3,075	1,100	-180%
6265 Recruiting services	0	208	208	100%	0	0	-	0	625	625	100%	0	0	-	1,875	2,500	25%
6290 Commercial insurance	(6,084)	2,453	8,537	348%	1,735	7,819	451%	(2,322)	7,359	9,682	132%	5,225	7,548	144%	19,754	29,436	33%
Total Professional Services	2,532	22,295	19,762	89%	11,336	8,803	78%	18,069	66,884	48,815	73%	29,158	11,089	38%	218,721	267,536	18%
6350 Employee sponsorships	(341)	0	341	-	0	341	-	0	0	0	-	0	0	-	0	0	-
6351 Awards & Recognitions	0	283	283	100%	0	0	-	219	850	631	74%	0	(219)	-	2,769	3,400	19%
Total Marketing Expense	(341)	283	625	221%	0	341	-	219	850	631	74%	0	(219)	-	2,769	3,400	19%
6405 Safety/hazardous materials	0	0	0	-	0	0	-	0	0	0	-	504	504	100%	0	0	-
6415 Clothing	0	35	35	100%	0	0	-	0	106	106	100%	0	0	-	319	425	25%
6420 Janitorial supplies	0	208	208	100%	0	0	-	0	625	625	100%	0	0	-	1,875	2,500	25%
6450 Fuel - Gas	(102)	83	185	222%	0	102	-	0	250	250	100%	22	22	100%	750	1,000	25%
Total Operational Expense	(102)	327	429	131%	0	102	-	0	981	981	100%	526	526	100%	2,944	3,925	25%
6505 Repairs & maintenance vehicles	0	27	27	100%	0	0	-	0	81	81	100%	0	0	-	244	325	25%
6510 Repairs & maintenance buildings	0	3,333	3,333	100%	0	0	-	225	10,000	9,775	98%	0	(225)	-	30,225	40,000	24%
Total Repair and Maintenance	0	3,377	3,377	100%	0	0	-	225	10,131	9,906	98%	0	(225)	-	30,619	40,525	24%
6599 Budget Contingency	0	24,169	24,169	100%	0	0	-	0	72,506	72,506	100%	0	0	-	217,519	290,025	25%

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	Sep 2021				Sep 2020				Jul 2021 - Sep 2021				Jul 2021 - Jun 2022				
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Prior FYTD vs Current FYTD Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Total Goods & Services	22,649	68,620	45,971	67%	33,207	10,557	32%	80,486	205,860	125,374	61%	92,112	11,626	13%	698,067	823,441	15%
Total Expenses	104,362	159,402	55,040	35%	173,445	69,082	40%	316,474	493,984	177,510	36%	362,515	46,042	13%	1,723,637	1,901,147	9%
Operating Results	(102,992)	(142,682)	39,690	-28%	(172,085)	69,093	-40%	(312,362)	(443,822)	131,460	-30%	(358,436)	46,074	-13%	(1,569,040)	(1,700,500.00)	-8%
Other Income & Expenses																	
Other Income																	
4405 Property Taxes - Current Year	3,811	5,453	(1,642)	-30%	5,749	(1,938)	-34%	28,895	25,346	3,549	14%	29,220	(324)	-1%	1,975,109	1,971,560	0%
4410 Property Taxes - Prior Years	6,184	6,318	(134)	-2%	12,700	(6,516)	-51%	24,407	16,391	8,015	49%	26,211	(1,804)	-7%	58,015	50,000	16%
4505 Interest - Bank	1,632	500	1,132	226%	1,504	128	8%	5,488	1,500	3,988	266%	4,433	1,055	24%	13,988	10,000	40%
4506 Interest - Southport Note	1,868	1,868	0	0%	2,031	(163)	-8%	5,645	5,645	0	0%	6,132	(486)	-8%	21,834	21,834	0%
4515 Principal Repayment - Southport Note	5,506	5,506	0	0%	5,343	163	3%	16,476	16,476	0	0%	15,990	486	3%	66,653	66,653	0%
4695 Grants Received - Other	0	0	0	-	0	0	-	0	0	0	-	790	(790)	-100%	0	0	-
4905 Other	75,436	0	75,436	-	8	75,428	942847%	75,879	0	75,879	-	8	75,871	942496%	75,879	0	-
4915 Insurance Reimbursement	138,293	0	138,293	-	0	138,293	-	139,060	0	139,060	-	22,349	116,711	522%	139,060	0	-
Total Other Income	232,730	19,645	213,085	1085%	27,336	205,394	751%	295,851	65,360	230,492	353%	105,133	190,718	181%	2,350,539	2,120,047	11%
Other Expenses																	
Taxes & Misc Expenses																	
6705 Grant expenses	0	0	0	-	0	0	-	0	0	0	-	35	35	100%	0	0	-
6740 Merchant fees	3,726	2,500	(1,226)	-49%	3,324	(402)	-12%	9,652	7,500	(2,152)	-29%	8,626	(1,026)	-12%	32,152	30,000	-7%
6745 Banking fees	65	42	(23)	-56%	60	(5)	-8%	88	125	37	29%	10	(78)	-757%	463	500	7%
6755 Insurance Claims	0	0	0	-	0	0	-	0	0	0	-	638	638	100%	0	0	-
Total Taxes & Misc Expenses	3,791	2,542	(1,249)	-49%	3,384	(407)	-12%	9,741	7,625	(2,115)	-28%	9,310	(431)	-5%	32,615	30,500	-7%
Debt Services																	
7005 Principal repayment	0	13,000	13,000	100%	0	0	-	0	39,000	39,000	100%	0	0	-	117,000	156,000	25%
7020 Principal repayment - Vehicles	(1,057)	539	1,596	296%	809	1,866	231%	313	1,618	1,305	81%	2,419	2,106	87%	5,166	6,471	20%
7025 Interest payment - Vehicles	(192)	85	277	325%	168	360	214%	40	255	215	84%	513	472	92%	806	1,021	21%
Total Debt Services	(1,249)	13,624	14,873	109%	977	2,226	228%	353	40,873	40,520	99%	2,931	2,578	88%	122,972	163,492	25%
Total Other Expenses	2,542	16,166	13,624	84%	4,361	1,819	42%	10,093	48,498	38,405	79%	12,241	2,148	18%	155,587	193,992	20%
Net Other Income	230,187	3,479	226,708	6517%	22,975	207,212	902%	285,758	16,862	268,896	1595%	92,892	192,866	208%	2,194,951	1,926,055	14%
Net Result	127,195	(139,203)	266,398	-191%	(149,110)	276,305	-185%	(26,604)	(426,961)	400,357	-94%	(265,544)	238,940	-90%	625,912	225,555	177%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD		Jul 2021 - Jun 2022			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4180 Merchandise	8	0	8	-	4	4	100%	66	0	66	-	36	30	83%	66	0	-
4290 Other	0	33	(33)	-100%	0	0	-	25	100	(75)	-75%	25	0	0%	325	400	-19%
Total Operating Income	8	33	(25)	-76%	4	4	100%	91	100	(9)	-9%	61	30	49%	391	400	-2%
Expenses																	
Personnel Services																	
5005 Salaries	7,084	7,082	(2)	0%	9,961	2,877	29%	22,000	24,802	2,801	11%	20,851	(1,149)	-6%	89,296	92,097	3%
5010 Other compensation	0	191	191	100%	0	0	-	0	668	668	100%	0	0	-	1,812	2,480	27%
Total Compensation	7,084	7,273	189	3%	9,961	2,877	29%	22,000	25,469	3,469	14%	20,851	(1,149)	-6%	91,108	94,577	4%
5100 Federal Payroll taxes	540	556	16	3%	756	216	29%	1,673	1,948	275	14%	1,583	(90)	-6%	6,960	7,235	4%
5105 State Payroll taxes	1	0	(1)	-	2	1	40%	4	0	(4)	-	5	0	6%	4	0	-
5110 Unemployment Insurance	0	94	94	100%	0	0	-	0	330	330	100%	4	4	100%	896	1,226	27%
5115 Workers compensation	37	30	(6)	-21%	26	(10)	-39%	110	105	(4)	-4%	79	(31)	-39%	396	392	-1%
Total Payroll Taxes	578	681	103	15%	785	207	26%	1,787	2,384	597	25%	1,670	(117)	-7%	8,256	8,853	7%
5200 Medical insurance	1,090	1,208	119	10%	1,133	43	4%	3,269	3,625	356	10%	3,398	129	4%	14,146	14,502	2%
5205 Dental insurance	108	108	0	0%	105	(3)	-3%	323	323	0	0%	314	(9)	-3%	1,291	1,291	0%
5215 Term life insurance	13	13	0	0%	12	(1)	-7%	37	38	1	2%	77	40	52%	149	150	1%
5220 Long Term Disability insurance	47	47	0	0%	41	(5)	-13%	135	140	5	4%	83	(52)	-63%	557	562	1%
5225 PERS Employee Contributions	2,236	2,238	2	0%	1,268	(968)	-76%	4,682	5,218	536	10%	3,790	(892)	-24%	18,841	19,377	3%
5230 PERS Employer Contributions	638	638	1	0%	398	(239)	-60%	1,320	1,488	168	11%	1,191	(129)	-11%	5,358	5,526	3%
Total Insured Benefits	4,130	4,252	122	3%	2,957	(1,173)	-40%	9,766	10,833	1,066	10%	8,852	(914)	-10%	40,342	41,408	3%
Total Personnel Services	11,792	12,205	413	3%	13,702	1,910	14%	33,553	38,686	5,133	13%	31,374	(2,180)	-7%	139,705	144,838	4%
Goods & Services																	
6020 Travel - airfare	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6025 Travel - lodging & transportation	0	154	154	100%	0	0	-	0	463	463	100%	0	0	-	1,387	1,850	25%
6030 Travel - Per Diem & mileage reimbursement	0	103	103	100%	0	0	-	0	308	308	100%	0	0	-	926	1,234	25%
6035 Meals & Entertainment	0	73	73	100%	0	0	-	103	219	116	53%	0	(103)	-	759	875	13%
Total Travel & Entertainment	0	372	372	100%	0	0	-	103	1,115	1,012	91%	0	(103)	-	3,447	4,459	23%
6050 Office supplies	0	42	42	100%	0	0	-	67	125	58	47%	13	(54)	-422%	442	500	12%
6075 Memberships & dues	2,397	2,392	(5)	0%	2,281	(116)	-5%	7,211	7,175	(36)	0%	7,111	(100)	-1%	28,736	28,700	0%
Total Office Expense	2,397	2,433	36	1%	2,281	(116)	-5%	7,278	7,300	22	0%	7,124	(154)	-2%	29,178	29,200	0%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund

Department: External Affairs

Location: All

Budget: Adopted



External Affairs	Current Period				Same Month Last Year			Year to Date						Year End			
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD		Jul 2021 - Jun 2022			
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6260 Consulting services	0	1,062	1,062	100%	0	0	-	16	3,185	3,169	99%	0	(16)	-	9,571	12,740	25%
6270 Contracted Services	0	0	0	-	0	0	-	0	0	0	-	675	675	100%	0	0	-
Total Professional Services	0	1,062	1,062	100%	0	0	-	16	3,185	3,169	99%	675	659	98%	9,571	12,740	25%
6310 Marketing supplies	30	396	366	92%	0	(30)	-	30	1,187	1,158	97%	20	(10)	-50%	3,593	4,750	24%
6315 Advertising	0	1,375	1,375	100%	447	447	100%	159	4,124	3,965	96%	1,701	1,542	91%	12,530	16,495	24%
6320 Cargo recruitment & development	185	0	(185)	-	0	(185)	-	185	0	(185)	-	0	(185)	-	185	0	-
6340 Legislative support	6,366	7,167	800	11%	5,748	(619)	-11%	19,594	21,500	1,906	9%	18,480	(1,114)	-6%	84,094	86,000	2%
6345 Community affairs	0	454	454	100%	0	0	-	0	1,363	1,363	100%	0	0	-	4,087	5,450	25%
Total Marketing Expense	6,581	9,391	2,810	30%	6,194	(387)	-6%	19,968	28,174	8,206	29%	20,201	233	1%	104,489	112,695	7%
Total Goods & Services	8,978	13,258	4,280	32%	8,476	(503)	-6%	27,364	39,774	12,410	31%	27,999	635	2%	146,684	159,094	8%
Total Expenses	20,771	25,463	4,693	18%	22,178	1,407	6%	60,917	78,460	17,542	22%	59,373	(1,544)	-3%	286,390	303,932	6%
Operating Results	(20,763)	(25,430)	4,667	-18%	(22,174)	1,411	-6%	(60,826)	(78,360)	17,533	-22%	(59,312)	(1,514)	3%	(285,999)	(303,532)	-6%
Other Income & Expenses																	
Other Income																	
Net Result	(20,763)	(25,430)	4,667	-18%	(22,174)	1,411	-6%	(60,826)	(78,360)	17,533	-22%	(59,312)	(1,514)	3%	(285,999)	(303,532)	-6%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Adopted



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	10,328	10,328	(0)	0%	9,246	1,083	12%	30,985	30,985	(0)	0%	27,737	3,248	12%	123,940	123,940	0%
4010 Property Agreements	5,920	7,975	(2,055)	-26%	5,696	224	4%	19,620	23,925	(4,305)	-18%	19,040	580	3%	91,395	95,700	-4%
Total Operating Income	16,248	18,303	(2,055)	-11%	14,941	1,307	9%	50,605	54,910	(4,305)	-8%	46,778	3,827	8%	215,335	219,640	-2%
Expenses																	
Personnel Services																	
5005 Salaries	33,292	38,739	5,447	14%	12,723	(20,569)	-162%	100,242	135,663	35,421	26%	25,439	(74,803)	-294%	468,342	503,763	7%
5010 Other compensation	0	1,035	1,035	100%	0	0	-	0	3,623	3,623	100%	0	0	-	9,830	13,453	27%
5015 Overtime	60	155	96	62%	0	(60)	-	60	544	484	89%	0	(60)	-	1,537	2,021	24%
Total Compensation	33,352	39,929	6,577	16%	12,723	(20,629)	-162%	100,302	139,831	39,529	28%	25,439	(74,863)	-294%	479,708	519,237	8%
5100 Federal Payroll taxes	2,521	3,055	534	17%	973	(1,548)	-159%	7,521	10,697	3,176	30%	1,946	(5,575)	-286%	36,546	39,722	8%
5105 State Payroll taxes	10	0	(10)	-	2	(8)	-415%	34	0	(34)	-	4	(30)	-672%	34	0	-
5110 Unemployment Insurance	425	770	345	45%	0	(425)	-	1,480	2,697	1,217	45%	0	(1,480)	-	8,797	10,014	12%
5115 Workers compensation	37	1,391	1,354	97%	26	(10)	-39%	110	4,871	4,762	98%	79	(31)	-39%	13,326	18,088	26%
Total Payroll Taxes	2,993	5,216	2,223	43%	1,002	(1,991)	-199%	9,145	18,265	9,120	50%	2,029	(7,115)	-351%	58,704	67,824	13%
5200 Medical insurance	6,103	8,685	2,581	30%	0	(6,103)	-	18,310	26,054	7,743	30%	0	(18,310)	-	96,471	104,214	7%
5205 Dental insurance	515	670	156	23%	50	(465)	-932%	1,544	2,010	467	23%	95	(1,449)	-1530%	7,574	8,041	6%
5215 Term life insurance	100	113	13	11%	12	(88)	-755%	282	338	56	16%	83	(198)	-238%	1,294	1,350	4%
5220 Long Term Disability insurance	219	257	38	15%	48	(171)	-353%	618	771	154	20%	97	(521)	-538%	2,931	3,085	5%
5225 PERS Employee Contributions	9,707	12,291	2,585	21%	1,584	(8,122)	-513%	20,311	28,658	8,348	29%	4,529	(15,781)	-348%	98,069	106,417	8%
5230 PERS Employer Contributions	2,768	3,505	737	21%	498	(2,270)	-456%	5,726	8,172	2,446	30%	1,424	(4,303)	-302%	27,901	30,347	8%
Total Insured Benefits	19,412	25,520	6,109	24%	2,192	(17,219)	-785%	46,790	66,003	19,213	29%	6,228	(40,562)	-651%	234,241	253,454	8%
Total Personnel Services	55,756	70,665	14,909	21%	15,917	(39,839)	-250%	156,236	224,099	67,862	30%	33,696	(122,541)	-364%	772,653	840,515	8%
Goods & Services																	
6020 Travel - airfare	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
6025 Travel - lodging & transportation	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6030 Travel - Per Diem & mileage reimbursement	0	8	8	100%	0	0	-	0	25	25	100%	0	0	-	75	100	25%
6035 Meals & Entertainment	0	21	21	100%	0	0	-	0	62	62	100%	16	16	100%	188	250	25%
Total Travel & Entertainment	0	279	279	100%	0	0	-	0	837	837	100%	16	16	100%	2,513	3,350	25%
6130 Electricity	115	150	35	23%	118	2	2%	378	450	72	16%	378	(0)	0%	1,728	1,800	4%
6155 Environmental Remediation/Mitigation/Monitoring	0	208	208	100%	0	0	-	0	625	625	100%	74	74	100%	1,875	2,500	25%
Total Utilities	115	358	243	68%	118	2	2%	378	1,075	697	65%	451	73	16%	3,603	4,300	16%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Port Ops Location: All Budget: Adopted



Port Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6200 Temporary/Contract help	3,686	1,500	(2,186)	-146%	0	(3,686)	-	6,918	6,000	(918)	-15%	0	(6,918)	-	6,918	6,000	-15%
6245 Legal advertising	0	125	125	100%	0	0	-	0	375	375	100%	0	0	-	1,125	1,500	25%
6260 Consulting services	0	10,583	10,583	100%	0	0	-	0	31,750	31,750	100%	0	0	-	95,250	127,000	25%
6290 Commercial insurance	901	838	(64)	-8%	798	(104)	-13%	2,704	2,514	(191)	-8%	2,393	(312)	-13%	10,245	10,054	-2%
Total Professional Services	4,588	13,046	8,458	65%	798	(3,790)	-475%	9,622	40,639	31,016	76%	2,393	(7,230)	-302%	113,538	144,554	21%
6400 Small equipment & tools	0	42	42	100%	0	0	-	135	125	(10)	-8%	0	(135)	-	510	500	-2%
6405 Safety/hazardous materials	0	1,667	1,667	100%	5,853	5,853	100%	895	5,000	4,105	82%	5,897	5,002	85%	15,895	20,000	21%
6410 Signage	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
6415 Clothing	0	96	96	100%	0	0	-	0	287	287	100%	0	0	-	863	1,150	25%
6425 Operational supplies	0	63	63	100%	0	0	-	0	188	188	100%	0	0	-	563	750	25%
Total Operational Expense	0	1,950	1,950	100%	5,853	5,853	100%	1,030	5,850	4,820	82%	5,897	4,867	83%	18,580	23,400	21%
6515 Repairs & maintenance land improvements	0	208	208	100%	0	0	-	0	625	625	100%	0	0	-	1,875	2,500	25%
6520 Repairs & maintenance docks	0	0	0	-	0	0	-	0	0	0	-	126	126	100%	0	0	-
6580 Permits	125	83	(42)	-50%	0	(125)	-	125	250	125	50%	0	(125)	-	875	1,000	12%
Total Repair and Maintenance	125	292	166	57%	0	(125)	-	125	875	750	86%	126	0	0%	2,750	3,500	21%
Total Goods & Services	4,828	15,925	11,097	70%	6,768	1,940	29%	11,156	49,276	38,120	77%	8,883	(2,273)	-26%	140,984	179,104	21%
Total Expenses	60,585	86,591	26,006	30%	22,685	(37,899)	-167%	167,392	273,375	105,983	39%	42,579	(124,814)	-293%	913,636	1,019,619	10%
Operating Results	(44,336)	(68,287)	23,951	-35%	(7,744)	(36,592)	473%	(116,787)	(218,465)	101,678	-47%	4,199	(120,986)	-2881%	(698,301)	(799,979)	-13%
4695 Grants Received - Other	1,618	750	868	116%	0	1,618	-	3,000	3,000	0	0%	0	3,000	-	8,000	8,000	0%
Total Other Income	1,618	750	868	116%	0	1,618	-	3,000	3,000	0	0%	0	3,000	-	8,000	8,000	0%
Taxes & Misc Expenses																	
6745 Banking fees	3,228	833	(2,395)	-287%	0	(3,228)	-	3,228	2,500	(728)	-29%	0	(3,228)	-	10,728	10,000	-7%
Total Taxes & Misc Expenses	3,228	833	(2,395)	-287%	0	(3,228)	-	3,228	2,500	(728)	-29%	0	(3,228)	-	10,728	10,000	-7%
7010 Interest payment	2,550	9,583	7,033	73%	0	(2,550)	-	5,185	28,750	23,565	82%	0	(5,185)	-	91,435	115,000	20%
Total Debt Services	2,550	9,583	7,033	73%	0	(2,550)	-	5,185	28,750	23,565	82%	0	(5,185)	-	91,435	115,000	20%
Total Other Expenses	5,778	10,417	4,638	45%	0	(5,778)	-	8,413	31,250	22,837	73%	0	(8,413)	-	102,163	125,000	18%
Net Other Income	(4,161)	(9,667)	5,506	-57%	0	(4,161)	-	(5,413)	(28,250)	22,837	-81%	0	(5,413)	-	(94,163)	(117,000)	-20%
Net Result	(48,497)	(77,954)	29,457	-38%	(7,744)	(40,753)	526%	(122,200)	(246,715)	124,515	-50%	4,199	(126,399)	-3010%	(792,464)	(916,979)	-14%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4005 Building & Dock Leases	24,014	24,442	(428)	-2%	16,864	7,150	42%	73,386	73,325	61	0%	50,741	22,646	45%	293,361	293,300	0%
4100 Annual Moorage	56,137	35,222	20,915	59%	49,226	6,911	14%	106,667	83,919	22,748	27%	124,026	(17,358)	-14%	451,562	428,814	5%
4105 Semi-Annual Moorage	15,868	6,414	9,454	147%	12,082	3,786	31%	27,904	19,645	8,259	42%	18,612	9,291	50%	65,539	57,280	14%
4110 Monthly Moorage	18,222	22,650	(4,427)	-20%	18,103	119	1%	56,459	66,862	(10,403)	-16%	52,930	3,528	7%	178,064	188,467	-6%
4115 Transient Moorage	23,115	10,799	12,316	114%	12,442	10,673	86%	45,124	31,878	13,246	42%	32,140	12,984	40%	103,103	89,857	15%
4118 Work Dock	2,396	5,417	(3,021)	-56%	950	1,445	152%	10,078	16,250	(6,172)	-38%	8,716	1,362	16%	58,828	65,000	-9%
4120 Metered Utilities	30	125	(95)	-76%	0	30	-	90	375	(285)	-76%	550	(460)	-84%	1,215	1,500	-19%
4125 Launch Ramp	5,256	3,083	2,173	70%	4,276	980	23%	14,508	9,250	5,258	57%	13,281	1,227	9%	42,258	37,000	14%
4135 Storage Yard	3,088	3,333	(245)	-7%	2,932	156	5%	9,032	10,000	(968)	-10%	8,797	236	3%	39,032	40,000	-2%
4140 Storage Unit	15,425	15,193	232	2%	14,514	911	6%	46,652	45,578	1,075	2%	43,583	3,070	7%	183,385	182,310	1%
4145 Long Term Boat Storage	9,177	7,725	1,452	19%	9,586	(409)	-4%	27,530	23,175	4,355	19%	28,019	(489)	-2%	97,055	92,700	5%
4150 Short Term Boat Storage	3,185	3,219	(34)	-1%	6,643	(3,458)	-52%	9,972	9,656	315	3%	15,717	(5,745)	-37%	38,940	38,625	1%
4155 Boat Wash	0	83	(83)	-100%	0	0	-	140	250	(110)	-44%	408	(268)	-66%	890	1,000	-11%
4165 Space Rents	60,205	51,799	8,406	16%	59,904	301	1%	194,554	161,988	32,566	20%	165,365	29,189	18%	348,566	316,000	10%
4173 Laundry	925	656	269	41%	406	519	128%	2,340	2,050	290	14%	1,050	1,291	123%	4,290	4,000	7%
4175 Propane	936	1,639	(703)	-43%	516	420	82%	2,440	5,126	(2,686)	-52%	1,396	1,044	75%	7,314	10,000	-27%
4180 Merchandise	7	82	(75)	-91%	14	(7)	-50%	152	256	(104)	-41%	236	(84)	-36%	396	500	-21%
4185 Visitor Convention Bureau Fee	825	574	251	44%	824	1	0%	2,046	1,794	251	14%	2,010	36	2%	3,751	3,500	7%
4190 Ice	24,938	40,267	(15,329)	-38%	7,187	17,752	247%	114,752	158,938	(44,187)	-28%	7,187	107,565	1497%	255,813	300,000	-15%
4200 Boat Lifts	6,144	10,390	(4,246)	-41%	2,930	3,213	110%	19,531	19,533	(2)	0%	12,726	6,805	53%	59,998	60,000	0%
4230 Environmental Fee	2,232	2,083	148	7%	1,910	322	17%	7,152	6,250	902	14%	6,186	965	16%	25,902	25,000	4%
4235 Customer Discounts	(2,001)	(417)	(1,584)	380%	(756)	(1,245)	165%	(3,541)	(1,250)	(2,291)	183%	(2,289)	(1,252)	55%	(7,291)	(5,000)	46%
4290 Other	4,791	3,333	1,458	44%	4,846	(54)	-1%	15,283	10,000	5,283	53%	14,621	662	5%	45,283	40,000	13%
4295 Bad Debt Expense	820	(7,500)	8,320	-111%	0	820	-	820	(7,500)	8,320	-111%	0	820	-	(21,680)	(30,000)	-28%
Total Operating Income	275,733	240,612	35,122	15%	225,399	50,335	22%	783,071	747,349	35,722	5%	606,006	177,065	29%	2,275,575	2,239,853	2%
Expenses																	
Personnel Services																	
5005 Salaries	33,015	34,689	1,673	5%	55,260	22,245	40%	102,989	121,478	18,489	15%	123,692	20,703	17%	432,598	451,087	4%
5010 Other compensation	700	1,621	921	57%	350	(350)	-100%	2,191	5,676	3,485	61%	363	(1,828)	-503%	17,591	21,076	17%
5015 Overtime	451	1,615	1,164	72%	132	(319)	-242%	1,604	5,656	4,051	72%	138	(1,466)	-1063%	16,950	21,001	19%
Total Compensation	34,166	37,924	3,758	10%	55,742	21,576	39%	106,784	132,809	26,026	20%	124,193	17,409	14%	467,138	493,164	5%
5100 Federal Payroll taxes	2,509	2,901	393	14%	4,101	1,593	39%	7,925	10,160	2,235	22%	9,137	1,212	13%	35,492	37,727	6%
5105 State Payroll taxes	13	0	(13)	-	25	13	50%	38	0	(38)	-	53	15	28%	38	0	-
5110 Unemployment Insurance	519	791	272	34%	924	405	44%	2,058	2,771	713	26%	2,316	258	11%	9,575	10,288	7%
5115 Workers compensation	3,323	2,137	(1,186)	-56%	2,047	(1,276)	-62%	9,969	7,483	(2,486)	-33%	6,140	(3,829)	-62%	30,274	27,788	-9%
Total Payroll Taxes	6,364	5,829	(534)	-9%	7,097	734	10%	19,990	20,414	423	2%	17,645	(2,345)	-13%	75,380	75,803	1%
5200 Medical insurance	10,379	11,509	1,130	10%	12,153	1,774	15%	31,123	34,528	3,405	10%	39,521	8,398	21%	134,707	138,112	2%
5205 Dental insurance	814	814	0	0%	1,206	392	33%	2,442	2,442	0	0%	3,773	1,331	35%	9,766	9,766	0%
5215 Term life insurance	113	113	0	0%	164	51	31%	330	338	7	2%	755	424	56%	1,343	1,350	1%
5220 Long Term Disability insurance	229	240	11	5%	314	85	27%	669	720	50	7%	659	(11)	-2%	2,830	2,880	2%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
5225 PERS Employee Contributions	13,100	12,241	(859)	-7%	8,898	(4,202)	-47%	27,422	28,541	1,118	4%	27,449	26	0%	104,863	105,981	1%
5230 PERS Employer Contributions	3,422	3,272	(150)	-5%	2,524	(898)	-36%	7,115	7,628	513	7%	7,776	661	8%	27,812	28,325	2%
5295 Allocations	0	(2,576)	(2,576)	100%	0	0	-	0	(9,022)	(9,022)	100%	0	0	-	(24,479)	(33,501)	27%
Total Insured Benefits	28,056	25,612	(2,444)	-10%	25,258	(2,798)	-11%	69,101	65,174	(3,927)	-6%	79,932	10,830	14%	256,840	252,913	-2%
Total Personnel Services	68,586	69,365	780	1%	88,097	19,511	22%	195,875	218,397	22,522	10%	221,770	25,894	12%	799,358	821,880	3%
Goods & Services																	
6020 Travel - airfare	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6025 Travel - lodging & transportation	0	83	83	100%	0	0	-	0	250	250	100%	0	0	-	750	1,000	25%
6030 Travel - Per Diem & mileage reimbursement	0	21	21	100%	0	0	-	407	62	(345)	-551%	0	(407)	-	595	250	-138%
6035 Meals & Entertainment	0	25	25	100%	0	0	-	0	75	75	100%	0	0	-	225	300	25%
Total Travel & Entertainment	0	171	171	100%	0	0	-	407	512	105	21%	0	(407)	-	1,945	2,050	5%
6050 Office supplies	0	0	0	-	0	0	-	0	0	0	-	106	106	100%	0	0	-
6055 Kitchen supplies	70	250	180	72%	86	16	19%	356	750	394	53%	250	(106)	-42%	2,606	3,000	13%
6070 Postage & courier services	58	83	25	30%	0	(58)	-	66	250	184	74%	55	(11)	-20%	816	1,000	18%
Total Office Expense	128	333	205	62%	86	(42)	-49%	422	1,000	578	58%	411	(11)	-3%	3,422	4,000	14%
6100 Telephone - landline	182	200	18	9%	223	41	18%	546	600	54	9%	568	22	4%	2,346	2,400	2%
6105 Telephone - mobile	375	530	155	29%	498	123	25%	1,324	1,590	266	17%	1,459	134	9%	6,094	6,360	4%
6110 Internet services	1,241	1,405	164	12%	1,277	36	3%	3,724	4,215	491	12%	3,832	108	3%	16,369	16,860	3%
6115 Cable TV	892	948	56	6%	1,497	605	40%	2,676	2,843	167	6%	3,042	366	12%	11,206	11,373	1%
6130 Electricity	18,031	20,833	2,802	13%	33,209	15,178	46%	54,337	62,500	8,163	13%	56,885	2,548	4%	241,837	250,000	3%
6131 Propane - Operations	215	125	(90)	-72%	89	(125)	-140%	468	375	(93)	-25%	289	(180)	-62%	1,593	1,500	-6%
6135 Water/Sewer	10,874	6,250	(4,624)	-74%	8,409	(2,465)	-29%	30,226	18,750	(11,476)	-61%	22,427	(7,799)	-35%	86,476	75,000	-15%
6140 Garbage/Sanitation Collection	6,718	5,833	(885)	-15%	6,544	(174)	-3%	20,545	17,500	(3,045)	-17%	16,218	(4,328)	-27%	73,045	70,000	-4%
6145 Hazardous material disposal	2,090	333	(1,757)	-527%	0	(2,090)	-	2,310	1,000	(1,310)	-131%	830	(1,480)	-178%	5,310	4,000	-33%
6150 Derelict boat disposal	0	1,250	1,250	100%	15	15	100%	0	3,750	3,750	100%	15	15	100%	11,250	15,000	25%
6155 Environmental Remediation/Mitigation/Monitoring	37	250	213	85%	125	88	70%	162	750	588	78%	178	16	9%	2,412	3,000	20%
Total Utilities	40,656	37,958	(2,698)	-7%	51,888	11,232	22%	116,319	113,873	(2,446)	-2%	105,743	(10,576)	-10%	457,939	455,493	-1%
6200 Temporary/Contract help	3,892	2,917	(975)	-33%	0	(3,892)	-	7,278	8,750	1,472	17%	5,972	(1,306)	-22%	33,528	35,000	4%
6205 Janitorial services	26	55	29	52%	0	(26)	-	101	165	64	39%	21	(80)	-373%	596	660	10%
6210 Vending machine services	0	125	125	100%	1,042	1,042	100%	1,156	375	(781)	-208%	1,328	172	13%	2,281	1,500	-52%
6245 Legal advertising	0	108	108	100%	0	0	-	188	325	137	42%	349	161	46%	1,163	1,300	11%
6250 Legal services	713	0	(713)	-	0	(713)	-	713	0	(713)	-	0	(713)	-	713	0	-
6260 Consulting services	8,226	582	(7,644)	-1314%	0	(8,226)	-	8,440	1,745	(6,695)	-384%	0	(8,440)	-	13,675	6,980	-96%
6270 Contracted Services	0	0	0	-	6	6	100%	0	0	0	-	396	396	100%	0	0	-
6290 Commercial insurance	7,711	7,908	197	2%	3,813	(3,898)	-102%	23,370	23,725	355	1%	17,851	(5,519)	-31%	94,545	94,900	0%
Total Professional Services	20,568	11,695	(8,873)	-76%	4,861	(15,707)	-323%	41,245	35,085	(6,160)	-18%	25,917	(15,329)	-59%	146,500	140,340	-4%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops		Current Period				Same Month Last Year			Year to Date				Year End					
		Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
		Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6350	Employee sponsorships	0	0	0	-	0	0	-	786	0	(786)	-	0	(786)	-	786	0	-
Total Marketing Expense		0	0	0	-	0	0	-	786	0	(786)	-	0	(786)	-	786	0	-
6400	Small equipment & tools	1,766	500	(1,266)	-253%	204	(1,562)	-766%	1,913	1,500	(413)	-28%	246	(1,667)	-678%	6,413	6,000	-7%
6405	Safety/hazardous materials	0	0	0	-	0	0	-	0	0	0	-	10	10	100%	0	0	-
6410	Signage	40	63	23	36%	0	(40)	-	132	188	56	30%	0	(132)	-	694	750	7%
6415	Clothing	105	425	320	75%	0	(105)	-	105	1,275	1,170	92%	0	(105)	-	3,930	5,100	23%
6420	Janitorial supplies	2,412	1,042	(1,370)	-132%	912	(1,500)	-164%	4,998	3,125	(1,873)	-60%	3,679	(1,319)	-36%	14,373	12,500	-15%
6425	Operational supplies	1,316	10,000	8,684	87%	42	(1,274)	-3007%	4,859	30,000	25,141	84%	1,243	(3,615)	-291%	94,859	120,000	21%
6430	Equipment Rental	0	833	833	100%	0	0	-	0	2,500	2,500	100%	0	0	-	7,500	10,000	25%
6450	Fuel - Gas	139	1,167	1,028	88%	89	(50)	-56%	1,507	3,500	1,993	57%	1,699	192	11%	12,007	14,000	14%
6455	Fuel - Diesel	54	83	30	36%	31	(22)	-72%	249	250	1	0%	109	(140)	-128%	999	1,000	0%
6481	Propane - Retail	776	417	(359)	-86%	252	(524)	-208%	1,909	1,250	(659)	-53%	957	(952)	-99%	5,659	5,000	-13%
Total Operational Expense		6,608	14,529	7,921	55%	1,531	(5,077)	-332%	15,672	43,588	27,916	64%	7,943	(7,728)	-97%	146,434	174,350	16%
6500	Repairs & maintenance equipment	5,997	6,250	253	4%	452	(5,545)	-1227%	11,853	18,750	6,897	37%	13,644	1,792	13%	68,103	75,000	9%
6505	Repairs & maintenance vehicles	0	1,694	1,694	100%	1,222	1,222	100%	126	5,083	4,957	98%	12,071	11,945	99%	15,375	20,332	24%
6510	Repairs & maintenance buildings	970	3,741	2,770	74%	60	(910)	-1517%	4,120	11,222	7,102	63%	257	(3,863)	-1503%	37,786	44,888	16%
6515	Repairs & maintenance land improvements	189	250	61	24%	0	(189)	-	189	750	561	75%	0	(189)	-	2,439	3,000	19%
6520	Repairs & maintenance docks	2,053	4,167	2,113	51%	760	(1,294)	-170%	2,633	12,500	9,867	79%	1,394	(1,239)	-89%	40,133	50,000	20%
6540	Marina dredging	0	0	0	-	28,564	28,564	100%	0	0	0	-	29,260	29,260	100%	0	0	-
6575	Waterway Leases	1,204	2,917	1,713	59%	1,169	(35)	-3%	1,204	8,750	7,546	86%	1,169	(35)	-3%	27,454	35,000	22%
6580	Permits	841	475	(366)	-77%	0	(841)	-	841	1,425	584	41%	5,216	4,375	84%	5,116	5,700	10%
Total Repair and Maintenance		11,255	19,493	8,239	42%	32,226	20,972	65%	20,966	58,480	37,514	64%	63,011	42,045	67%	196,406	233,920	16%
Total Goods & Services		79,214	84,179	4,965	6%	90,592	11,378	13%	195,817	252,538	56,721	22%	203,026	7,208	4%	953,432	1,010,153	6%
Total Expenses		147,800	153,545	5,745	4%	178,689	30,889	17%	391,692	470,935	79,243	17%	424,795	33,103	8%	1,752,790	1,832,033	4%
Operating Results		127,933	87,067	40,866	47%	46,710	81,224	174%	391,378	276,414	114,964	42%	181,211	210,167	116%	522,784	407,820	28%
Other Income & Expenses																		
Other Income																		
4450	Lodging Tax	79	0	79	-	0	79	-	79	0	79	-	18	61	338%	79	0	-
4650	Grants Received - MAP	0	0	0	-	0	0	-	0	5,175	(5,175)	-100%	0	0	-	0	5,175	-100%
4905	Other	450	0	450	-	45	405	900%	450	0	450	-	45	405	900%	450	0	-
Total Other Income		529	0	529	-	45	484	1075%	529	5,175	(4,646)	-90%	63	466	740%	529	5,175	-90%
Other Expenses																		
Taxes & Misc Expenses																		
6720	Property Tax - Sublet Facilities	0	0	0	-	-	-	-	0	0	0	-	0	0	-	10,000	10,000.00	0%
Total Taxes & Misc Expenses		-	-	-	-	0	0	-	0	-	0	-	0	0	-	10,000	10,000.00	0%
Debt Services																		
7005	Principal repayment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	290,261	290,261	0%

**Financial Report - Actual vs. Budget
For Period Ending Sep 2021**

amounts in \$US dollars

Fund: General Fund Department: Charleston Ops Location: All Budget: Adopted



Charleston Ops		Current Period				Same Month Last Year			Year to Date				Year End					
		Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD					
		Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
7010	Interest payment	0	0	0	-	0	0	-	0	0	0	-	0	0	-	61,282	61,282	0%
7020	Principal repayment	2,340	756	(1,584)	-210%	434	(1,906)	-440%	3,526	2,267	(1,259)	-56%	1,300	(2,226)	-171%	10,325	9,066	-14%
7025	Interest payment	337	48	(289)	-597%	18	(320)	-1819%	407	145	(261)	-180%	54	(353)	-657%	842	581	-45%
8010	CIP Buildings	0	13,333	13,333	100%	0	0	-	0	40,000	40,000	100%	0	0	-	120,000	160,000	25%
8011	CIP Docks	0	8,583	8,583	100%	0	0	-	0	25,750	25,750	100%	0	0	-	77,250	103,000	25%
8020	CIP Machinery & Equipment	0	0	0	-	14,860	14,860	100%	0	0	0	-	14,860	14,860	100%	0	0	-
Total Debt Services		2,677	22,721	20,044	88%	15,311	12,634	83%	3,932	68,162	64,230	94%	16,214	12,282	76%	559,960	624,190	10%
Total Other Expenses		2,677	22,721	20,044	88%	15,311	12,634	83%	3,932	68,162	64,230	94%	16,214	12,282	76%	569,960	634,190	10%
Net Other Income		(2,148)	(22,721)	20,572	-91%	(15,266)	13,118	-86%	(3,403)	(62,987)	59,583	-95%	(16,151)	12,747	-79%	(569,432)	(629,015)	-9%
Net Result		125,785	64,346	61,439	95%	31,443	94,342	300%	387,975	213,427	174,548	82%	165,060	222,915	135%	(46,647)	(221,195)	-79%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021		\$ Diff	% Diff	Sep 2020		Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD						
	Actual	Budget			Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4290 Other	0	21,794	(21,794)	-100%	0	0	-	60,479	65,381	(4,902)	-7%	5,739	54,740	954%	256,621	261,523	-2%
Total Operating Income	0	21,794	(21,794)	-100%	0	0	-	60,479	65,381	(4,902)	-7%	5,739	54,740	954%	256,621	261,523	-2%
Expenses																	
Personnel Services																	
5005 Salaries	0	1,490	1,490	100%	7,915	7,915	100%	55	5,219	5,164	99%	10,976	10,921	100%	14,216	19,380	27%
5010 Other compensation	0	0	0	-	0	0	-	0	0	0	-	(9)	(9)	100%	0	0	-
5015 Overtime	0	0	0	-	19	19	100%	0	0	0	-	25	25	100%	0	0	-
Total Compensation	0	1,490	1,490	100%	7,935	7,935	100%	55	5,219	5,164	99%	10,991	10,936	100%	14,216	19,380	27%
5100 Federal Payroll taxes	0	114	114	100%	576	576	100%	4	399	396	99%	793	789	100%	1,087	1,483	27%
5105 State Payroll taxes	0	0	0	-	3	3	100%	0	0	(0)	-	5	5	100%	0	0	-
5110 Unemployment Insurance	0	42	42	100%	161	161	100%	1	146	145	99%	235	233	99%	398	543	27%
5115 Workers compensation	0	54	54	100%	0	0	-	0	187	187	100%	0	0	-	509	696	27%
Total Payroll Taxes	0	209	209	100%	740	740	100%	5	733	728	99%	1,033	1,027	99%	1,994	2,722	27%
5200 Medical insurance	0	507	507	100%	0	0	-	14	1,777	1,763	99%	0	(14)	-	4,835	6,598	27%
5205 Dental insurance	0	41	41	100%	0	0	-	0	144	144	100%	0	0	-	391	535	27%
5215 Term life insurance	0	3	3	100%	0	0	-	0	12	12	99%	0	(0)	-	32	44	27%
5220 Long Term Disability insurance	0	9	9	100%	0	0	-	0	32	31	99%	0	(0)	-	87	118	27%
5225 PERS Employee Contributions	0	352	352	100%	713	713	100%	12	1,234	1,223	99%	1,566	1,555	99%	3,360	4,583	27%
5230 PERS Employer Contributions	0	89	89	100%	192	192	100%	3	313	310	99%	433	430	99%	853	1,163	27%
Total Insured Benefits	0	1,003	1,003	100%	905	905	100%	29	3,512	3,483	99%	1,999	1,970	99%	9,558	13,041	27%
Total Personnel Services	0	2,702	2,702	100%	9,579	9,579	100%	89	9,464	9,375	99%	14,022	13,933	99%	25,768	35,143	27%
Goods & Services																	
6005 Seminars & training	0	417	417	100%	0	0	-	0	1,250	1,250	100%	0	0	-	3,750	5,000	25%
Total Staff Training	0	417	417	100%	0	0	-	0	1,250	1,250	100%	0	0	-	3,750	5,000	25%
6030 Travel - Per Diem & mileage reimbursement	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
Total Travel & Entertainment	0	167	167	100%	0	0	-	0	500	500	100%	0	0	-	1,500	2,000	25%
6050 Office supplies	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
Total Office Expense	0	42	42	100%	0	0	-	0	125	125	100%	0	0	-	375	500	25%
6105 Telephone - mobile	0	0	0	-	56	56	100%	0	0	0	-	56	56	100%	0	0	-
Total Utilities	0	0	0	-	56	56	100%	0	0	0	-	56	56	100%	0	0	-
6250 Legal services	0	2,083	2,083	100%	0	0	-	0	6,250	6,250	100%	0	0	-	18,750	25,000	25%
6255 Auditing	0	833	833	100%	0	0	-	0	2,500	2,500	100%	0	0	-	7,500	10,000	25%
6290 Commercial insurance	4,477	4,477	(0)	0%	4,540	63	1%	13,432	13,432	(0)	0%	13,621	189	1%	53,727	53,727	0%
Total Professional Services	4,477	7,394	2,917	39%	4,540	63	1%	13,432	22,182	8,750	39%	13,621	189	1%	79,977	88,727	10%

Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: Dredge Fund

Department: Dredge Ops

Location: All

Budget: Adopted



Dredge Ops	Current Period				Same Month Last Year			Year to Date				Year End					
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD					
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
6400 Small equipment & tools	0	0	0	-	0	0	-	214	0	(214)	-	0	(214)	-	214	0	-
6425 Operational supplies	0	4,167	4,167	100%	4,465	4,465	100%	0	12,500	12,500	100%	4,516	4,516	100%	37,500	50,000	25%
6430 Equipment Rental	0	0	0	-	4,968	4,968	100%	0	0	0	-	4,968	4,968	100%	0	0	-
6450 Fuel - Gas	0	0	0	-	734	734	100%	0	0	0	-	734	734	100%	0	0	-
Total Operational Expense	0	4,167	4,167	100%	10,168	10,168	100%	214	12,500	12,286	98%	10,219	10,005	98%	37,714	50,000	25%
6500 Repairs & maintenance equipment	0	5,417	5,417	100%	7,844	7,844	100%	0	16,250	16,250	100%	15,447	15,447	100%	48,750	65,000	25%
6505 Repairs & maintenance vehicles	0	1,250	1,250	100%	2,508	2,508	100%	60,145	3,750	(56,395)	-1504%	2,808	(57,337)	-2042%	71,395	15,000	-376%
Total Repair and Maintenance	0	6,667	6,667	100%	10,352	10,352	100%	60,145	20,000	(40,145)	-201%	18,254	(41,891)	-229%	120,145	80,000	-50%
Total Goods & Services	4,477	18,852	14,375	76%	25,116	20,639	82%	73,791	56,557	(17,234)	-30%	42,150	(31,641)	-75%	243,461	226,227	-8%
Total Expenses	4,477	21,555	17,077	79%	34,695	30,218	87%	73,880	66,021	(7,859)	-12%	56,172	(17,708)	-32%	269,229	261,370	-3%
Operating Results	(4,477)	239	(4,716)	-1975%	(34,695)	30,218	-87%	(13,401)	(640)	(12,761)	1994%	(50,434)	37,033	-73%	(12,608)	153	-8341%
Other Income & Expenses																	
Other Income																	
4505 Interest - Bank	163	0	163	-	0	163	-	489	0	489	-	0	489	-	489	0	-
Total Other Income	163	0	163	-	0	163	-	489	0	489	-	0	489	-	489	0	-
Net Other Income	163	0	163	-	0	163	-	489	0	489	-	0	489	-	489	0	-
Net Result	(4,314)	239	(4,553)	-1906%	(34,695)	30,381	-88%	(12,913)	(640)	(12,273)	1917%	(50,434)	37,521	-74%	(12,120)	153	-8021%

Financial Report - Ice Plant Dashboard
For Period Ending Sep 2021

amounts in \$US dollars

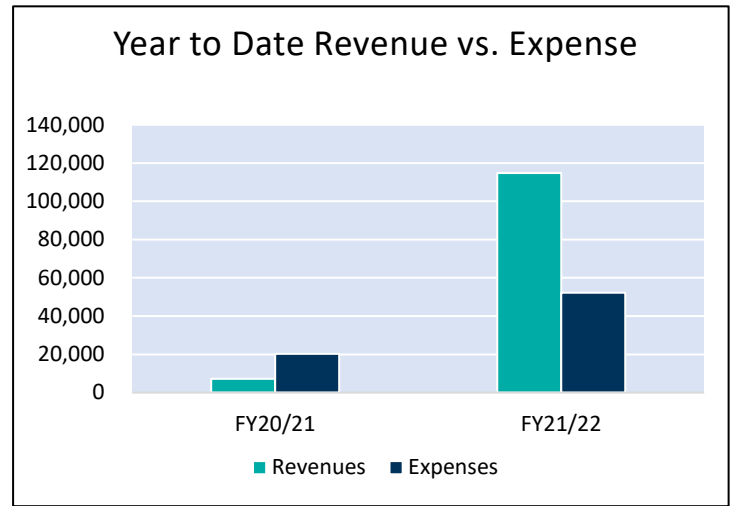
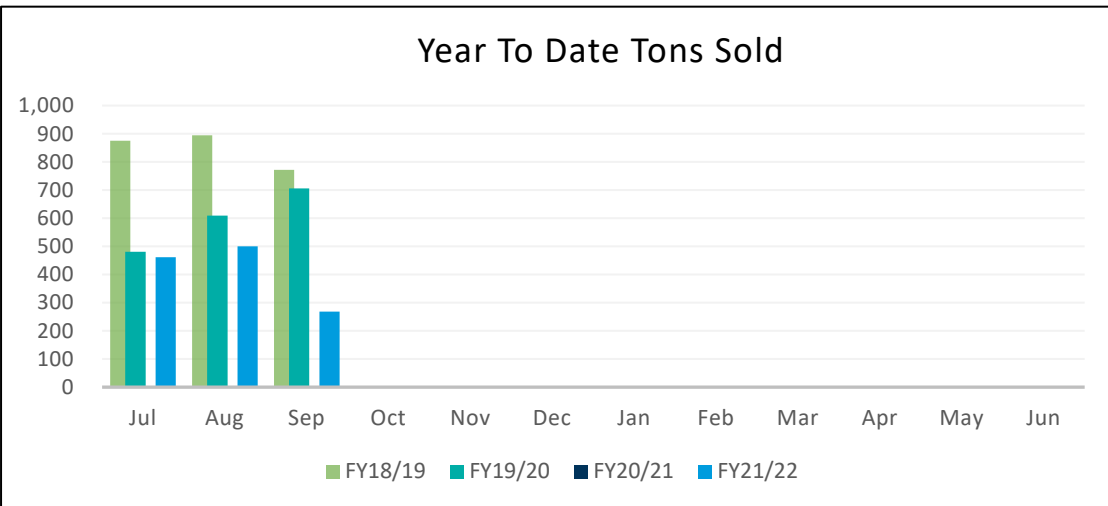
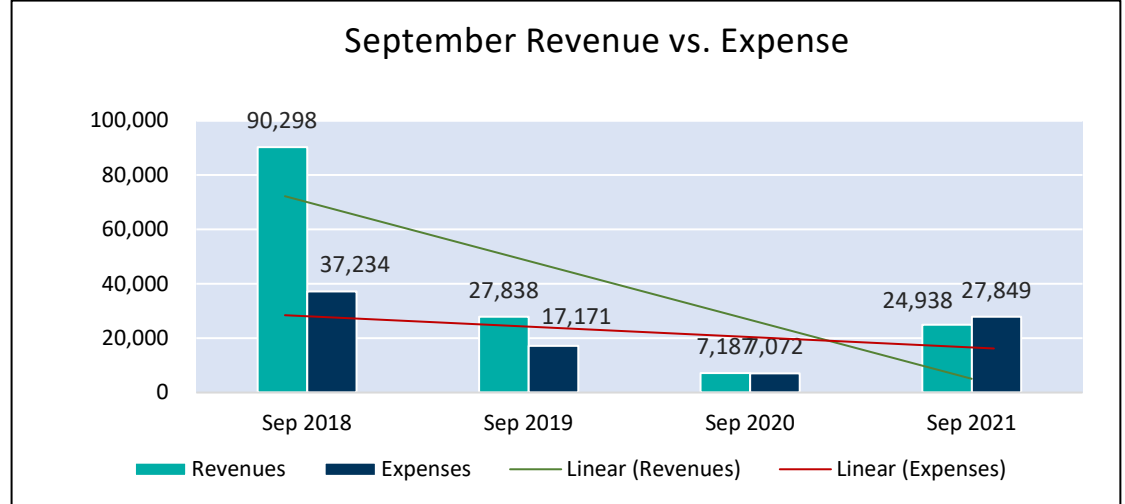
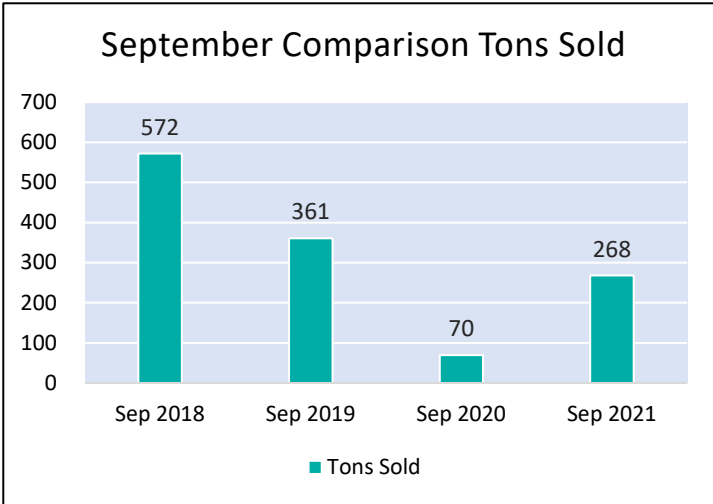
Fund: 1 General Fund

Department: 02 Charleston Ops

Location: 04 Ice Plant



	Current Period	Same Month Prior Years			Year to Date	Prior FYTD vs Current FYTD		
	Sep 2021	Sep 2020	Sep 2019	Sep 2018	FY21/22	Last FY	\$ Diff	% Diff
Tons Sold	268	70	361	572	1,230	70	(1,160)	1669.06%
Total Revenues	24,938	7,187	27,838	90,298	114,752	7,187	(107,565)	1496.76%
Total Expenses	27,849	7,072	17,171	37,234	52,285	20,323	(31,961)	157.26%
Net Result	(2,911)	114	10,667	6,591	62,467	(13,137)	(75,604)	-575.50%



Financial Report - Actual vs. Budget
For Period Ending Sep 2021

amounts in \$US dollars

Fund: General Fund Department: Rail Ops Location: All Budget: Adopted



Rail Ops	Current Period				Same Month Last Year			Year to Date					Year End				
	Sep 2021				Sep 2020			Jul 2021 - Sep 2021				Prior FYTD vs Current FYTD			Jul 2021 - Jun 2022		
	Actual	Budget	\$ Diff	% Diff	Actual	\$ Diff	% Diff	Actual	Budget	\$ Diff	% Diff	Last FY	\$ Diff	% Diff	Projected	Budget	% Diff
Operating Income																	
4010 Property Agreements	5,195	7,237	(2,042)	-28%	8,478	(3,283)	-39%	71,664	57,422	14,242	25%	67,267	4,397	7%	258,242	244,000	6%
4235 Customer Discounts	0	0	0	-	0	0	-	0	0	0	-	(3,950)	3,950	-100%	0	0	-
4260 Rail Operations Revenue	30,405	11,554	18,852	163%	19,053	11,352	60%	84,887	93,021	(8,134)	-9%	68,346	16,541	24%	413,900	422,034	-2%
4265 Rail Surcharges	47,254	32,107	15,148	47%	23,564	23,691	101%	98,936	108,586	(9,650)	-9%	81,562	17,375	21%	481,845	491,495	-2%
4290 Other	0	0	0	-	0	0	-	0	0	0	-	0	0	-	786,453	786,453	0%
Total Operating Income	82,855	50,898	31,957	63%	51,095	31,760	62%	255,487	259,029	(3,542)	-1%	213,225	42,263	20%	1,940,440	1,943,982	0%
Expenses																	
Personnel Services																	
Goods & Services																	
6260 Consulting services	7,349	8,750	1,401	16%	0	(7,349)	-	8,166	26,250	18,084	69%	250	(7,916)	-3166%	86,916	105,000	17%
6290 Commercial insurance	3,042	3,039	(2)	0%	3,107	65	2%	9,486	9,118	(368)	-4%	9,320	(166)	-2%	36,840	36,472	-1%
Total Professional Services	10,391	11,789	1,399	12%	3,107	(7,284)	-234%	17,652	35,368	17,716	50%	9,570	(8,082)	-84%	123,756	141,472	13%
6410 Signage	0	667	667	100%	0	0	-	0	2,000	2,000	100%	0	0	-	6,000	8,000	25%
Total Operational Expense	0	667	667	100%	0	0	-	0	2,000	2,000	100%	0	0	-	6,000	8,000	25%
6505 Repairs & maintenance vehicles	0	0	0	-	0	0	-	830	0	(830)	-	0	(830)	-	830	0	-
Total Repair and Maintenance	0	342	342	100%	0	0	-	830	1,025	195	19%	0	(830)	-	3,905	4,100	5%
Total Goods & Services	10,391	12,798	2,407	19%	3,107	(7,284)	-234%	18,482	38,393	19,911	52%	9,570	(8,912)	-93%	133,661	153,572	13%
Total Expenses	10,391	12,798	2,407	19%	3,107	(7,284)	-234%	18,482	38,393	19,911	52%	9,570	(8,912)	-93%	133,661	153,572	13%
Operating Results	72,464	38,100	34,364	90%	47,988	24,476	51%	237,005	220,636	16,369	7%	203,655	33,351	16%	1,806,779	1,790,410	1%
Other Income & Expenses																	
Other Income																	
4480 Tax Credits	122,482	0	122,482	-	0	122,482	-	122,482	0	122,482	-	0	122,482	-	842,482	720,000	17%
4915 Insurance Reimbursement	767	0	767	-	0	767	-	767	0	767	-	0	767	-	767	0	-
Total Other Income	123,249	0	123,249	-	0	123,249	-	123,249	0	123,249	-	0	123,249	-	843,249	720,000	17%
Other Expenses																	
6755 Insurance Claims	0	0	0	-	0	0	-	16,528	0	(16,528)	-	0	(16,528)	-	16,528	0	-
Total Taxes & Misc Expenses	0	0	0	-	0	0	-	16,528	0	(16,528)	-	0	(16,528)	-	16,528	0	-
Debt Services																	
7005 Principal repayment	0	32,480	32,480	100%	0	0	-	0	97,439	97,439	100%	0	0	-	292,316	389,754	25%
7010 Interest payment	0	24,316	24,316	100%	0	0	-	0	72,949	72,949	100%	0	0	-	218,845	291,794	25%
7020 Principal repayment - Vehicles	1,046	1,047	1	0%	1,042	(4)	0%	3,136	3,141	5	0%	3,125	(12)	0%	12,559	12,564	0%
7025 Interest payment - Vehicles	13	12	(1)	-10%	17	4	23%	41	37	(5)	-12%	53	12	22%	151	146	-3%
8013 CIP Construction Bridges	443,912	66,667	(377,245)	-566%	0	(443,912)	-	491,780	200,000	(291,780)	-146%	0	(491,780)	-	1,091,780	800,000	-36%
8016 CIP Construction Track	0	8,333	8,333	100%	0	0	-	0	25,000	25,000	100%	0	0	-	75,000	100,000	25%
8020 CIP Machinery & Equipment	19,345	0	(19,345)	-	0	(19,345)	-	19,345	0	(19,345)	-	45,048	25,703	57%	19,345	0	-
Total Debt Services	464,316	132,855	(331,461)	-249%	1,059	(463,257)	-43737%	514,303	398,565	(115,738)	-29%	48,226	(466,077)	-966%	1,709,996	1,594,258	-7%
Total Other Expenses	464,316	132,855	(331,461)	-249%	1,059	(463,257)	-43737%	530,831	398,565	(132,266)	-33%	48,226	(482,605)	-1001%	1,726,524	1,594,258	-8%
Net Other Income	(341,067)	(132,855)	(208,212)	157%	(1,059)	(340,008)	32101%	(407,581)	(398,565)	(9,017)	2%	(48,226)	(359,355)	745%	(883,275)	(874,258)	1%
Net Result	(268,603)	(94,755)	(173,848)	183%	46,929	(315,532)	-672%	(170,576)	(177,928)	7,352	-4%	155,429	(326,004)	-210%	923,504	916,152	1%



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Margaret Barber, Director of External Affairs and Business Development

DATE: November 9, 2021

SUBJECT: Commercial/External Affairs/Marketing Management Report

Commercial:

Staff continue to work with a number of inquiries interested in siting facilities within the Coos Bay Harbor, coordinating with the Union Pacific as appropriate to facilitate relationships and generate pricing quotes.

Staff are working to develop a marine tariff as the Port continues to work toward an executed contract with NorthPoint Development to develop a container terminal on the North Spit and acquisition of the former Georgia Pacific mill site. Staff have reviewed other existing tariffs throughout the West Coast and Canada to develop appropriate pricing and document structure, and have also coordinated with tariff managers at other Ports for guidance.

Staff are working with Greenhill Reload to amend the existing industrial track agreement to include installation of an extension to the south siding in the yard to increase capacity and throughput.

Staff are working with the Railroad Department to identify appropriate pricing for railyard switching agreements.

Staff met with four commercial inquiries this month.

Port Property:

Staff continue to work with a Tacoma based seafood processor with interest in expanding operations in Charleston.

Monthly Commercial lease revenue for the month of October 2021 was up 48.6% from October of 2020. This significant jump is due in part to the new lease revenues being generated from the Hub building leases, as well as an increase in the properties rented out in the Charleston Marina Complex over last year.

Vacant Port owned properties include the Fishermen's Wharf and the two small office spaces adjacent to the Charleston Post Office.

Staff are analyzing the leases associated with the Hub Building acquisition, identifying how boilerplate leases need to be updated as leases near expiration for renewal for tenants wishing to extend their leases.

Marketing, Media, and Outreach:

Staff participated in a radio interview on the “Hooked on Oregon” program to discuss the announcement of the signed MOU with NorthPoint Development and provide a project overview.

Staff participated in interviews with the World Newspaper, KCBY/KVAL, and KEZI, as well as an interview with Port Technology International.

The Port was featured in the following media outlets:

Yahoo! News: [Port enters into agreement to buy former GP mill site](#)

KCBY: [Port of Coos Bay envisions shipping terminal paired with rail line on Oregon South Coast](#)

KVAL: [Port of Coos Bay buying former Georgia Pacific Mill site ‘with the goal of job creation’](#)

Progressive Railroading: [Port of Coos Bay to acquire Georgia-Pacific mill site](#)

KEZI: [Local businesses stuck in limbo with supply chain shortages](#)

The top post on the Port’s Facebook page this month was: “The Port is pleased to announce that it has entered into a Purchase and Sale Agreement with the owners of the former Georgia Pacific Mill to return the facility to service as a rail served maritime terminal! Additional information in the press release below”. This post had a reach of 8,326 impression, engagement of 873, and was shared 35 times.

On the Charleston Marina’s Facebook page, the top post for the month was: “We were thrilled to have Farideh Sadeghin on site at the Charleston Marina a few weeks back shooting her program, “The Cooking Show” on location! Farideh and crew crabbed off the docks and then prepared a special crab dish. The episode will air on YouTube in the coming weeks, keep your eyes out for it!” This post reached 860 people and received 113 reactions, comments, and shares.

The Port’s LinkedIn page gained 10 new followers and had 82 page views and 46 unique visitors. The top post of the past month was: “The Port is pleased to announce that it has entered into a Purchase and Sale Agreement with the owners of the former Georgia Pacific Mill to return the facility to service as a rail served maritime terminal! Additional information in the press release below.” This post received 38 likes and 1,544 organic impressions.

Legislative/Advocacy Work:

Staff have worked with Markee & Assoc. to conduct meetings with various State Legislators during the interim prior to the beginning of the short session. Meeting agendas are primarily focused around the importance of the Channel Modification project as we will be seeking funding in the upcoming session, as well as updates on Port projects.

Staff are continuing to work with Markee & Associates, the West Coast Seafood Processors Association, as well as seafood processors with a local presence to discuss ways the Port may assist in facilitation surrounding the 900J DEQ permit.

Senator Dick Anderson has joined the State's Rail Caucus and was on property this month to tour the Coos Bay Rail Line.

Staff are participating in weekly meetings with the Northwest Marine Terminal Association to discuss Marine Terminal Operator status correspondence received from the Federal Maritime Administration.

Industry Articles:

Freight Waves: [Carriers must move 60K containers out of LA/LB by Halloween](#)

Hellenic Shipping News: [Agriculture interests press Congress to tackle shipping delays](#)

Forest 2 Market: [Lumber Prices Jump in Early 4Q2021](#)

Hellenic Shipping News: [Dry Bulk Carriers in High Demand as Rates Keep Rallying](#)

Freight Waves: [Wal-Mart boosting off-peak container processing in LA by up to 50%](#)

Freight Waves: [Container ship owners see boom lasting through 2022](#)

Freight Waves: [Hapag-Lloyd and CMA CGM 'temporarily' steering 2 services away from Savannah](#)



M E M O R A N D U M

TO: John Burns, Chief Executive Officer

FROM: Mike Dunning, Director of Maritime Operations and Asset Management

DATE: November 9, 2021

SUBJECT: Port Operations/Asset Management Report

Channel Modification Project:

The PDT continues to review and address comments on the Letter of Authorization (LOA) and the Risk Management Plan (RMP). As discussed previously, the RMP is the last big piece needed to close out the remaining 204/408 Report comments.

Rail Bridge Rehabilitation Project:

Work continues on engineering and design, permitting and contracting for all phases of the project. Updates for each phase are provided below:

Coal Bank Slough Bridge: An updated construction schedule has been provided to the Port by the contractor. Mobilization to the site will begin in the latter part of November and construction will commence on or about December 12. Once the bridge is taken out of service, the contractor will have 90 days to remove the existing bridge, construct the new bridge, and place the new bridge in service.

Vaughn Viaduct: Port staff is waiting for formal approval to move forward with the Vaughn Viaduct alternative. Once we have this approval, engineers will complete engineering and design, and plan and specifications.

Wildcat Creek Bridges: This will be the last phase of this project. Staff anticipates the bid solicitation will be released in early 2022. Engineers are wrapping up final drawings and plans and specifications.

Steel Swing Bridges: Staff is waiting for MARAD to approve the minor scope changes proposed for this project. Once approved, the ITB will be solicited.

North Bend Swing Span Bridge Post Repairs (Spans 6 and 7):

This project is completed, and staff is wrapping up closeout documents and final payment.



Reedsport Swing Bridge:

After testing the underwater power and controller cables for the bridge, it was discovered that the power cable is good, and the controller cables are functioning at reduced capability. Although the controller cables are functioning at reduced capacity, they are still able to open and close the bridge from the south side approach. Staff continues to work with the engineers to develop plans and specifications to install an additional system to remotely operate the bridge. The funding for this work is included in the FY 2021/22 budget.

PIDP Grant (Tie and Resurfacing Project):

Port staff is waiting for the final draft agreement from MARAD. Once received, the Port will review with the assistance of legal counsel and return for final signatures. Staff is seeing a reduction in the cost of creosote crossties, which is great news for the project.

Safety and Security:

Staff is developing budget estimates for the final SOW that will be solicited. Line items include: monitored fire alarm system, cameras, key card access to Port offices and water detection alarms for the basement. We expect the RFQ will be solicited before the end of the year.

Transpacific Parkway Drainage Project:

Staff met with SHN and Southport Forest Products on November 3, 2021, to discuss the final scope of work for this project. Engineering and Design is at 60% and we expect to have 100% design and an updated opinion of probable costs by the end of November. With the onset of the winter rainy

season, we realistically expect that construction will not start until Spring of 2022.

Dredging:

The USACE has requested funds in the workplan to dredge up to 1 million cubic yards of material from RM 12-15, and to provide a clamshell contract for dredging maintenance within the Charleston channel. This will include the federal channel at the entrance of the marina.

Tyree:

Tyree continues to develop a final design for the dock rehabilitation and upgrades. Once 30% design is complete, permitting for the project will commence.

Connect Oregon 2021:

This grant application was submitted to ODOT on October 22, 2021. The Scope of Work (SOW) covers repairs and upgrades to the through truss spans of three major river crossings: the Coos Bay River, the Umpqua River and the Siuslaw River. The Coos Bay River bridge SOW includes replacing or strengthening fifty-six (56) truss members and the SOW for the Umpqua and Siuslaw River bridges includes replacing selected secondary truss members. The Port requested a \$3.5 million dollar grant, with a Port match of \$1.5 million. This project will further improve the cooper rating for each of these bridges.

Terminal 1 Property Purchase:

Staff is full steam ahead working on necessary components of the due diligence period for the purchase of the former mill site. This includes the Phase 1 assessment and evaluation of existing infrastructure, systems, utilities, permits, and site access and control.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Brandon Collura, Harbormaster

DATE: November 9, 2021

SUBJECT: Charleston Operations Management Report

The Marina finished the month of October at 60% capacity. Of the 443 moorage slips, there were 158 annuals, 53 semi-annuals, 45 monthlies and 362 transients. Overall occupancy increased slightly.

September ice volume sales totaled 188 tons. Total monthly sales were \$17,191.

The RV Park had 45% capacity in October. Out of 104 RV Park spaces, we had 25 new check-ins with total sales of \$27,720.

Maintenance Projects:

Marina: Electrical repairs continue along the docks, both throughout the inner and outer basins. E dock had several pedestals replaced in October, as well as repair work done along F dock and B dock.

A commercial fishing vessel ran into the F dock gangway in mid-September. A structural engineering firm has been tasked with assessing the damages. Once their final recommendation is known, the Port will be able to proceed with either fixing the current gangway or fully replacing the structure based on the engineer's recommendation.

The floating dock at the ice plant, which was also recently struck by a commercial fishing vessel, is also in the process of having damages assessed by both a marine manufacturing company as well as by a dive team. Once overall damages can be fully assessed, the manufacturer will address the recommended solution for repair work to commence.

Point Adams Building: A custom steel beam bracket is being fabricated by a local metal shop to reinforce support for a Glulam in the Point Adams building. The intention is to have this installation completed by the end of November.

RV Park: Light tree trimming took place in the RV Park throughout October in preparation for the winter season. Tables have been re-organized and secured as well.

Shipyard: The media in the Shipyard Stormwater system is due to be replaced shortly. This media replacement comes at a significant cost and must be replaced approximately every five to six years. As a budgeted item this fiscal year, research is currently being completed to seek all available options.

Capital Projects:

The DWF dock head building project began on Monday, October 25 and was completed on Friday, November 5. The Charleston Maintenance Crew completed the work. The project consisted of replacement of insulation, exterior paneling, trim, a full roof replacement, and minor electrical work. These repairs ensure the longevity and protection of electrical equipment and operational supplies at each dock head building.



The Maintenance Shop Roof replacement project is currently underway. The contractor question period officially ended on Friday, November 5 and the winning bid will be chosen Tuesday, November 16. The goal of this project is the complete replacement of the shop roof which will ensure the continued protection of both Port assets as well as the storage of the State-owned dredge equipment and vessels.



MEMORANDUM

TO: John Burns, Chief Executive Officer

FROM: Rich Lopez, General Manager

DATE: November 9, 2021

SUBJECT: Railroad Department Management Report

Operations:

CBRL Carloads:

October = 524 Prior Month = 556 Prior Year October = 431
2021/22 Forecasted Monthly Average 683 missed by 159 carloads.

Coos Bay Rail Line in October experienced multiple issues throughout the month with Mother Nature falling trees along the line and locomotive issues, both delaying operations. Customers continued to stay steady with their carloads and crews worked hard to assure service was performed. In addition to the train delays, Reedsport Umpqua River Swing Span experienced an issue with the drive and secondary motors. This brought the CBRL/Port teams together to collaborate for a repair to not delay train traffic, as well as maritime traffic. CBRL/Port had the repair made in 4 days with no delays. October's weather brought down 33 trees, which were cleared by the MOW team and the train crews. The train crews cleared 8 trees in 1 night of operations. As we move into November, CBRL's focus is on locomotive maintenance and track infrastructure. If October was a preview of our winter, CBRL will need to stay the course and remain vigilant of the line.

The NARCOA Speeders were online the beginning of October with their 2nd annual Teddy Bear Express Toy Drive. The group had 21 cars for this event running from Vaughn to Coquille and returning to Vaughn. The group gathered toys from Mapleton, Lakeside, Coos Bay/North Bend and Coquille and presented them to the Coos Bay Rotary Club to kick off the Jam the Bus event.

Mechanical (Car and Locomotive):

The Mechanical Car department stayed focused on all cars coming onto and utilizing the CBRL mainline. As cars came on property the carmen had a small window of opportunity to make repairs before having to be utilized for customers.

Locomotive Mechanic had multiple tasks to work through this month. His main focus was replacing a traction motor on both the 2020 and 1869. As a team the mechanical group rallied together to make this an issue free task. Mr. Teeters' focus was to get the locomotives back in operations as soon as possible. He did experience some computer issues which were remedied and the 2020 was placed back in service by month's end. The 1869 will be back in operation early November. Weather has played a big factor in the reassembling of the locomotive's traction motors. Mr. Teeters also made

sure that the rest of the fleet was operating and meeting all inspection requirements.

Maintenance of Way (MOW):

The MOW team was not short for work to do. They stayed focused meeting CBRL compliance expectations with track inspections, but they also mitigated some 4 hazard trees at MP 732.5. These trees if had fallen would have had a major impact on operations. In addition to the multiple tree clearing and removal, the team replaced multiple joint ties between MP 698 and MP 709. Approximately 30 ties were replaced between these locations. These change outs are at critical points of track infrastructure. The MOW team continues to move forward to create a safe operating line for our train crews.

ODOT/FRA:

CBRL had one on site visit by ODOT Mechanical Inspector Greg Stang. No violations to report.

Coos Bay Rail Line:

As of November 1, 2021, the CBRL is 773 days’ injury free. The CBRL had 0 incidents in September. Currently, CBRL has 20 employees and 6 locomotives on property.

Rail Projects:

Coal Bank Slough Project has been awarded.



CBRL 2020 traction motor replacement at the Coos Bay Yard.



MOW Crew replacing ties at MP 709.



Train Crew with one of the many trees they cleared.

Action Items

**OREGON INTERNATIONAL PORT OF COOS BAY
BOARD OF COMMISSIONERS
ACTION/DECISION REQUEST**

DATE: November 9, 2021

PROJECT TITLE: Wild Coast Running Co. Lease Agreement

ACTION REQUESTED: Commission Approval to enter into a one-year Lease Agreement with Amarissa Wooden DBA Wild Coast Running Co.

BACKGROUND:

Wild Coast Running Co. is a new Tenant of the Port following the Port's acquisition of the Hub Building. The existing lease agreement that was transferred with the sale of the property from the Hub Partnership to the Port is set to expire as of November 30, 2021. Wild Coast Running Co. has expressed interest in entering into a new one-year lease agreement for leased space in the Hub Building. Wild Coast Running is a Tenant in good standing with the Port.

RECOMMENDED MOTION:

Approve Oregon International Port of Coos Bay executing a new one-year lease agreement with Amarissa Wooden, DBA Wild Coast Running Co.

**OREGON INTERNATIONAL PORT OF COOS BAY
BOARD OF COMMISSIONERS
ACTION/DECISION REQUEST**

DATE: November 9, 2021

PROJECT TITLE: Vacation of Undeveloped Portion of Grant Avenue West of North Marple Street.

ACTION REQUESTED: Approve the request for the Oregon International Port of Coos Bay’s consent to a Street Vacation of an undeveloped portion of Grant Avenue West of North Marple Street.

BACKGROUND:

Per Oregon Revised Statutes 271.180 and 271.190, municipalities are required to seek approval from Ports and other adjoining property owners for proposed vacation of streets, alleys, and common public places within 5,000 feet of the harbor or pier head lines of the Port. Port Policy Manual Section 13.6 Street Vacations in the Cities of Coos Bay and North Bend, states anything within 1,000 feet from the harbor and pier head lines requires Port Commission approval.

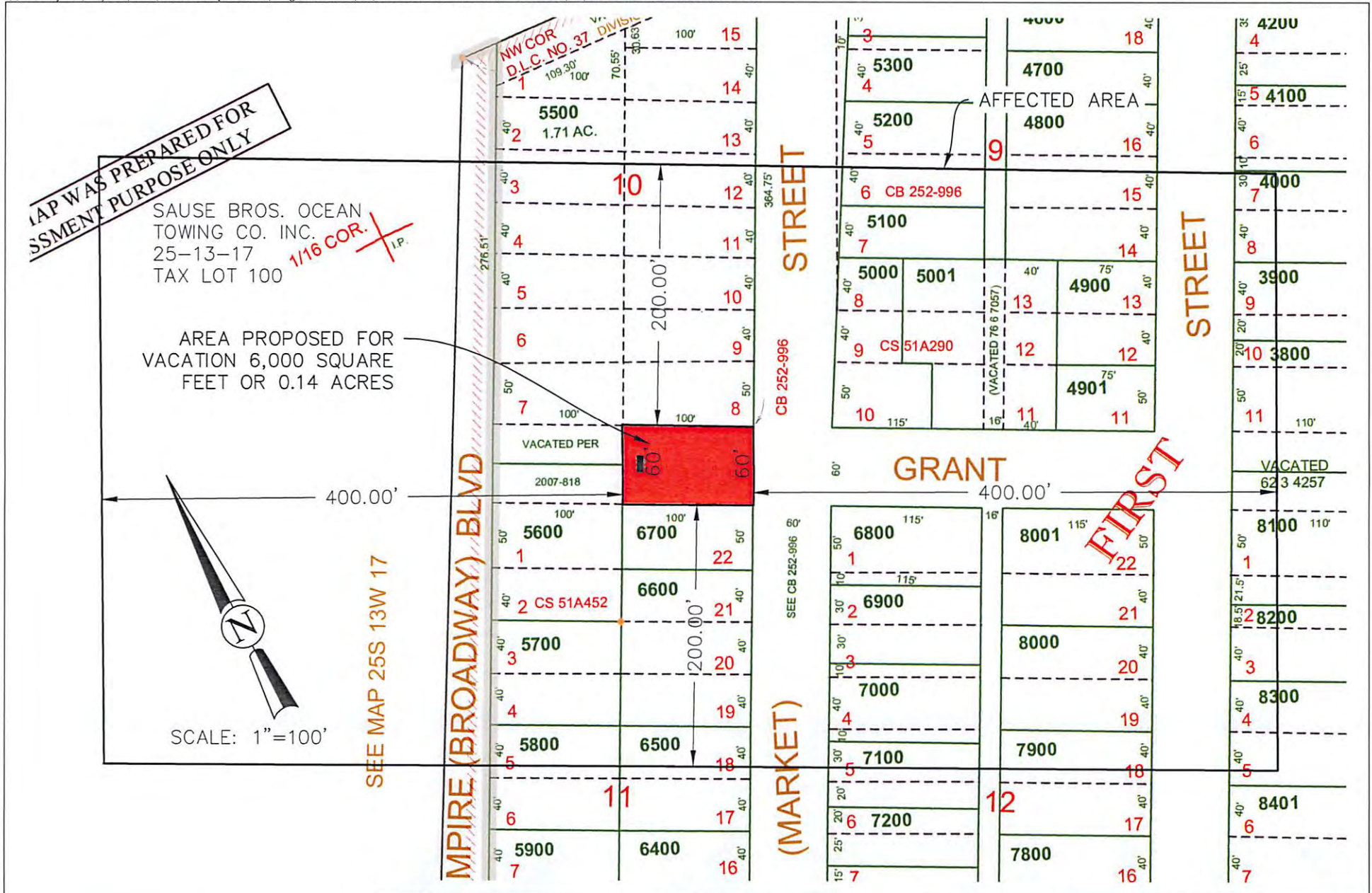
The City of Coos Bay has requested approval of a vacation request of an undeveloped portion of Grant Avenue west of North Marple Street on behalf of RAF Development. The proposed vacation will allow the developer of the Marple Street subdivision to install low impact stormwater development structures to handle stormwater run-off for the project. *(As required by Resolution 90 91-14, the Port Commission must approve proposed vacations within 1,000 feet of the harbor and pierhead line of the Port).*

Port staff have reviewed the area of the proposed vacation and believe the street vacation action will not create a negative impact to rail or marine transportation infrastructure serving the Coos Bay harbor.

Prior to the City of Coos Bay taking any formal action on the proposed right-of-way, the Port’s Board of Commissioners must approve the vacation.

RECOMMENDED MOTION:

Approve the City of Coos Bay’s request for the Oregon International Port of Coos Bay’s consent of the proposed vacation of a portion of Grant Avenue west of North Marple Street.





Disclaimer:
 This document is produced using a Geographic Information System (GIS).
 The data contained herein is intended to be a graphical representation only
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Image Date: 3/6/2018



1 inch = 67 feet

Date: 7/28/2021

**OREGON INTERNATIONAL PORT OF COOS BAY
BOARD OF COMMISSIONERS
ACTION/DECISION REQUEST**

DATE: November 9, 2021

PROJECT TITLE: Charleston Marina Maintenance Shop Roof Replacement

ACTION REQUESTED: Authorize Chief Executive Officer John Burns to negotiate and execute a contract for the replacement of the Marina maintenance shop roof.

BACKGROUND:

In 2019, the Charleston Maintenance Shop was relocated to Buildings 29 & 31 within the Charleston Marina Complex. Prior to occupying the buildings, multiple sections of the roof were identified as in need of replacement due to corrosion and leaks.

The maintenance shop is used to house Port owned assets as well as the State of Oregon Dredge equipment and vessels. Port assets include tools, heavy equipment, vessels, a repair shop, storage, and office space.

The current standing seam metal roof has been in place approximately twenty-five years. The new replacement roof would consist of a pre-painted standing seam metal roof, vapor barrier, and insulation.

With the unanticipated Ice Plant Rebuild taking up much of 2020, the maintenance shop roof replacement was postponed for one year. As part of the approved Fiscal Year 2021/2022 budget package, this capital project required an Invitation to Bid (ITB) under the Local Public Contracting Rules (LPCR).

An ITB was solicited on October 15, 2021. A contractor walk-through took place on October 28, 2021. Bids are due November 16, with a contract award expected to take place in December 2021.

RECOMMENDED MOTION:

Authorize Chief Executive Officer John Burns to negotiate and execute a contract for the replacement of the Marina maintenance shop roof.

Informational Items



Coos Bay Rail Line Serving Western Lane, Western Douglas and Coos Counties in Southwest Oregon

Owned by the Oregon International Port of Coos Bay

Operations by Coos Bay Rail Line, Inc. (CBRL) began on November 1, 2018.

Monthly Revenue Car Loads and Equivalent Highway Truck Loads / 2017 - 2021

One (1) revenue car load = 3.3 highway truck loads

	2017		2018		2019		2020		2021	
	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads	Railcar Loads	Truck Loads
Jan	528	1,742.4	580	1,914.0	611	2,016.3	409	1,349.7	346	1,141.8
Feb	520	1,716.0	618	2,039.4	465	1,534.5	400	1,320.0	382	1,260.6
Mar	535	1,765.5	627	2,069.1	547	1,805.1	432	1,425.6	566	1,867.8
Apr	582	1,920.6	574	1,894.2	521	1,719.3	350	1,155.0	621	2,049.3
May	727	2,399.1	623	2,055.9	438	1,445.4	394	1,300.2	599	1,976.7
Jun	721	2,379.3	594	1,960.2	318	1,049.4	534	1,762.2	625	2,062.5
Jul	593	1,956.9	602	1,986.6	346	1,141.8	485	1,600.5	503	1,659.9
Aug	601	1,983.3	602	1,986.6	329	1,085.7	467	1,541.1	485	1,600.5
Sep	615	2,029.5	472	1,557.6	299	986.7	378	1,247.4	556	1,834.8
Oct	616	2,032.8	469	1,547.7	425	1,402.5	431	1,422.3	524	1,729.2
Nov	565	1,864.5	268	884.4	348	1,148.4	349	1,151.7		0.0
Dec	569	1,877.7	399	1,316.7	303	999.9	499	1,646.7		0.0
Total	7,172	23,667.6	6,428	21,212.4	4,950	16,335.0	5,128	16,922.4	5,207	17,183.1

Coos Bay Rail Line-CBRL operates at the U.S. shortline railroad industry standard of 286,000 lbs/143 short tons (weight of car plus commodity weight) per loaded revenue car. The majority of cars currently moving on the rail line weigh 66,000 to 86,000 lbs/33 to 43 short tons, resulting in a carrying capacity of 200,000 to 220,000 lbs/100 to 110 short tons.

Using 200,000 lbs/100 short tons as an average weight of commodity per rail car, the tonnage figures for the years 2011 through year to date 2021 are as follows:

*2011:	194	rail carloads =	19,400	short tons =	640.2	highway truck loads
2012:	2,480	rail carloads =	248,000	short tons =	8,184.0	highway truck loads
2013:	4,850	rail carloads =	485,000	short tons =	16,005.0	highway truck loads
2014:	7,509	rail carloads =	750,900	short tons =	24,779.7	highway truck loads
2015:	7,341	rail carloads =	734,100	short tons =	24,225.3	highway truck loads
2016:	7,434	rail carloads =	743,400	short tons =	24,532.2	highway truck loads
2017:	7,172	rail carloads =	717,200	short tons =	23,667.6	highway truck loads
2018:	6,428	rail carloads =	642,800	short tons =	21,212.4	highway truck loads
2019:	4,950	rail carloads =	495,000	short tons =	16,335.0	highway truck loads
2020:	5,128	rail carloads =	512,800	short tons =	16,922.4	highway truck loads
2021:	5,207	rail carloads =	520,700	short tons =	17,183.1	highway truck loads

*Start up in 2011, Data includes 4th Quarter / Oct – Dec.

The Coos Bay rail line was embargoed by the previous owner/operator in September 2007. The Port acquired the 111-miles of the line owned by RailAmerica, Inc. in spring 2009 through an order from the U.S. Surface Transportation Board at the completion of a Feeder Line Application process initiated in July 2008. The Port acquired the Union Pacific (UP) Railroad owned 23-mile section of the line through a negotiated agreement with UP in late December 2010.

Coos Bay Rail Line, Inc. (CBRL) is 773 days injury free as of November 1, 2021!